



August 2011

Local Market Updates

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Local Market Updates

Single-Family Homes Only



August 2011

		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	10	12	20.0%	5	8	60.0%	\$1,150,000	\$1,424,500	23.9%	91.9%	93.4%	1.6%	17	28	64.7%	46	46	0.0%
Ala Moana - Kakaako	1-2-3	0	2	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	3	2	-33.3%
Downtown - Nuuanu	1-1-8 to 1-2-2	12	18	50.0%	8	7	-12.5%	\$722,500	\$850,000	17.6%	92.5%	92.2%	-0.3%	26	14	-45.1%	39	50	28.2%
Ewa Plain	1-9-1	70	40	-42.9%	24	40	66.7%	\$427,500	\$445,250	4.2%	95.4%	97.3%	2.0%	28	32	12.5%	218	144	-33.9%
Hawaii Kai	1-3-9	32	15	-53.1%	22	21	-4.5%	\$860,500	\$928,750	7.9%	95.2%	96.1%	0.9%	29	23	-20.7%	99	106	7.1%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	31	35	12.9%	19	21	10.5%	\$817,000	\$757,500	-7.3%	94.7%	96.6%	2.0%	20	22	10.0%	134	124	-7.5%
Kalihi - Palama	1-1-2 to 1-1-7	19	23	21.1%	4	8	100.0%	\$610,000	\$447,000	-26.7%	92.7%	90.6%	-2.3%	91	73	-20.3%	84	58	-31.0%
Kaneohe	Selected 1-4-4 to 1-4-7	44	31	-29.5%	15	25	66.7%	\$650,000	\$575,000	-11.5%	95.2%	95.9%	0.8%	39	32	-17.9%	116	113	-2.6%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	27	34	25.9%	17	21	23.5%	\$765,000	\$800,000	4.6%	98.1%	97.1%	-1.1%	14	23	64.3%	100	99	-1.0%
Makaha - Nanakuli	1-8-1 to 1-8-9	37	31	-16.2%	22	20	-9.1%	\$285,000	\$260,000	-8.8%	92.6%	96.8%	4.6%	56	57	1.8%	164	131	-20.1%
Makakilo	1-9-2 to 1-9-3	16	10	-37.5%	4	9	125.0%	\$643,544	\$485,000	-24.6%	99.9%	95.0%	-4.9%	22	22	2.3%	47	58	23.4%
Makiki - Moliili	1-2-4 to 1-2-9 (except 1-2-6)	14	14	0.0%	10	7	-30.0%	\$865,000	\$975,000	12.7%	92.6%	94.3%	1.8%	46	15	-67.4%	66	61	-7.6%
Mililani	Selected 1-9-4 to 1-9-5	16	23	43.8%	19	16	-15.8%	\$527,500	\$660,834	25.3%	97.5%	95.4%	-2.2%	35	35	0.0%	55	72	30.9%
Moanalua - Salt Lake	1-1-1	9	8	-11.1%	4	1	-75.0%	\$680,250	\$570,000	-16.2%	97.8%	84.4%	-13.7%	19	104	462.2%	11	28	154.5%
North Shore	1-5-6 to 1-6-9	12	14	16.7%	5	3	-40.0%	\$757,500	\$420,000	-44.6%	86.7%	90.9%	4.9%	93	175	88.2%	114	84	-26.3%
Pearl City - Aiea	1-9-6 to 1-9-9	31	21	-32.3%	17	14	-17.6%	\$625,000	\$562,500	-10.0%	96.9%	96.5%	-0.4%	49	19	-62.2%	81	80	-1.2%
Wahiawa	1-7-1 to 1-7-7	11	9	-18.2%	5	6	20.0%	\$420,000	\$382,500	-8.9%	93.6%	90.4%	-3.4%	145	86	-41.0%	50	25	-50.0%
Waialae-Kahala	1-3-5	16	12	-25.0%	11	11	0.0%	\$2,250,000	\$1,390,000	-38.2%	88.6%	91.3%	3.0%	104	57	-45.2%	71	65	-8.5%
Waikiki	1-2-6	0	0	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	2	NA
Waipahu	1-9-4	35	29	-17.1%	13	28	115.4%	\$505,000	\$500,000	-1.0%	98.8%	95.6%	-3.2%	30	43	43.3%	125	103	-17.6%
Windward Coast	1-4-8 to 1-5-5	8	13	62.5%	4	7	75.0%	\$589,000	\$353,000	-40.1%	95.7%	93.1%	-2.7%	14	81	478.6%	73	50	-31.5%

Year to Date

		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	85	89	4.7%	42	53	26.2%	\$975,000	\$1,262,500	29.5%	96.1%	92.1%	-4.2%	16	44	175.0%
Ala Moana - Kakaako	1-2-3	3	6	100.0%	2	1	-50.0%	\$515,000	\$566,000	9.9%	96.4%	95.1%	-1.3%	47	86	83.0%
Downtown - Nuuanu	1-1-8 to 1-2-2	84	106	26.2%	47	53	12.8%	\$750,500	\$765,000	1.9%	92.1%	93.2%	1.2%	63	44	-30.2%
Ewa Plain	1-9-1	556	444	-20.1%	338	299	-11.5%	\$435,000	\$430,000	-1.1%	97.9%	97.9%	0.1%	34	31	-7.5%
Hawaii Kai	1-3-9	249	221	-11.2%	125	104	-16.8%	\$825,250	\$895,000	8.5%	96.4%	96.5%	0.1%	25	22	-14.0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	297	294	-1.0%	156	159	1.9%	\$770,188	\$795,000	3.2%	95.6%	94.7%	-0.9%	35	36	2.9%
Kalihi - Palama	1-1-2 to 1-1-7	160	132	-17.5%	68	61	-10.3%	\$525,000	\$495,000	-5.7%	94.6%	94.4%	-0.2%	32	32	0.0%
Kaneohe	Selected 1-4-4 to 1-4-7	307	258	-16.0%	200	131	-34.5%	\$642,500	\$655,000	1.9%	95.1%	95.1%	0.0%	24	31	29.2%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	212	228	7.5%	125	128	2.4%	\$775,000	\$720,000	-7.1%	97.1%	94.2%	-3.0%	15	33	120.0%
Makaha - Nanakuli	1-8-1 to 1-8-9	288	287	-0.3%	123	146	18.7%	\$305,000	\$275,000	-9.8%	93.9%	93.8%	-0.1%	50	34	-32.0%
Makakilo	1-9-2 to 1-9-3	117	121	3.4%	58	59	1.7%	\$525,000	\$507,500	-3.3%	95.6%	95.6%	-0.1%	47	31	-33.3%
Makiki - Moliili	1-2-4 to 1-2-9 (except 1-2-6)	133	126	-5.3%	51	61	19.6%	\$850,000	\$888,000	4.5%	94.1%	92.4%	-1.8%	20	41	105.0%
Mililani	Selected 1-9-4 to 1-9-5	178	196	10.1%	114	108	-5.3%	\$600,000	\$589,500	-1.8%	97.2%	96.6%	-0.6%	29	35	22.8%
Moanalua - Salt Lake	1-1-1	38	56	47.4%	27	35	29.6%	\$664,750	\$650,000	-2.2%	97.0%	94.7%	-2.4%	35	32	-8.6%
North Shore	1-5-6 to 1-6-9	157	141	-10.2%	53	48	-9.4%	\$660,000	\$577,500	-12.5%	89.6%	93.7%	4.6%	89	54	-39.9%
Pearl City - Aiea	1-9-6 to 1-9-9	204	204	0.0%	105	127	21.0%	\$595,000	\$572,500	-3.8%	96.6%	96.3%	-0.2%	33	33	0.0%
Wahiawa	1-7-1 to 1-7-7	93	62	-33.3%	47	50	6.4%	\$386,000	\$384,500	-0.4%	93.9%	91.9%	-2.1%	32	76	137.5%
Waialae-Kahala	1-3-5	153	106	-30.7%	78	66	-15.4%	\$1,316,500	\$1,285,000	-2.4%	93.8%	92.5%	-1.3%	30	39	30.5%
Waikiki	1-2-6	3	2	-33.3%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA
Waipahu	1-9-4	291	271	-6.9%	170	165	-2.9%	\$525,000	\$505,000	-3.8%	95.5%	96.3%	0.9%	34	40	17.6%
Windward Coast	1-4-8 to 1-5-5	97	97	0.0%	29	40	37.9%	\$510,000	\$529,000	3.7%	94.4%	91.3%	-3.2%	60	51	-15.0%

Local Market Updates

Condo Properties Only

August 2011

		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	NA	0	1	NA	\$0	\$540,000	NA	0.0%	94.7%	NA	0	143	NA	0	2	NA
Ala Moana - Kakaako	1-2-3	45	67	48.9%	25	38	52.0%	\$285,000	\$335,000	17.5%	95.2%	93.8%	-1.4%	64	57	-10.9%	202	181	-10.4%
Downtown - Nuuanu	1-1-8 to 1-2-2	59	53	-10.2%	15	24	60.0%	\$412,250	\$432,500	4.9%	94.9%	95.3%	0.4%	94	46	-51.1%	185	158	-14.6%
Ewa Plain	1-9-1	43	22	-48.8%	25	23	-8.0%	\$320,000	\$285,000	-10.9%	100.3%	97.5%	-2.9%	24	32	33.3%	114	83	-27.2%
Hawaii Kai	1-3-9	34	27	-20.6%	14	11	-21.4%	\$547,500	\$495,000	-9.6%	96.5%	96.4%	0.0%	21	47	123.8%	50	87	74.0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	10	42.9%	9	5	-44.4%	\$320,000	\$335,000	4.7%	95.8%	95.3%	-0.5%	34	37	8.8%	33	25	-24.2%
Kalihi - Palama	1-1-2 to 1-1-7	21	13	-38.1%	9	6	-33.3%	\$320,000	\$309,000	-3.4%	96.7%	93.3%	-3.5%	24	31	27.1%	40	33	-17.5%
Kaneohe	Selected 1-4-4 to 1-4-7	21	21	0.0%	18	10	-44.4%	\$374,000	\$387,500	3.6%	95.6%	94.6%	-1.1%	38	87	132.0%	63	67	6.3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	16	15	-6.3%	5	10	100.0%	\$489,000	\$366,500	-25.1%	95.9%	94.6%	-1.3%	16	59	265.6%	81	63	-22.2%
Makaha - Nanakuli	1-8-1 to 1-8-9	17	11	-35.3%	3	9	200.0%	\$69,900	\$85,000	21.6%	69.8%	89.1%	27.5%	86	46	-46.5%	75	77	2.7%
Makakilo	1-9-2 to 1-9-3	12	3	-75.0%	6	10	66.7%	\$237,450	\$282,500	19.0%	95.3%	94.8%	-0.5%	88	67	-24.4%	50	19	-62.0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	74	69	-6.8%	36	45	25.0%	\$330,000	\$285,000	-13.6%	94.0%	94.3%	0.3%	16	46	196.8%	239	230	-3.8%
Milliani	Selected 1-9-4 to 1-9-5	29	18	-37.9%	14	19	35.7%	\$255,000	\$269,500	5.7%	95.7%	95.7%	0.1%	24	25	6.4%	101	69	-31.7%
Moanalua - Salt Lake	1-1-1	18	24	33.3%	9	11	22.2%	\$295,000	\$276,000	-6.4%	96.3%	97.3%	1.0%	16	13	-18.8%	54	78	44.4%
North Shore	1-5-6 to 1-6-9	12	7	-41.7%	2	2	0.0%	\$315,000	\$300,000	-4.8%	88.0%	100.0%	13.7%	151	97	-35.5%	38	28	-26.3%
Pearl City - Aiea	1-9-6 to 1-9-9	43	29	-32.6%	22	17	-22.7%	\$311,250	\$305,000	-2.0%	95.6%	95.8%	0.2%	27	29	9.4%	115	95	-17.4%
Wahiawa	1-7-1 to 1-7-7	4	3	-25.0%	4	1	-75.0%	\$115,000	\$150,000	30.4%	93.2%	85.7%	-8.1%	92	74	-19.1%	20	8	-60.0%
Waialae-Kahala	1-3-5	6	7	16.7%	5	4	-20.0%	\$424,000	\$290,000	-31.6%	98.9%	105.7%	6.8%	14	51	260.7%	15	17	13.3%
Waikiki	1-2-6	135	135	0.0%	53	63	18.9%	\$237,750	\$291,444	22.6%	90.4%	93.4%	3.3%	50	37	-26.0%	635	511	-19.5%
Waipahu	1-9-4	31	39	25.8%	19	29	52.6%	\$240,000	\$246,000	2.5%	95.7%	93.0%	-2.8%	24	36	50.0%	116	89	-23.3%
Windward Coast	1-4-8 to 1-5-5	5	2	-60.0%	1	0	-100.0%	\$263,800	\$0	-100.0%	94.6%	0.0%	-100.0%	48	0	-100.0%	21	16	-23.8%

Year to Date

		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change	8-2010	8-2011	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	3	6	100.0%	3	6	100.0%	\$481,500	\$545,000	13.2%	98.2%	97.9%	-0.3%	3	20	566.7%
Ala Moana - Kakaako	1-2-3	427	426	-0.2%	248	245	-1.2%	\$325,000	\$350,000	7.7%	94.8%	94.5%	-0.3%	38	45	18.4%
Downtown - Nuuanu	1-1-8 to 1-2-2	415	353	-14.9%	182	189	3.8%	\$367,500	\$379,500	3.3%	95.4%	94.3%	-1.2%	33	42	29.2%
Ewa Plain	1-9-1	308	230	-25.3%	207	194	-6.3%	\$299,000	\$305,000	2.0%	98.3%	98.6%	0.3%	29	38	29.3%
Hawaii Kai	1-3-9	204	209	2.5%	139	116	-16.5%	\$525,000	\$519,500	-1.0%	97.0%	95.9%	-1.1%	18	35	94.4%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	92	73	-20.7%	56	50	-10.7%	\$378,000	\$380,000	0.5%	96.3%	96.2%	-0.1%	25	36	46.9%
Kalihi - Palama	1-1-2 to 1-1-7	112	104	-7.1%	63	56	-11.1%	\$327,500	\$257,500	-21.4%	95.1%	94.4%	-0.8%	31	35	11.3%
Kaneohe	Selected 1-4-4 to 1-4-7	170	164	-3.5%	101	90	-10.9%	\$375,000	\$379,000	1.1%	96.5%	94.5%	-2.1%	35	61	72.9%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	145	113	-22.1%	66	63	-4.5%	\$465,000	\$388,750	-16.4%	94.1%	94.7%	0.6%	21	78	271.4%
Makaha - Nanakuli	1-8-1 to 1-8-9	134	120	-10.4%	67	64	-4.5%	\$90,000	\$90,950	1.1%	86.4%	91.8%	6.2%	57	41	-28.1%
Makakilo	1-9-2 to 1-9-3	90	76	-15.6%	49	50	2.0%	\$245,000	\$249,250	1.7%	94.7%	95.4%	0.8%	57	51	-11.4%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	593	637	7.4%	345	321	-7.0%	\$309,750	\$295,000	-4.8%	95.7%	94.8%	-1.0%	22	39	77.3%
Milliani	Selected 1-9-4 to 1-9-5	230	205	-10.9%	123	152	23.6%	\$285,000	\$269,500	-5.4%	96.8%	95.0%	-1.9%	23	36	56.5%
Moanalua - Salt Lake	1-1-1	171	190	11.1%	126	106	-15.9%	\$272,500	\$280,000	2.8%	95.5%	96.0%	0.5%	26	34	31.4%
North Shore	1-5-6 to 1-6-9	64	50	-21.9%	19	24	26.3%	\$242,000	\$221,000	-8.7%	92.3%	93.3%	1.1%	91	23	-75.3%
Pearl City - Aiea	1-9-6 to 1-9-9	320	270	-15.6%	188	185	-1.6%	\$275,000	\$260,000	-5.5%	96.0%	95.1%	-1.0%	24	43	83.0%
Wahiawa	1-7-1 to 1-7-7	31	16	-48.4%	11	9	-18.2%	\$120,000	\$125,000	4.2%	83.6%	89.8%	7.5%	44	74	68.2%
Waialae-Kahala	1-3-5	45	42	-6.7%	32	22	-31.3%	\$439,000	\$415,000	-5.5%	93.6%	96.6%	3.1%	27	22	-17.0%
Waikiki	1-2-6	1109	1049	-5.4%	482	555	15.1%	\$282,000	\$275,000	-2.5%	92.3%	93.2%	1.0%	48	40	-16.7%
Waipahu	1-9-4	266	246	-7.5%	164	153	-6.7%	\$268,000	\$255,950	-4.5%	96.9%	95.1%	-1.8%	31	45	47.5%
Windward Coast	1-4-8 to 1-5-5	30	23	-23.3%	8	9	12.5%	\$221,000	\$205,300	-7.1%	85.2%	87.6%	2.8%	156	83	-46.8%

Local Market Update – August 2011

A RESEARCH TOOL PROVIDED BY THE HONOLULU BOARD OF REALTORS®



Aina Haina - Kuliouou

1-3-6 to 1-3-8

+ 20.0%

Change in
New Listings
All Properties

+ 80.0%

Change in
Closed Sales
All Properties

+ 4.3%

Change in
Inventory of Homes
All Properties

Single-Family

	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	10	12	+ 20.0%	85	89	+ 4.7%
Closed Sales	5	8	+ 60.0%	42	53	+ 26.2%
Median Sales Price	\$1,150,000	\$1,424,500	+ 23.9%	\$975,000	\$1,262,500	+ 29.5%
Average Sales Price	\$1,559,000	\$1,335,875	- 14.3%	\$1,271,710	\$1,354,788	+ 6.5%
Percent of Original List Price Received	91.9%	93.4%	+ 1.6%	96.1%	92.1%	- 4.2%
Median Days on Market Until Sale	17	28	+ 64.7%	16	44	+ 175.0%
Inventory of Homes for Sale	46	46	0.0%	--	--	--
Months Supply of Inventory	9.0	7.0	- 22.8%	--	--	--

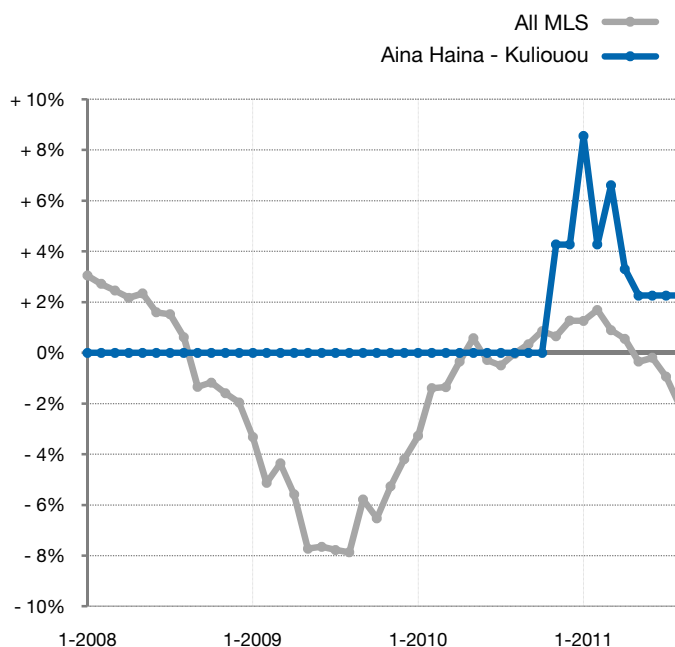
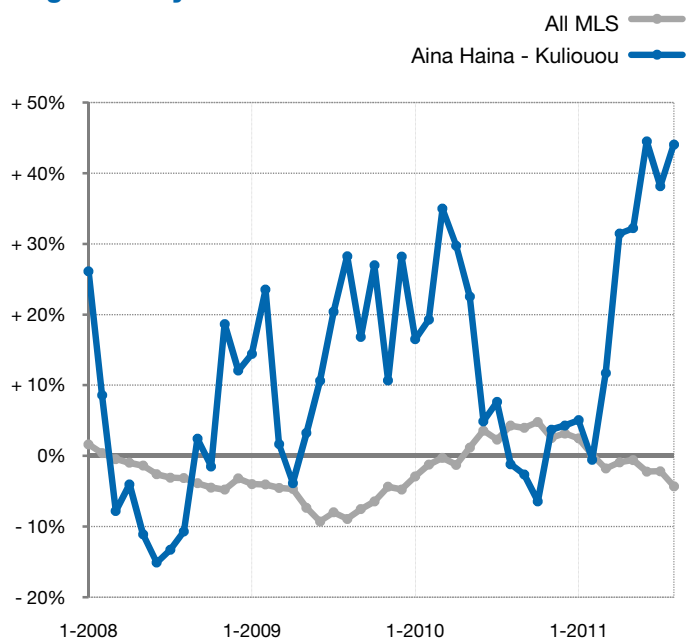
Condo

	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	0	--	3	6	+ 100.0%
Closed Sales	0	1	--	3	6	+ 100.0%
Median Sales Price	\$0	\$540,000	--	\$481,500	\$545,000	+ 13.2%
Average Sales Price	\$0	\$540,000	--	\$481,500	\$542,833	+ 12.7%
Percent of Original List Price Received	0.0%	94.7%	--	98.2%	97.9%	- 0.3%
Median Days on Market Until Sale	0	143	--	3	20	+ 566.7%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	1.7	--	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached

Townhouse-Condo Attached



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Local Market Update – August 2011

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Ala Moana - Kakaako

1-2-3

+ 53.3%

+ 52.0%

- 10.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Single-Family

	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	2	--	3	6	+ 100.0%
Closed Sales	0	0	--	2	1	- 50.0%
Median Sales Price	\$0	\$0	--	\$515,000	\$566,000	+ 9.9%
Average Sales Price	\$0	\$0	--	\$515,000	\$566,000	+ 9.9%
Percent of Original List Price Received	0.0%	0.0%	--	96.4%	95.1%	- 1.3%
Median Days on Market Until Sale	0	0	--	47	86	+ 83.0%
Inventory of Homes for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	3.0	2.0	- 33.3%	--	--	--

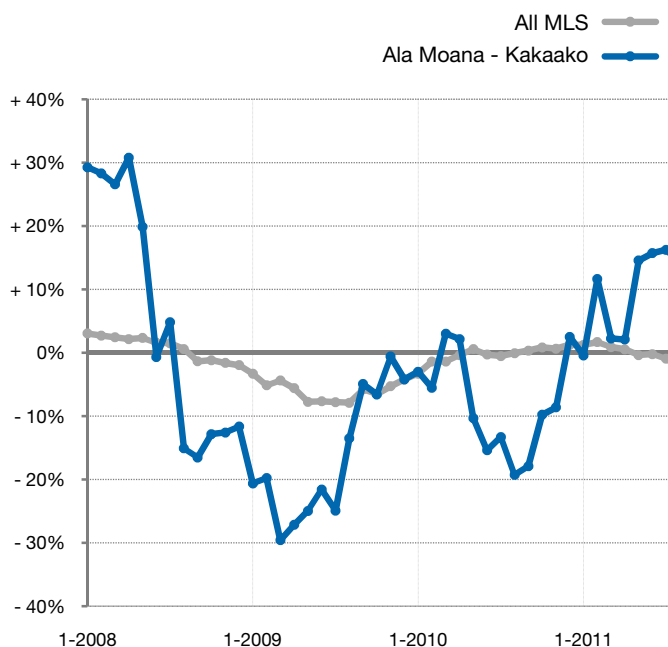
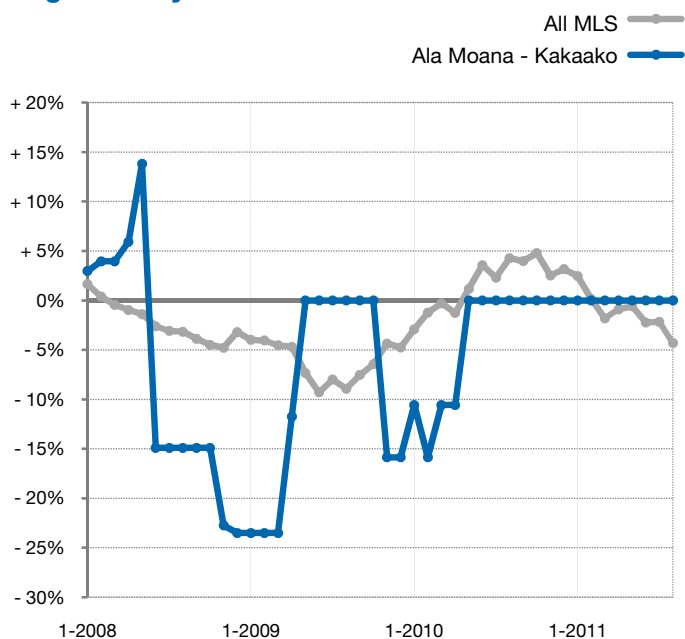
Condo

	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	45	67	+ 48.9%	427	426	- 0.2%
Closed Sales	25	38	+ 52.0%	248	245	- 1.2%
Median Sales Price	\$285,000	\$335,000	+ 17.5%	\$325,000	\$350,000	+ 7.7%
Average Sales Price	\$636,788	\$511,933	- 19.6%	\$485,927	\$513,608	+ 5.7%
Percent of Original List Price Received	95.2%	93.8%	- 1.4%	94.8%	94.5%	- 0.3%
Median Days on Market Until Sale	64	57	- 10.9%	38	45	+ 18.4%
Inventory of Homes for Sale	202	181	- 10.4%	--	--	--
Months Supply of Inventory	6.3	6.1	- 3.4%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached

Townhouse-Condo Attached



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Local Market Update – August 2011

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Downtown - Nuuanu

1-1-8 to 1-2-2

0.0%

Change in
New Listings
All Properties

+ 34.8%

Change in
Closed Sales
All Properties

- 7.1%

Change in
Inventory of Homes
All Properties

Single-Family

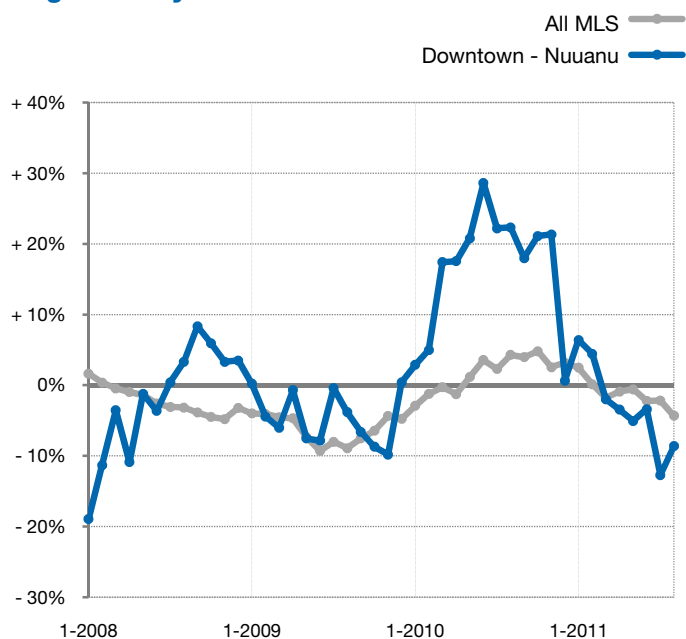
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	12	18	+ 50.0%	84	106	+ 26.2%
Closed Sales	8	7	- 12.5%	47	53	+ 12.8%
Median Sales Price	\$722,500	\$850,000	+ 17.6%	\$750,500	\$765,000	+ 1.9%
Average Sales Price	\$786,750	\$967,857	+ 23.0%	\$847,617	\$936,646	+ 10.5%
Percent of Original List Price Received	92.5%	92.2%	- 0.3%	92.1%	93.2%	+ 1.2%
Median Days on Market Until Sale	26	14	- 45.1%	63	44	- 30.2%
Inventory of Homes for Sale	39	50	+ 28.2%	--	--	--
Months Supply of Inventory	7.2	8.0	+ 11.1%	--	--	--

Condo

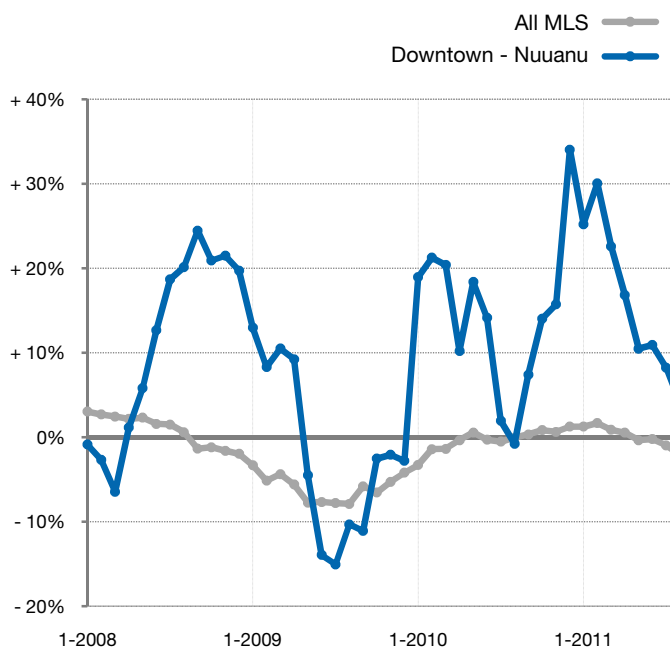
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	59	53	- 10.2%	415	353	- 14.9%
Closed Sales	15	24	+ 60.0%	182	189	+ 3.8%
Median Sales Price	\$412,250	\$432,500	+ 4.9%	\$367,500	\$379,500	+ 3.3%
Average Sales Price	\$407,250	\$456,368	+ 12.1%	\$414,943	\$457,097	+ 10.2%
Percent of Original List Price Received	94.9%	95.3%	+ 0.4%	95.4%	94.3%	- 1.2%
Median Days on Market Until Sale	94	46	- 51.1%	33	42	+ 29.2%
Inventory of Homes for Sale	185	158	- 14.6%	--	--	--
Months Supply of Inventory	7.1	6.8	- 3.9%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Local Market Update – August 2011

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Ewa Plain

1-9-1

- 45.1%

Change in
New Listings
All Properties

+ 28.6%

Change in
Closed Sales
All Properties

- 31.6%

Change in
Inventory of Homes
All Properties

Single-Family

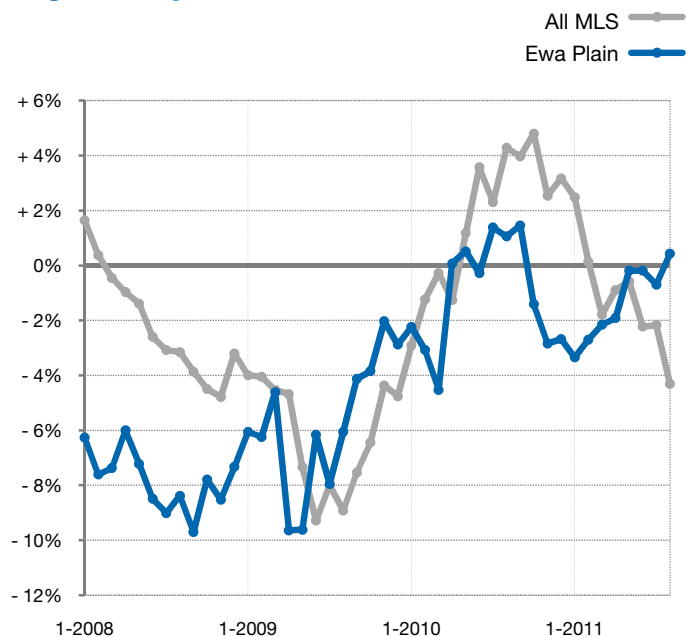
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	70	40	- 42.9%	556	444	- 20.1%
Closed Sales	24	40	+ 66.7%	338	299	- 11.5%
Median Sales Price	\$427,500	\$445,250	+ 4.2%	\$435,000	\$430,000	- 1.1%
Average Sales Price	\$419,729	\$465,219	+ 10.8%	\$457,539	\$451,840	- 1.2%
Percent of Original List Price Received	95.4%	97.3%	+ 2.0%	97.9%	97.9%	+ 0.1%
Median Days on Market Until Sale	28	32	+ 12.5%	34	31	- 7.5%
Inventory of Homes for Sale	218	144	- 33.9%	--	--	--
Months Supply of Inventory	5.1	3.6	- 30.8%	--	--	--

Condo

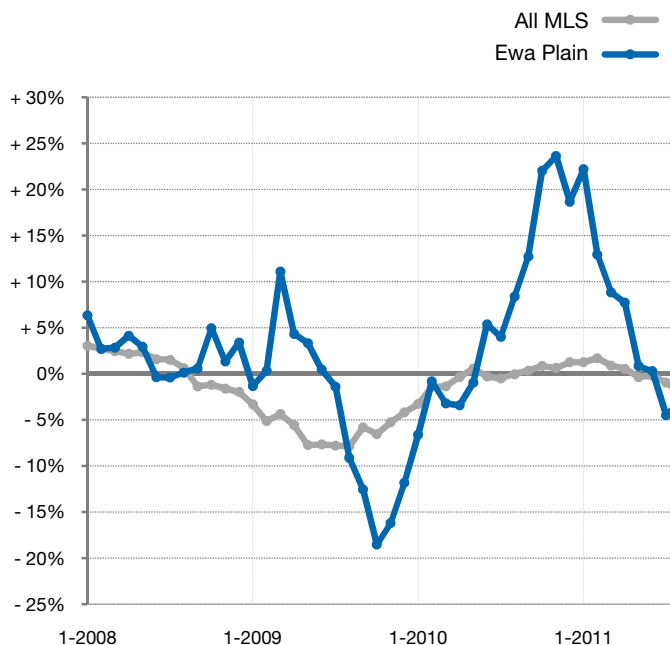
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	43	22	- 48.8%	308	230	- 25.3%
Closed Sales	25	23	- 8.0%	207	194	- 6.3%
Median Sales Price	\$320,000	\$285,000	- 10.9%	\$299,000	\$305,000	+ 2.0%
Average Sales Price	\$337,822	\$308,717	- 8.6%	\$308,767	\$322,682	+ 4.5%
Percent of Original List Price Received	100.3%	97.5%	- 2.9%	98.3%	98.6%	+ 0.3%
Median Days on Market Until Sale	24	32	+ 33.3%	29	38	+ 29.3%
Inventory of Homes for Sale	114	83	- 27.2%	--	--	--
Months Supply of Inventory	4.5	3.3	- 26.7%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Hawaii Kai

1-3-9

- 36.4%

Change in
New Listings
All Properties

- 11.1%

Change in
Closed Sales
All Properties

+ 29.5%

Change in
Inventory of Homes
All Properties

Single-Family

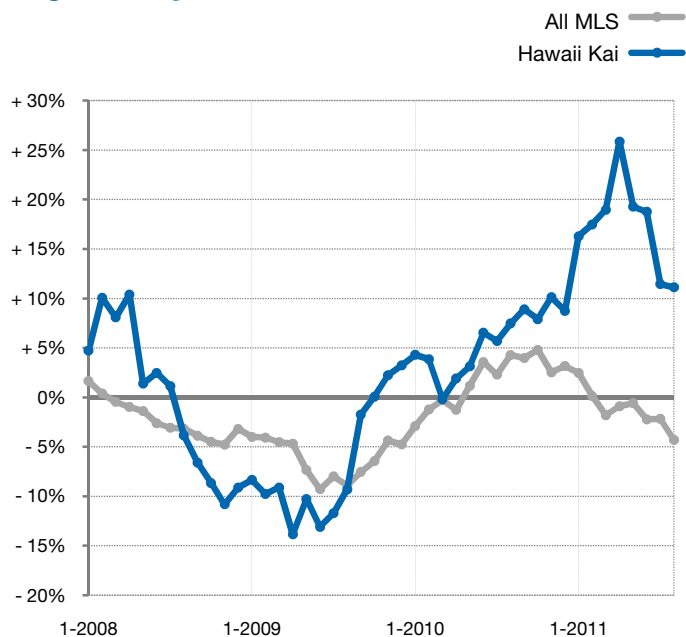
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	32	15	- 53.1%	249	221	- 11.2%
Closed Sales	22	21	- 4.5%	125	104	- 16.8%
Median Sales Price	\$860,500	\$928,750	+ 7.9%	\$825,250	\$895,000	+ 8.5%
Average Sales Price	\$1,004,864	\$1,017,650	+ 1.3%	\$995,929	\$1,003,499	+ 0.8%
Percent of Original List Price Received	95.2%	96.1%	+ 0.9%	96.4%	96.5%	+ 0.1%
Median Days on Market Until Sale	29	23	- 20.7%	25	22	- 14.0%
Inventory of Homes for Sale	99	106	+ 7.1%	--	--	--
Months Supply of Inventory	5.8	7.4	+ 29.0%	--	--	--

Condo

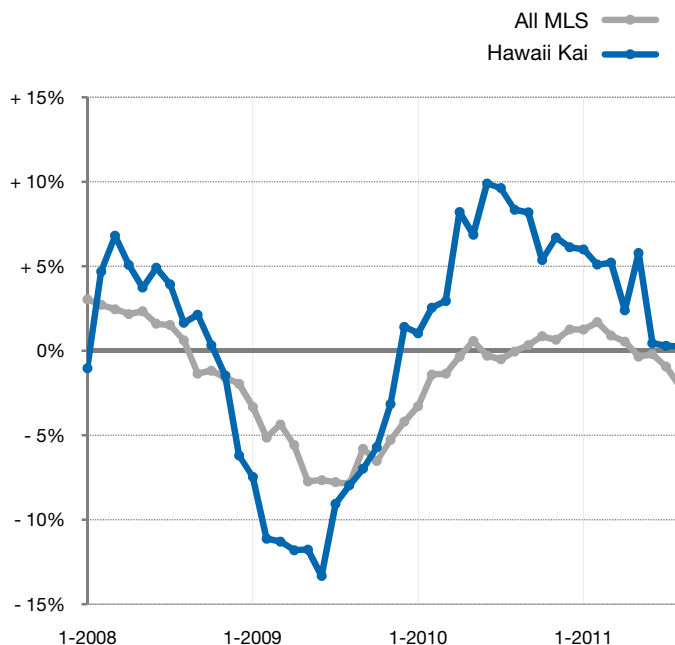
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	34	27	- 20.6%	204	209	+ 2.5%
Closed Sales	14	11	- 21.4%	139	116	- 16.5%
Median Sales Price	\$547,500	\$495,000	- 9.6%	\$525,000	\$519,500	- 1.0%
Average Sales Price	\$571,993	\$526,773	- 7.9%	\$537,672	\$544,984	+ 1.4%
Percent of Original List Price Received	96.5%	96.4%	- 0.0%	97.0%	95.9%	- 1.1%
Median Days on Market Until Sale	21	47	+ 123.8%	18	35	+ 94.4%
Inventory of Homes for Sale	50	87	+ 74.0%	--	--	--
Months Supply of Inventory	2.9	5.8	+ 97.1%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Kailua - Waimanalo

1-4-1 to Selected 1-4-4

+ 18.4%

Change in
New Listings
All Properties

- 7.1%

Change in
Closed Sales
All Properties

- 10.8%

Change in
Inventory of Homes
All Properties

Single-Family

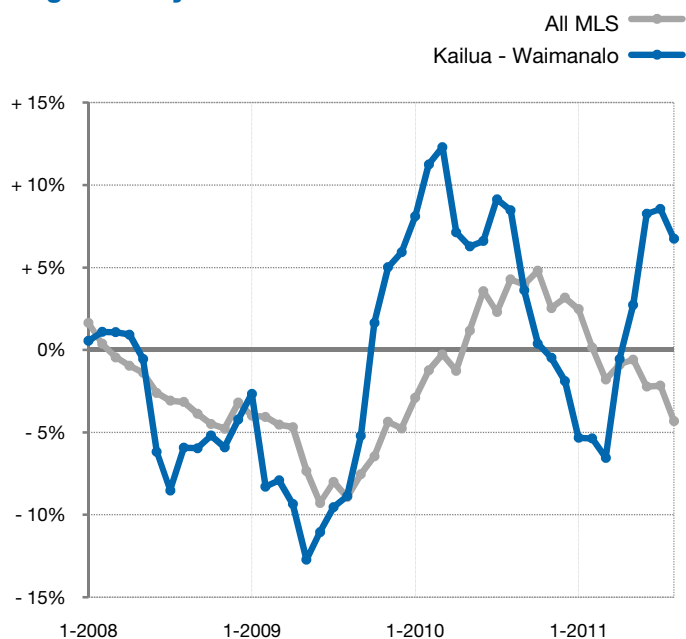
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	31	35	+ 12.9%	297	294	- 1.0%
Closed Sales	19	21	+ 10.5%	156	159	+ 1.9%
Median Sales Price	\$817,000	\$757,500	- 7.3%	\$770,188	\$795,000	+ 3.2%
Average Sales Price	\$1,201,711	\$800,381	- 33.4%	\$1,017,156	\$967,051	- 4.9%
Percent of Original List Price Received	94.7%	96.6%	+ 2.0%	95.6%	94.7%	- 0.9%
Median Days on Market Until Sale	20	22	+ 10.0%	35	36	+ 2.9%
Inventory of Homes for Sale	134	124	- 7.5%	--	--	--
Months Supply of Inventory	6.7	5.9	- 12.2%	--	--	--

Condo

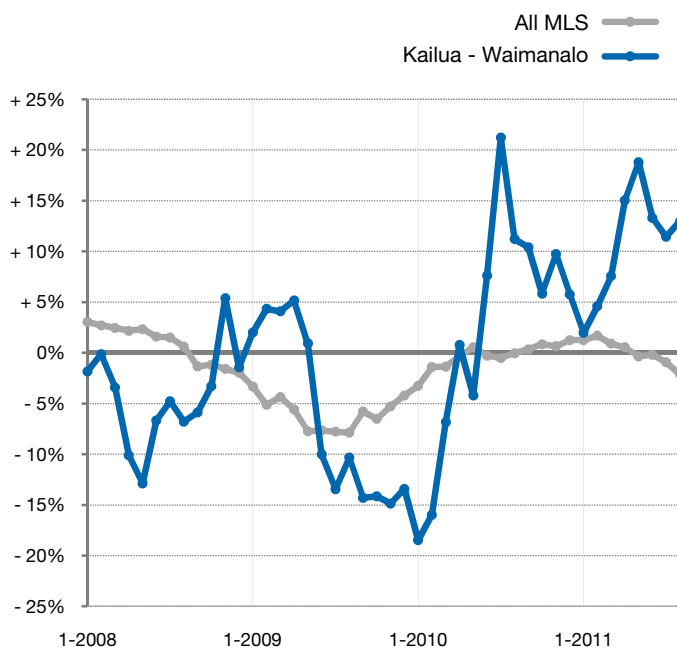
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	7	10	+ 42.9%	92	73	- 20.7%
Closed Sales	9	5	- 44.4%	56	50	- 10.7%
Median Sales Price	\$320,000	\$335,000	+ 4.7%	\$378,000	\$380,000	+ 0.5%
Average Sales Price	\$384,925	\$316,300	- 17.8%	\$412,544	\$450,920	+ 9.3%
Percent of Original List Price Received	95.8%	95.3%	- 0.5%	96.3%	96.2%	- 0.1%
Median Days on Market Until Sale	34	37	+ 8.8%	25	36	+ 46.9%
Inventory of Homes for Sale	33	25	- 24.2%	--	--	--
Months Supply of Inventory	4.8	4.0	- 17.2%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Kalihi - Palama

1-1-2 to 1-1-7

- 10.0%

Change in
New Listings
All Properties

+ 7.7%

Change in
Closed Sales
All Properties

- 26.6%

Change in
Inventory of Homes
All Properties

Single-Family

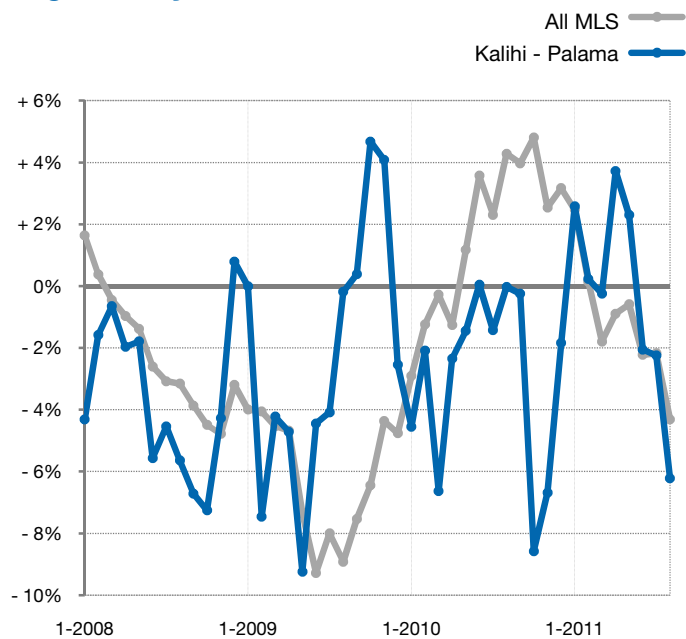
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	19	23	+ 21.1%	160	132	- 17.5%
Closed Sales	4	8	+ 100.0%	68	61	- 10.3%
Median Sales Price	\$610,000	\$447,000	- 26.7%	\$525,000	\$495,000	- 5.7%
Average Sales Price	\$605,000	\$442,375	- 26.9%	\$547,842	\$522,778	- 4.6%
Percent of Original List Price Received	92.7%	90.6%	- 2.3%	94.6%	94.4%	- 0.2%
Median Days on Market Until Sale	91	73	- 20.3%	32	32	0.0%
Inventory of Homes for Sale	84	58	- 31.0%	--	--	--
Months Supply of Inventory	8.7	6.9	- 20.7%	--	--	--

Condo

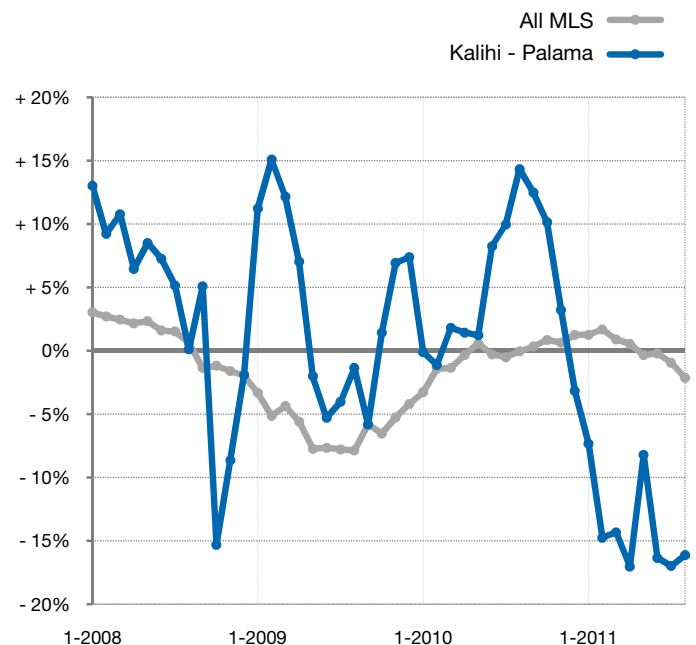
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	21	13	- 38.1%	112	104	- 7.1%
Closed Sales	9	6	- 33.3%	63	56	- 11.1%
Median Sales Price	\$320,000	\$309,000	- 3.4%	\$327,500	\$257,500	- 21.4%
Average Sales Price	\$365,444	\$331,333	- 9.3%	\$346,830	\$290,146	- 16.3%
Percent of Original List Price Received	96.7%	93.3%	- 3.5%	95.1%	94.4%	- 0.8%
Median Days on Market Until Sale	24	31	+ 27.1%	31	35	+ 11.3%
Inventory of Homes for Sale	40	33	- 17.5%	--	--	--
Months Supply of Inventory	5.1	4.4	- 12.9%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Kaneohe

Selected 1-4-4 to 1-4-7

- 20.0%

Change in
New Listings
All Properties

+ 6.1%

Change in
Closed Sales
All Properties

+ 0.6%

Change in
Inventory of Homes
All Properties

Single-Family

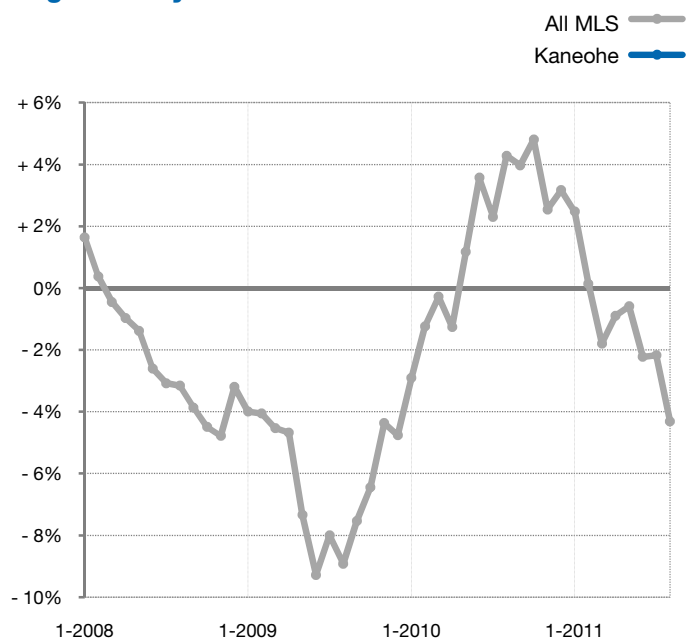
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	44	31	- 29.5%	307	258	- 16.0%
Closed Sales	15	25	+ 66.7%	200	131	- 34.5%
Median Sales Price	\$650,000	\$575,000	- 11.5%	\$642,500	\$655,000	+ 1.9%
Average Sales Price	\$686,660	\$626,540	- 8.8%	\$692,434	\$728,043	+ 5.1%
Percent of Original List Price Received	95.2%	95.9%	+ 0.8%	95.1%	95.1%	- 0.0%
Median Days on Market Until Sale	39	32	- 17.9%	24	31	+ 29.2%
Inventory of Homes for Sale	116	113	- 2.6%	--	--	--
Months Supply of Inventory	4.8	6.2	+ 29.4%	--	--	--

Condo

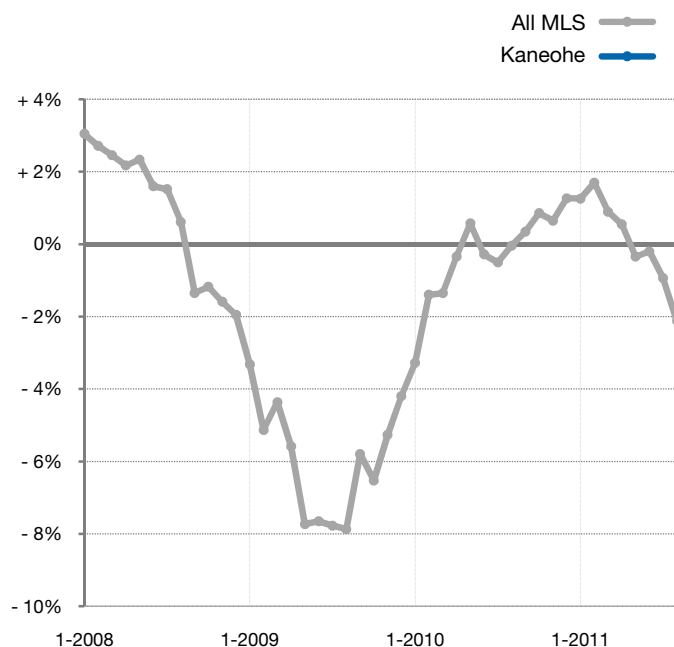
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	21	21	0.0%	170	164	- 3.5%
Closed Sales	18	10	- 44.4%	101	90	- 10.9%
Median Sales Price	\$374,000	\$387,500	+ 3.6%	\$375,000	\$379,000	+ 1.1%
Average Sales Price	\$360,556	\$362,920	+ 0.7%	\$362,675	\$369,627	+ 1.9%
Percent of Original List Price Received	95.6%	94.6%	- 1.1%	96.5%	94.5%	- 2.1%
Median Days on Market Until Sale	38	87	+ 132.0%	35	61	+ 72.9%
Inventory of Homes for Sale	63	67	+ 6.3%	--	--	--
Months Supply of Inventory	4.9	5.7	+ 14.6%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Kapahulu - Diamond Head

1-3-1 to 1-3-4

+ 14.0%

Change in
New Listings
All Properties

+ 40.9%

Change in
Closed Sales
All Properties

- 10.5%

Change in
Inventory of Homes
All Properties

Single-Family

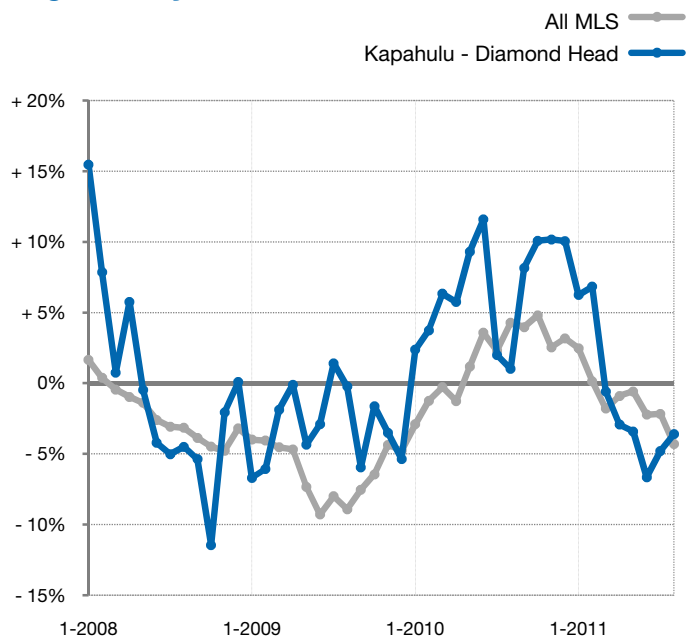
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	27	34	+ 25.9%	212	228	+ 7.5%
Closed Sales	17	21	+ 23.5%	125	128	+ 2.4%
Median Sales Price	\$765,000	\$800,000	+ 4.6%	\$775,000	\$720,000	- 7.1%
Average Sales Price	\$869,553	\$912,429	+ 4.9%	\$902,380	\$995,790	+ 10.4%
Percent of Original List Price Received	98.1%	97.1%	- 1.1%	97.1%	94.2%	- 3.0%
Median Days on Market Until Sale	14	23	+ 64.3%	15	33	+ 120.0%
Inventory of Homes for Sale	100	99	- 1.0%	--	--	--
Months Supply of Inventory	6.1	6.0	- 0.5%	--	--	--

Condo

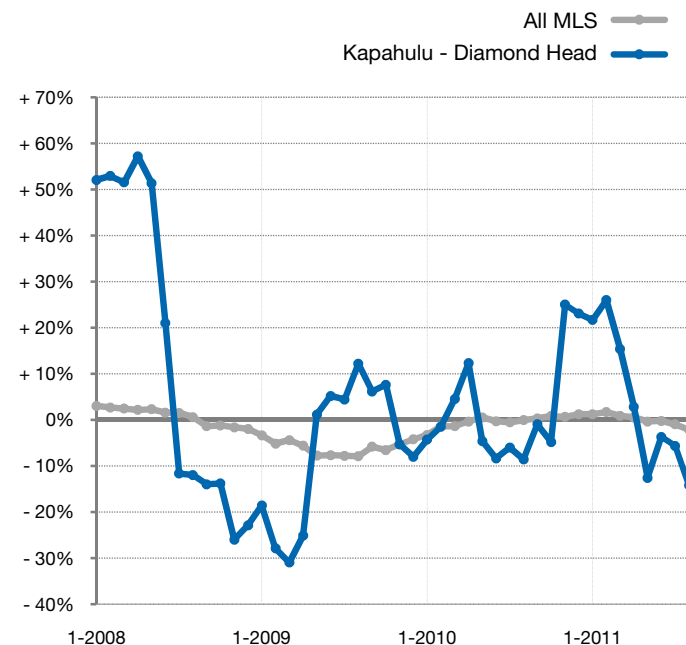
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	16	15	- 6.3%	145	113	- 22.1%
Closed Sales	5	10	+ 100.0%	66	63	- 4.5%
Median Sales Price	\$489,000	\$366,500	- 25.1%	\$465,000	\$388,750	- 16.4%
Average Sales Price	\$444,400	\$440,350	- 0.9%	\$661,937	\$620,791	- 6.2%
Percent of Original List Price Received	95.9%	94.6%	- 1.3%	94.1%	94.7%	+ 0.6%
Median Days on Market Until Sale	16	59	+ 265.6%	21	78	+ 271.4%
Inventory of Homes for Sale	81	63	- 22.2%	--	--	--
Months Supply of Inventory	10.5	8.9	- 14.9%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Makaha - Nanakuli

1-8-1 to 1-8-9

- 22.2%

Change in
New Listings
All Properties

+ 16.0%

Change in
Closed Sales
All Properties

- 13.0%

Change in
Inventory of Homes
All Properties

Single-Family

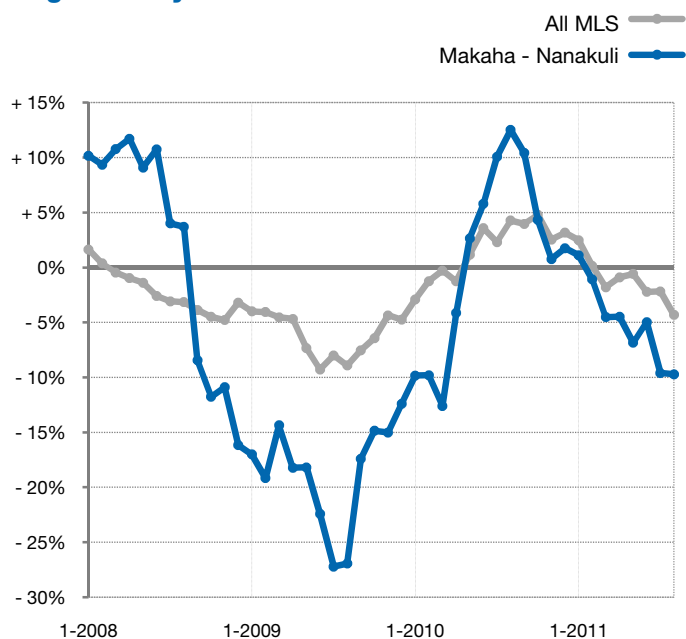
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	37	31	- 16.2%	288	287	- 0.3%
Closed Sales	22	20	- 9.1%	123	146	+ 18.7%
Median Sales Price	\$285,000	\$260,000	- 8.8%	\$305,000	\$275,000	- 9.8%
Average Sales Price	\$327,882	\$273,438	- 16.6%	\$322,589	\$293,478	- 9.0%
Percent of Original List Price Received	92.6%	96.8%	+ 4.6%	93.9%	93.8%	- 0.1%
Median Days on Market Until Sale	56	57	+ 1.8%	50	34	- 32.0%
Inventory of Homes for Sale	164	131	- 20.1%	--	--	--
Months Supply of Inventory	10.5	6.7	- 36.4%	--	--	--

Condo

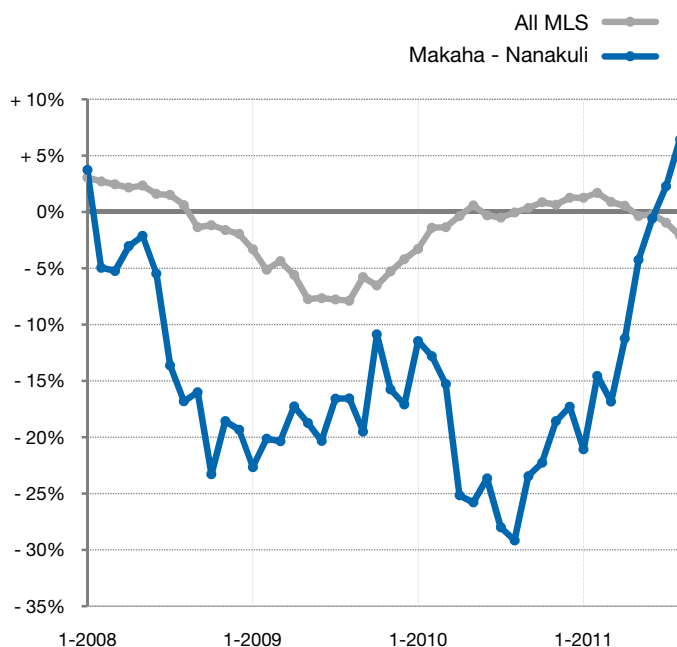
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	17	11	- 35.3%	134	120	- 10.4%
Closed Sales	3	9	+ 200.0%	67	64	- 4.5%
Median Sales Price	\$69,900	\$85,000	+ 21.6%	\$90,000	\$90,950	+ 1.1%
Average Sales Price	\$77,967	\$99,278	+ 27.3%	\$113,993	\$99,777	- 12.5%
Percent of Original List Price Received	69.8%	89.1%	+ 27.5%	86.4%	91.8%	+ 6.2%
Median Days on Market Until Sale	86	46	- 46.5%	57	41	- 28.1%
Inventory of Homes for Sale	75	77	+ 2.7%	--	--	--
Months Supply of Inventory	8.7	9.3	+ 7.9%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the HiCentral MLS, Ltd. | Powered by 10K Research & Marketing.

Local Market Update – August 2011

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Makakilo

1-9-2 to 1-9-3

- 53.6%

Change in
New Listings
All Properties

+ 90.0%

Change in
Closed Sales
All Properties

- 20.6%

Change in
Inventory of Homes
All Properties

Single-Family

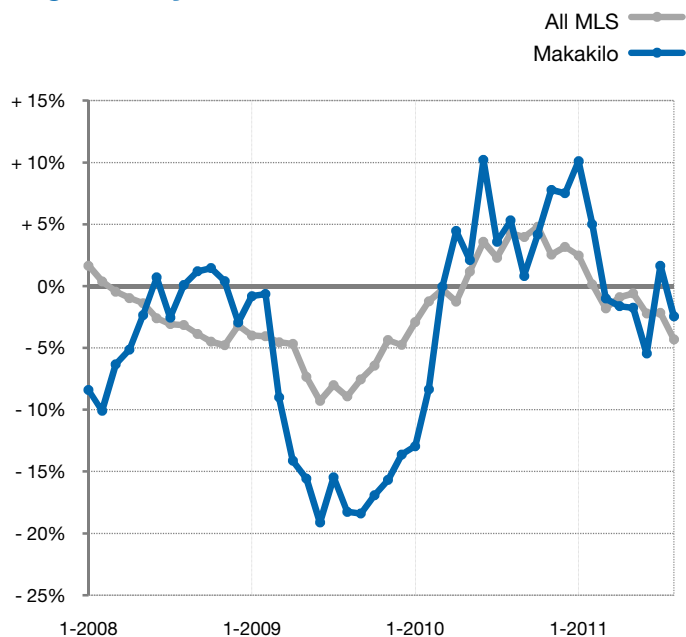
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	16	10	- 37.5%	117	121	+ 3.4%
Closed Sales	4	9	+ 125.0%	58	59	+ 1.7%
Median Sales Price	\$643,544	\$485,000	- 24.6%	\$525,000	\$507,500	- 3.3%
Average Sales Price	\$629,022	\$598,544	- 4.8%	\$569,616	\$550,104	- 3.4%
Percent of Original List Price Received	99.9%	95.0%	- 4.9%	95.6%	95.6%	- 0.1%
Median Days on Market Until Sale	22	22	+ 2.3%	47	31	- 33.3%
Inventory of Homes for Sale	47	58	+ 23.4%	--	--	--
Months Supply of Inventory	5.2	7.6	+ 46.5%	--	--	--

Condo

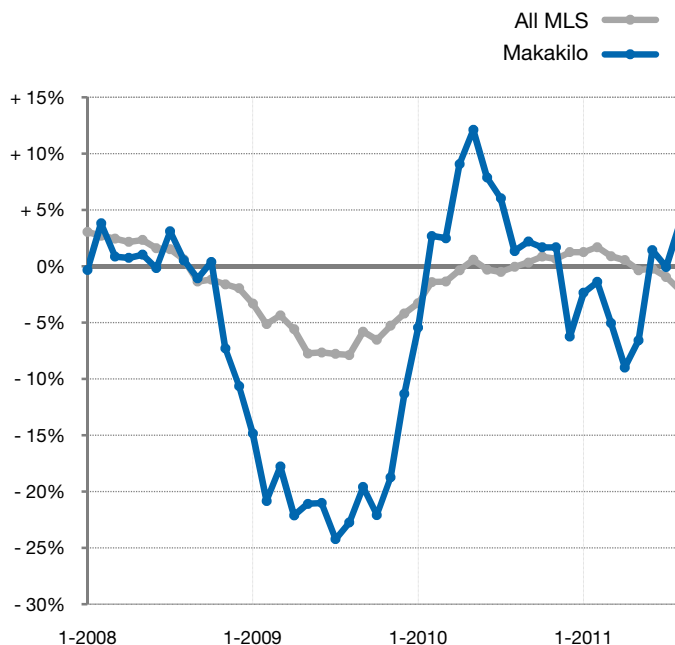
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	12	3	- 75.0%	90	76	- 15.6%
Closed Sales	6	10	+ 66.7%	49	50	+ 2.0%
Median Sales Price	\$237,450	\$282,500	+ 19.0%	\$245,000	\$249,250	+ 1.7%
Average Sales Price	\$236,150	\$307,340	+ 30.1%	\$257,680	\$272,264	+ 5.7%
Percent of Original List Price Received	95.3%	94.8%	- 0.5%	94.7%	95.4%	+ 0.8%
Median Days on Market Until Sale	88	67	- 24.4%	57	51	- 11.4%
Inventory of Homes for Sale	50	19	- 62.0%	--	--	--
Months Supply of Inventory	7.5	2.6	- 65.8%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Local Market Update – August 2011

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Makiki - Moiliili

1-2-4 to 1-2-9 (except 1-2-6)

- 5.7%

Change in
New Listings
All Properties

+ 13.0%

Change in
Closed Sales
All Properties

- 4.6%

Change in
Inventory of Homes
All Properties

Single-Family

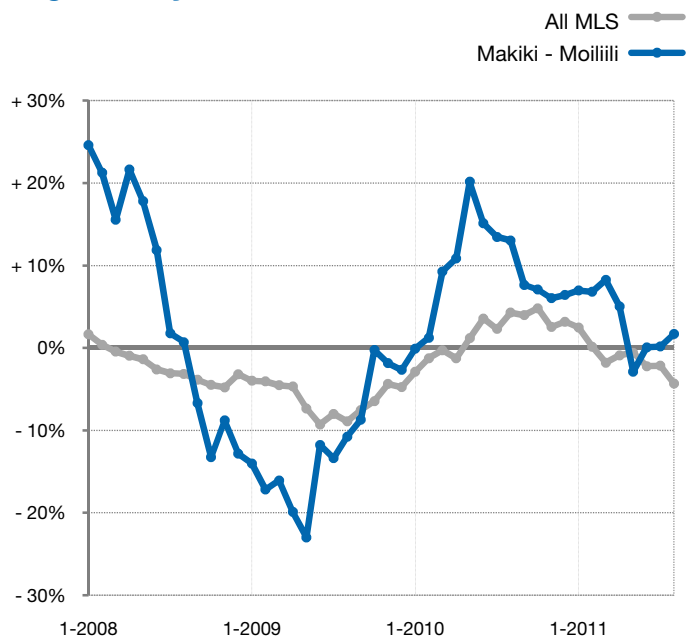
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	14	14	0.0%	133	126	- 5.3%
Closed Sales	10	7	- 30.0%	51	61	+ 19.6%
Median Sales Price	\$865,000	\$975,000	+ 12.7%	\$850,000	\$888,000	+ 4.5%
Average Sales Price	\$883,300	\$942,714	+ 6.7%	\$891,009	\$976,672	+ 9.6%
Percent of Original List Price Received	92.6%	94.3%	+ 1.8%	94.1%	92.4%	- 1.8%
Median Days on Market Until Sale	46	15	- 67.4%	20	41	+ 105.0%
Inventory of Homes for Sale	66	61	- 7.6%	--	--	--
Months Supply of Inventory	9.2	7.7	- 16.3%	--	--	--

Condo

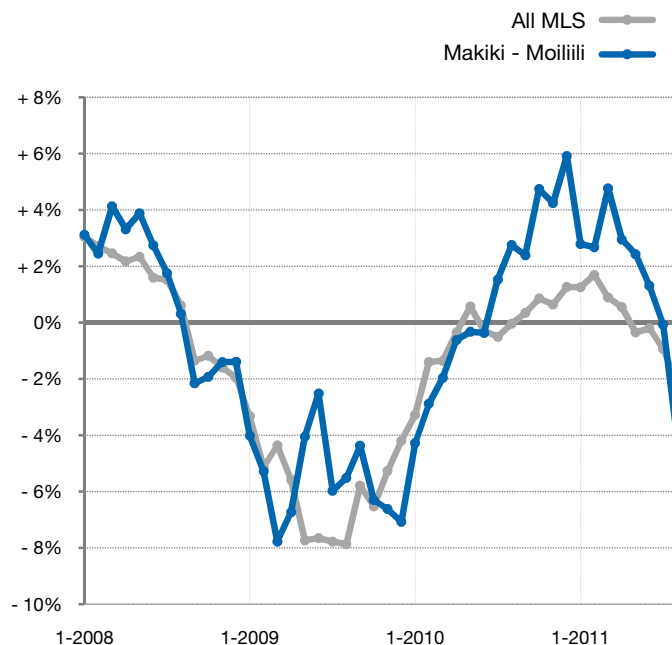
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	74	69	- 6.8%	593	637	+ 7.4%
Closed Sales	36	45	+ 25.0%	345	321	- 7.0%
Median Sales Price	\$330,000	\$285,000	- 13.6%	\$309,750	\$295,000	- 4.8%
Average Sales Price	\$344,657	\$289,721	- 15.9%	\$334,072	\$324,061	- 3.0%
Percent of Original List Price Received	94.0%	94.3%	+ 0.3%	95.7%	94.8%	- 1.0%
Median Days on Market Until Sale	16	46	+ 196.8%	22	39	+ 77.3%
Inventory of Homes for Sale	239	230	- 3.8%	--	--	--
Months Supply of Inventory	5.1	5.4	+ 5.3%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Mililani

Selected 1-9-4 to 1-9-5

- 8.9%

Change in
New Listings
All Properties

+ 6.1%

Change in
Closed Sales
All Properties

- 9.6%

Change in
Inventory of Homes
All Properties

Single-Family

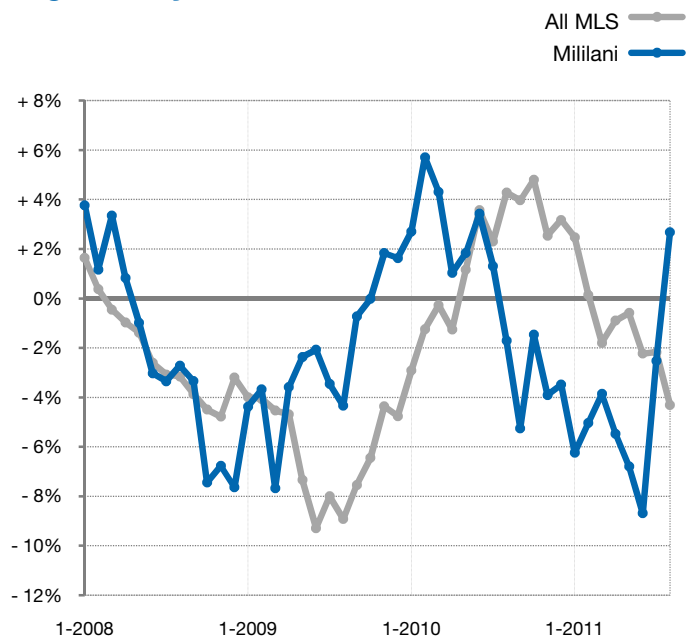
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	16	23	+ 43.8%	178	196	+ 10.1%
Closed Sales	19	16	- 15.8%	114	108	- 5.3%
Median Sales Price	\$527,500	\$660,834	+ 25.3%	\$600,000	\$589,500	- 1.8%
Average Sales Price	\$582,684	\$670,917	+ 15.1%	\$621,463	\$608,475	- 2.1%
Percent of Original List Price Received	97.5%	95.4%	- 2.2%	97.2%	96.6%	- 0.6%
Median Days on Market Until Sale	35	35	0.0%	29	35	+ 22.8%
Inventory of Homes for Sale	55	72	+ 30.9%	--	--	--
Months Supply of Inventory	3.8	5.2	+ 38.8%	--	--	--

Condo

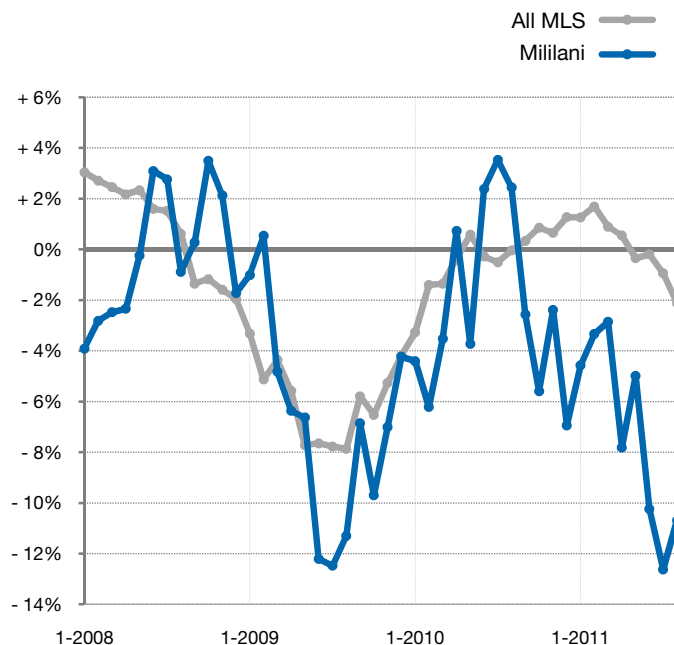
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	29	18	- 37.9%	230	205	- 10.9%
Closed Sales	14	19	+ 35.7%	123	152	+ 23.6%
Median Sales Price	\$255,000	\$269,500	+ 5.7%	\$285,000	\$269,500	- 5.4%
Average Sales Price	\$272,643	\$274,089	+ 0.5%	\$284,522	\$268,895	- 5.5%
Percent of Original List Price Received	95.7%	95.7%	+ 0.1%	96.8%	95.0%	- 1.9%
Median Days on Market Until Sale	24	25	+ 6.4%	23	36	+ 56.5%
Inventory of Homes for Sale	101	69	- 31.7%	--	--	--
Months Supply of Inventory	6.0	3.5	- 42.3%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Moanalua - Salt Lake

1-1-1

+ 18.5%

Change in
New Listings
All Properties

- 7.7%

Change in
Closed Sales
All Properties

+ 63.1%

Change in
Inventory of Homes
All Properties

Single-Family

	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	9	8	- 11.1%	38	56	+ 47.4%
Closed Sales	4	1	- 75.0%	27	35	+ 29.6%
Median Sales Price	\$680,250	\$570,000	- 16.2%	\$664,750	\$650,000	- 2.2%
Average Sales Price	\$662,500	\$570,000	- 14.0%	\$663,097	\$661,891	- 0.2%
Percent of Original List Price Received	97.8%	84.4%	- 13.7%	97.0%	94.7%	- 2.4%
Median Days on Market Until Sale	19	104	+ 462.2%	35	32	- 8.6%
Inventory of Homes for Sale	11	28	+ 154.5%	--	--	--
Months Supply of Inventory	2.9	7.3	+ 153.5%	--	--	--

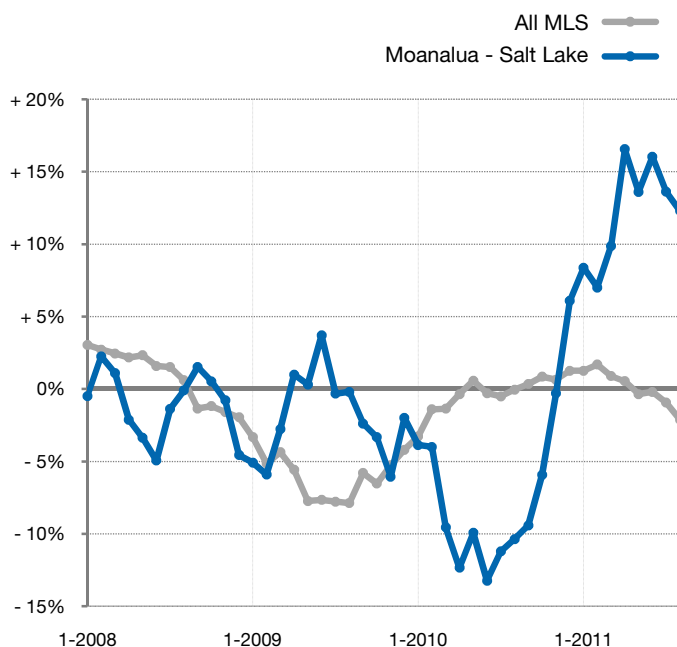
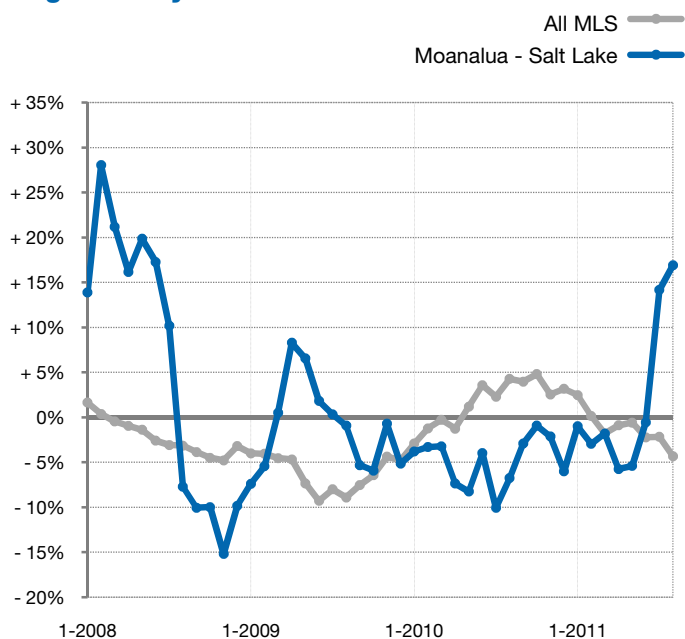
Condo

	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	18	24	+ 33.3%	171	190	+ 11.1%
Closed Sales	9	11	+ 22.2%	126	106	- 15.9%
Median Sales Price	\$295,000	\$276,000	- 6.4%	\$272,500	\$280,000	+ 2.8%
Average Sales Price	\$332,556	\$329,182	- 1.0%	\$299,094	\$310,857	+ 3.9%
Percent of Original List Price Received	96.3%	97.3%	+ 1.0%	95.5%	96.0%	+ 0.5%
Median Days on Market Until Sale	16	13	- 18.8%	26	34	+ 31.4%
Inventory of Homes for Sale	54	78	+ 44.4%	--	--	--
Months Supply of Inventory	3.4	5.9	+ 76.4%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached

Townhouse-Condo Attached



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Local Market Update – August 2011

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North Shore

1-5-6 to 1-6-9

- 12.5%

Change in
New Listings
All Properties

- 28.6%

Change in
Closed Sales
All Properties

- 26.3%

Change in
Inventory of Homes
All Properties

Single-Family

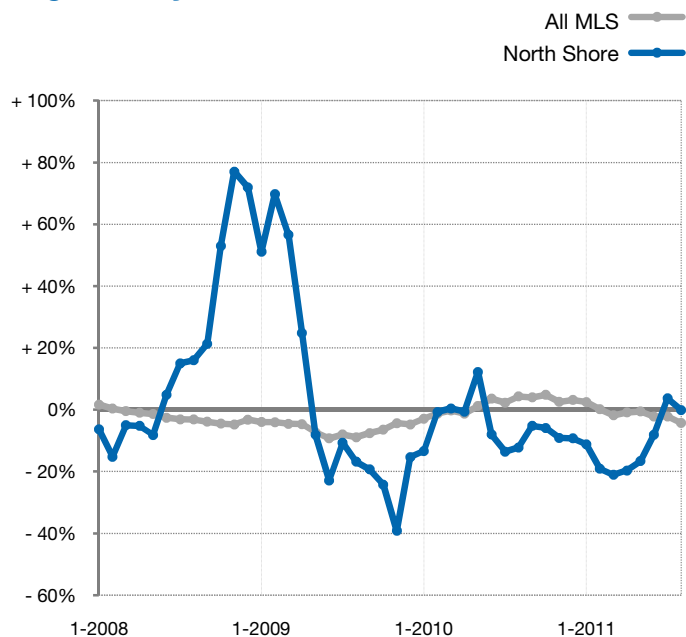
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	12	14	+ 16.7%	157	141	- 10.2%
Closed Sales	5	3	- 40.0%	53	48	- 9.4%
Median Sales Price	\$757,500	\$420,000	- 44.6%	\$660,000	\$577,500	- 12.5%
Average Sales Price	\$927,500	\$650,000	- 29.9%	\$757,284	\$709,063	- 6.4%
Percent of Original List Price Received	86.7%	90.9%	+ 4.9%	89.6%	93.7%	+ 4.6%
Median Days on Market Until Sale	93	175	+ 88.2%	89	54	- 39.9%
Inventory of Homes for Sale	114	84	- 26.3%	--	--	--
Months Supply of Inventory	17.3	14.4	- 16.8%	--	--	--

Condo

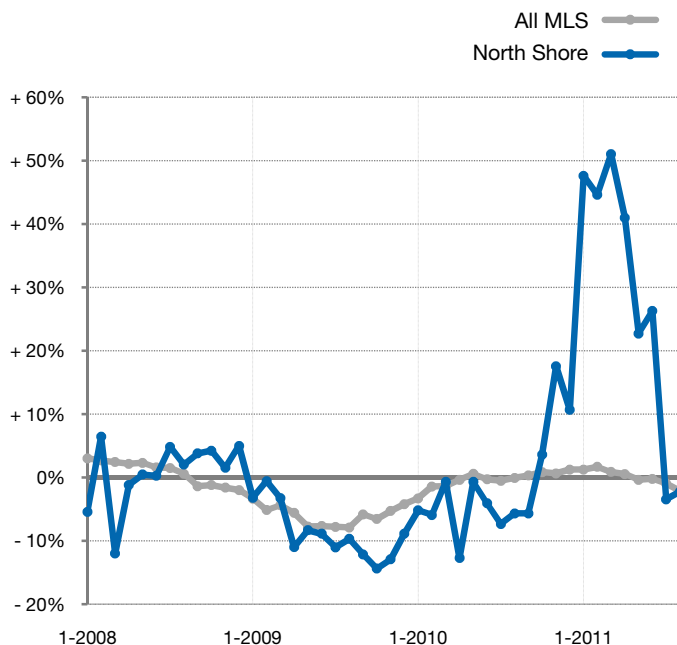
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	12	7	- 41.7%	64	50	- 21.9%
Closed Sales	2	2	0.0%	19	24	+ 26.3%
Median Sales Price	\$315,000	\$300,000	- 4.8%	\$242,000	\$221,000	- 8.7%
Average Sales Price	\$315,000	\$300,000	- 4.8%	\$269,284	\$318,052	+ 18.1%
Percent of Original List Price Received	88.0%	100.0%	+ 13.7%	92.3%	93.3%	+ 1.1%
Median Days on Market Until Sale	151	97	- 35.5%	91	23	- 75.3%
Inventory of Homes for Sale	38	28	- 26.3%	--	--	--
Months Supply of Inventory	14.1	7.4	- 47.6%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Pearl City - Aiea

1-9-6 to 1-9-9

- 32.4%

Change in
New Listings
All Properties

- 20.5%

Change in
Closed Sales
All Properties

- 10.7%

Change in
Inventory of Homes
All Properties

Single-Family

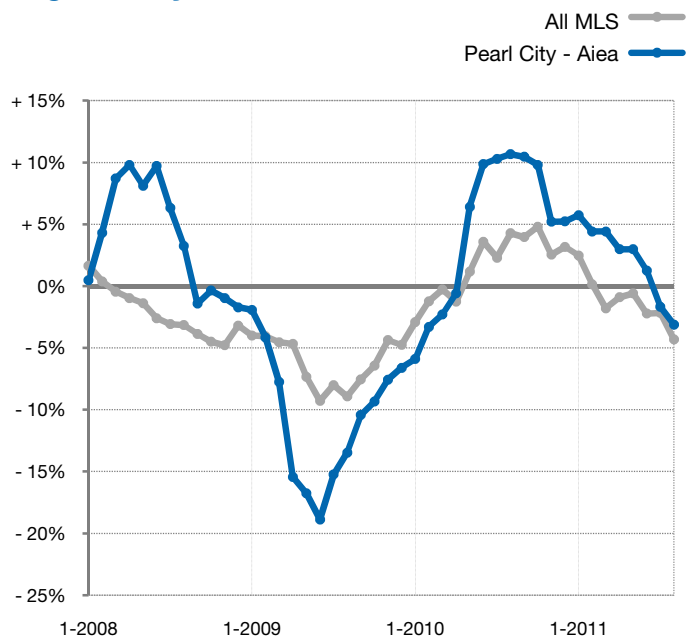
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	31	21	- 32.3%	204	204	0.0%
Closed Sales	17	14	- 17.6%	105	127	+ 21.0%
Median Sales Price	\$625,000	\$562,500	- 10.0%	\$595,000	\$572,500	- 3.8%
Average Sales Price	\$618,046	\$584,786	- 5.4%	\$622,507	\$592,515	- 4.8%
Percent of Original List Price Received	96.9%	96.5%	- 0.4%	96.6%	96.3%	- 0.2%
Median Days on Market Until Sale	49	19	- 62.2%	33	33	0.0%
Inventory of Homes for Sale	81	80	- 1.2%	--	--	--
Months Supply of Inventory	5.6	5.0	- 11.0%	--	--	--

Condo

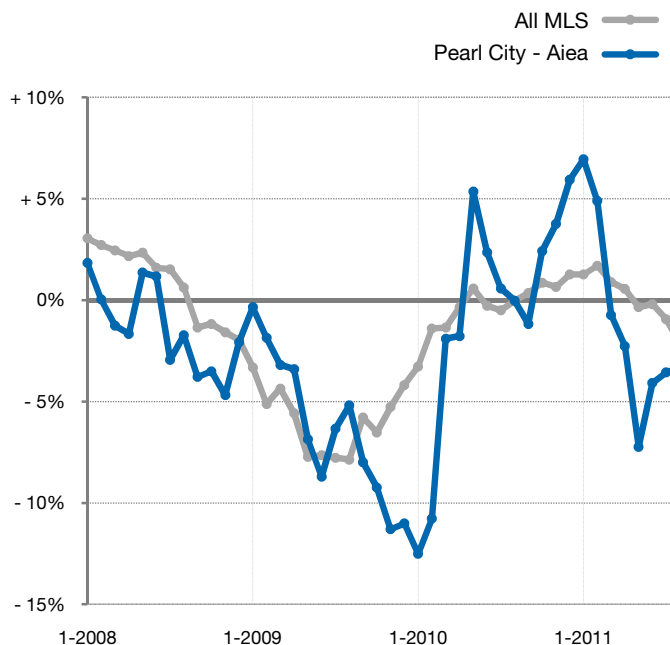
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	43	29	- 32.6%	320	270	- 15.6%
Closed Sales	22	17	- 22.7%	188	185	- 1.6%
Median Sales Price	\$311,250	\$305,000	- 2.0%	\$275,000	\$260,000	- 5.5%
Average Sales Price	\$304,736	\$295,382	- 3.1%	\$283,962	\$271,110	- 4.5%
Percent of Original List Price Received	95.6%	95.8%	+ 0.2%	96.0%	95.1%	- 1.0%
Median Days on Market Until Sale	27	29	+ 9.4%	24	43	+ 83.0%
Inventory of Homes for Sale	115	95	- 17.4%	--	--	--
Months Supply of Inventory	4.7	4.0	- 15.7%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Wahiawa

1-7-1 to 1-7-7

- 20.0%

Change in
New Listings
All Properties

- 22.2%

Change in
Closed Sales
All Properties

- 52.9%

Change in
Inventory of Homes
All Properties

Single-Family

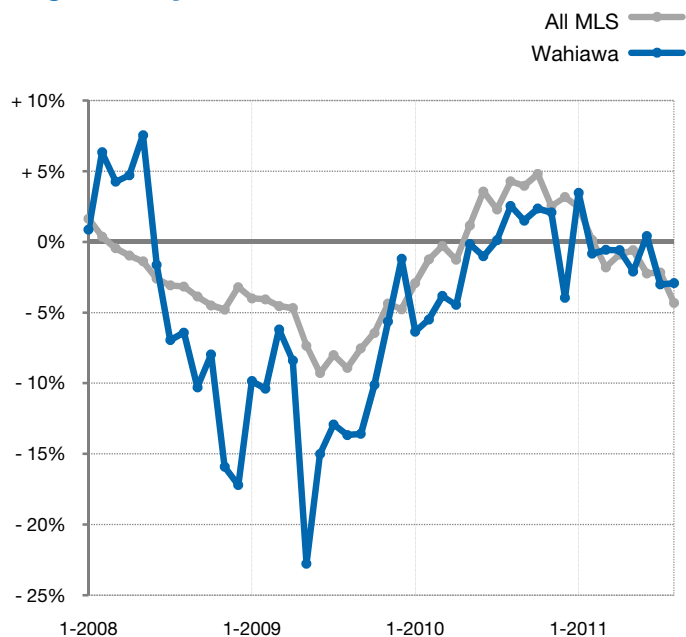
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	11	9	- 18.2%	93	62	- 33.3%
Closed Sales	5	6	+ 20.0%	47	50	+ 6.4%
Median Sales Price	\$420,000	\$382,500	- 8.9%	\$386,000	\$384,500	- 0.4%
Average Sales Price	\$420,000	\$395,500	- 5.8%	\$399,447	\$404,006	+ 1.1%
Percent of Original List Price Received	93.6%	90.4%	- 3.4%	93.9%	91.9%	- 2.1%
Median Days on Market Until Sale	145	86	- 41.0%	32	76	+ 137.5%
Inventory of Homes for Sale	50	25	- 50.0%	--	--	--
Months Supply of Inventory	9.4	4.0	- 57.3%	--	--	--

Condo

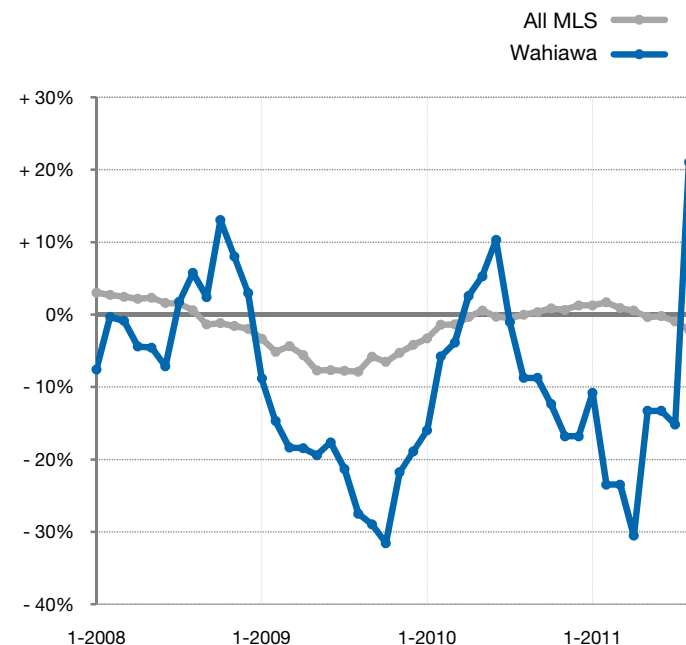
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	4	3	- 25.0%	31	16	- 48.4%
Closed Sales	4	1	- 75.0%	11	9	- 18.2%
Median Sales Price	\$115,000	\$150,000	+ 30.4%	\$120,000	\$125,000	+ 4.2%
Average Sales Price	\$113,875	\$150,000	+ 31.7%	\$124,773	\$117,889	- 5.5%
Percent of Original List Price Received	93.2%	85.7%	- 8.1%	83.6%	89.8%	+ 7.5%
Median Days on Market Until Sale	92	74	- 19.1%	44	74	+ 68.2%
Inventory of Homes for Sale	20	8	- 60.0%	--	--	--
Months Supply of Inventory	11.1	5.1	- 54.2%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Waialae-Kahala

1-3-5

- 13.6%

Change in
New Listings
All Properties

- 6.3%

Change in
Closed Sales
All Properties

- 4.7%

Change in
Inventory of Homes
All Properties

Single-Family

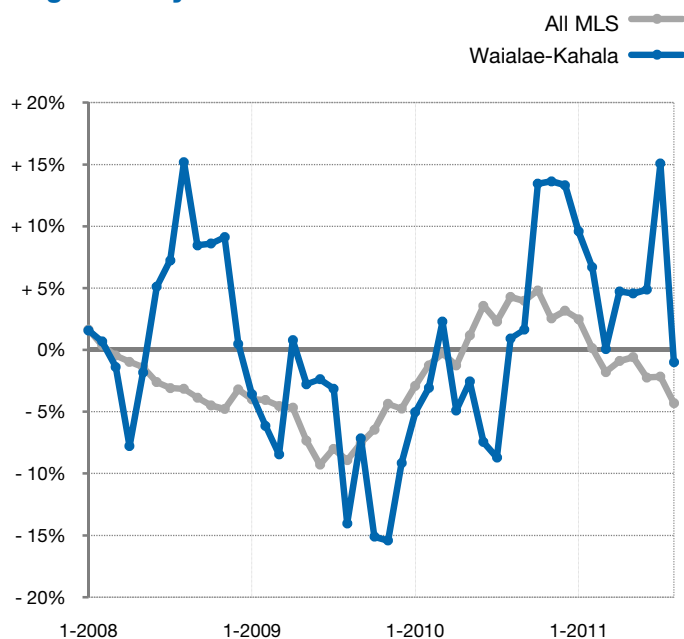
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	16	12	- 25.0%	153	106	- 30.7%
Closed Sales	11	11	0.0%	78	66	- 15.4%
Median Sales Price	\$2,250,000	\$1,390,000	- 38.2%	\$1,316,500	\$1,285,000	- 2.4%
Average Sales Price	\$2,460,727	\$1,915,638	- 22.2%	\$1,596,295	\$1,561,809	- 2.2%
Percent of Original List Price Received	88.6%	91.3%	+ 3.0%	93.8%	92.5%	- 1.3%
Median Days on Market Until Sale	104	57	- 45.2%	30	39	+ 30.5%
Inventory of Homes for Sale	71	65	- 8.5%	--	--	--
Months Supply of Inventory	7.2	7.6	+ 5.8%	--	--	--

Condo

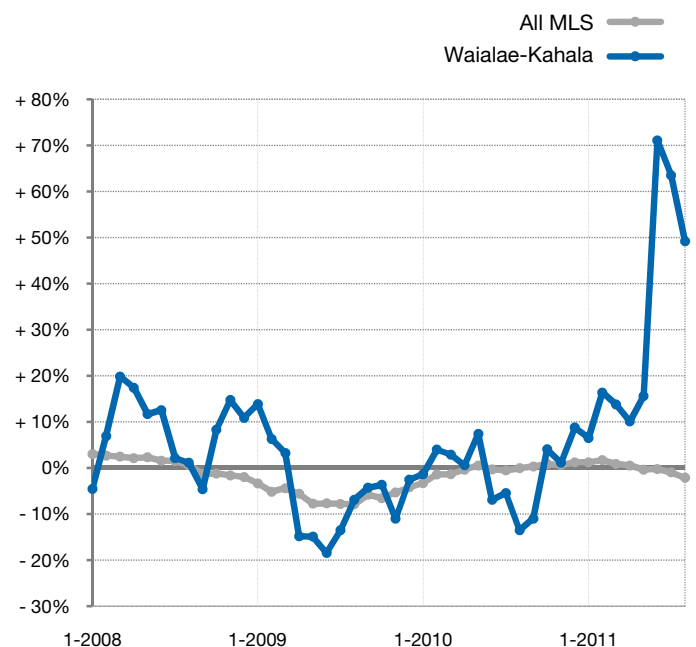
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	6	7	+ 16.7%	45	42	- 6.7%
Closed Sales	5	4	- 20.0%	32	22	- 31.3%
Median Sales Price	\$424,000	\$290,000	- 31.6%	\$439,000	\$415,000	- 5.5%
Average Sales Price	\$431,250	\$281,250	- 34.8%	\$376,712	\$404,227	+ 7.3%
Percent of Original List Price Received	98.9%	105.7%	+ 6.8%	93.6%	96.6%	+ 3.1%
Median Days on Market Until Sale	14	51	+ 260.7%	27	22	- 17.0%
Inventory of Homes for Sale	15	17	+ 13.3%	--	--	--
Months Supply of Inventory	3.7	6.6	+ 79.5%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the HiCentral MLS, Ltd. | Powered by 10K Research & Marketing.

Local Market Update – August 2011

A RESEARCH TOOL PROVIDED BY THE HONOLULU BOARD OF REALTORS®



Waikiki

1-2-6

0.0%

Change in
New Listings
All Properties

+ 18.9%

Change in
Closed Sales
All Properties

- 19.2%

Change in
Inventory of Homes
All Properties

Single-Family

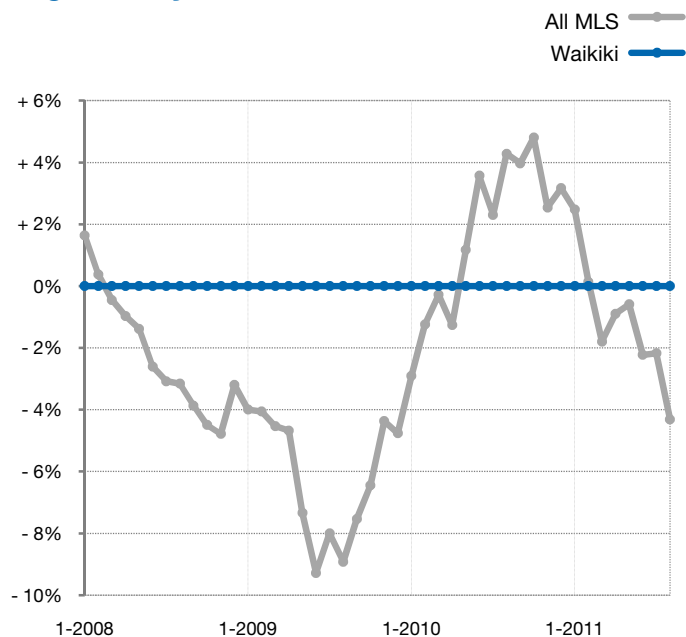
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	0	--	3	2	- 33.3%
Closed Sales	0	0	--	0	0	--
Median Sales Price	\$0	\$0	--	\$0	\$0	--
Average Sales Price	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received	0.0%	0.0%	--	0.0%	0.0%	--
Median Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	2.0	--	--	--	--

Condo

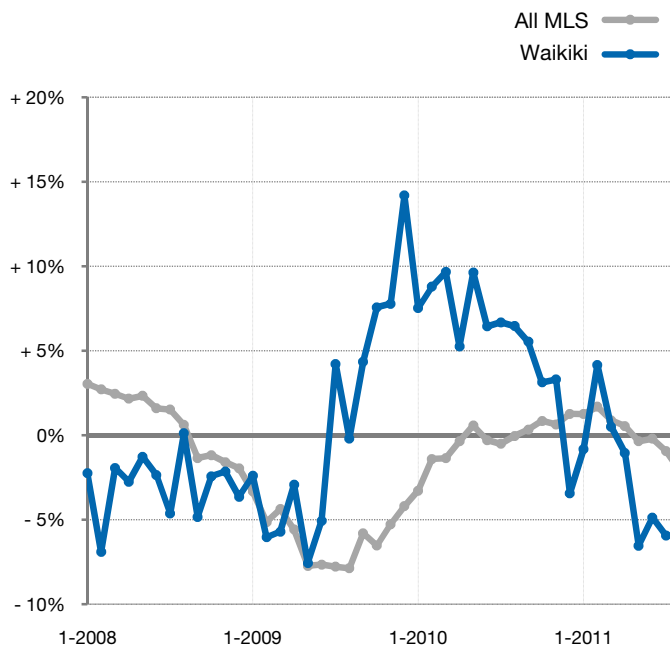
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	135	135	0.0%	1,109	1,049	- 5.4%
Closed Sales	53	63	+ 18.9%	482	555	+ 15.1%
Median Sales Price	\$237,750	\$291,444	+ 22.6%	\$282,000	\$275,000	- 2.5%
Average Sales Price	\$250,182	\$356,696	+ 42.6%	\$317,894	\$333,976	+ 5.1%
Percent of Original List Price Received	90.4%	93.4%	+ 3.3%	92.3%	93.2%	+ 1.0%
Median Days on Market Until Sale	50	37	- 26.0%	48	40	- 16.7%
Inventory of Homes for Sale	635	511	- 19.5%	--	--	--
Months Supply of Inventory	10.4	7.6	- 26.4%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Local Market Update – August 2011

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Waipahu

1-9-4

+ 3.0%

Change in
New Listings
All Properties

+ 78.1%

Change in
Closed Sales
All Properties

- 20.3%

Change in
Inventory of Homes
All Properties

Single-Family

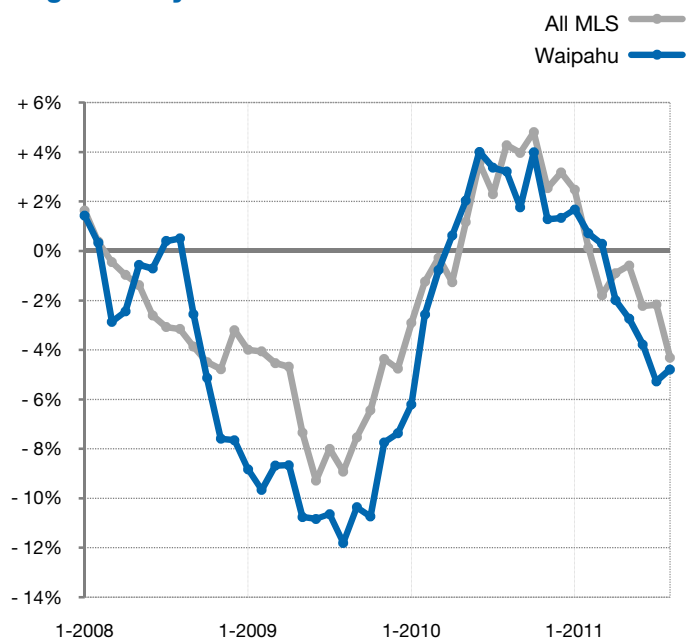
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	35	29	- 17.1%	291	271	- 6.9%
Closed Sales	13	28	+ 115.4%	170	165	- 2.9%
Median Sales Price	\$505,000	\$500,000	- 1.0%	\$525,000	\$505,000	- 3.8%
Average Sales Price	\$523,538	\$499,995	- 4.5%	\$526,063	\$508,470	- 3.3%
Percent of Original List Price Received	98.8%	95.6%	- 3.2%	95.5%	96.3%	+ 0.9%
Median Days on Market Until Sale	30	43	+ 43.3%	34	40	+ 17.6%
Inventory of Homes for Sale	125	103	- 17.6%	--	--	--
Months Supply of Inventory	5.6	4.4	- 20.6%	--	--	--

Condo

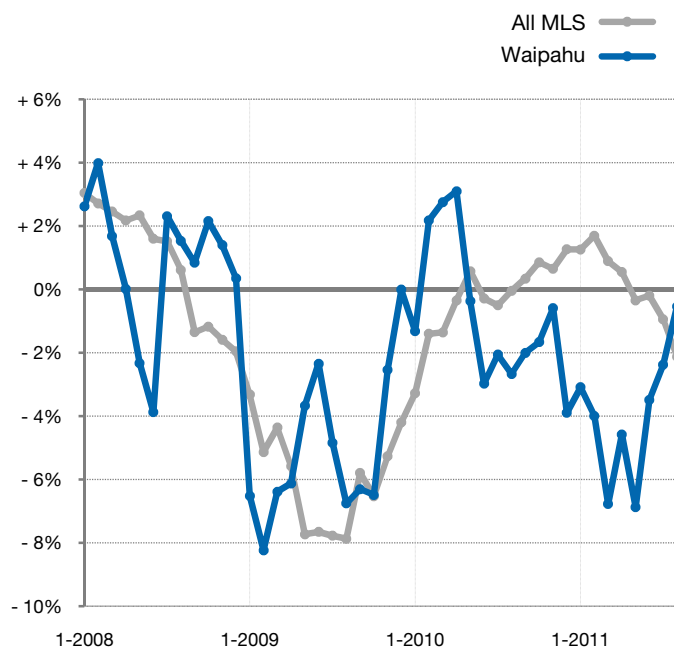
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	31	39	+ 25.8%	266	246	- 7.5%
Closed Sales	19	29	+ 52.6%	164	153	- 6.7%
Median Sales Price	\$240,000	\$246,000	+ 2.5%	\$268,000	\$255,950	- 4.5%
Average Sales Price	\$251,863	\$250,455	- 0.6%	\$274,146	\$265,344	- 3.2%
Percent of Original List Price Received	95.7%	93.0%	- 2.8%	96.9%	95.1%	- 1.8%
Median Days on Market Until Sale	24	36	+ 50.0%	31	45	+ 47.5%
Inventory of Homes for Sale	116	89	- 23.3%	--	--	--
Months Supply of Inventory	5.5	4.5	- 18.1%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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Local Market Update – August 2011

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Windward Coast

1-4-8 to 1-5-5

+ 15.4%

Change in
New Listings
All Properties

+ 40.0%

Change in
Closed Sales
All Properties

- 29.8%

Change in
Inventory of Homes
All Properties

Single-Family

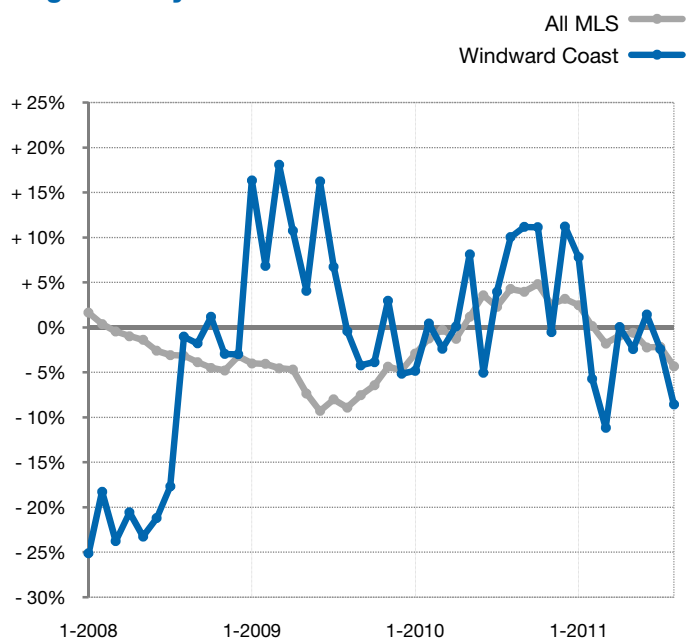
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	8	13	+ 62.5%	97	97	0.0%
Closed Sales	4	7	+ 75.0%	29	40	+ 37.9%
Median Sales Price	\$589,000	\$353,000	- 40.1%	\$510,000	\$529,000	+ 3.7%
Average Sales Price	\$578,925	\$452,571	- 21.8%	\$536,293	\$527,036	- 1.7%
Percent of Original List Price Received	95.7%	93.1%	- 2.7%	94.4%	91.3%	- 3.2%
Median Days on Market Until Sale	14	81	+ 478.6%	60	51	- 15.0%
Inventory of Homes for Sale	73	50	- 31.5%	--	--	--
Months Supply of Inventory	19.5	11.8	- 39.6%	--	--	--

Condo

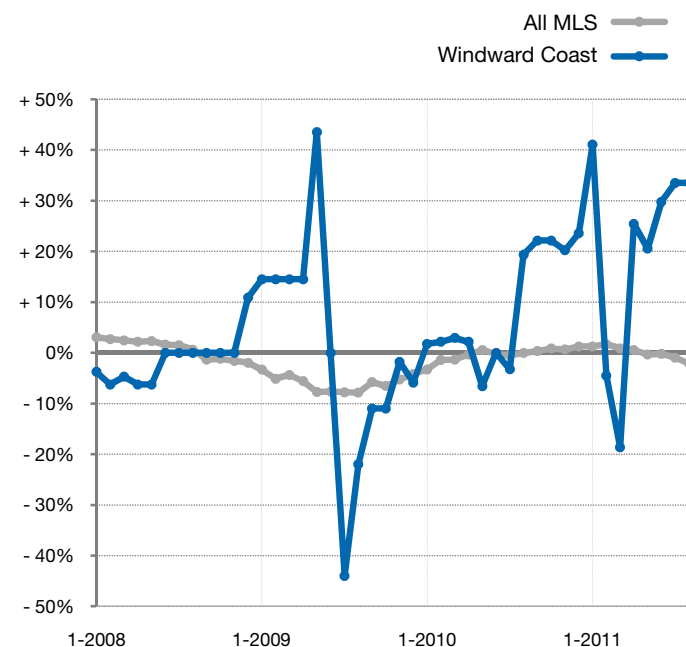
	August			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	5	2	- 60.0%	30	23	- 23.3%
Closed Sales	1	0	- 100.0%	8	9	+ 12.5%
Median Sales Price	\$263,800	\$0	- 100.0%	\$221,000	\$205,300	- 7.1%
Average Sales Price	\$263,800	\$0	- 100.0%	\$208,225	\$213,200	+ 2.4%
Percent of Original List Price Received	94.6%	0.0%	- 100.0%	85.2%	87.6%	+ 2.8%
Median Days on Market Until Sale	48	0	- 100.0%	156	83	- 46.8%
Inventory of Homes for Sale	21	16	- 23.8%	--	--	--
Months Supply of Inventory	16.8	9.1	- 45.6%	--	--	--

Change in Median Sales Price from Prior Year (6-Month Average)*

Single-Family Detached



Townhouse-Condo Attached



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