



**Honolulu Board  
of REALTORS®**

**August 2010**

# Local Market Updates

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Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	August 2009	August 2010	Change	August 2009	August 2010	Change	August 2009	August 2010	Change	August 2009	August 2010	Change	August 2009	August 2010	Change	August 2009	August 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	5	10	100.0%	4	5	25.0%	\$1,230,000	\$1,150,000	-6.5%	80.1%	91.9%	14.7%	114	17	-85.0%	46	44
Ala Moana - Kakaako (1-2-3)	0	0	NA	1	0	-100.0%	\$622,500	\$0	-100.0%	76.9%	0.0%	-100.0%	145	0	-100.0%	4	3
Downtown - Nuuanu (1-1-8 to 1-2-2)	13	12	-7.7%	7	7	0.0%	\$690,000	\$680,000	-1.4%	95.5%	93.0%	-2.6%	23	23	0.0%	51	40
Ewa Plain (1-9-1)	50	69	38.0%	42	23	-45.2%	\$473,000	\$435,000	-8.0%	96.2%	95.4%	-0.8%	36	26	-26.8%	248	178
Hawaii Kai (1-3-9)	22	32	45.5%	15	21	40.0%	\$795,000	\$895,000	12.6%	89.1%	95.2%	6.8%	70	19	-72.9%	97	91
Kailua - Waimanalo (1-4-1 to 1-4-3)	31	31	0.0%	23	19	-17.4%	\$789,500	\$817,000	3.5%	93.3%	94.7%	1.5%	47	20	-57.4%	153	123
Kalihi - Palama (1-1-2 to 1-1-7)	19	18	-5.3%	6	4	-33.3%	\$465,000	\$610,000	31.2%	95.3%	92.7%	-2.7%	66	91	37.9%	77	60
Kaneohe (1-4-4 to 1-4-7)	45	45	0.0%	17	15	-11.8%	\$649,000	\$650,000	0.2%	94.1%	95.2%	1.1%	24	39	62.5%	168	97
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	32	27	-15.6%	10	16	60.0%	\$786,838	\$760,000	-3.4%	94.7%	98.3%	3.8%	49	15	-69.4%	121	95
Makaha - Nanakuli (1-8-1 to 1-8-9)	25	34	36.0%	12	21	75.0%	\$267,500	\$290,000	8.4%	91.4%	91.9%	0.6%	94	60	-36.2%	148	150
Makakilo (1-9-2 to 1-9-3)	12	16	33.3%	14	4	-71.4%	\$447,500	\$643,544	43.8%	94.3%	99.9%	5.9%	43	22	-50.0%	49	40
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	17	14	-17.6%	12	11	-8.3%	\$802,000	\$880,000	9.7%	94.0%	92.2%	-1.9%	25	61	144.0%	58	51
Mililani (1-9-5)	20	15	-25.0%	16	17	6.3%	\$585,000	\$525,000	-10.3%	95.6%	97.7%	2.2%	41	33	-19.5%	49	47
Moanalua - Salt Lake (1-1-1)	3	9	200.0%	2	4	100.0%	\$640,000	\$680,250	6.3%	96.5%	97.8%	1.4%	48	19	-61.1%	30	13
North Shore (1-5-6 to 1-6-9)	9	12	33.3%	5	5	0.0%	\$470,000	\$757,500	61.2%	85.7%	86.7%	1.1%	149	93	-37.6%	111	94
Pearl City - Aiea (1-9-6 to 1-9-9)	16	31	93.8%	18	17	-5.6%	\$561,500	\$625,000	11.3%	91.9%	96.9%	5.4%	75	49	-34.7%	83	76
Wahiawa (1-7-1 to 1-7-7)	9	11	22.2%	4	5	25.0%	\$367,500	\$420,000	14.3%	91.9%	93.6%	1.9%	130	145	11.5%	40	37
Waialae-Kahala (1-3-5)	13	16	23.1%	6	11	83.3%	\$1,550,000	\$2,250,000	45.2%	93.4%	88.6%	-5.1%	39	104	166.7%	79	62
Waikiki (1-2-6)	1	0	-100.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	0
Waipahu (1-9-4)	25	33	32.0%	21	12	-42.9%	\$470,000	\$508,000	8.1%	96.2%	99.1%	3.0%	31	24	-22.6%	99	92
Windward Coast (1-4-8 to 1-5-5)	6	8	33.3%	2	4	100.0%	\$409,500	\$589,000	43.8%	84.3%	95.7%	13.5%	114	14	-87.7%	60	62

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	69	85	23.2%	32	42	31.3%	\$880,000	\$975,000	10.8%	86.1%	96.1%	11.6%	82	16	-80.5%
Ala Moana - Kakaako (1-2-3)	6	3	-50.0%	2	2	0.0%	\$673,750	\$515,000	-23.6%	84.7%	96.4%	13.7%	107	47	-56.1%
Downtown - Nuuanu (1-1-8 to 1-2-2)	94	84	-10.6%	35	46	31.4%	\$705,000	\$743,000	5.4%	91.4%	92.2%	0.8%	31	52	66.1%
Ewa Plain (1-9-1)	524	555	5.9%	279	337	20.8%	\$439,500	\$435,000	-1.0%	94.8%	97.9%	3.2%	51	33	-35.3%
Hawaii Kai (1-3-9)	221	250	13.1%	106	124	17.0%	\$765,000	\$825,500	7.9%	91.7%	96.4%	5.2%	55	25	-55.0%
Kailua - Waimanalo (1-4-1 to 1-4-3)	282	297	5.3%	127	155	22.0%	\$715,000	\$770,188	7.7%	91.1%	95.6%	5.0%	57	35	-38.6%
Kalihi - Palama (1-1-2 to 1-1-7)	133	159	19.5%	50	68	36.0%	\$556,500	\$525,000	-5.7%	93.5%	94.6%	1.2%	43	32	-24.7%
Kaneohe (1-4-4 to 1-4-7)	329	308	-6.4%	130	200	53.8%	\$639,000	\$642,500	0.5%	93.1%	95.1%	2.2%	43	24	-44.2%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	233	211	-9.4%	95	123	29.5%	\$750,000	\$775,000	3.3%	90.9%	97.1%	6.9%	56	15	-73.2%
Makaha - Nanakuli (1-8-1 to 1-8-9)	233	275	18.0%	95	123	29.5%	\$282,000	\$307,000	8.9%	91.9%	93.8%	2.0%	75	50	-33.3%
Makakilo (1-9-2 to 1-9-3)	134	117	-12.7%	70	58	-17.1%	\$492,450	\$525,000	6.6%	94.1%	95.6%	1.6%	37	47	27.4%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	136	133	-2.2%	50	53	6.0%	\$735,000	\$860,000	17.0%	92.5%	93.7%	1.3%	35	21	-39.1%
Mililani (1-9-5)	169	177	4.7%	110	112	1.8%	\$590,000	\$600,000	1.7%	94.9%	97.2%	2.4%	47	29	-38.7%
Moanalua - Salt Lake (1-1-1)	44	38	-13.6%	16	27	68.8%	\$702,500	\$664,750	-5.4%	93.0%	97.0%	4.3%	55	35	-35.8%
North Shore (1-5-6 to 1-6-9)	150	156	4.0%	32	53	65.6%	\$647,500	\$660,000	1.9%	87.3%	89.6%	2.6%	74	89	20.3%
Pearl City - Aiea (1-9-6 to 1-9-9)	193	203	5.2%	104	105	1.0%	\$550,000	\$595,000	8.2%	92.8%	96.6%	4.0%	45	33	-26.7%
Wahiawa (1-7-1 to 1-7-7)	65	93	43.1%	25	48	92.0%	\$391,000	\$383,000	-2.0%	92.0%	94.0%	2.1%	68	32	-52.9%
Waialae-Kahala (1-3-5)	141	152	7.8%	55	77	40.0%	\$1,300,000	\$1,316,500	1.3%	89.1%	93.8%	5.3%	39	30	-23.1%
Waikiki (1-2-6)	1	3	200.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA
Waipahu (1-9-4)	253	289	14.2%	162	169	4.3%	\$510,000	\$525,000	2.9%	94.4%	95.5%	1.2%	46	34	-26.1%
Windward Coast (1-4-8 to 1-5-5)	78	97	24.4%	21	29	38.1%	\$450,000	\$510,000	13.3%	85.8%	94.4%	10.0%	99	60	-39.4%

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	August 2009	August 2010	Change	August 2009	August 2010	Change	August 2009	August 2010	Change	August 2009	August 2010	Change	August 2009	August 2010	Change	August 2009	August 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	0	0	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	74	NA	2	0
Ala Moana - Kakaako (1-2-3)	55	45	-18.2%	33	25	-24.2%	\$498,447	\$285,000	-42.8%	91.4%	95.2%	4.2%	107	38	-64.5%	246	185
Downtown - Nuuanu (1-1-8 to 1-2-2)	39	58	48.7%	28	15	-46.4%	\$445,000	\$412,250	-7.4%	91.8%	94.9%	3.3%	82	27	-67.7%	173	173
Ewa Plain (1-9-1)	32	43	34.4%	25	25	0.0%	\$235,000	\$320,000	36.2%	93.8%	100.3%	6.9%	73	10	-86.3%	154	94
Hawaii Kai (1-3-9)	24	33	37.5%	20	14	-30.0%	\$555,000	\$547,500	-1.4%	96.1%	96.5%	0.3%	81	28	-65.4%	67	47
Kailua - Waimanalo (1-4-1 to 1-4-3)	6	7	16.7%	8	8	0.0%	\$380,500	\$320,000	-15.9%	89.3%	95.8%	7.3%	66	20	-69.5%	24	28
Kalihi - Palama (1-1-2 to 1-1-7)	7	20	185.7%	9	9	0.0%	\$260,000	\$320,000	23.1%	91.5%	96.7%	5.6%	20	52	160.0%	40	41
Kaneohe (1-4-4 to 1-4-7)	18	21	16.7%	10	17	70.0%	\$372,500	\$388,000	4.2%	93.3%	95.7%	2.5%	45	39	-12.4%	64	56
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	12	16	33.3%	3	5	66.7%	\$430,000	\$489,000	13.7%	83.7%	95.9%	14.6%	63	64	2.4%	83	85
Makaha - Nanakuli (1-8-1 to 1-8-9)	20	17	-15.0%	8	3	-62.5%	\$110,500	\$69,900	-36.7%	82.9%	69.8%	-15.7%	37	113	205.4%	109	77
Makakilo (1-9-2 to 1-9-3)	10	12	20.0%	6	6	0.0%	\$242,450	\$237,450	-2.1%	94.6%	95.3%	0.7%	66	16	-75.8%	48	41
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	75	73	-2.7%	52	36	-30.8%	\$295,000	\$330,000	11.9%	95.5%	94.0%	-1.7%	53	24	-54.7%	223	222
Mililani (1-9-5)	28	29	3.6%	15	13	-13.3%	\$299,000	\$265,000	-11.4%	93.5%	95.8%	2.5%	35	30	-14.5%	79	93
Moanalua - Salt Lake (1-1-1)	21	18	-14.3%	12	9	-25.0%	\$256,750	\$295,000	14.9%	93.1%	96.3%	3.4%	49	51	4.1%	40	46
North Shore (1-5-6 to 1-6-9)	4	12	200.0%	1	2	100.0%	\$285,000	\$315,000	10.5%	95.3%	88.0%	-7.7%	46	111	141.3%	47	37
Pearl City - Aiea (1-9-6 to 1-9-9)	31	42	35.5%	27	22	-18.5%	\$289,000	\$311,250	7.7%	92.6%	95.6%	3.2%	30	23	-23.3%	92	106
Wahiawa (1-7-1 to 1-7-7)	4	4	0.0%	2	4	100.0%	\$140,000	\$115,000	-17.9%	92.8%	93.2%	0.5%	160	118	-26.6%	18	17
Waialae-Kahala (1-3-5)	3	6	100.0%	3	5	66.7%	\$550,000	\$424,000	-22.9%	96.3%	98.9%	2.7%	8	73	873.3%	20	17
Waikiki (1-2-6)	141	133	-5.7%	59	52	-11.9%	\$265,000	\$239,500	-9.6%	88.5%	91.0%	2.8%	58	57	-1.7%	673	595
Waipahu (1-9-4)	30	30	0.0%	26	18	-30.8%	\$247,000	\$242,500	-1.8%	94.8%	95.4%	0.6%	12	70	504.3%	95	104
Windward Coast (1-4-8 to 1-5-5)	1	5	400.0%	1	1	0.0%	\$95,000	\$263,800	177.7%	82.6%	94.6%	14.5%	85	142	67.1%	16	23

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	2	3	50.0%	0	3	NA	\$0	\$481,500	NA	0.0%	98.2%	NA	0	3	NA
Ala Moana - Kakaako (1-2-3)	469	406	-13.4%	192	227	18.2%	\$395,000	\$325,000	-17.7%	89.5%	94.8%	5.9%	74	43	-41.9%
Downtown - Nuuanu (1-1-8 to 1-2-2)	354	415	17.2%	140	182	30.0%	\$340,000	\$367,500	8.1%	92.1%	95.4%	3.5%	55	30	-45.0%
Ewa Plain (1-9-1)	285	304	6.7%	120	205	70.8%	\$269,000	\$299,000	11.2%	93.4%	98.3%	5.2%	69	30	-57.2%
Hawaii Kai (1-3-9)	190	202	6.3%	113	139	23.0%	\$486,500	\$525,000	7.9%	93.9%	97.0%	3.3%	78	18	-76.9%
Kailua - Waimanalo (1-4-1 to 1-4-3)	72	91	26.4%	40	55	37.5%	\$372,500	\$378,000	1.5%	91.5%	96.3%	5.3%	47	23	-50.5%
Kalihi - Palama (1-1-2 to 1-1-7)	91	111	22.0%	50	63	26.0%	\$301,500	\$327,500	8.6%	92.4%	95.1%	2.9%	37	32	-13.5%
Kaneohe (1-4-4 to 1-4-7)	173	170	-1.7%	82	100	22.0%	\$385,000	\$375,500	-2.5%	93.9%	96.5%	2.8%	48	33	-31.3%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	127	145	14.2%	31	66	112.9%	\$392,500	\$465,000	18.5%	85.4%	94.1%	10.2%	87	22	-74.6%
Makaha - Nanakuli (1-8-1 to 1-8-9)	163	134	-17.8%	48	67	39.6%	\$120,000	\$90,000	-25.0%	83.9%	86.4%	3.0%	75	57	-24.0%
Makakilo (1-9-2 to 1-9-3)	92	91	-1.1%	50	49	-2.0%	\$238,200	\$245,000	2.9%	93.9%	94.7%	0.8%	52	57	9.6%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	549	591	7.7%	252	345	36.9%	\$305,000	\$309,750	1.6%	93.0%	95.7%	3.0%	49	22	-55.1%
Mililani (1-9-5)	226	230	1.8%	135	123	-8.9%	\$295,000	\$285,000	-3.4%	94.0%	96.8%	3.0%	44	23	-47.7%
Moanalua - Salt Lake (1-1-1)	154	171	11.0%	94	126	34.0%	\$302,500	\$272,500	-9.9%	94.4%	95.5%	1.2%	47	27	-41.9%
North Shore (1-5-6 to 1-6-9)	67	64	-4.5%	14	19	35.7%	\$263,500	\$242,000	-8.2%	90.1%	92.3%	2.4%	33	91	175.8%
Pearl City - Aiea (1-9-6 to 1-9-9)	281	319	13.5%	157	188	19.7%	\$281,000	\$275,000	-2.1%	94.0%	96.0%	2.1%	49	23	-53.1%
Wahiawa (1-7-1 to 1-7-7)	29	31	6.9%	9	11	22.2%	\$140,000	\$120,000	-14.3%	91.4%	83.6%	-8.6%	48	44	-8.3%
Waialae-Kahala (1-3-5)	41	45	9.8%	26	32	23.1%	\$425,000	\$439,000	3.3%	92.0%	93.6%	1.8%	36	33	-8.3%
Waikiki (1-2-6)	1111	1089	-2.0%	355	461	29.9%	\$275,000	\$282,000	2.5%	88.4%	92.3%	4.4%	62	52	-16.1%
Waipahu (1-9-4)	250	266	6.4%	149	162	8.7%	\$282,000	\$269,500	-4.4%	95.2%	96.8%	1.7%	37	32	-14.9%
Windward Coast (1-4-8 to 1-5-5)	20	30	50.0%	2	8	300.0%	\$166,500	\$221,000	32.7%	81.2%	85.2%	4.8%	85	170	100.0%

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Aina Haina - Kuliouou (1-3-6 to 1-3-8)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	5	10	+ 100.0%	69	85	+ 23.2%
Closed Sales	4	5	+ 25.0%	32	42	+ 31.3%
Median Sales Price*	\$1,230,000	\$1,150,000	- 6.5%	\$880,000	\$975,000	+ 10.8%
Average Sales Price*	\$1,169,167	\$1,559,000	+ 33.3%	\$1,255,903	\$1,271,710	+ 1.3%
Percent of Original List Price Received at Sale*	80.1%	91.9%	+ 14.7%	86.1%	96.1%	+ 11.6%
Median Days on Market Until Sale	114	17	- 85.0%	82	16	- 80.5%
Inventory of Homes for Sale at Month End	46	44	- 4.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

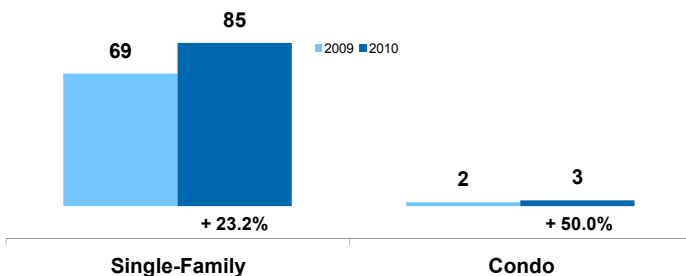
#### August

#### Year to Date

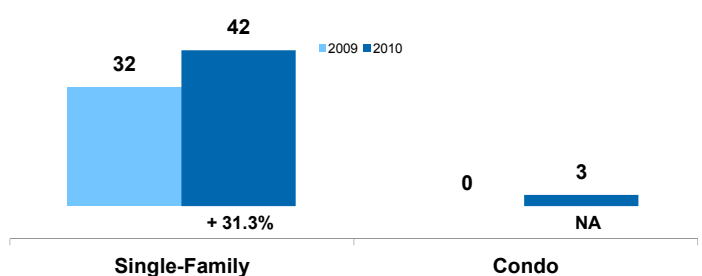
	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	2	3	+ 50.0%
Closed Sales	0	0	NA	0	3	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$481,500	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$481,500	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	98.2%	NA
Median Days on Market Until Sale	0	74	NA	0	3	NA
Inventory of Homes for Sale at Month End	2	0	- 100.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

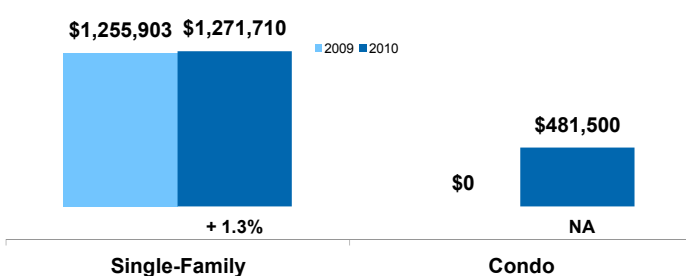
#### YTD New Listings



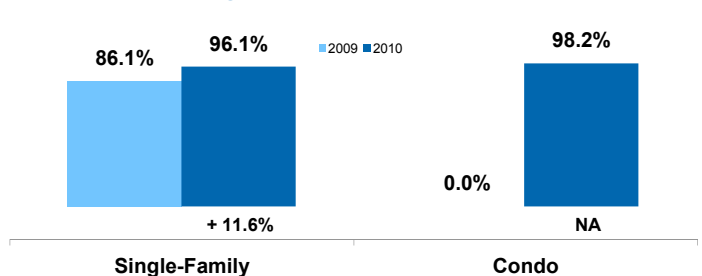
#### YTD Closed Sales



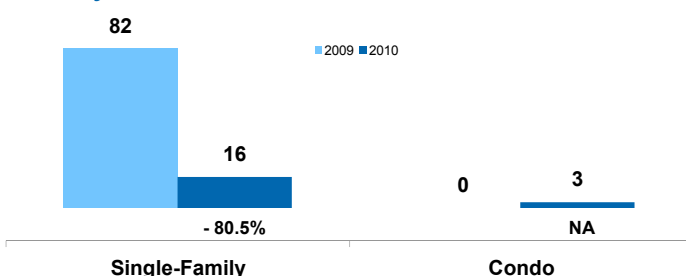
#### YTD Median Sales Price



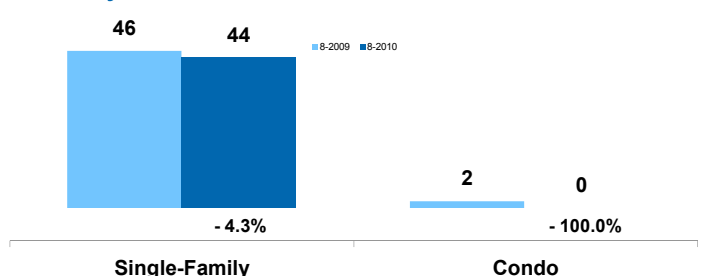
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ala Moana - Kakaako (1-2-3)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	6	3	- 50.0%
Closed Sales	1	0	- 100.0%	2	2	- 0.0%
Median Sales Price*	\$622,500	\$0	- 100.0%	\$673,750	\$515,000	- 23.6%
Average Sales Price*	\$622,500	\$0	- 100.0%	\$673,750	\$515,000	- 23.6%
Percent of Original List Price Received at Sale*	76.9%	0.0%	- 100.0%	84.7%	96.4%	+ 13.7%
Median Days on Market Until Sale	145	0	- 100.0%	107	47	- 56.1%
Inventory of Homes for Sale at Month End	4	3	- 25.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### August

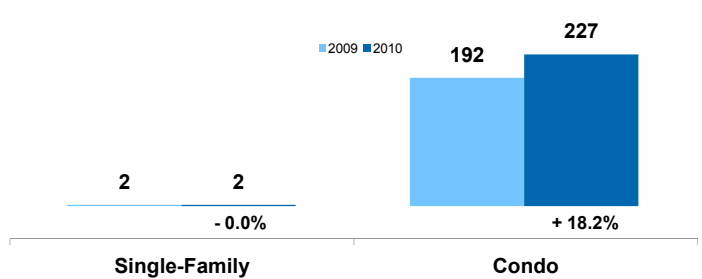
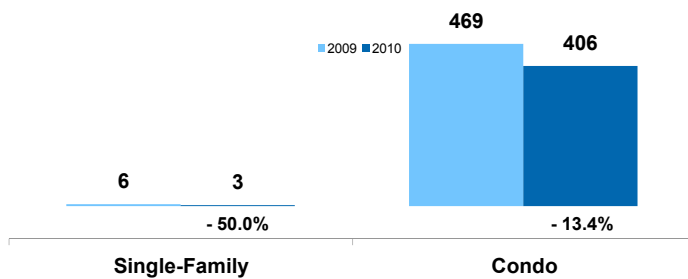
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	55	45	- 18.2%	469	406	- 13.4%
Closed Sales	33	25	- 24.2%	192	227	+ 18.2%
Median Sales Price*	\$498,447	\$285,000	- 42.8%	\$395,000	\$325,000	- 17.7%
Average Sales Price*	\$555,450	\$636,788	+ 14.6%	\$501,260	\$486,191	- 3.0%
Percent of Original List Price Received at Sale*	91.4%	95.2%	+ 4.2%	89.5%	94.8%	+ 5.9%
Median Days on Market Until Sale	107	38	- 64.5%	74	43	- 41.9%
Inventory of Homes for Sale at Month End	246	185	- 24.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

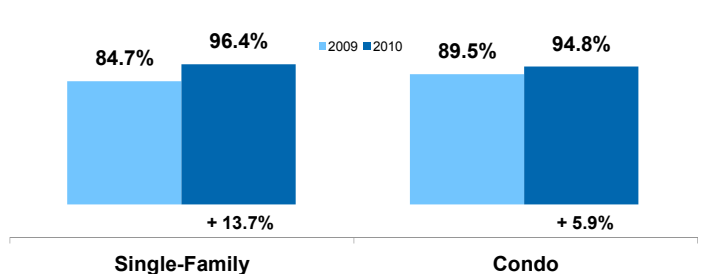
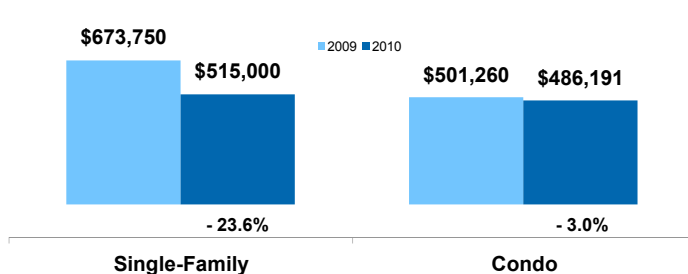
#### YTD New Listings

#### YTD Closed Sales



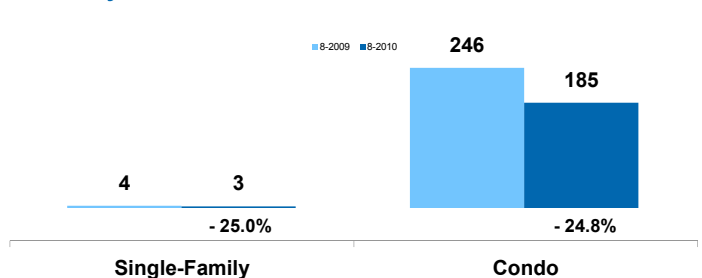
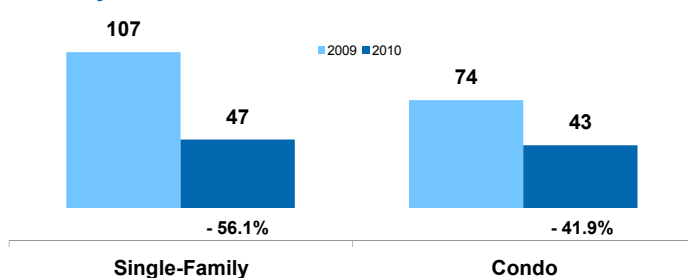
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Downtown - Nuuanu (1-1-8 to 1-2-2)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	13	12	- 7.7%	94	84	- 10.6%
Closed Sales	7	7	- 0.0%	35	46	+ 31.4%
Median Sales Price*	\$690,000	\$680,000	- 1.4%	\$705,000	\$743,000	+ 5.4%
Average Sales Price*	\$769,167	\$789,857	+ 2.7%	\$785,938	\$849,453	+ 8.1%
Percent of Original List Price Received at Sale*	95.5%	93.0%	- 2.6%	91.4%	92.2%	+ 0.8%
Median Days on Market Until Sale	23	23	- 0.0%	31	52	+ 66.1%
Inventory of Homes for Sale at Month End	51	40	- 21.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### August

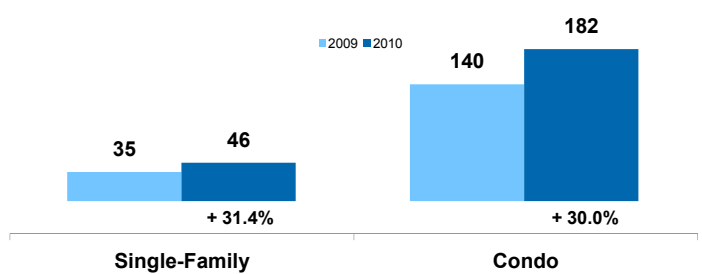
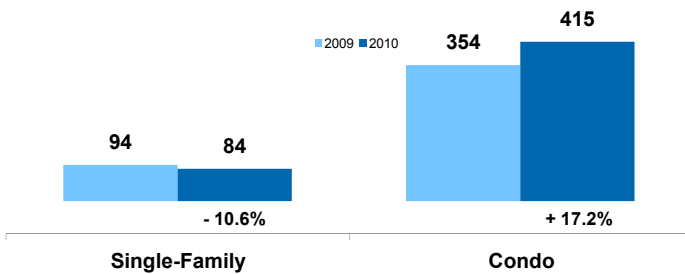
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	39	58	+ 48.7%	354	415	+ 17.2%
Closed Sales	28	15	- 46.4%	140	182	+ 30.0%
Median Sales Price*	\$445,000	\$412,250	- 7.4%	\$340,000	\$367,500	+ 8.1%
Average Sales Price*	\$445,419	\$407,250	- 8.6%	\$382,937	\$414,943	+ 8.4%
Percent of Original List Price Received at Sale*	91.8%	94.9%	+ 3.3%	92.1%	95.4%	+ 3.5%
Median Days on Market Until Sale	82	27	- 67.7%	55	30	- 45.0%
Inventory of Homes for Sale at Month End	173	173	- 0.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

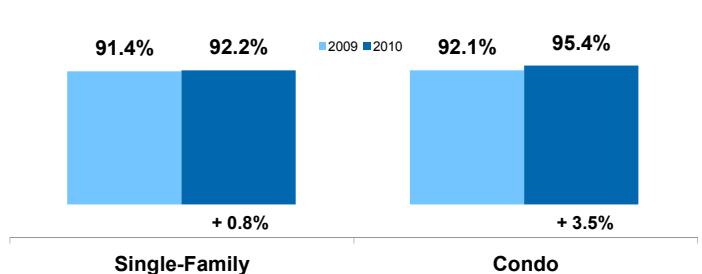
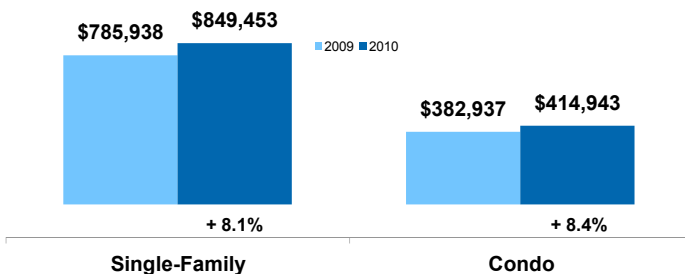
#### YTD New Listings

#### YTD Closed Sales



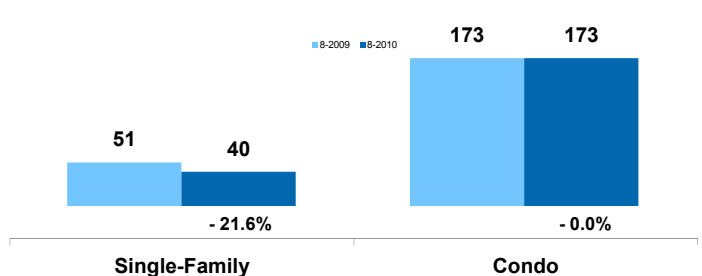
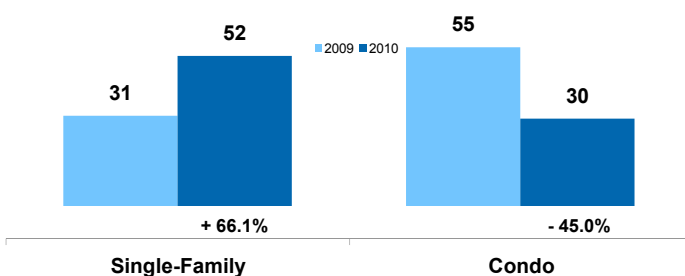
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ewa Plain (1-9-1)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	50	69	+ 38.0%	524	555	+ 5.9%
Closed Sales	42	23	- 45.2%	279	337	+ 20.8%
Median Sales Price*	\$473,000	\$435,000	- 8.0%	\$439,500	\$435,000	- 1.0%
Average Sales Price*	\$480,902	\$424,587	- 11.7%	\$464,486	\$458,029	- 1.4%
Percent of Original List Price Received at Sale*	96.2%	95.4%	- 0.8%	94.8%	97.9%	+ 3.2%
Median Days on Market Until Sale	36	26	- 26.8%	51	33	- 35.3%
Inventory of Homes for Sale at Month End	248	178	- 28.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

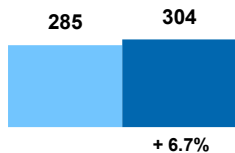
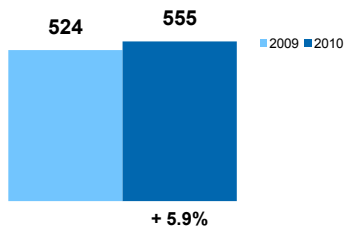
#### August

#### Year to Date

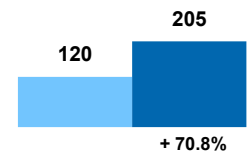
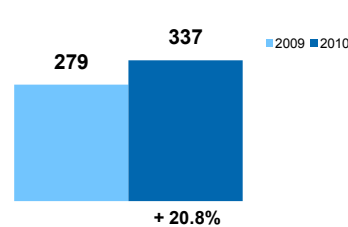
	2009	2010	Change	2009	2010	Change
New Listings	32	43	+ 34.4%	285	304	+ 6.7%
Closed Sales	25	25	- 0.0%	120	205	+ 70.8%
Median Sales Price*	\$235,000	\$320,000	+ 36.2%	\$269,000	\$299,000	+ 11.2%
Average Sales Price*	\$238,886	\$337,822	+ 41.4%	\$303,507	\$308,767	+ 1.7%
Percent of Original List Price Received at Sale*	93.8%	100.3%	+ 6.9%	93.4%	98.3%	+ 5.2%
Median Days on Market Until Sale	73	10	- 86.3%	69	30	- 57.2%
Inventory of Homes for Sale at Month End	154	94	- 39.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

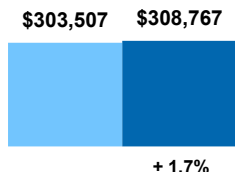
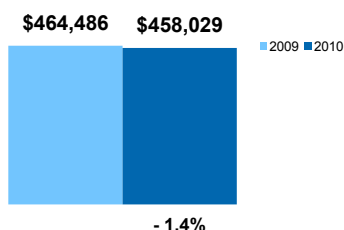
#### YTD New Listings



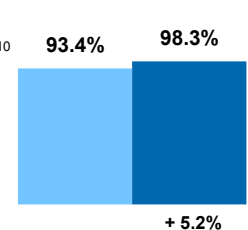
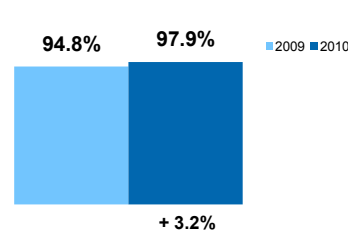
#### YTD Closed Sales



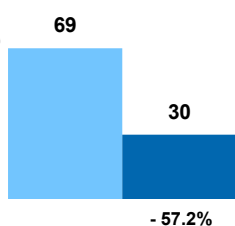
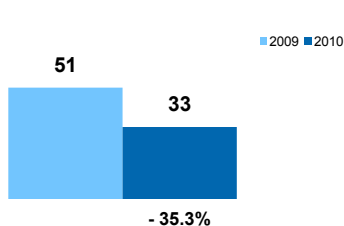
#### YTD Median Sales Price



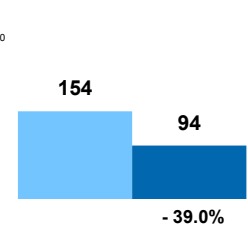
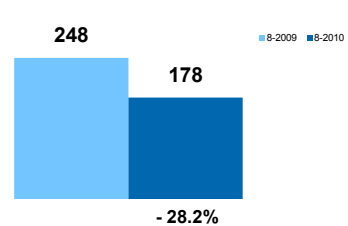
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Hawaii Kai (1-3-9)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	22	32	+ 45.5%	221	250	+ 13.1%
Closed Sales	15	21	+ 40.0%	106	124	+ 17.0%
Median Sales Price*	\$795,000	\$895,000	+ 12.6%	\$765,000	\$825,500	+ 7.9%
Average Sales Price*	\$824,033	\$1,014,619	+ 23.1%	\$908,511	\$997,522	+ 9.8%
Percent of Original List Price Received at Sale*	89.1%	95.2%	+ 6.8%	91.7%	96.4%	+ 5.2%
Median Days on Market Until Sale	70	19	- 72.9%	55	25	- 55.0%
Inventory of Homes for Sale at Month End	97	91	- 6.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

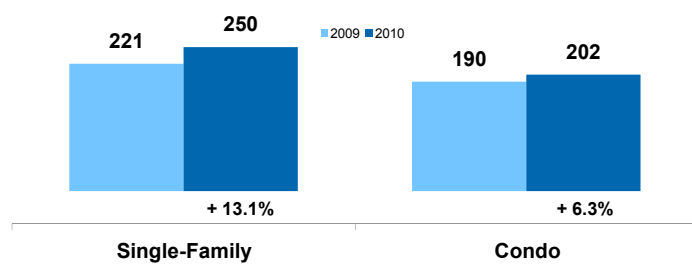
#### August

#### Year to Date

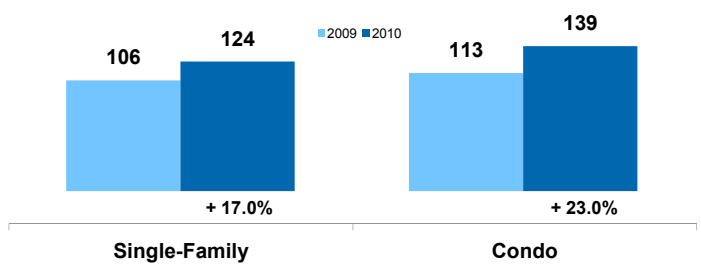
	2009	2010	Change	2009	2010	Change
New Listings	24	33	+ 37.5%	190	202	+ 6.3%
Closed Sales	20	14	- 30.0%	113	139	+ 23.0%
Median Sales Price*	\$555,000	\$547,500	- 1.4%	\$486,500	\$525,000	+ 7.9%
Average Sales Price*	\$557,500	\$571,993	+ 2.6%	\$502,498	\$537,672	+ 7.0%
Percent of Original List Price Received at Sale*	96.1%	96.5%	+ 0.3%	93.9%	97.0%	+ 3.3%
Median Days on Market Until Sale	81	28	- 65.4%	78	18	- 76.9%
Inventory of Homes for Sale at Month End	67	47	- 29.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

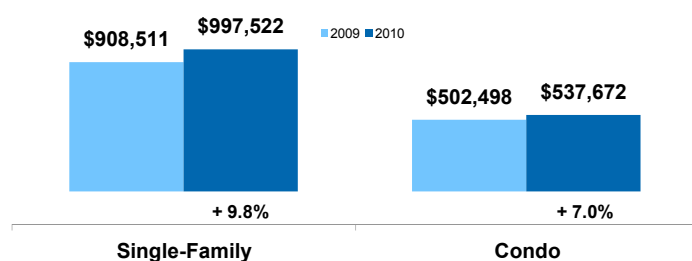
#### YTD New Listings



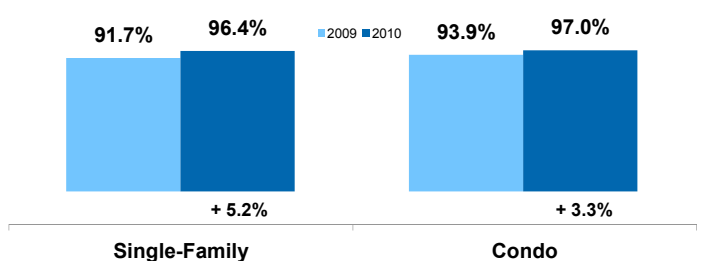
#### YTD Closed Sales



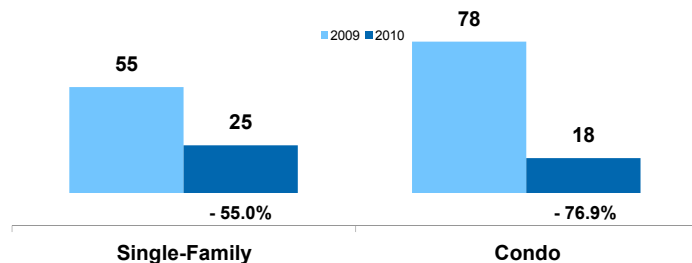
#### YTD Median Sales Price



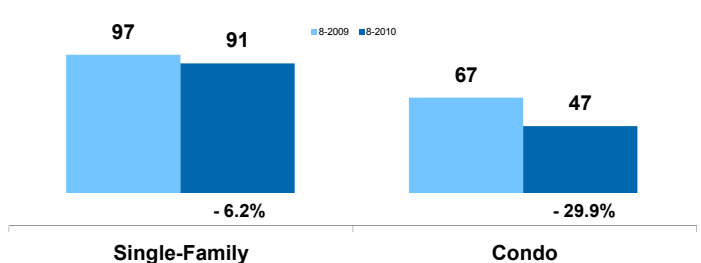
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kailua - Waimanalo (1-4-1 to Selected 1-4-4)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	31	31	- 0.0%	282	297	+ 5.3%
Closed Sales	23	19	- 17.4%	127	155	+ 22.0%
Median Sales Price*	\$789,500	\$817,000	+ 3.5%	\$715,000	\$770,188	+ 7.7%
Average Sales Price*	\$1,138,182	\$1,201,711	+ 5.6%	\$844,330	\$1,017,222	+ 20.5%
Percent of Original List Price Received at Sale*	93.3%	94.7%	+ 1.5%	91.1%	95.6%	+ 5.0%
Median Days on Market Until Sale	47	20	- 57.4%	57	35	- 38.6%
Inventory of Homes for Sale at Month End	153	123	- 19.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

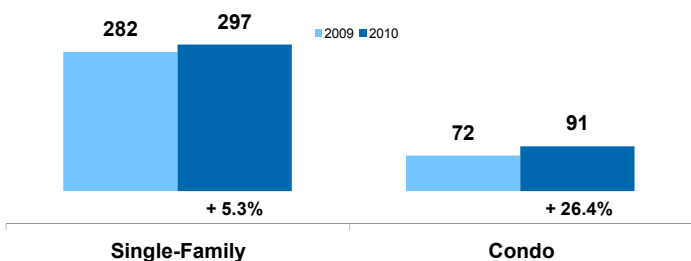
#### August

#### Year to Date

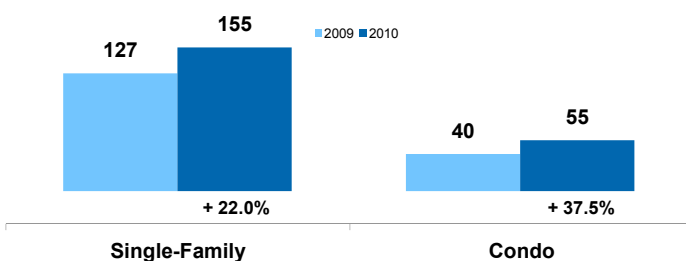
	2009	2010	Change	2009	2010	Change
New Listings	6	7	+ 16.7%	72	91	+ 26.4%
Closed Sales	8	8	- 0.0%	40	55	+ 37.5%
Median Sales Price*	\$380,500	\$320,000	- 15.9%	\$372,500	\$378,000	+ 1.5%
Average Sales Price*	\$385,643	\$384,925	- 0.2%	\$396,224	\$412,544	+ 4.1%
Percent of Original List Price Received at Sale*	89.3%	95.8%	+ 7.3%	91.5%	96.3%	+ 5.3%
Median Days on Market Until Sale	66	20	- 69.5%	47	23	- 50.5%
Inventory of Homes for Sale at Month End	24	28	+ 16.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

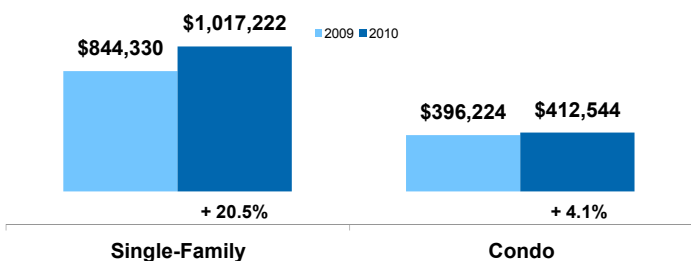
#### YTD New Listings



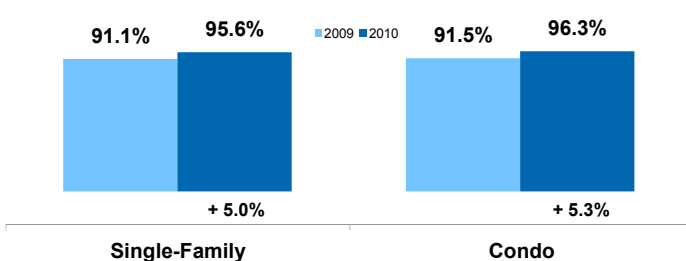
#### YTD Closed Sales



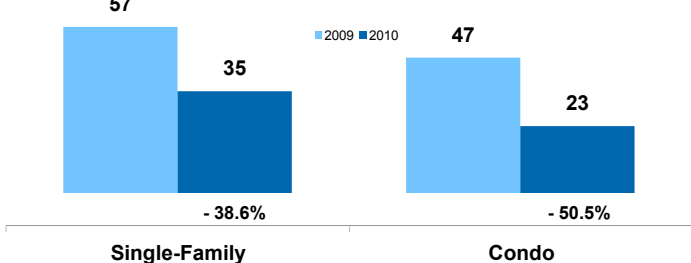
#### YTD Median Sales Price



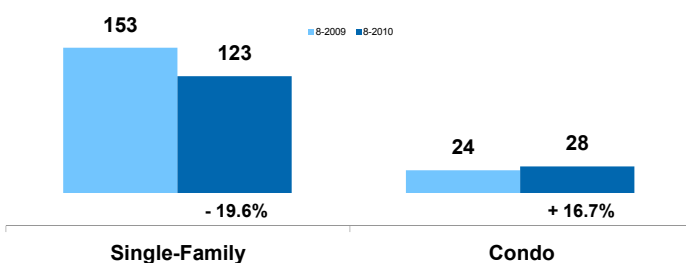
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kalihi - Palama (1-1-2 to 1-1-7)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	19	18	- 5.3%	133	159	+ 19.5%
Closed Sales	6	4	- 33.3%	50	68	+ 36.0%
Median Sales Price*	\$465,000	\$610,000	+ 31.2%	\$556,500	\$525,000	- 5.7%
Average Sales Price*	\$474,667	\$605,000	+ 27.5%	\$559,203	\$547,842	- 2.0%
Percent of Original List Price Received at Sale*	95.3%	92.7%	- 2.7%	93.5%	94.6%	+ 1.2%
Median Days on Market Until Sale	66	91	+ 37.9%	43	32	- 24.7%
Inventory of Homes for Sale at Month End	77	60	- 22.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

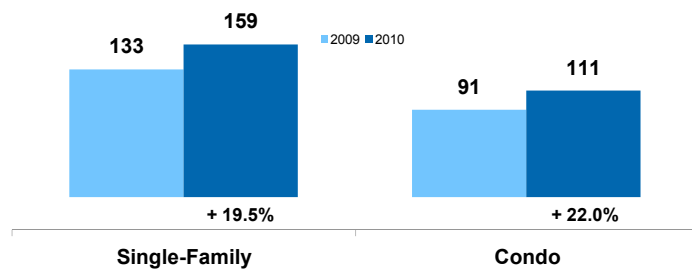
#### August

#### Year to Date

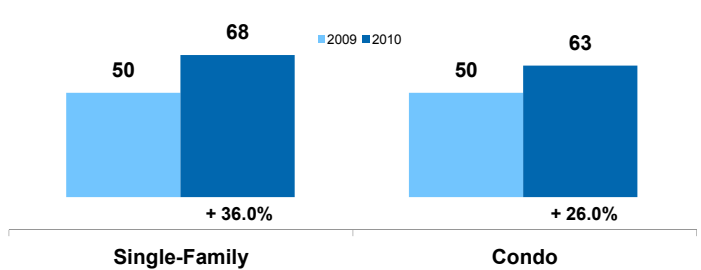
	2009	2010	Change	2009	2010	Change
New Listings	7	20	+ 185.7%	91	111	+ 22.0%
Closed Sales	9	9	- 0.0%	50	63	+ 26.0%
Median Sales Price*	\$260,000	\$320,000	+ 23.1%	\$301,500	\$327,500	+ 8.6%
Average Sales Price*	\$275,333	\$365,444	+ 32.7%	\$327,248	\$346,830	+ 6.0%
Percent of Original List Price Received at Sale*	91.5%	96.7%	+ 5.6%	92.4%	95.1%	+ 2.9%
Median Days on Market Until Sale	20	52	+ 160.0%	37	32	- 13.5%
Inventory of Homes for Sale at Month End	40	41	+ 2.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

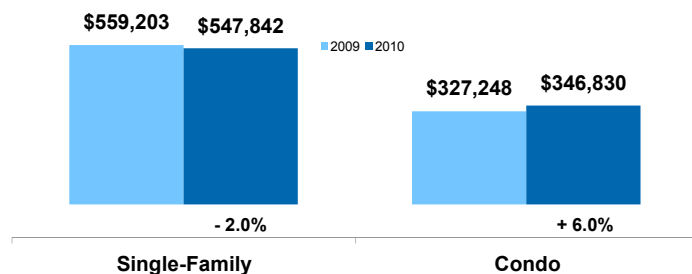
#### YTD New Listings



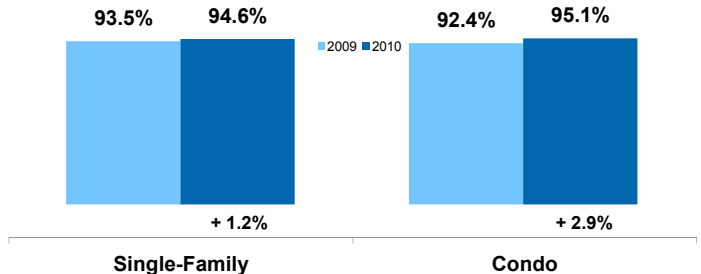
#### YTD Closed Sales



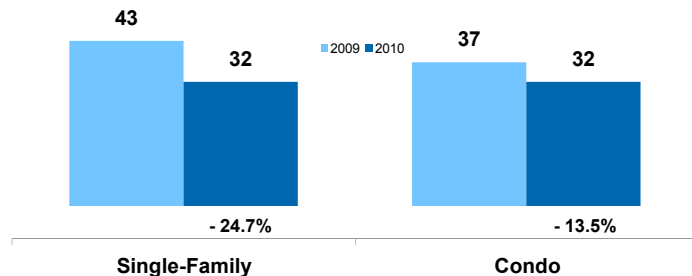
#### YTD Median Sales Price



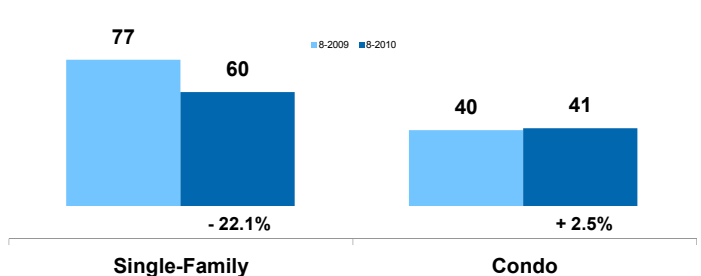
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kaneohe (Selected 1-4-4 to 1-4-7)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	45	45	- 0.0%	329	308	- 6.4%
Closed Sales	17	15	- 11.8%	130	200	+ 53.8%
Median Sales Price*	\$649,000	\$650,000	+ 0.2%	\$639,000	\$642,500	+ 0.5%
Average Sales Price*	\$706,412	\$686,660	- 2.8%	\$706,960	\$692,434	- 2.1%
Percent of Original List Price Received at Sale*	94.1%	95.2%	+ 1.1%	93.1%	95.1%	+ 2.2%
Median Days on Market Until Sale	24	39	+ 62.5%	43	24	- 44.2%
Inventory of Homes for Sale at Month End	168	97	- 42.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

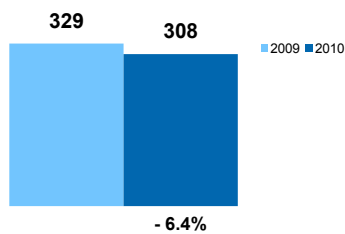
#### August

#### Year to Date

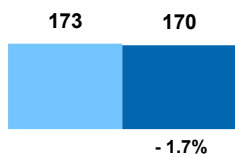
	2009	2010	Change	2009	2010	Change
New Listings	18	21	+ 16.7%	173	170	- 1.7%
Closed Sales	10	17	+ 70.0%	82	100	+ 22.0%
Median Sales Price*	\$372,500	\$388,000	+ 4.2%	\$385,000	\$375,500	- 2.5%
Average Sales Price*	\$365,300	\$366,765	+ 0.4%	\$373,306	\$363,752	- 2.6%
Percent of Original List Price Received at Sale*	93.3%	95.7%	+ 2.5%	93.9%	96.5%	+ 2.8%
Median Days on Market Until Sale	45	39	- 12.4%	48	33	- 31.3%
Inventory of Homes for Sale at Month End	64	56	- 12.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

#### YTD New Listings

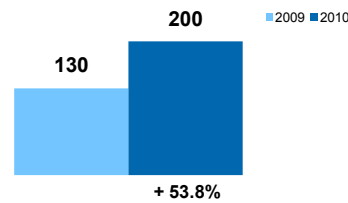


Single-Family

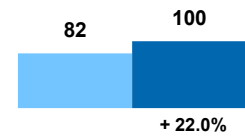


Condo

#### YTD Closed Sales

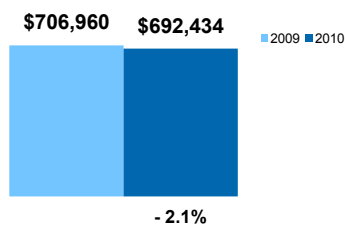


Single-Family

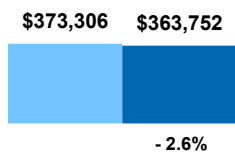


Condo

#### YTD Median Sales Price

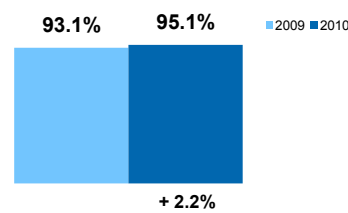


Single-Family

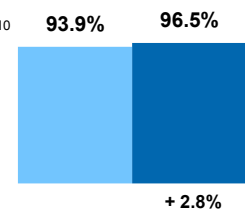


Condo

#### YTD Percent of Orig. List Price Received

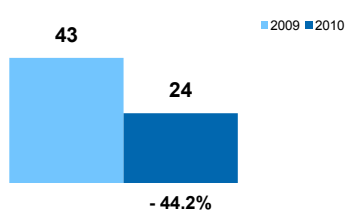


Single-Family

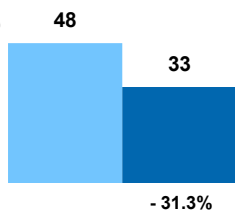


Condo

#### YTD Days on Market Until Sale

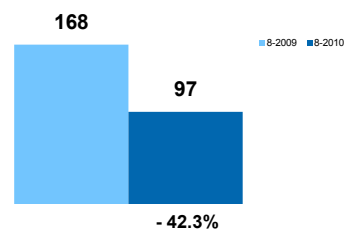


Single-Family

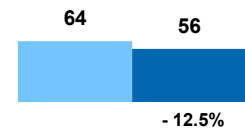


Condo

#### Inventory of Homes for Sale at Month End



Single-Family



Condo

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kapahulu - Diamond Head (1-3-1 to 1-3-4)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	32	27	- 15.6%	233	211	- 9.4%
Closed Sales	10	16	+ 60.0%	95	123	+ 29.5%
Median Sales Price*	\$786,838	\$760,000	- 3.4%	\$750,000	\$775,000	+ 3.3%
Average Sales Price*	\$1,034,718	\$873,138	- 15.6%	\$988,117	\$903,126	- 8.6%
Percent of Original List Price Received at Sale*	94.7%	98.3%	+ 3.8%	90.9%	97.1%	+ 6.9%
Median Days on Market Until Sale	49	15	- 69.4%	56	15	- 73.2%
Inventory of Homes for Sale at Month End	121	95	- 21.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

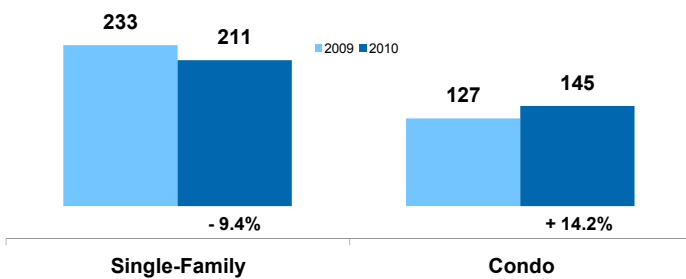
#### August

#### Year to Date

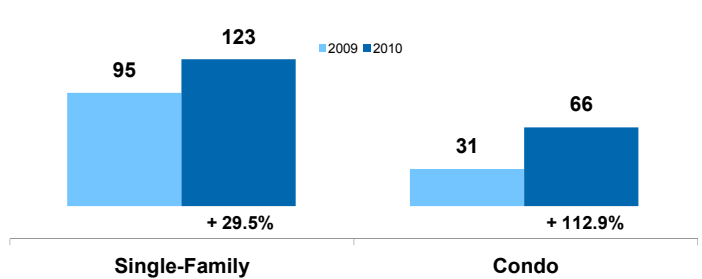
	2009	2010	Change	2009	2010	Change
New Listings	12	16	+ 33.3%	127	145	+ 14.2%
Closed Sales	3	5	+ 66.7%	31	66	+ 112.9%
Median Sales Price*	\$430,000	\$489,000	+ 13.7%	\$392,500	\$465,000	+ 18.5%
Average Sales Price*	\$918,333	\$444,400	- 51.6%	\$759,198	\$661,937	- 12.8%
Percent of Original List Price Received at Sale*	83.7%	95.9%	+ 14.6%	85.4%	94.1%	+ 10.2%
Median Days on Market Until Sale	63	64	+ 2.4%	87	22	- 74.6%
Inventory of Homes for Sale at Month End	83	85	+ 2.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

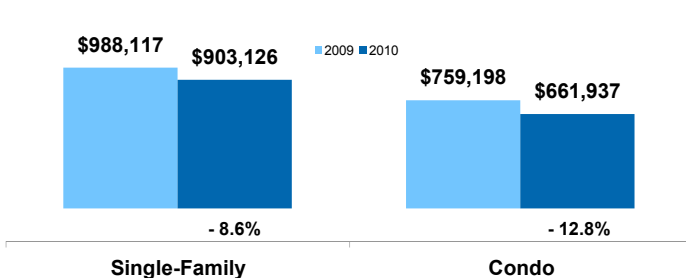
#### YTD New Listings



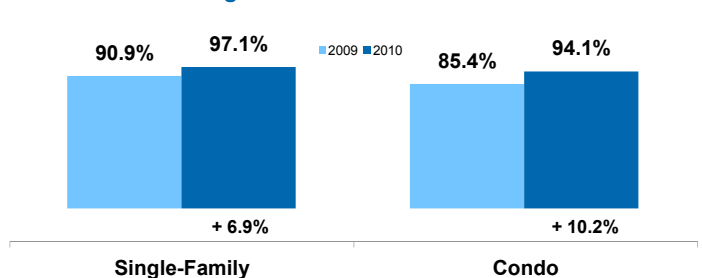
#### YTD Closed Sales



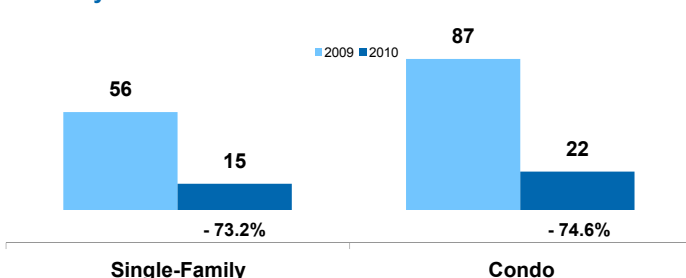
#### YTD Median Sales Price



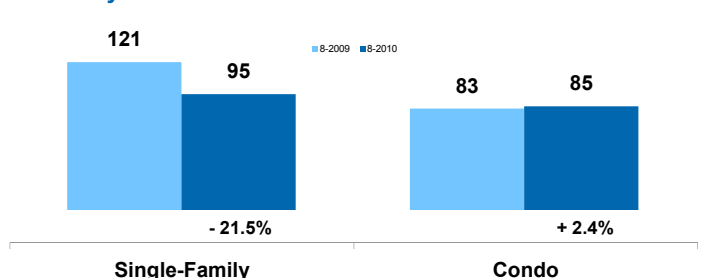
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makaha - Nanakuli (1-8-1 to 1-8-9)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	25	34	+ 36.0%	233	275	+ 18.0%
Closed Sales	12	21	+ 75.0%	95	123	+ 29.5%
Median Sales Price*	\$267,500	\$290,000	+ 8.4%	\$282,000	\$307,000	+ 8.9%
Average Sales Price*	\$290,015	\$332,771	+ 14.7%	\$307,302	\$323,345	+ 5.2%
Percent of Original List Price Received at Sale*	91.4%	91.9%	+ 0.6%	91.9%	93.8%	+ 2.0%
Median Days on Market Until Sale	94	60	- 36.2%	75	50	- 33.3%
Inventory of Homes for Sale at Month End	148	150	+ 1.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

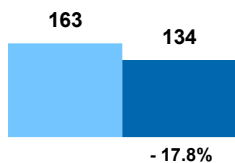
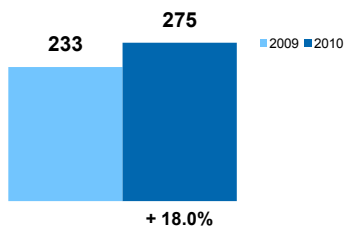
#### August

#### Year to Date

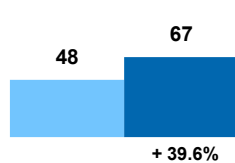
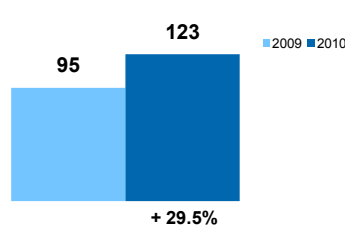
	2009	2010	Change	2009	2010	Change
New Listings	20	17	- 15.0%	163	134	- 17.8%
Closed Sales	8	3	- 62.5%	48	67	+ 39.6%
Median Sales Price*	\$110,500	\$69,900	- 36.7%	\$120,000	\$90,000	- 25.0%
Average Sales Price*	\$109,438	\$77,967	- 28.8%	\$131,914	\$113,993	- 13.6%
Percent of Original List Price Received at Sale*	82.9%	69.8%	- 15.7%	83.9%	86.4%	+ 3.0%
Median Days on Market Until Sale	37	113	+ 205.4%	75	57	- 24.0%
Inventory of Homes for Sale at Month End	109	77	- 29.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

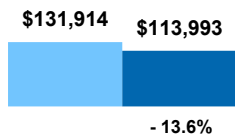
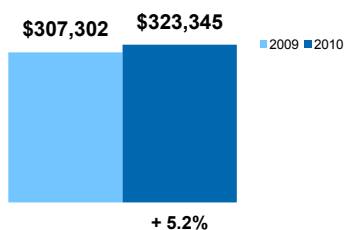
#### YTD New Listings



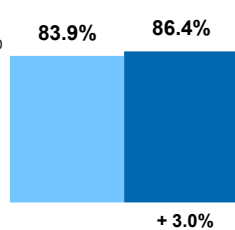
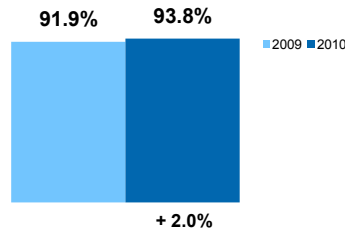
#### YTD Closed Sales



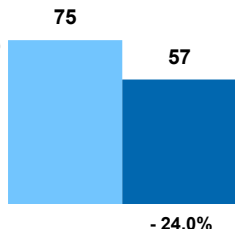
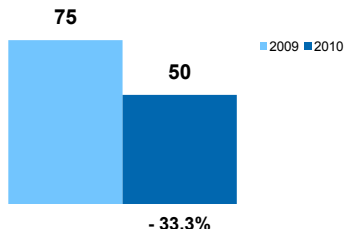
#### YTD Median Sales Price



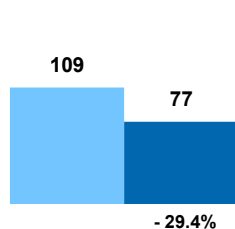
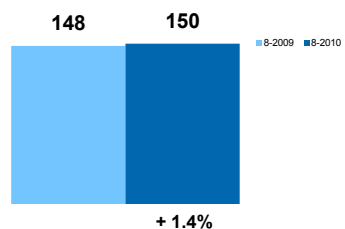
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makakilo (1-9-2 to 1-9-3)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	12	16	+ 33.3%	134	117	- 12.7%
Closed Sales	14	4	- 71.4%	70	58	- 17.1%
Median Sales Price*	\$447,500	\$643,544	+ 43.8%	\$492,450	\$525,000	+ 6.6%
Average Sales Price*	\$466,650	\$629,022	+ 34.8%	\$533,561	\$569,616	+ 6.8%
Percent of Original List Price Received at Sale*	94.3%	99.9%	+ 5.9%	94.1%	95.6%	+ 1.6%
Median Days on Market Until Sale	43	22	- 50.0%	37	47	+ 27.4%
Inventory of Homes for Sale at Month End	49	40	- 18.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

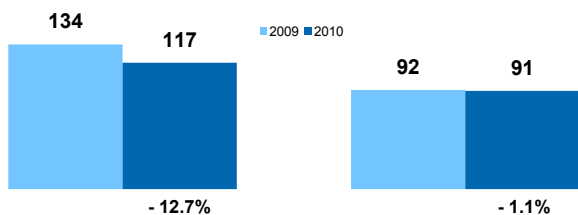
#### August

#### Year to Date

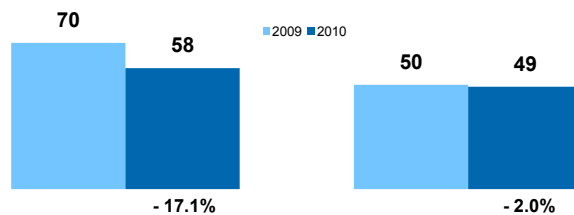
	2009	2010	Change	2009	2010	Change
New Listings	10	12	+ 20.0%	92	91	- 1.1%
Closed Sales	6	6	- 0.0%	50	49	- 2.0%
Median Sales Price*	\$242,450	\$237,450	- 2.1%	\$238,200	\$245,000	+ 2.9%
Average Sales Price*	\$234,000	\$236,150	+ 0.9%	\$248,428	\$257,680	+ 3.7%
Percent of Original List Price Received at Sale*	94.6%	95.3%	+ 0.7%	93.9%	94.7%	+ 0.8%
Median Days on Market Until Sale	66	16	- 75.8%	52	57	+ 9.6%
Inventory of Homes for Sale at Month End	48	41	- 14.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

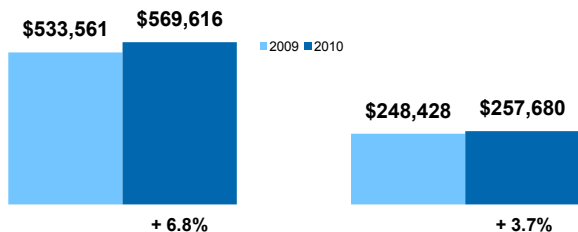
#### YTD New Listings



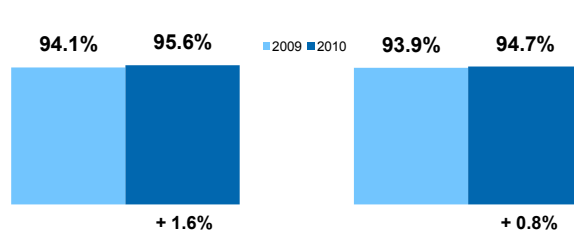
#### YTD Closed Sales



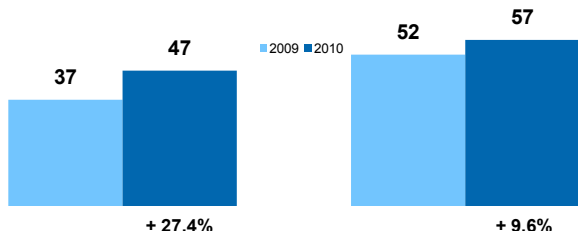
#### YTD Median Sales Price



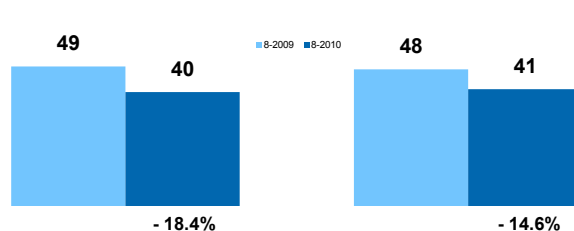
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	14	- 17.6%	136	133	- 2.2%
Closed Sales	12	11	- 8.3%	50	53	+ 6.0%
Median Sales Price*	\$802,000	<b>\$880,000</b>	+ 9.7%	\$735,000	<b>\$860,000</b>	+ 17.0%
Average Sales Price*	\$1,037,667	<b>\$910,273</b>	- 12.3%	\$839,325	<b>\$898,812</b>	+ 7.1%
Percent of Original List Price Received at Sale*	94.0%	<b>92.2%</b>	- 1.9%	92.5%	<b>93.7%</b>	+ 1.3%
Median Days on Market Until Sale	25	<b>61</b>	+ 144.0%	35	<b>21</b>	- 39.1%
Inventory of Homes for Sale at Month End	58	<b>51</b>	- 12.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### August

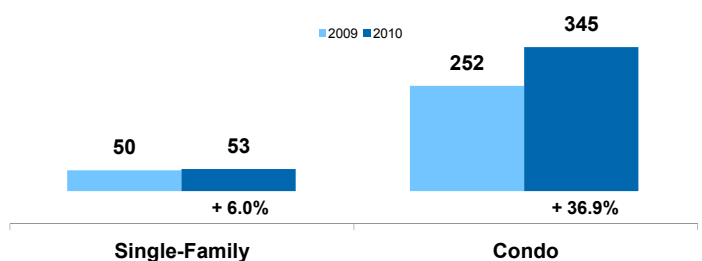
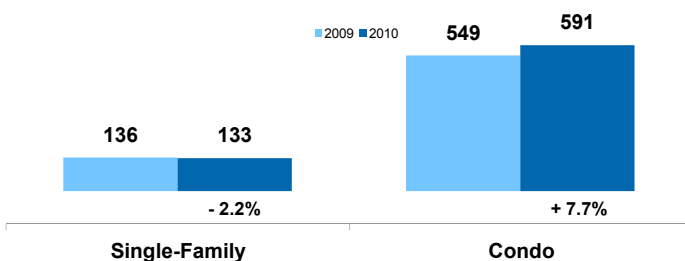
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	75	73	- 2.7%	549	591	+ 7.7%
Closed Sales	52	36	- 30.8%	252	345	+ 36.9%
Median Sales Price*	\$295,000	<b>\$330,000</b>	+ 11.9%	\$305,000	<b>\$309,750</b>	+ 1.6%
Average Sales Price*	\$313,683	<b>\$344,657</b>	+ 9.9%	\$329,026	<b>\$333,529</b>	+ 1.4%
Percent of Original List Price Received at Sale*	95.5%	<b>94.0%</b>	- 1.7%	93.0%	<b>95.7%</b>	+ 3.0%
Median Days on Market Until Sale	53	<b>24</b>	- 54.7%	49	<b>22</b>	- 55.1%
Inventory of Homes for Sale at Month End	223	<b>222</b>	- 0.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

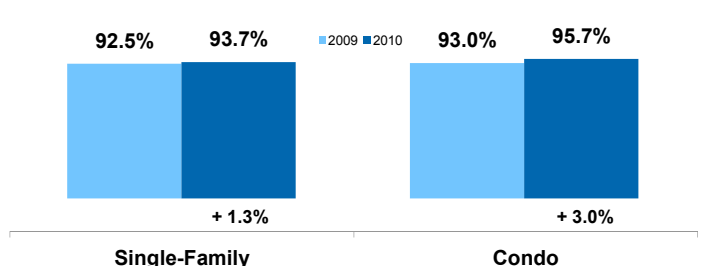
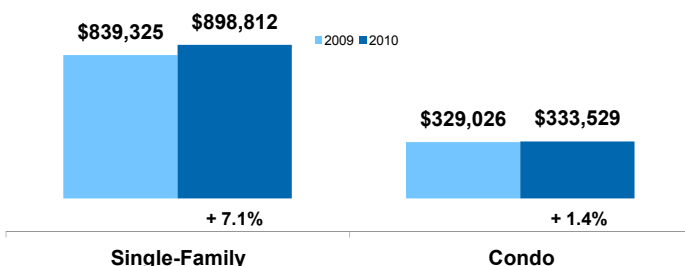
#### YTD New Listings

#### YTD Closed Sales



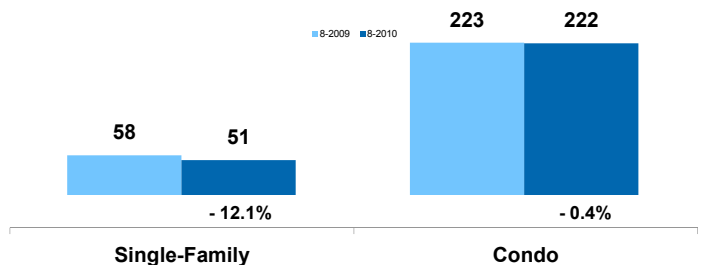
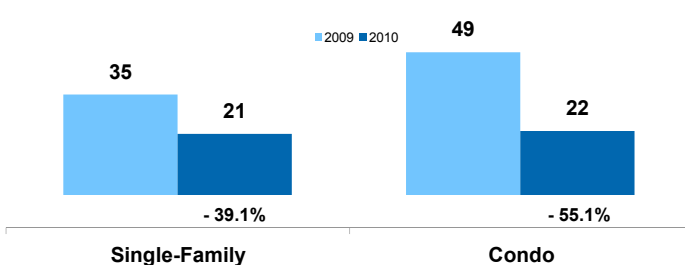
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Mililani (Selected 1-9-4 to 1-9-5)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	20	15	- 25.0%	169	177	+ 4.7%
Closed Sales	16	17	+ 6.3%	110	112	+ 1.8%
Median Sales Price*	\$585,000	\$525,000	- 10.3%	\$590,000	\$600,000	+ 1.7%
Average Sales Price*	\$649,844	\$577,588	- 11.1%	\$611,841	\$620,084	+ 1.3%
Percent of Original List Price Received at Sale*	95.6%	97.7%	+ 2.2%	94.9%	97.2%	+ 2.4%
Median Days on Market Until Sale	41	33	- 19.5%	47	29	- 38.7%
Inventory of Homes for Sale at Month End	49	47	- 4.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

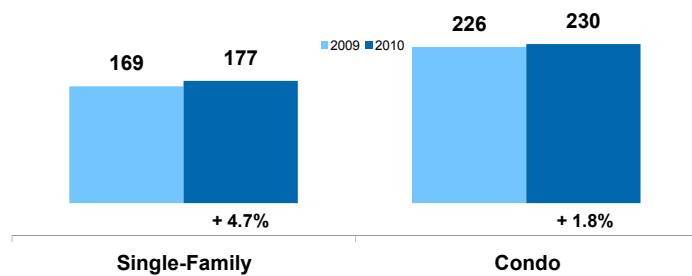
#### August

#### Year to Date

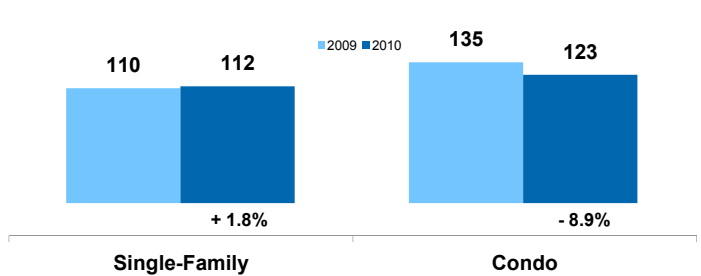
	2009	2010	Change	2009	2010	Change
New Listings	28	29	+ 3.6%	226	230	+ 1.8%
Closed Sales	15	13	- 13.3%	135	123	- 8.9%
Median Sales Price*	\$299,000	\$265,000	- 11.4%	\$295,000	\$285,000	- 3.4%
Average Sales Price*	\$301,867	\$275,538	- 8.7%	\$293,703	\$284,522	- 3.1%
Percent of Original List Price Received at Sale*	93.5%	95.8%	+ 2.5%	94.0%	96.8%	+ 3.0%
Median Days on Market Until Sale	35	30	- 14.5%	44	23	- 47.7%
Inventory of Homes for Sale at Month End	79	93	+ 17.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

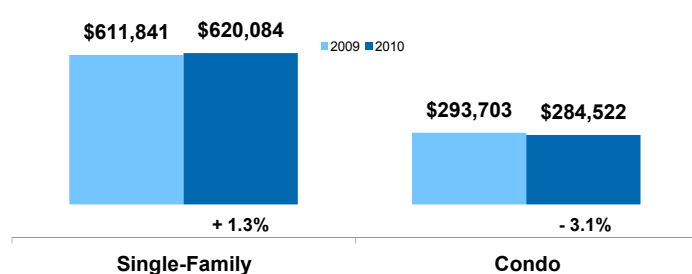
#### YTD New Listings



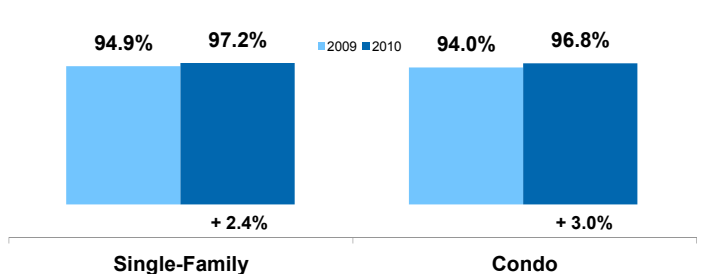
#### YTD Closed Sales



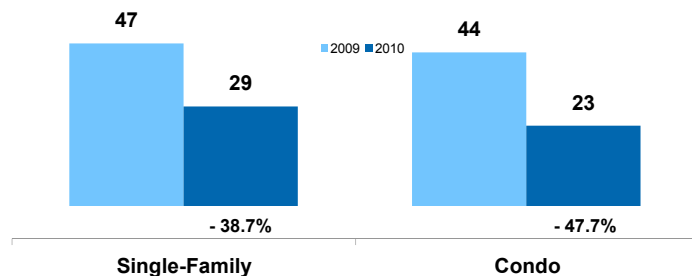
#### YTD Median Sales Price



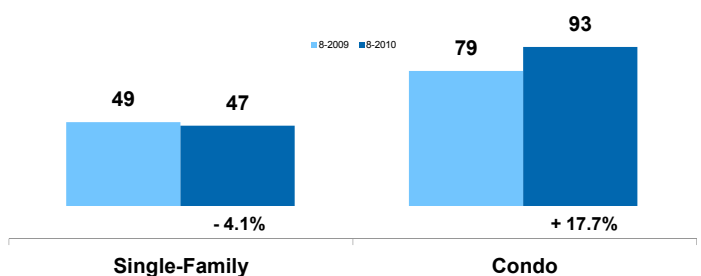
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Moanalua - Salt Lake (1-1-1)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	3	9	+ 200.0%	44	38	- 13.6%
Closed Sales	2	4	+ 100.0%	16	27	+ 68.8%
Median Sales Price*	\$640,000	\$680,250	+ 6.3%	\$702,500	\$664,750	- 5.4%
Average Sales Price*	\$640,000	\$662,500	+ 3.5%	\$690,875	\$663,097	- 4.0%
Percent of Original List Price Received at Sale*	96.5%	97.8%	+ 1.4%	93.0%	97.0%	+ 4.3%
Median Days on Market Until Sale	48	19	- 61.1%	55	35	- 35.8%
Inventory of Homes for Sale at Month End	30	13	- 56.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

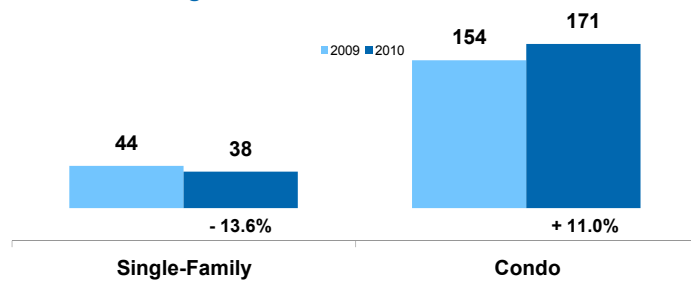
#### August

#### Year to Date

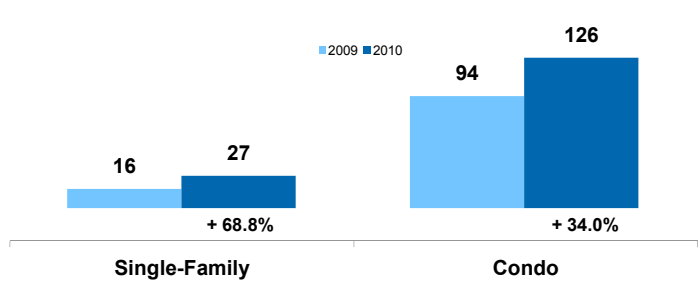
	2009	2010	Change	2009	2010	Change
New Listings	21	18	- 14.3%	154	171	+ 11.0%
Closed Sales	12	9	- 25.0%	94	126	+ 34.0%
Median Sales Price*	\$256,750	\$295,000	+ 14.9%	\$302,500	\$272,500	- 9.9%
Average Sales Price*	\$284,375	\$332,556	+ 16.9%	\$316,994	\$299,094	- 5.6%
Percent of Original List Price Received at Sale*	93.1%	96.3%	+ 3.4%	94.4%	95.5%	+ 1.2%
Median Days on Market Until Sale	49	51	+ 4.1%	47	27	- 41.9%
Inventory of Homes for Sale at Month End	40	46	+ 15.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

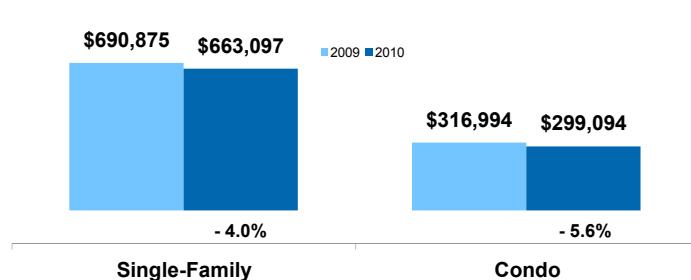
#### YTD New Listings



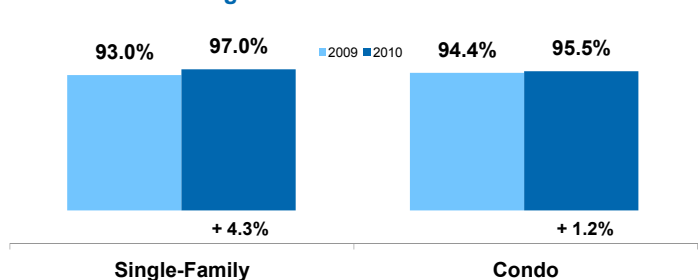
#### YTD Closed Sales



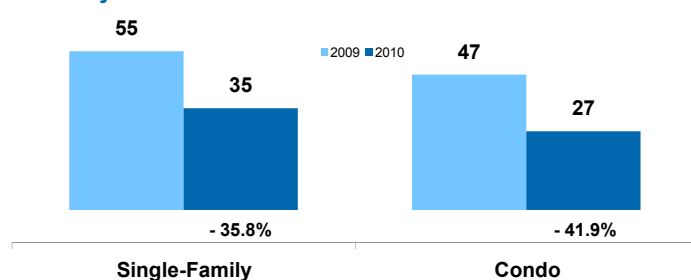
#### YTD Median Sales Price



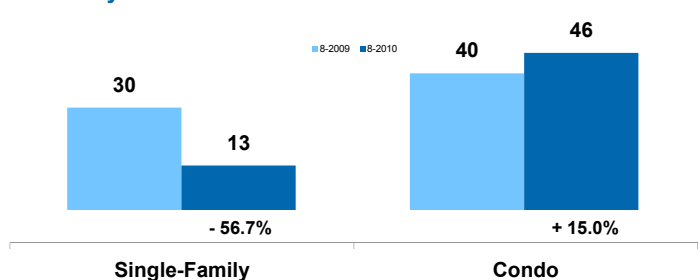
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## North Shore (1-5-6 to 1-6-9)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	12	+ 33.3%	150	156	+ 4.0%
Closed Sales	5	5	- 0.0%	32	53	+ 65.6%
Median Sales Price*	\$470,000	\$757,500	+ 61.2%	\$647,500	\$660,000	+ 1.9%
Average Sales Price*	\$518,600	\$927,500	+ 78.8%	\$916,898	\$757,284	- 17.4%
Percent of Original List Price Received at Sale*	85.7%	86.7%	+ 1.1%	87.3%	89.6%	+ 2.6%
Median Days on Market Until Sale	149	93	- 37.6%	74	89	+ 20.3%
Inventory of Homes for Sale at Month End	111	94	- 15.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

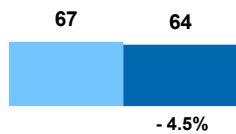
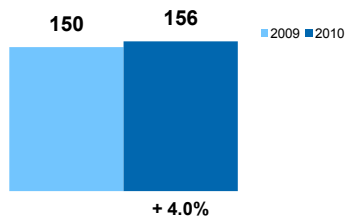
#### August

#### Year to Date

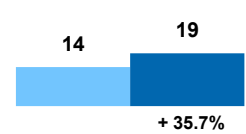
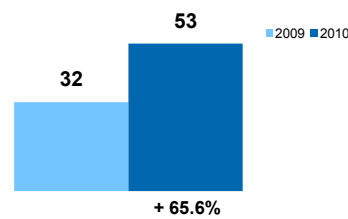
	2009	2010	Change	2009	2010	Change
New Listings	4	12	+ 200.0%	67	64	- 4.5%
Closed Sales	1	2	+ 100.0%	14	19	+ 35.7%
Median Sales Price*	\$285,000	\$315,000	+ 10.5%	\$263,500	\$242,000	- 8.2%
Average Sales Price*	\$285,000	\$315,000	+ 10.5%	\$294,100	\$269,284	- 8.4%
Percent of Original List Price Received at Sale*	95.3%	88.0%	- 7.7%	90.1%	92.3%	+ 2.4%
Median Days on Market Until Sale	46	111	+ 141.3%	33	91	+ 175.8%
Inventory of Homes for Sale at Month End	47	37	- 21.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

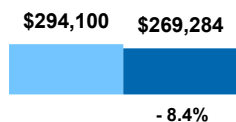
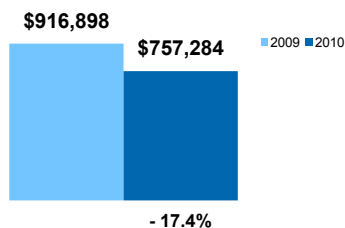
#### YTD New Listings



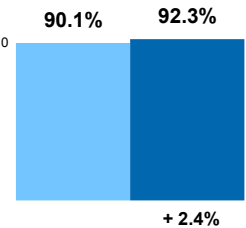
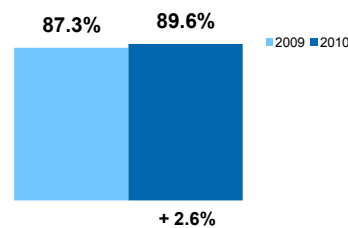
#### YTD Closed Sales



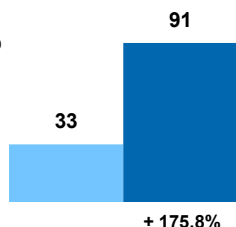
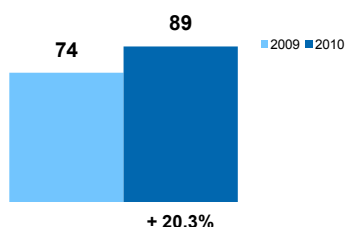
#### YTD Median Sales Price



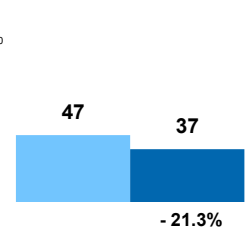
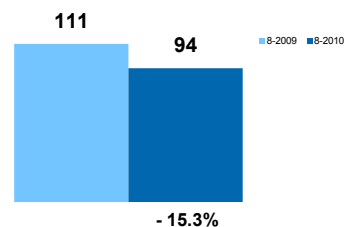
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Pearl City - Aiea (1-9-6 to 1-9-9)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	31	+ 93.8%	193	203	+ 5.2%
Closed Sales	18	17	- 5.6%	104	105	+ 1.0%
Median Sales Price*	\$561,500	\$625,000	+ 11.3%	\$550,000	\$595,000	+ 8.2%
Average Sales Price*	\$547,639	\$618,046	+ 12.9%	\$561,168	\$622,507	+ 10.9%
Percent of Original List Price Received at Sale*	91.9%	96.9%	+ 5.4%	92.8%	96.6%	+ 4.0%
Median Days on Market Until Sale	75	49	- 34.7%	45	33	- 26.7%
Inventory of Homes for Sale at Month End	83	76	- 8.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

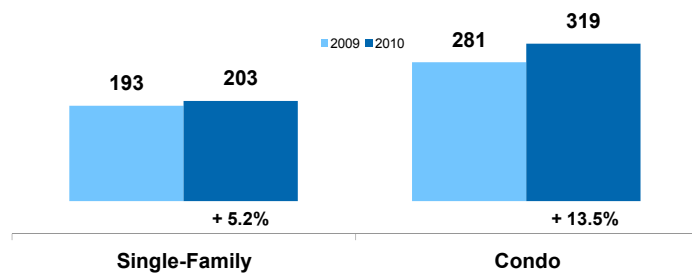
#### August

#### Year to Date

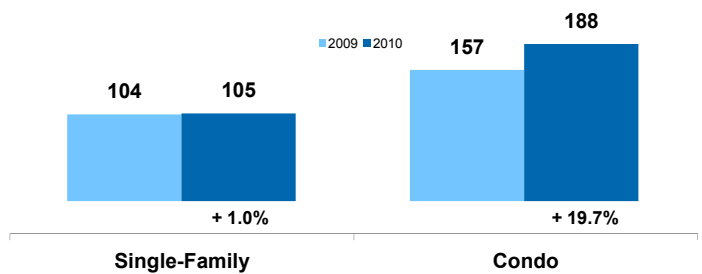
	2009	2010	Change	2009	2010	Change
New Listings	31	42	+ 35.5%	281	319	+ 13.5%
Closed Sales	27	22	- 18.5%	157	188	+ 19.7%
Median Sales Price*	\$289,000	\$311,250	+ 7.7%	\$281,000	\$275,000	- 2.1%
Average Sales Price*	\$279,215	\$304,736	+ 9.1%	\$284,561	\$283,962	- 0.2%
Percent of Original List Price Received at Sale*	92.6%	95.6%	+ 3.2%	94.0%	96.0%	+ 2.1%
Median Days on Market Until Sale	30	23	- 23.3%	49	23	- 53.1%
Inventory of Homes for Sale at Month End	92	106	+ 15.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

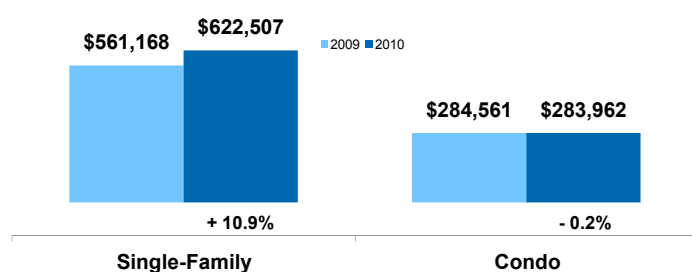
#### YTD New Listings



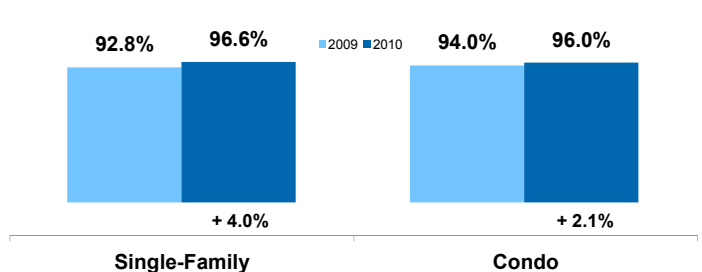
#### YTD Closed Sales



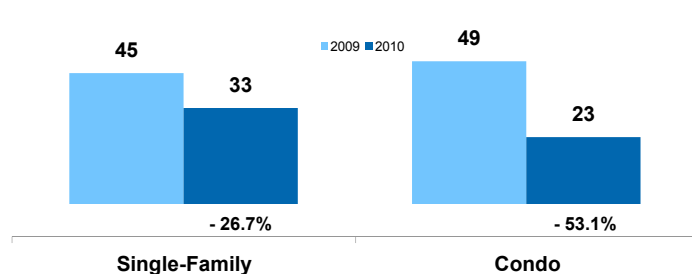
#### YTD Median Sales Price



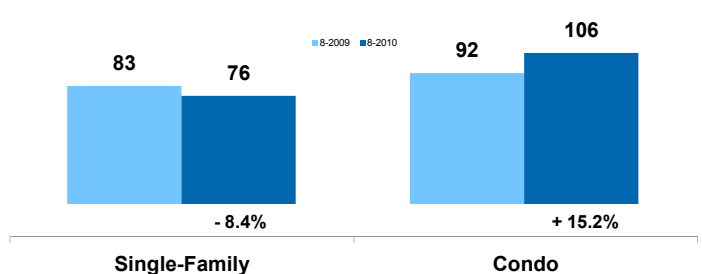
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Wahiawa (1-7-1 to 1-7-7)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	11	+ 22.2%	65	93	+ 43.1%
Closed Sales	4	5	+ 25.0%	25	48	+ 92.0%
Median Sales Price*	\$367,500	\$420,000	+ 14.3%	\$391,000	\$383,000	- 2.0%
Average Sales Price*	\$378,725	\$420,000	+ 10.9%	\$419,456	\$397,625	- 5.2%
Percent of Original List Price Received at Sale*	91.9%	93.6%	+ 1.9%	92.0%	94.0%	+ 2.1%
Median Days on Market Until Sale	130	145	+ 11.5%	68	32	- 52.9%
Inventory of Homes for Sale at Month End	40	37	- 7.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

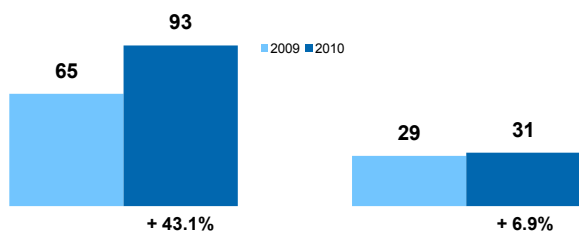
#### August

#### Year to Date

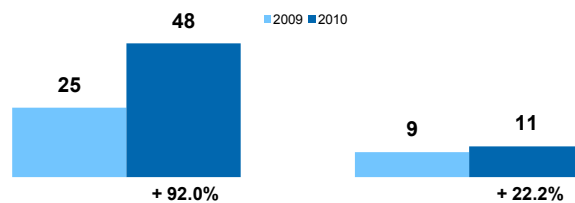
	2009	2010	Change	2009	2010	Change
New Listings	4	4	- 0.0%	29	31	+ 6.9%
Closed Sales	2	4	+ 100.0%	9	11	+ 22.2%
Median Sales Price*	\$140,000	\$115,000	- 17.9%	\$140,000	\$120,000	- 14.3%
Average Sales Price*	\$140,000	\$113,875	- 18.7%	\$145,378	\$124,773	- 14.2%
Percent of Original List Price Received at Sale*	92.8%	93.2%	+ 0.5%	91.4%	83.6%	- 8.6%
Median Days on Market Until Sale	160	118	- 26.6%	48	44	- 8.3%
Inventory of Homes for Sale at Month End	18	17	- 5.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

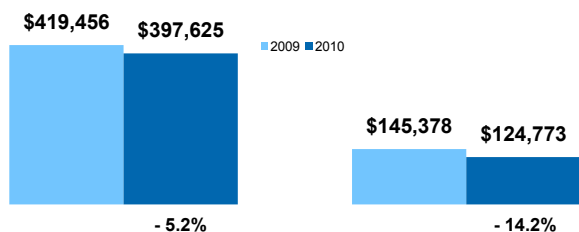
#### YTD New Listings



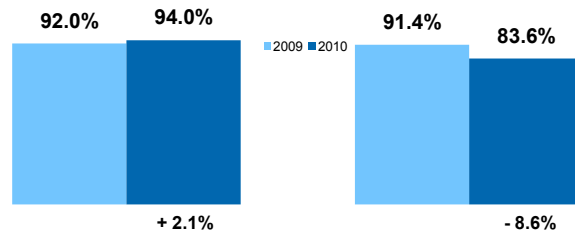
#### YTD Closed Sales



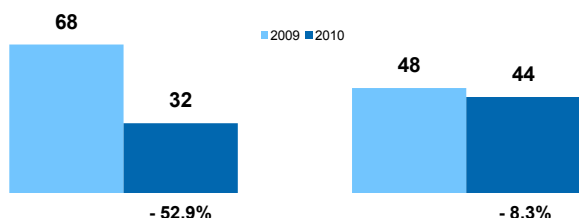
#### YTD Median Sales Price



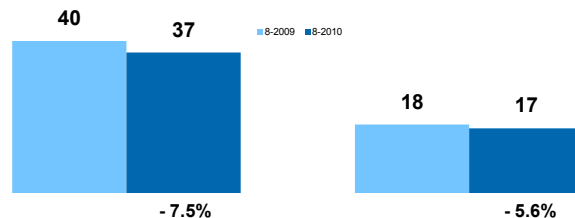
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waialae-Kahala (1-3-5)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	13	16	+ 23.1%	141	152	+ 7.8%
Closed Sales	6	11	+ 83.3%	55	77	+ 40.0%
Median Sales Price*	\$1,550,000	\$2,250,000	+ 45.2%	\$1,300,000	\$1,316,500	+ 1.3%
Average Sales Price*	\$1,763,000	\$2,460,727	+ 39.6%	\$1,557,902	\$1,596,295	+ 2.5%
Percent of Original List Price Received at Sale*	93.4%	88.6%	- 5.1%	89.1%	93.8%	+ 5.3%
Median Days on Market Until Sale	39	104	+ 166.7%	39	30	- 23.1%
Inventory of Homes for Sale at Month End	79	62	- 21.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

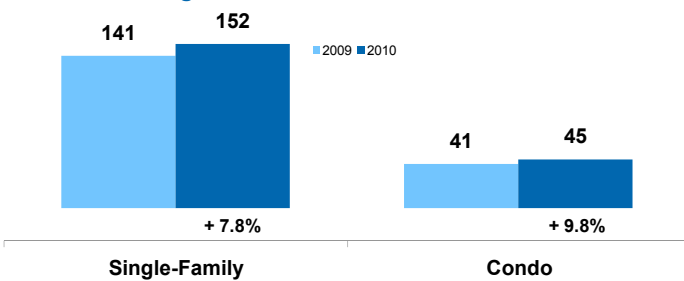
#### August

#### Year to Date

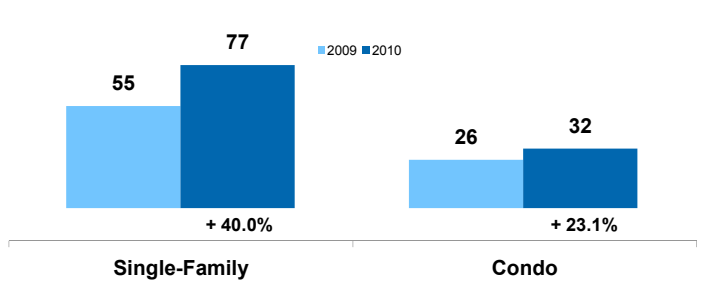
	2009	2010	Change	2009	2010	Change
New Listings	3	6	+ 100.0%	41	45	+ 9.8%
Closed Sales	3	5	+ 66.7%	26	32	+ 23.1%
Median Sales Price*	\$550,000	\$424,000	- 22.9%	\$425,000	\$439,000	+ 3.3%
Average Sales Price*	\$550,000	\$431,250	- 21.6%	\$389,486	\$376,712	- 3.3%
Percent of Original List Price Received at Sale*	96.3%	98.9%	+ 2.7%	92.0%	93.6%	+ 1.8%
Median Days on Market Until Sale	8	73	+ 873.3%	36	33	- 8.3%
Inventory of Homes for Sale at Month End	20	17	- 15.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

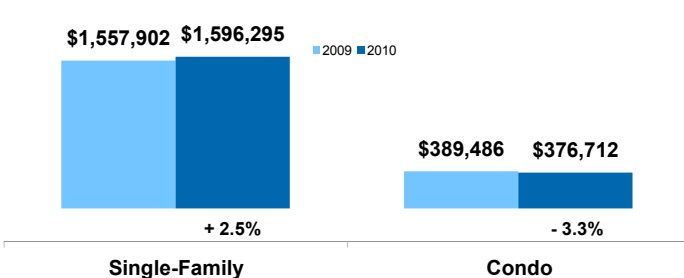
#### YTD New Listings



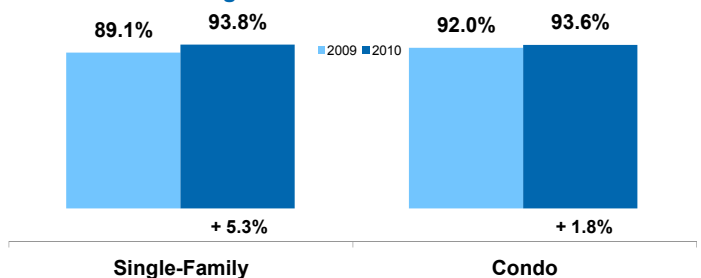
#### YTD Closed Sales



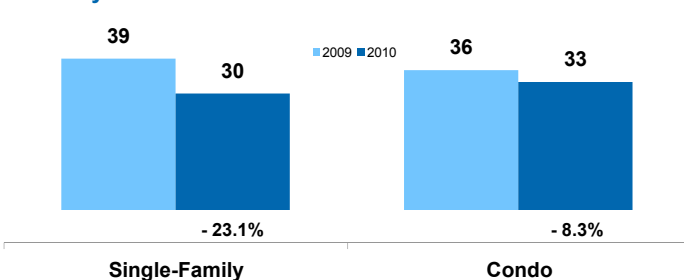
#### YTD Median Sales Price



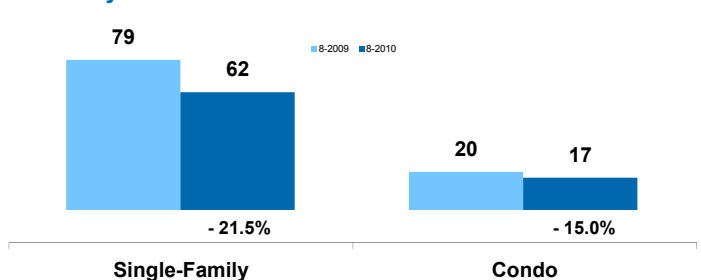
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waikiki (1-2-6)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	1	0	- 100.0%	1	3	+ 200.0%
Closed Sales	0	0	NA	0	0	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	0.0%	NA
Median Days on Market Until Sale	0	0	NA	0	0	NA
Inventory of Homes for Sale at Month End	0	0	NA	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### August

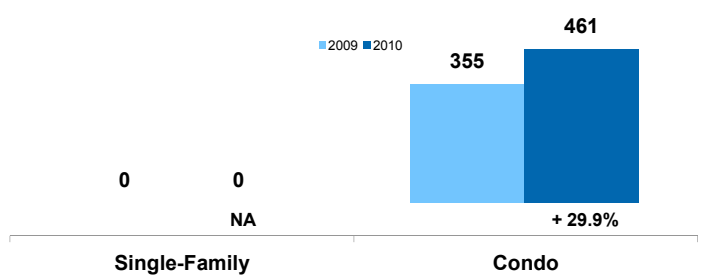
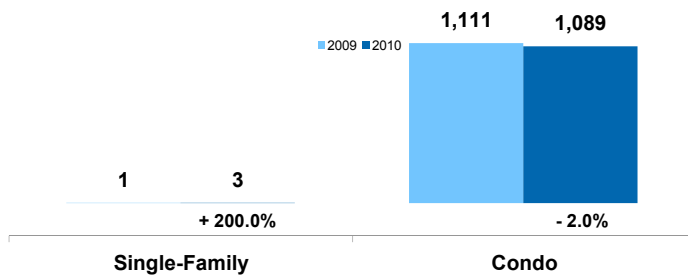
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	141	133	- 5.7%	1,111	1,089	- 2.0%
Closed Sales	59	52	- 11.9%	355	461	+ 29.9%
Median Sales Price*	\$265,000	\$239,500	- 9.6%	\$275,000	\$282,000	+ 2.5%
Average Sales Price*	\$285,947	\$253,814	- 11.2%	\$309,670	\$317,813	+ 2.6%
Percent of Original List Price Received at Sale*	88.5%	91.0%	+ 2.8%	88.4%	92.3%	+ 4.4%
Median Days on Market Until Sale	58	57	- 1.7%	62	52	- 16.1%
Inventory of Homes for Sale at Month End	673	595	- 11.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

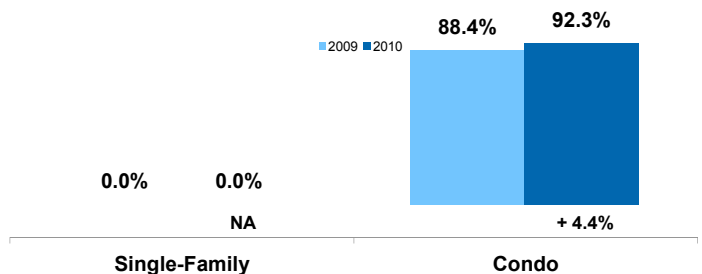
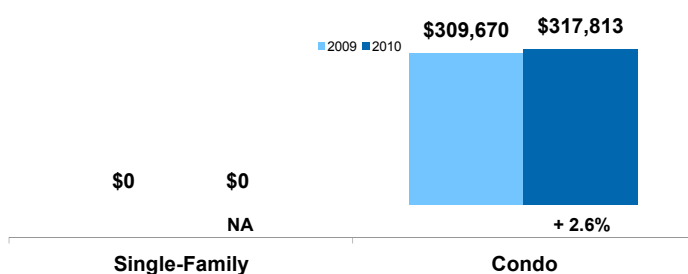
#### YTD New Listings

#### YTD Closed Sales



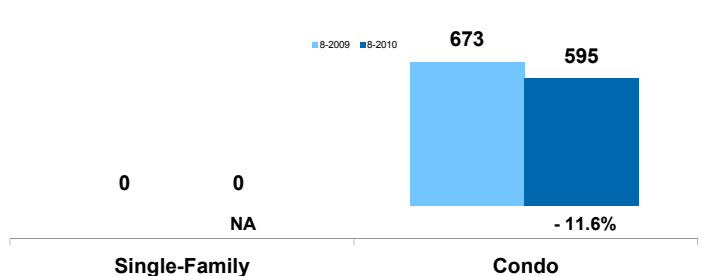
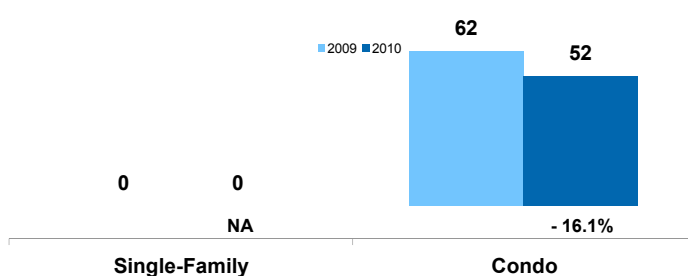
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waipahu (1-9-4)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	25	33	+ 32.0%	253	289	+ 14.2%
Closed Sales	21	12	- 42.9%	162	169	+ 4.3%
Median Sales Price*	\$470,000	\$508,000	+ 8.1%	\$510,000	\$525,000	+ 2.9%
Average Sales Price*	\$490,586	\$531,750	+ 8.4%	\$519,310	\$526,668	+ 1.4%
Percent of Original List Price Received at Sale*	96.2%	99.1%	+ 3.0%	94.4%	95.5%	+ 1.2%
Median Days on Market Until Sale	31	24	- 22.6%	46	34	- 26.1%
Inventory of Homes for Sale at Month End	99	92	- 7.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

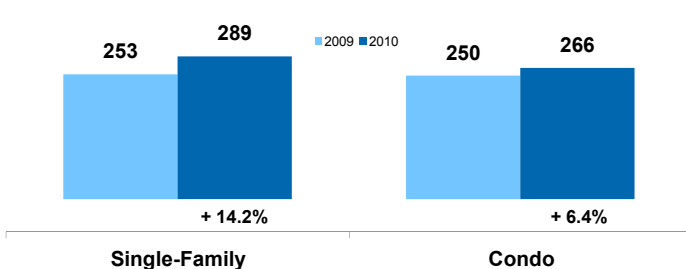
#### August

#### Year to Date

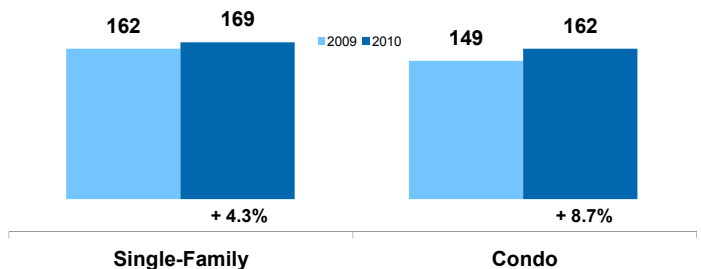
	2009	2010	Change	2009	2010	Change
New Listings	30	30	- 0.0%	250	266	+ 6.4%
Closed Sales	26	18	- 30.8%	149	162	+ 8.7%
Median Sales Price*	\$247,000	\$242,500	- 1.8%	\$282,000	\$269,500	- 4.4%
Average Sales Price*	\$267,058	\$254,744	- 4.6%	\$283,061	\$274,842	- 2.9%
Percent of Original List Price Received at Sale*	94.8%	95.4%	+ 0.6%	95.2%	96.8%	+ 1.7%
Median Days on Market Until Sale	12	70	+ 504.3%	37	32	- 14.9%
Inventory of Homes for Sale at Month End	95	104	+ 9.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

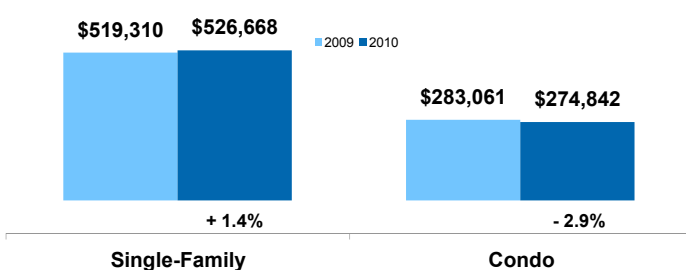
#### YTD New Listings



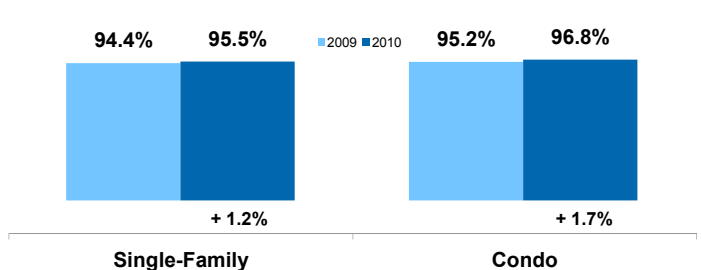
#### YTD Closed Sales



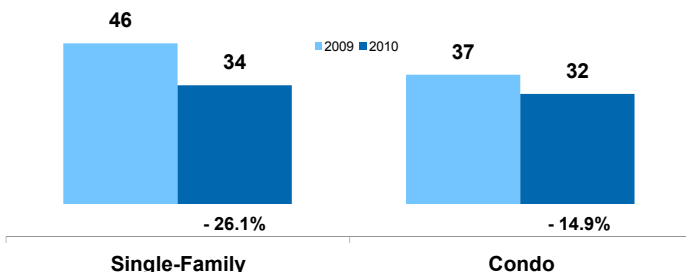
#### YTD Median Sales Price



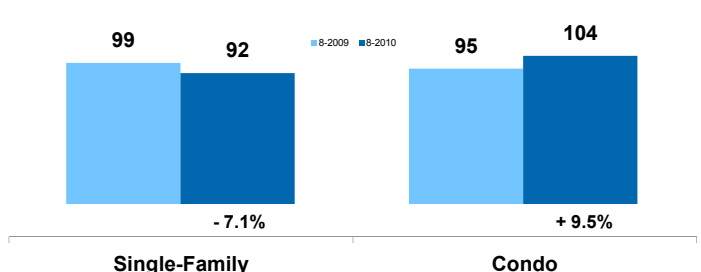
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Windward Coast (1-4-8 to 1-5-5)

### Single Family

#### August

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	6	8	+ 33.3%	78	97	+ 24.4%
Closed Sales	2	4	+ 100.0%	21	29	+ 38.1%
Median Sales Price*	\$409,500	\$589,000	+ 43.8%	\$450,000	\$510,000	+ 13.3%
Average Sales Price*	\$409,500	\$578,925	+ 41.4%	\$734,571	\$536,293	- 27.0%
Percent of Original List Price Received at Sale*	84.3%	95.7%	+ 13.5%	85.8%	94.4%	+ 10.0%
Median Days on Market Until Sale	114	14	- 87.7%	99	60	- 39.4%
Inventory of Homes for Sale at Month End	60	62	+ 3.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

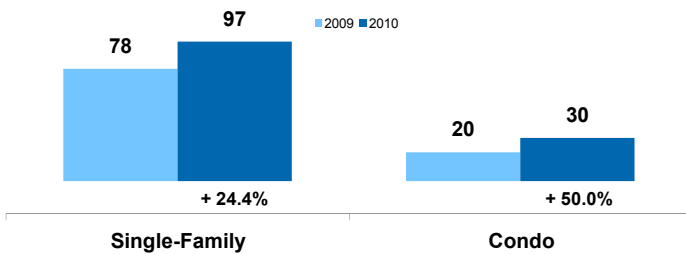
#### August

#### Year to Date

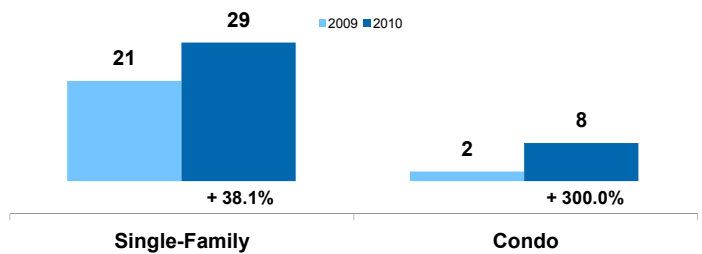
	2009	2010	Change	2009	2010	Change
New Listings	1	5	+ 400.0%	20	30	+ 50.0%
Closed Sales	1	1	- 0.0%	2	8	+ 300.0%
Median Sales Price*	\$95,000	\$263,800	+ 177.7%	\$166,500	\$221,000	+ 32.7%
Average Sales Price*	\$95,000	\$263,800	+ 177.7%	\$166,500	\$208,225	+ 25.1%
Percent of Original List Price Received at Sale*	82.6%	94.6%	+ 14.5%	81.2%	85.2%	+ 4.8%
Median Days on Market Until Sale	85	142	+ 67.1%	85	170	+ 100.0%
Inventory of Homes for Sale at Month End	16	23	+ 43.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

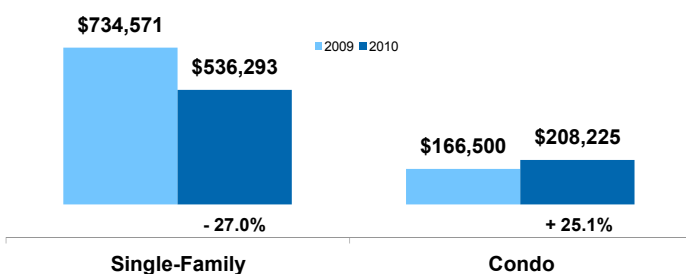
#### YTD New Listings



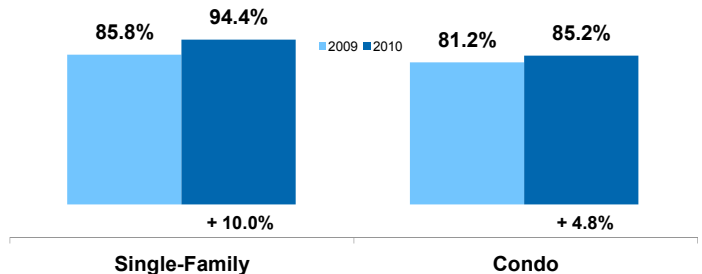
#### YTD Closed Sales



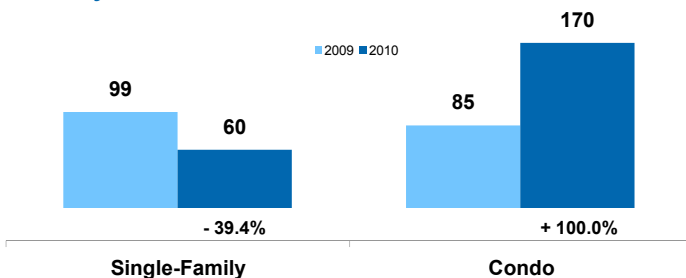
#### YTD Median Sales Price



#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End

