



June 2010

Local Market Updates

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Local Market Updates for Single-Family Homes

June 2010

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	11	3	-72.7%	3	8	166.7%	\$790,000	\$859,000	8.7%	97.0%	100.1%	3.2%	9	9	0.0%	54	38
Ala Moana - Kakaako (1-2-3)	1	0	-100.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	4	1
Downtown - Nuuanu (1-1-8 to 1-2-2)	18	14	-22.2%	6	9	50.0%	\$549,000	\$880,000	60.3%	93.0%	90.5%	-2.7%	38	71	86.8%	43	38
Ewa Plain (1-9-1)	65	68	4.6%	54	59	9.3%	\$458,000	\$440,000	-3.9%	93.7%	97.2%	3.7%	53	35	-34.0%	277	171
Hawaii Kai (1-3-9)	22	32	45.5%	15	17	13.3%	\$750,000	\$840,000	12.0%	92.0%	97.9%	6.4%	29	36	24.1%	125	93
Kailua - Waimanalo (1-4-1 to 1-4-3)	37	42	13.5%	23	13	-43.5%	\$715,000	\$715,000	0.0%	91.2%	98.1%	7.6%	56	39	-30.4%	165	121
Kalihi - Palama (1-1-2 to 1-1-7)	16	14	-12.5%	7	9	28.6%	\$600,000	\$540,000	-10.0%	96.1%	94.5%	-1.7%	51	22	-56.9%	77	76
Kaneohe (1-4-4 to 1-4-7)	54	31	-42.6%	24	25	4.2%	\$622,000	\$648,000	4.2%	93.2%	95.3%	2.2%	55	24	-56.4%	172	96
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	27	25	-7.4%	15	15	0.0%	\$780,000	\$840,000	7.7%	88.6%	95.7%	8.0%	93	21	-77.4%	125	83
Makaha - Nanakuli (1-8-1 to 1-8-9)	32	31	-3.1%	19	25	31.6%	\$277,000	\$272,500	-1.6%	92.6%	92.5%	-0.1%	54	51	-5.6%	169	149
Makakilo (1-9-2 to 1-9-3)	15	16	6.7%	9	10	11.1%	\$494,900	\$557,500	12.6%	96.1%	93.4%	-2.8%	34	55	61.8%	66	39
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	14	16	14.3%	5	9	80.0%	\$832,000	\$752,500	-9.6%	101.9%	98.8%	-3.1%	23	14	-39.1%	60	55
Mililani (1-9-5)	18	24	33.3%	14	16	14.3%	\$584,000	\$605,000	3.6%	93.0%	97.1%	4.4%	38	31	-19.7%	54	52
Moanalua - Salt Lake (1-1-1)	7	5	-28.6%	4	1	-75.0%	\$602,500	\$665,000	10.4%	93.5%	111.0%	18.8%	60	15	-74.8%	27	12
North Shore (1-5-6 to 1-6-9)	22	16	-27.3%	6	8	33.3%	\$836,500	\$595,000	-28.9%	93.1%	88.6%	-4.8%	58	81	40.0%	124	106
Pearl City - Aiea (1-9-6 to 1-9-9)	19	24	26.3%	13	16	23.1%	\$560,000	\$602,500	7.6%	90.8%	94.6%	4.1%	37	31	-17.6%	95	59
Wahiawa (1-7-1 to 1-7-7)	5	7	40.0%	3	9	200.0%	\$345,000	\$378,000	9.6%	88.1%	92.9%	5.5%	233	9	-96.1%	38	37
Waialae-Kahala (1-3-5)	19	21	10.5%	7	11	57.1%	\$1,387,500	\$1,300,000	-6.3%	86.3%	95.9%	11.1%	65	7	-89.2%	77	68
Waikiki (1-2-6)	0	1	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	0
Waipahu (1-9-4)	32	39	21.9%	28	19	-32.1%	\$520,000	\$535,000	2.9%	95.3%	93.6%	-1.8%	33	38	16.9%	115	100
Windward Coast (1-4-8 to 1-5-5)	10	7	-30.0%	6	4	-33.3%	\$1,012,500	\$409,500	-59.6%	83.2%	100.0%	20.2%	94	85	-9.6%	62	55

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	60	59	-1.7%	25	33	32.0%	\$917,500	\$863,000	-5.9%	86.6%	97.0%	12.0%	79	15	-81.0%
Ala Moana - Kakaako (1-2-3)	5	1	-80.0%	1	2	100.0%	\$515,000	\$725,000	40.8%	92.6%	96.4%	4.1%	69	47	-31.9%
Downtown - Nuuanu (1-1-8 to 1-2-2)	67	62	-7.5%	20	35	75.0%	\$737,000	\$702,500	-4.7%	91.8%	92.4%	0.7%	35	65	85.7%
Ewa Plain (1-9-1)	407	414	1.7%	188	260	38.3%	\$435,000	\$443,500	2.0%	94.4%	98.2%	4.1%	55	31	-44.0%
Hawaii Kai (1-3-9)	171	177	3.5%	72	83	15.3%	\$812,500	\$750,000	-7.7%	90.9%	96.8%	6.5%	56	23	-58.9%
Kailua - Waimanalo (1-4-1 to 1-4-3)	219	225	2.7%	83	111	33.7%	\$745,000	\$707,500	-5.0%	89.9%	95.6%	6.4%	68	36	-47.8%
Kalihi - Palama (1-1-2 to 1-1-7)	93	126	35.5%	38	55	44.7%	\$540,000	\$549,750	1.8%	93.4%	95.1%	1.9%	38	32	-15.8%
Kaneohe (1-4-4 to 1-4-7)	254	235	-7.5%	88	150	70.5%	\$646,500	\$627,000	-3.0%	92.3%	94.9%	2.7%	50	23	-54.0%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	173	151	-12.7%	67	97	44.8%	\$775,000	\$735,000	-5.2%	89.3%	97.1%	8.8%	69	16	-76.8%
Makaha - Nanakuli (1-8-1 to 1-8-9)	182	207	13.7%	67	91	35.8%	\$309,000	\$291,720	-5.6%	92.7%	94.5%	2.0%	69	47	-31.9%
Makakilo (1-9-2 to 1-9-3)	106	97	-8.5%	46	41	-10.9%	\$537,000	\$495,150	-7.8%	94.3%	95.5%	1.3%	29	47	62.1%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	99	99	0.0%	32	35	9.4%	\$875,000	\$715,000	-18.3%	92.2%	93.8%	1.8%	36	20	-43.7%
Mililani (1-9-5)	135	136	0.7%	78	73	-6.4%	\$605,000	\$595,000	-1.7%	94.5%	97.2%	2.8%	51	22	-56.9%
Moanalua - Salt Lake (1-1-1)	30	23	-23.3%	11	21	90.9%	\$667,500	\$730,000	9.4%	94.1%	95.9%	1.9%	39	47	20.5%
North Shore (1-5-6 to 1-6-9)	124	127	2.4%	21	42	100.0%	\$662,500	\$749,000	13.1%	87.7%	89.6%	2.2%	63	94	49.2%
Pearl City - Aiea (1-9-6 to 1-9-9)	150	138	-8.0%	66	79	19.7%	\$577,500	\$550,000	-4.8%	93.4%	96.5%	3.3%	36	28	-22.2%
Wahiawa (1-7-1 to 1-7-7)	47	71	51.1%	16	35	118.8%	\$378,000	\$408,000	7.9%	91.9%	94.6%	3.0%	52	28	-46.2%
Waialae-Kahala (1-3-5)	101	116	14.9%	41	50	22.0%	\$1,200,000	\$1,300,000	8.3%	87.7%	93.3%	6.4%	65	29	-56.2%
Waikiki (1-2-6)	0	3	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA
Waipahu (1-9-4)	195	218	11.8%	117	137	17.1%	\$532,000	\$512,000	-3.8%	94.2%	95.1%	0.9%	51	34	-33.3%
Windward Coast (1-4-8 to 1-5-5)	63	73	15.9%	18	23	27.8%	\$490,000	\$535,000	9.2%	85.5%	94.2%	10.1%	96	78	-18.8%

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	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	1	0	-100.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	1	0
Ala Moana - Kakaako (1-2-3)	39	42	7.7%	24	32	33.3%	\$413,224	\$260,000	-37.1%	92.6%	94.8%	2.3%	39	37	-5.1%	267	177
Downtown - Nuuanu (1-1-8 to 1-2-2)	44	51	15.9%	23	32	39.1%	\$385,000	\$266,500	-30.8%	92.5%	95.3%	3.1%	47	36	-23.4%	208	169
Ewa Plain (1-9-1)	31	33	6.5%	21	32	52.4%	\$225,000	\$305,000	35.6%	93.7%	97.9%	4.4%	25	52	108.0%	159	93
Hawaii Kai (1-3-9)	16	29	81.3%	17	22	29.4%	\$449,000	\$528,000	17.6%	94.3%	98.4%	4.3%	88	14	-84.1%	75	44
Kailua - Waimanalo (1-4-1 to 1-4-3)	8	9	12.5%	8	7	-12.5%	\$353,000	\$479,000	35.7%	92.8%	92.8%	0.1%	42	102	142.9%	34	25
Kalihi - Palama (1-1-2 to 1-1-7)	11	10	-9.1%	4	8	100.0%	\$300,000	\$417,500	39.2%	92.9%	97.1%	4.5%	103	15	-85.4%	50	33
Kaneohe (1-4-4 to 1-4-7)	24	21	-12.5%	11	18	63.6%	\$392,500	\$400,000	1.9%	94.3%	98.1%	4.0%	48	19	-60.4%	75	49
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	11	16	45.5%	5	5	0.0%	\$500,000	\$290,000	-42.0%	80.4%	95.4%	18.7%	132	54	-59.1%	86	70
Makaha - Nanakuli (1-8-1 to 1-8-9)	31	14	-54.8%	6	11	83.3%	\$113,500	\$90,000	-20.7%	82.3%	85.3%	3.6%	65	47	-27.7%	113	72
Makakilo (1-9-2 to 1-9-3)	13	11	-15.4%	4	8	100.0%	\$212,500	\$232,500	9.4%	98.9%	90.7%	-8.3%	19	101	445.9%	53	42
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	93	85	-8.6%	40	53	32.5%	\$320,000	\$311,000	-2.8%	92.9%	95.5%	2.9%	45	24	-46.1%	245	206
Mililani (1-9-5)	21	29	38.1%	21	17	-19.0%	\$268,000	\$327,000	22.0%	96.0%	98.6%	2.8%	32	17	-46.9%	80	86
Moanalua - Salt Lake (1-1-1)	16	19	18.8%	13	14	7.7%	\$247,000	\$217,500	-11.9%	93.8%	96.6%	3.0%	90	12	-87.2%	54	49
North Shore (1-5-6 to 1-6-9)	11	5	-54.5%	3	5	66.7%	\$267,000	\$250,000	-6.4%	88.9%	92.4%	4.0%	86	96	11.6%	55	31
Pearl City - Aiea (1-9-6 to 1-9-9)	37	36	-2.7%	17	34	100.0%	\$298,000	\$266,500	-10.6%	95.8%	96.1%	0.4%	49	45	-9.2%	114	98
Wahiawa (1-7-1 to 1-7-7)	4	4	0.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	18	19
Waialae-Kahala (1-3-5)	7	6	-14.3%	5	5	0.0%	\$305,000	\$195,000	-36.1%	89.6%	90.1%	0.5%	21	23	9.5%	23	18
Waikiki (1-2-6)	142	138	-2.8%	38	71	86.8%	\$262,000	\$300,000	14.5%	88.7%	95.2%	7.3%	78	42	-45.8%	696	598
Waipahu (1-9-4)	33	39	18.2%	23	21	-8.7%	\$282,500	\$267,000	-5.5%	96.2%	97.8%	1.6%	36	17	-52.8%	98	85
Windward Coast (1-4-8 to 1-5-5)	4	3	-25.0%	0	1	NA	\$0	\$135,000	NA	0.0%	64.3%	NA	0	262	NA	18	19

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	1	3	200.0%	0	2	NA	\$0	\$443,000	NA	0.0%	100.0%	NA	0	2	NA
Ala Moana - Kakaako (1-2-3)	357	297	-16.8%	124	172	38.7%	\$342,500	\$329,900	-3.7%	88.8%	94.6%	6.6%	68	44	-36.0%
Downtown - Nuuanu (1-1-8 to 1-2-2)	276	308	11.6%	90	145	61.1%	\$333,000	\$359,500	8.0%	92.3%	95.4%	3.3%	51	32	-37.3%
Ewa Plain (1-9-1)	213	216	1.4%	74	146	97.3%	\$280,000	\$290,000	3.6%	93.4%	98.0%	5.0%	68	31	-55.1%
Hawaii Kai (1-3-9)	143	150	4.9%	75	100	33.3%	\$475,000	\$515,000	8.4%	92.8%	97.0%	4.5%	78	18	-76.9%
Kailua - Waimanalo (1-4-1 to 1-4-3)	57	69	21.1%	28	37	32.1%	\$375,000	\$375,000	0.0%	92.2%	95.8%	3.9%	47	26	-44.1%
Kalihi - Palama (1-1-2 to 1-1-7)	70	77	10.0%	36	47	30.6%	\$300,000	\$327,500	9.2%	92.0%	94.6%	2.9%	39	30	-23.1%
Kaneohe (1-4-4 to 1-4-7)	135	127	-5.9%	52	72	38.5%	\$393,750	\$373,500	-5.1%	94.6%	96.7%	2.2%	50	32	-36.0%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	97	104	7.2%	22	52	136.4%	\$399,000	\$465,000	16.5%	84.3%	93.9%	11.3%	87	21	-75.9%
Makaha - Nanakuli (1-8-1 to 1-8-9)	128	99	-22.7%	31	58	87.1%	\$122,000	\$90,000	-26.2%	82.7%	88.0%	6.3%	83	55	-33.7%
Makakilo (1-9-2 to 1-9-3)	69	65	-5.8%	33	34	3.0%	\$248,000	\$249,000	0.4%	93.7%	93.8%	0.0%	50	75	50.0%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	405	438	8.1%	158	261	65.2%	\$310,000	\$308,250	-0.6%	92.4%	95.8%	3.6%	49	22	-55.1%
Mililani (1-9-5)	168	170	1.2%	98	95	-3.1%	\$295,000	\$290,000	-1.7%	94.0%	97.5%	3.8%	46	23	-49.5%
Moanalua - Salt Lake (1-1-1)	113	135	19.5%	68	105	54.4%	\$310,500	\$265,000	-14.7%	94.5%	95.6%	1.2%	46	24	-47.3%
North Shore (1-5-6 to 1-6-9)	59	44	-25.4%	12	15	25.0%	\$261,000	\$250,000	-4.2%	89.2%	92.4%	3.6%	33	81	145.5%
Pearl City - Aiea (1-9-6 to 1-9-9)	220	238	8.2%	105	147	40.0%	\$275,000	\$280,000	1.8%	93.7%	96.2%	2.6%	50	23	-54.0%
Wahiawa (1-7-1 to 1-7-7)	20	24	20.0%	6	5	-16.7%	\$138,750	\$140,000	0.9%	93.3%	79.3%	-15.0%	37	40	8.1%
Waialae-Kahala (1-3-5)	33	33	0.0%	21	17	-19.0%	\$390,000	\$397,500	1.9%	90.9%	90.8%	-0.1%	68	23	-66.2%
Waikiki (1-2-6)	832	817	-1.8%	228	360	57.9%	\$271,000	\$290,000	7.0%	87.5%	92.6%	5.9%	69	50	-27.0%
Waipahu (1-9-4)	190	191	0.5%	107	130	21.5%	\$282,000	\$270,000	-4.3%	94.9%	97.1%	2.3%	40	30	-26.3%
Windward Coast (1-4-8 to 1-5-5)	15	19	26.7%	0	4	NA	\$0	\$183,500	NA	0.0%	82.0%	NA	0	228	NA

Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Aina Haina - Kuliouou (1-3-6 to 1-3-8)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	11	3	- 72.7%	60	59	- 1.7%
Closed Sales	3	8	+ 166.7%	25	33	+ 32.0%
Median Sales Price*	\$790,000	\$859,000	+ 8.7%	\$863,000	\$917,500	+ 6.3%
Average Sales Price*	\$918,333	\$1,014,725	+ 10.5%	\$1,238,020	\$1,173,597	- 5.2%
Percent of Original List Price Received at Sale*	97.0%	100.1%	+ 3.2%	86.6%	97.0%	+ 12.0%
Median Days on Market Until Sale	9	9	- 0.0%	79	15	- 81.0%
Inventory of Homes for Sale at Month End	54	38	- 29.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

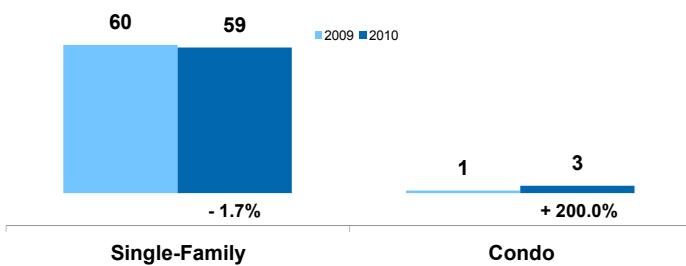
June

Year to Date

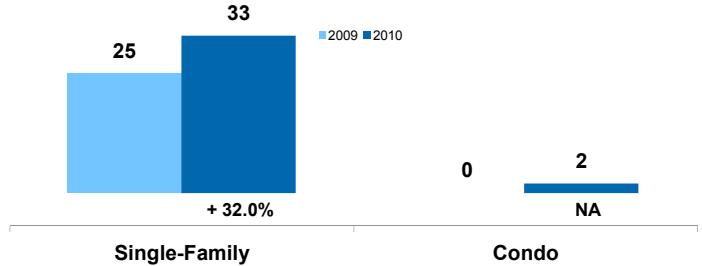
	2009	2010	Change	2009	2010	Change
New Listings	1	0	- 100.0%	1	3	+ 200.0%
Closed Sales	0	0	NA	0	2	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$443,000	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$443,000	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	100.0%	NA
Median Days on Market Until Sale	0	0	NA	0	2	NA
Inventory of Homes for Sale at Month End	1	0	- 100.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

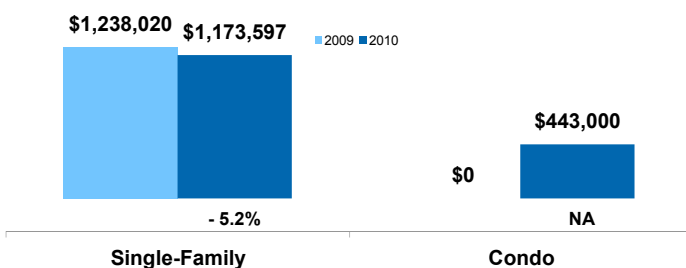
YTD New Listings



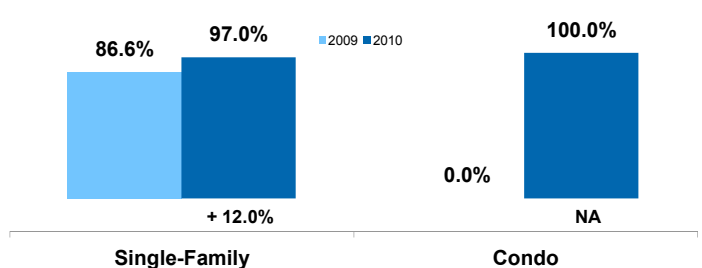
YTD Closed Sales



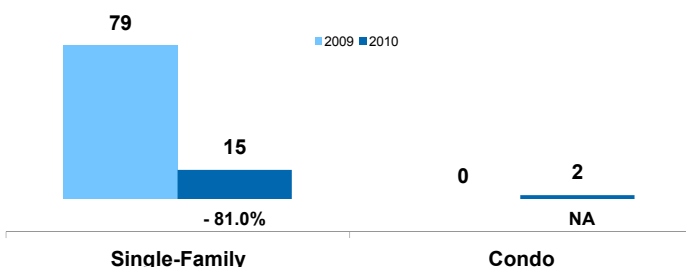
YTD Median Sales Price



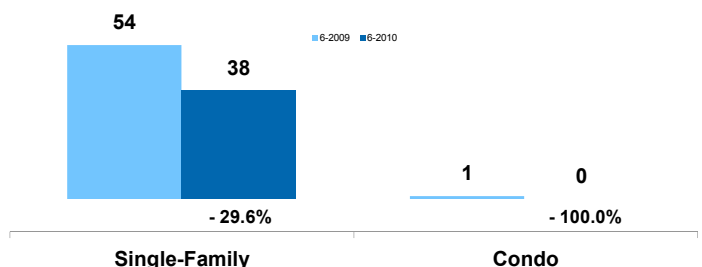
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Ala Moana - Kakaako (1-2-3)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	1	0	- 100.0%	5	1	- 80.0%
Closed Sales	0	0	NA	1	2	+ 100.0%
Median Sales Price*	\$0	\$0	NA	\$725,000	\$515,000	- 29.0%
Average Sales Price*	\$0	\$0	NA	\$725,000	\$515,000	- 29.0%
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	92.6%	96.4%	+ 4.1%
Median Days on Market Until Sale	0	0	NA	69	47	- 31.9%
Inventory of Homes for Sale at Month End	4	1	- 75.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

June

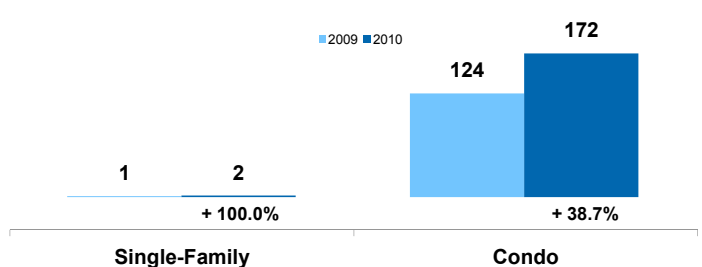
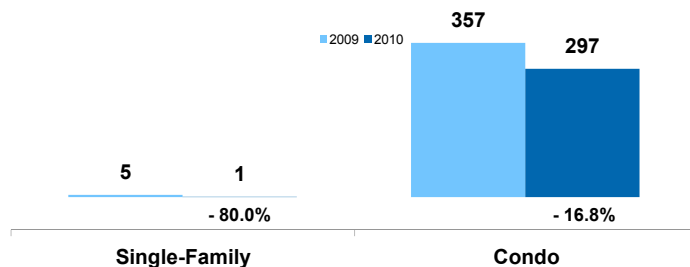
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	39	42	+ 7.7%	357	297	- 16.8%
Closed Sales	24	32	+ 33.3%	124	172	+ 38.7%
Median Sales Price*	\$413,224	\$260,000	- 37.1%	\$342,500	\$329,900	- 3.7%
Average Sales Price*	\$411,705	\$396,934	- 3.6%	\$480,833	\$469,447	- 2.4%
Percent of Original List Price Received at Sale*	92.6%	94.8%	+ 2.3%	88.8%	94.6%	+ 6.6%
Median Days on Market Until Sale	39	37	- 5.1%	68	44	- 36.0%
Inventory of Homes for Sale at Month End	267	177	- 33.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

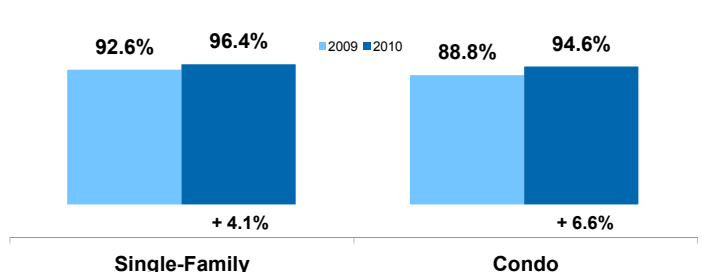
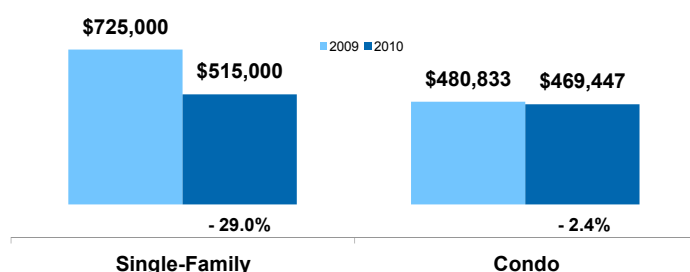
YTD New Listings

YTD Closed Sales



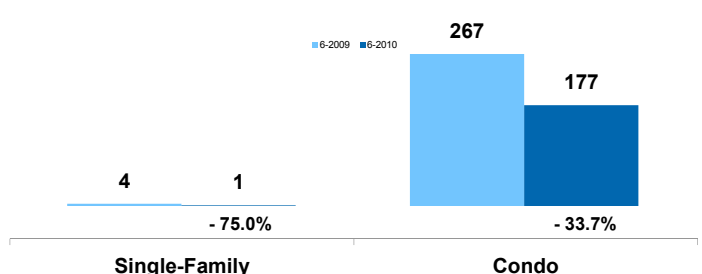
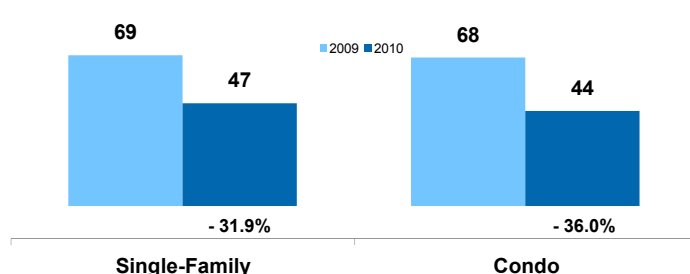
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Downtown - Nuuanu (1-1-8 to 1-2-2)

Single Family

	June			Year to Date		
	2009	2010	Change	2009	2010	Change
New Listings	18	14	- 22.2%	67	62	- 7.5%
Closed Sales	6	9	+ 50.0%	20	35	+ 75.0%
Median Sales Price*	\$549,000	\$880,000	+ 60.3%	\$702,500	\$737,000	+ 4.9%
Average Sales Price*	\$561,167	\$894,444	+ 59.4%	\$723,348	\$856,674	+ 18.4%
Percent of Original List Price Received at Sale*	93.0%	90.5%	- 2.7%	91.8%	92.4%	+ 0.7%
Median Days on Market Until Sale	38	71	+ 86.8%	35	65	+ 85.7%
Inventory of Homes for Sale at Month End	43	38	- 11.6%	--	--	--

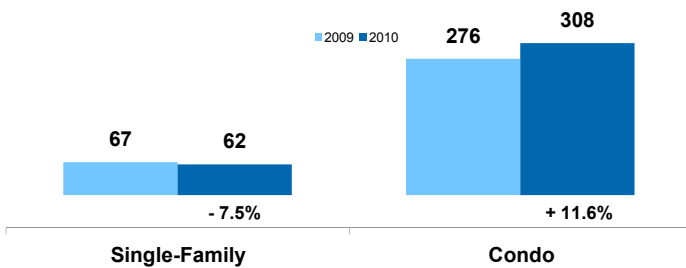
*Does not account for list prices from any previous listing contracts or seller concessions

Condo

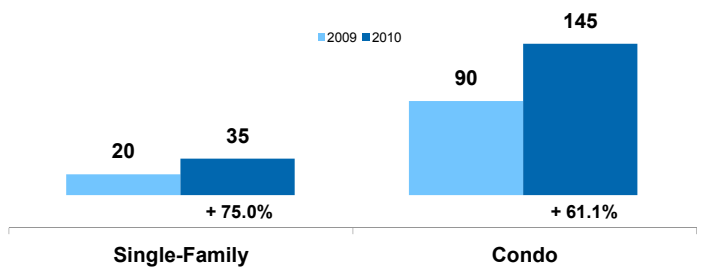
	June			Year to Date		
	2009	2010	Change	2009	2010	Change
New Listings	44	51	+ 15.9%	276	308	+ 11.6%
Closed Sales	23	32	+ 39.1%	90	145	+ 61.1%
Median Sales Price*	\$385,000	\$266,500	- 30.8%	\$333,000	\$359,500	+ 8.0%
Average Sales Price*	\$382,818	\$307,309	- 19.7%	\$368,344	\$407,080	+ 10.5%
Percent of Original List Price Received at Sale*	92.5%	95.3%	+ 3.1%	92.3%	95.4%	+ 3.3%
Median Days on Market Until Sale	47	36	- 23.4%	51	32	- 37.3%
Inventory of Homes for Sale at Month End	208	169	- 18.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

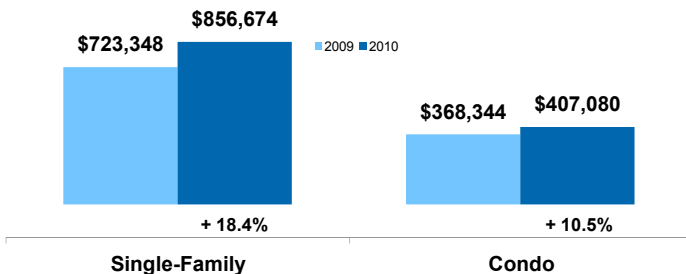
YTD New Listings



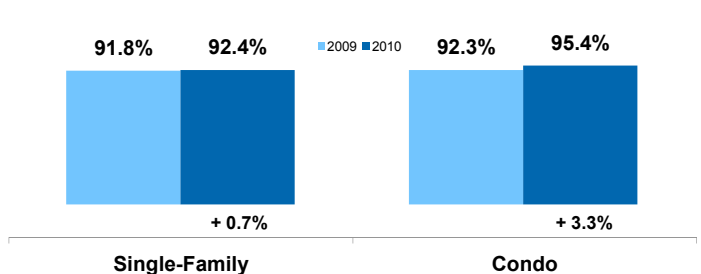
YTD Closed Sales



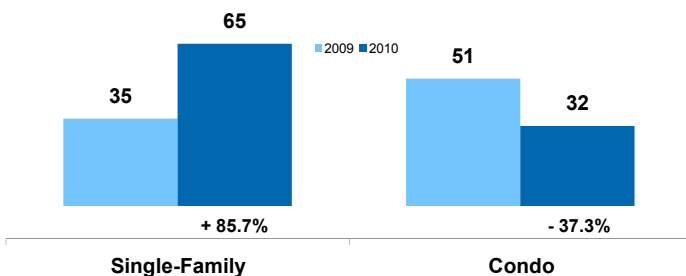
YTD Median Sales Price



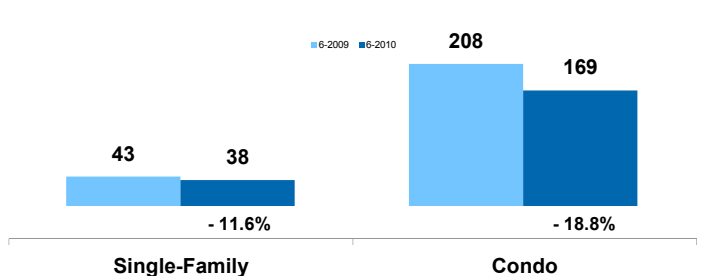
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Ewa Plain (1-9-1)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	65	68	+ 4.6%	407	414	+ 1.7%
Closed Sales	54	59	+ 9.3%	188	260	+ 38.3%
Median Sales Price*	\$458,000	\$440,000	- 3.9%	\$443,500	\$435,000	- 1.9%
Average Sales Price*	\$491,868	\$462,112	- 6.0%	\$465,865	\$459,374	- 1.4%
Percent of Original List Price Received at Sale*	93.7%	97.2%	+ 3.7%	94.4%	98.2%	+ 4.1%
Median Days on Market Until Sale	53	35	- 34.0%	55	31	- 44.0%
Inventory of Homes for Sale at Month End	277	171	- 38.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

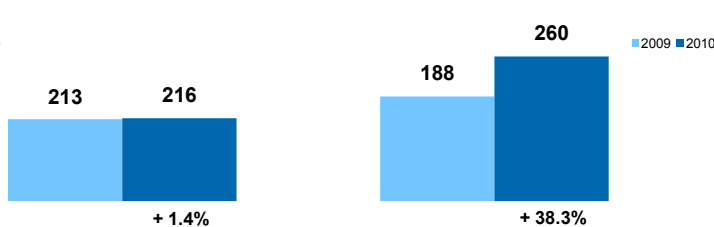
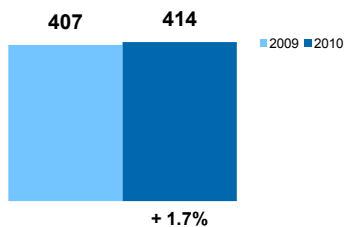
June

Year to Date

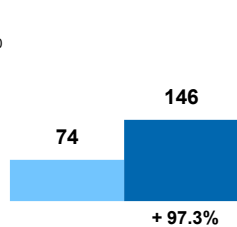
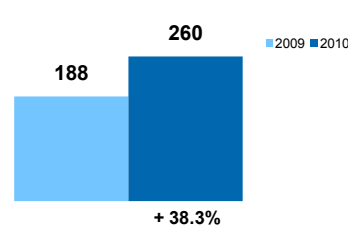
	2009	2010	Change	2009	2010	Change
New Listings	31	33	+ 6.5%	213	216	+ 1.4%
Closed Sales	21	32	+ 52.4%	74	146	+ 97.3%
Median Sales Price*	\$225,000	\$305,000	+ 35.6%	\$280,000	\$290,000	+ 3.6%
Average Sales Price*	\$316,517	\$312,134	- 1.4%	\$316,256	\$300,992	- 4.8%
Percent of Original List Price Received at Sale*	93.7%	97.9%	+ 4.4%	93.4%	98.0%	+ 5.0%
Median Days on Market Until Sale	25	52	+ 108.0%	68	31	- 55.1%
Inventory of Homes for Sale at Month End	159	93	- 41.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

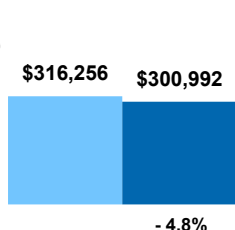
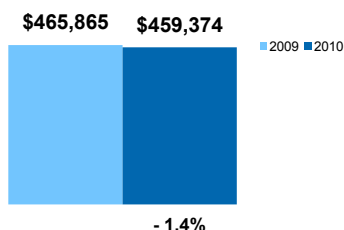
YTD New Listings



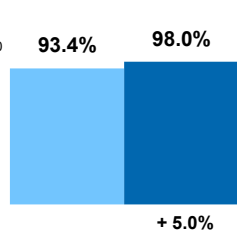
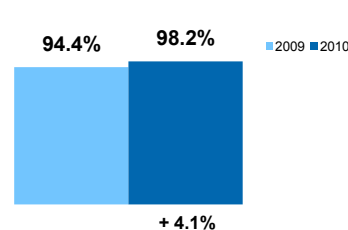
YTD Closed Sales



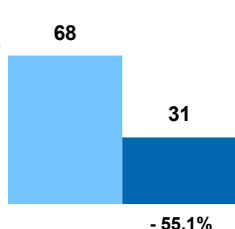
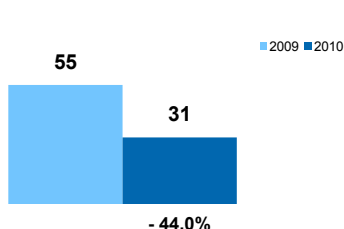
YTD Median Sales Price



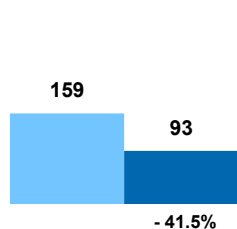
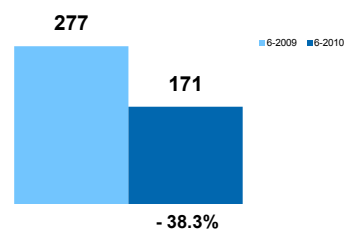
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Hawaii Kai (1-3-9)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	22	32	+ 45.5%	171	177	+ 3.5%
Closed Sales	15	17	+ 13.3%	72	83	+ 15.3%
Median Sales Price*	\$750,000	\$840,000	+ 12.0%	\$750,000	\$812,500	+ 8.3%
Average Sales Price*	\$924,667	\$837,706	- 9.4%	\$931,994	\$1,005,195	+ 7.9%
Percent of Original List Price Received at Sale*	92.0%	97.9%	+ 6.4%	90.9%	96.8%	+ 6.5%
Median Days on Market Until Sale	29	36	+ 24.1%	56	23	- 58.9%
Inventory of Homes for Sale at Month End	125	93	- 25.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

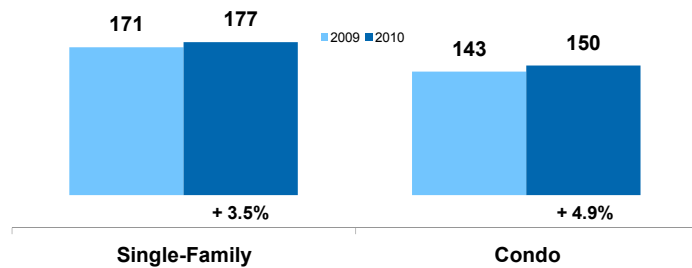
June

Year to Date

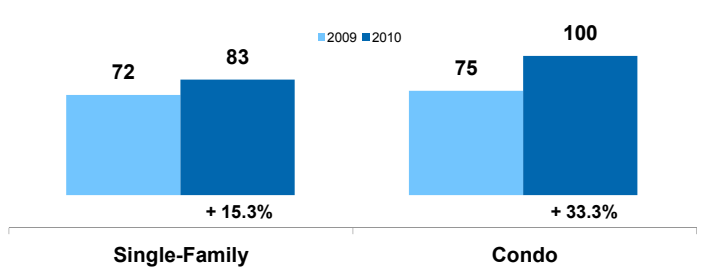
	2009	2010	Change	2009	2010	Change
New Listings	16	29	+ 81.3%	143	150	+ 4.9%
Closed Sales	17	22	+ 29.4%	75	100	+ 33.3%
Median Sales Price*	\$449,000	\$528,000	+ 17.6%	\$475,000	\$515,000	+ 8.4%
Average Sales Price*	\$483,465	\$536,964	+ 11.1%	\$481,884	\$526,113	+ 9.2%
Percent of Original List Price Received at Sale*	94.3%	98.4%	+ 4.3%	92.8%	97.0%	+ 4.5%
Median Days on Market Until Sale	88	14	- 84.1%	78	18	- 76.9%
Inventory of Homes for Sale at Month End	75	44	- 41.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

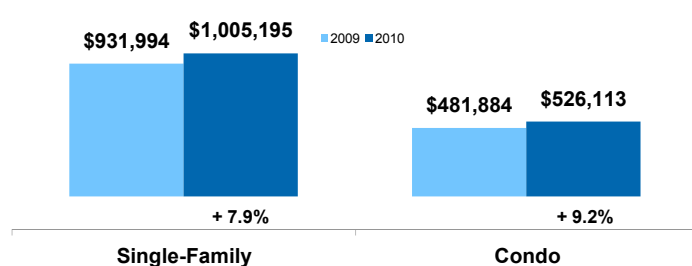
YTD New Listings



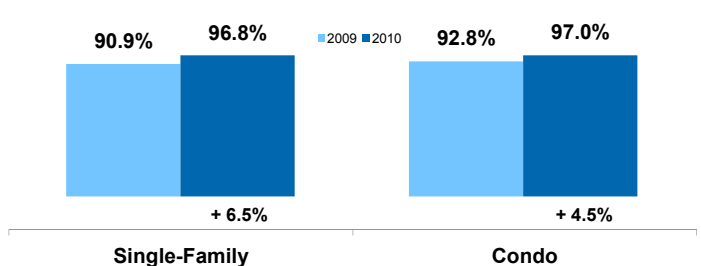
YTD Closed Sales



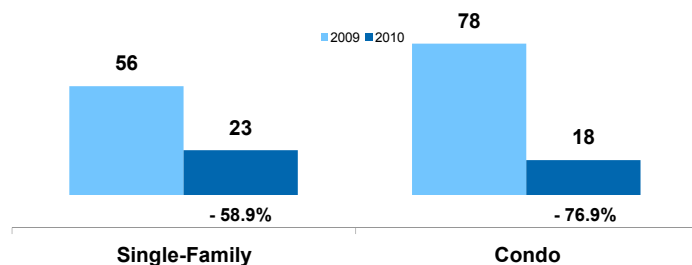
YTD Median Sales Price



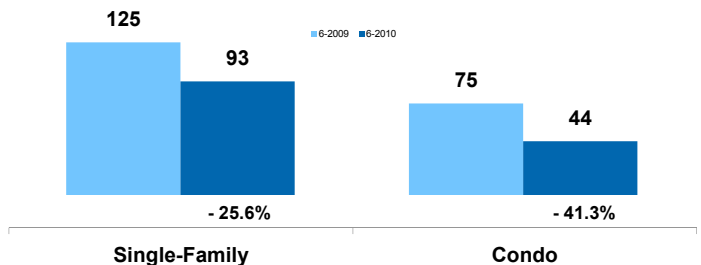
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kailua - Waimanalo (1-4-1 to 1-4-3)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	37	42	+ 13.5%	219	225	+ 2.7%
Closed Sales	23	13	- 43.5%	83	111	+ 33.7%
Median Sales Price*	\$715,000	\$715,000	- 0.0%	\$707,500	\$745,000	+ 5.3%
Average Sales Price*	\$827,513	\$882,346	+ 6.6%	\$785,437	\$956,512	+ 21.8%
Percent of Original List Price Received at Sale*	91.2%	98.1%	+ 7.6%	89.9%	95.6%	+ 6.4%
Median Days on Market Until Sale	56	39	- 30.4%	68	36	- 47.8%
Inventory of Homes for Sale at Month End	165	121	- 26.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

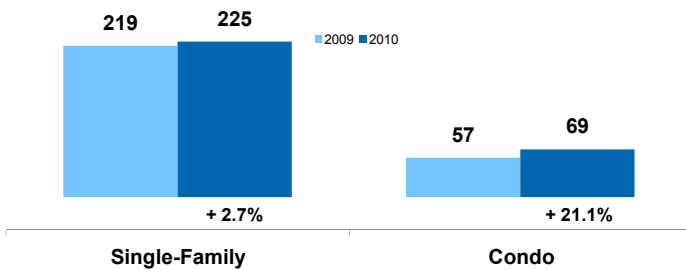
June

Year to Date

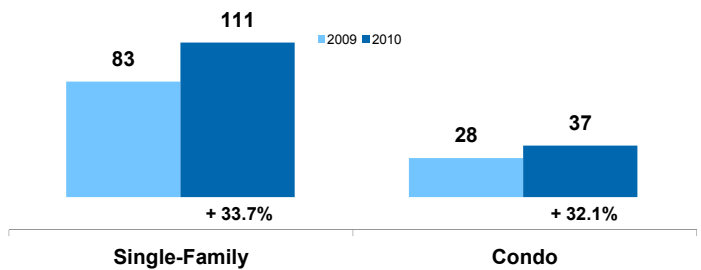
	2009	2010	Change	2009	2010	Change
New Listings	8	9	+ 12.5%	57	69	+ 21.1%
Closed Sales	8	7	- 12.5%	28	37	+ 32.1%
Median Sales Price*	\$353,000	\$479,000	+ 35.7%	\$375,000	\$375,000	- 0.0%
Average Sales Price*	\$438,500	\$419,643	- 4.3%	\$408,074	\$419,257	+ 2.7%
Percent of Original List Price Received at Sale*	92.8%	92.8%	+ 0.1%	92.2%	95.8%	+ 3.9%
Median Days on Market Until Sale	42	102	+ 142.9%	47	26	- 44.1%
Inventory of Homes for Sale at Month End	34	25	- 26.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

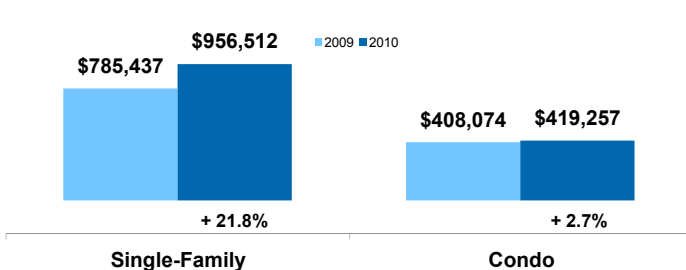
YTD New Listings



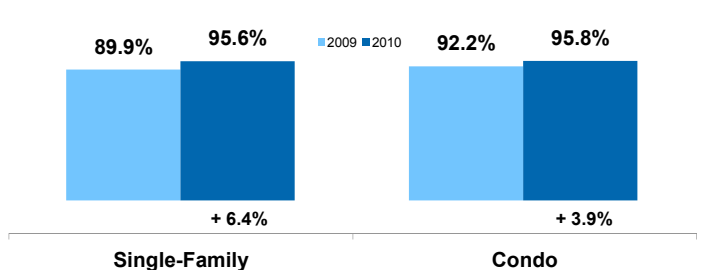
YTD Closed Sales



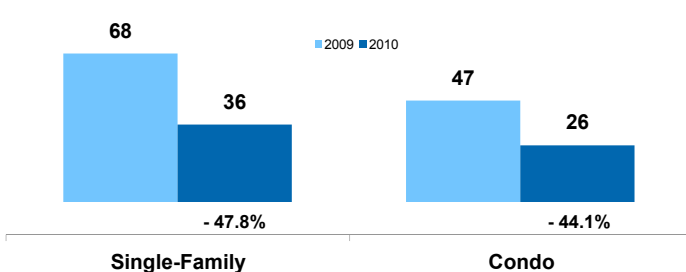
YTD Median Sales Price



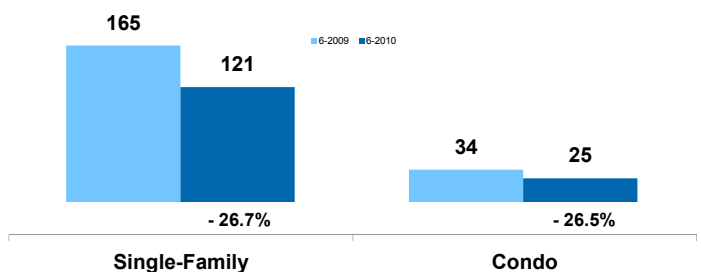
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kalihi - Palama (1-1-2 to 1-1-7)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	14	- 12.5%	93	126	+ 35.5%
Closed Sales	7	9	+ 28.6%	38	55	+ 44.7%
Median Sales Price*	\$600,000	\$540,000	- 10.0%	\$549,750	\$540,000	- 1.8%
Average Sales Price*	\$574,929	\$552,222	- 3.9%	\$559,925	\$549,807	- 1.8%
Percent of Original List Price Received at Sale*	96.1%	94.5%	- 1.7%	93.4%	95.1%	+ 1.9%
Median Days on Market Until Sale	51	22	- 56.9%	38	32	- 15.8%
Inventory of Homes for Sale at Month End	77	76	- 1.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

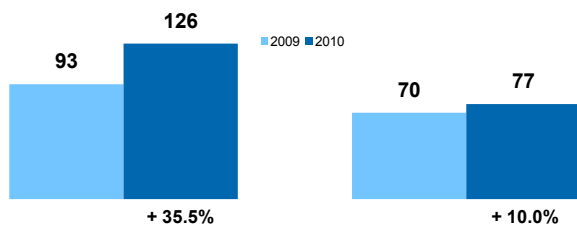
June

Year to Date

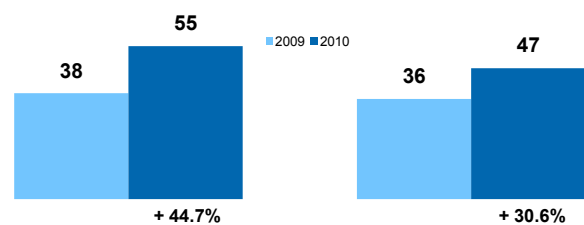
	2009	2010	Change	2009	2010	Change
New Listings	11	10	- 9.1%	70	77	+ 10.0%
Closed Sales	4	8	+ 100.0%	36	47	+ 30.6%
Median Sales Price*	\$300,000	\$417,500	+ 39.2%	\$300,000	\$327,500	+ 9.2%
Average Sales Price*	\$305,875	\$404,736	+ 32.3%	\$329,178	\$342,128	+ 3.9%
Percent of Original List Price Received at Sale*	92.9%	97.1%	+ 4.5%	92.0%	94.6%	+ 2.9%
Median Days on Market Until Sale	103	15	- 85.4%	39	30	- 23.1%
Inventory of Homes for Sale at Month End	50	33	- 34.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

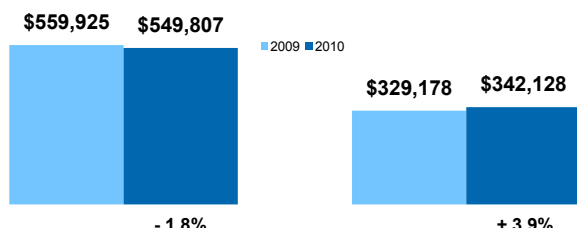
YTD New Listings



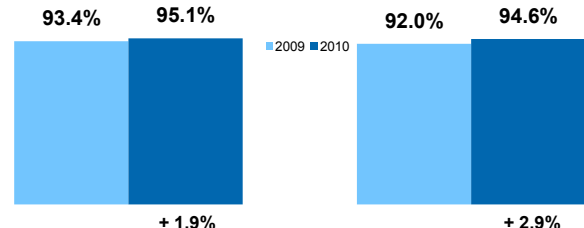
YTD Closed Sales



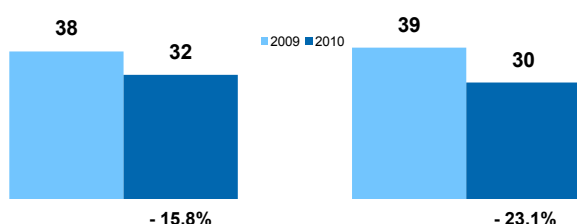
YTD Median Sales Price



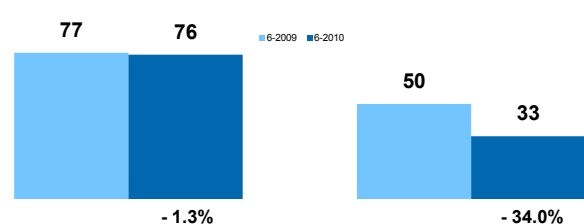
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kaneohe (1-4-4 to 1-4-7)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	54	31	- 42.6%	254	235	- 7.5%
Closed Sales	24	25	+ 4.2%	88	150	+ 70.5%
Median Sales Price*	\$622,000	\$648,000	+ 4.2%	\$627,000	\$646,500	+ 3.1%
Average Sales Price*	\$648,792	\$676,440	+ 4.3%	\$712,118	\$692,067	- 2.8%
Percent of Original List Price Received at Sale*	93.2%	95.3%	+ 2.2%	92.3%	94.9%	+ 2.7%
Median Days on Market Until Sale	55	24	- 56.4%	50	23	- 54.0%
Inventory of Homes for Sale at Month End	172	96	- 44.2%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

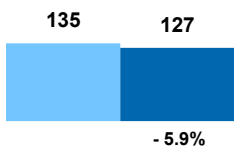
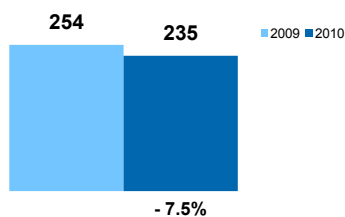
June

Year to Date

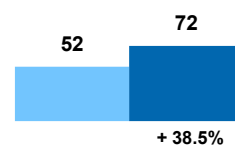
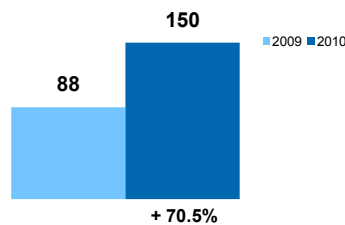
	2009	2010	Change	2009	2010	Change
New Listings	24	21	- 12.5%	135	127	- 5.9%
Closed Sales	11	18	+ 63.6%	52	72	+ 38.5%
Median Sales Price*	\$392,500	\$400,000	+ 1.9%	\$393,750	\$373,500	- 5.1%
Average Sales Price*	\$398,000	\$386,750	- 2.8%	\$386,742	\$361,047	- 6.6%
Percent of Original List Price Received at Sale*	94.3%	98.1%	+ 4.0%	94.6%	96.7%	+ 2.2%
Median Days on Market Until Sale	48	19	- 60.4%	50	32	- 36.0%
Inventory of Homes for Sale at Month End	75	49	- 34.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

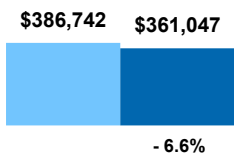
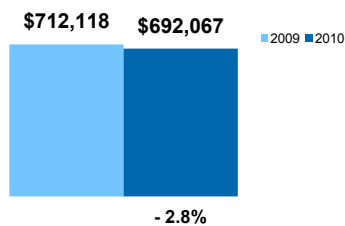
YTD New Listings



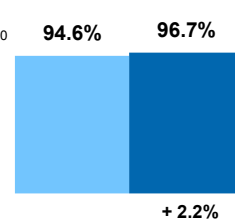
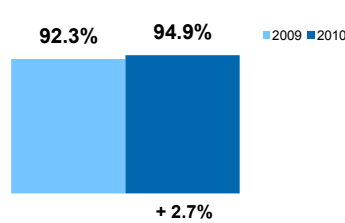
YTD Closed Sales



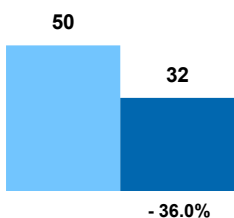
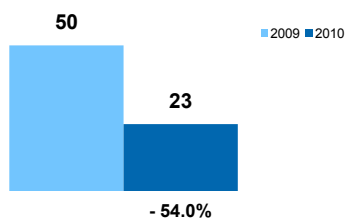
YTD Median Sales Price



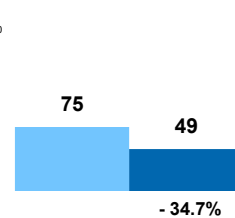
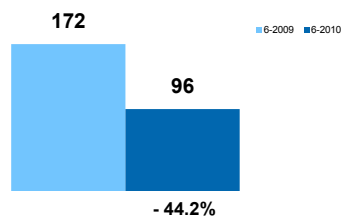
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kapahulu - Diamond Head (1-3-1 to 1-3-4)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	27	25	- 7.4%	173	151	- 12.7%
Closed Sales	15	15	- 0.0%	67	97	+ 44.8%
Median Sales Price*	\$780,000	\$840,000	+ 7.7%	\$735,000	\$775,000	+ 5.4%
Average Sales Price*	\$1,271,200	\$1,180,333	- 7.1%	\$977,141	\$890,668	- 8.8%
Percent of Original List Price Received at Sale*	88.6%	95.7%	+ 8.0%	89.3%	97.1%	+ 8.8%
Median Days on Market Until Sale	93	21	- 77.4%	69	16	- 76.8%
Inventory of Homes for Sale at Month End	125	83	- 33.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

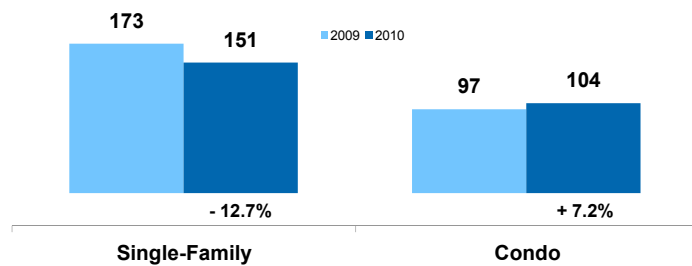
June

Year to Date

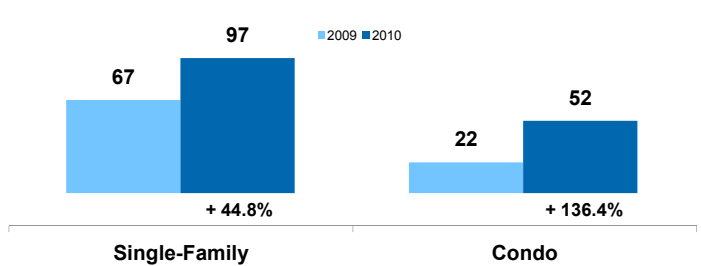
	2009	2010	Change	2009	2010	Change
New Listings	11	16	+ 45.5%	97	104	+ 7.2%
Closed Sales	5	5	- 0.0%	22	52	+ 136.4%
Median Sales Price*	\$500,000	\$290,000	- 42.0%	\$399,000	\$465,000	+ 16.5%
Average Sales Price*	\$943,200	\$323,000	- 65.8%	\$705,998	\$724,990	+ 2.7%
Percent of Original List Price Received at Sale*	80.4%	95.4%	+ 18.7%	84.3%	93.9%	+ 11.3%
Median Days on Market Until Sale	132	54	- 59.1%	87	21	- 75.9%
Inventory of Homes for Sale at Month End	86	70	- 18.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

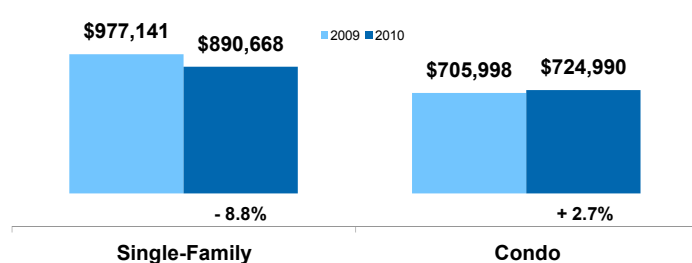
YTD New Listings



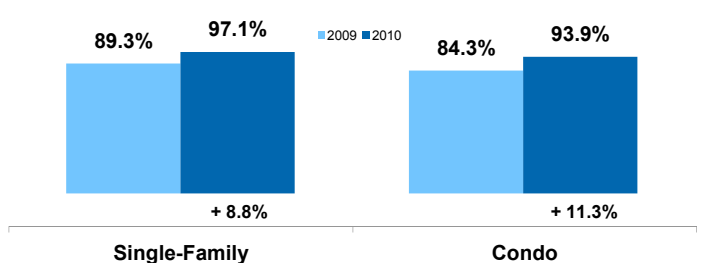
YTD Closed Sales



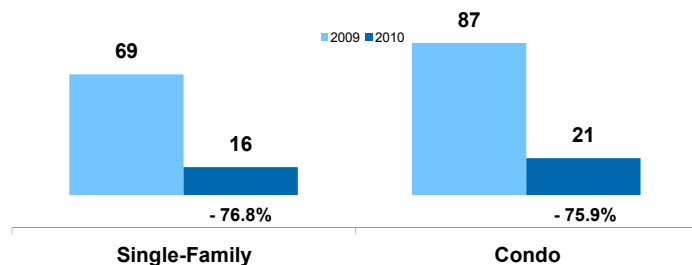
YTD Median Sales Price



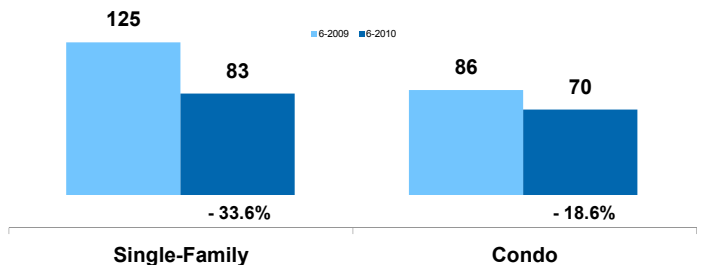
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makaha - Nanakuli (1-8-1 to 1-8-9)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	32	31	- 3.1%	182	207	+ 13.7%
Closed Sales	19	25	+ 31.6%	67	91	+ 35.8%
Median Sales Price*	\$277,000	\$272,500	- 1.6%	\$291,720	\$309,000	+ 5.9%
Average Sales Price*	\$297,638	\$304,538	+ 2.3%	\$312,315	\$320,442	+ 2.6%
Percent of Original List Price Received at Sale*	92.6%	92.5%	- 0.1%	92.7%	94.5%	+ 2.0%
Median Days on Market Until Sale	54	51	- 5.6%	69	47	- 31.9%
Inventory of Homes for Sale at Month End	169	149	- 11.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

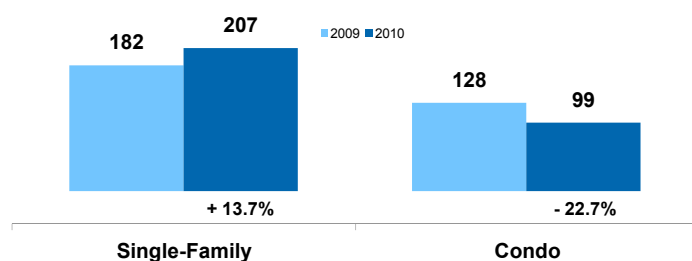
June

Year to Date

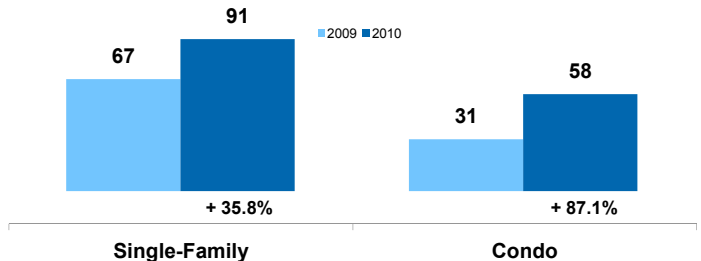
	2009	2010	Change	2009	2010	Change
New Listings	31	14	- 54.8%	128	99	- 22.7%
Closed Sales	6	11	+ 83.3%	31	58	+ 87.1%
Median Sales Price*	\$113,500	\$90,000	- 20.7%	\$122,000	\$90,000	- 26.2%
Average Sales Price*	\$133,750	\$99,318	- 25.7%	\$133,785	\$115,369	- 13.8%
Percent of Original List Price Received at Sale*	82.3%	85.3%	+ 3.6%	82.7%	88.0%	+ 6.3%
Median Days on Market Until Sale	65	47	- 27.7%	83	55	- 33.7%
Inventory of Homes for Sale at Month End	113	72	- 36.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

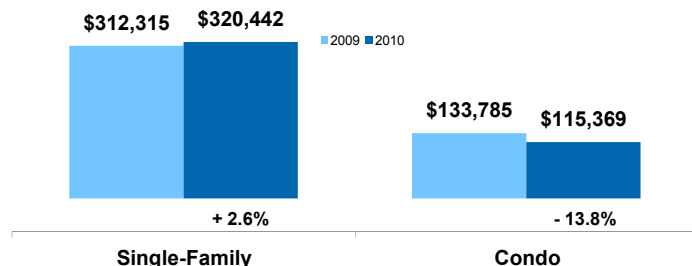
YTD New Listings



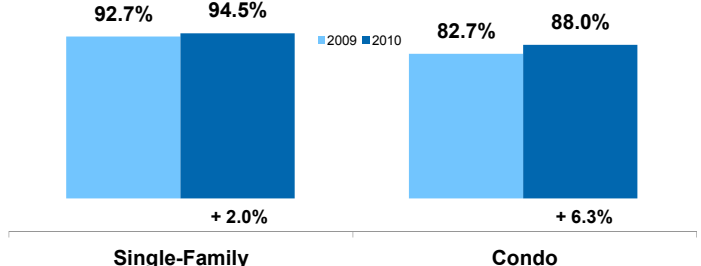
YTD Closed Sales



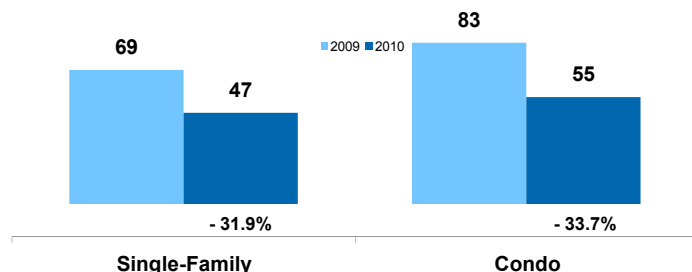
YTD Median Sales Price



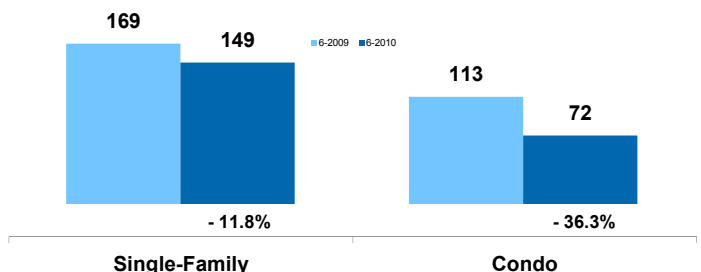
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makakilo (1-9-2 to 1-9-3)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	15	16	+ 6.7%	106	97	- 8.5%
Closed Sales	9	10	+ 11.1%	46	41	- 10.9%
Median Sales Price*	\$494,900	\$557,500	+ 12.6%	\$495,150	\$537,000	+ 8.5%
Average Sales Price*	\$507,267	\$653,400	+ 28.8%	\$537,769	\$588,488	+ 9.4%
Percent of Original List Price Received at Sale*	96.1%	93.4%	- 2.8%	94.3%	95.5%	+ 1.3%
Median Days on Market Until Sale	34	55	+ 61.8%	29	47	+ 62.1%
Inventory of Homes for Sale at Month End	66	39	- 40.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

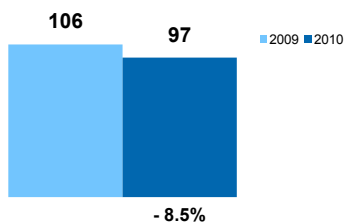
June

Year to Date

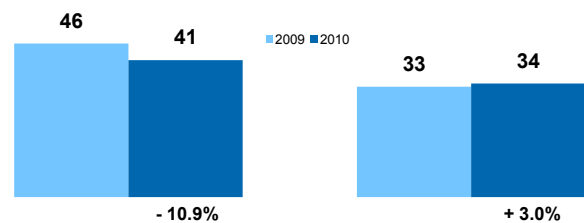
	2009	2010	Change	2009	2010	Change
New Listings	13	11	- 15.4%	69	65	- 5.8%
Closed Sales	4	8	+ 100.0%	33	34	+ 3.0%
Median Sales Price*	\$212,500	\$232,500	+ 9.4%	\$248,000	\$249,000	+ 0.4%
Average Sales Price*	\$257,125	\$250,938	- 2.4%	\$253,467	\$266,512	+ 5.1%
Percent of Original List Price Received at Sale*	98.9%	90.7%	- 8.3%	93.7%	93.8%	+ 0.0%
Median Days on Market Until Sale	19	101	+ 445.9%	50	75	+ 50.0%
Inventory of Homes for Sale at Month End	53	42	- 20.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

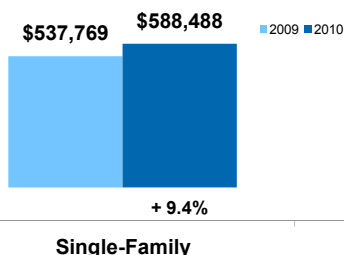
YTD New Listings



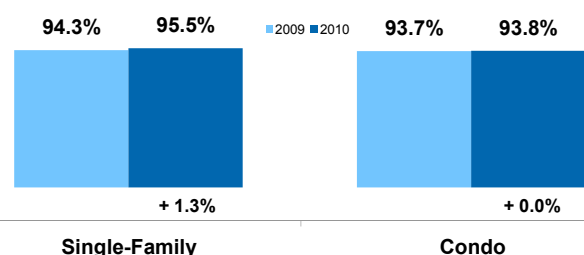
YTD Closed Sales



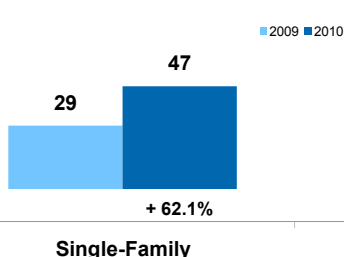
YTD Median Sales Price



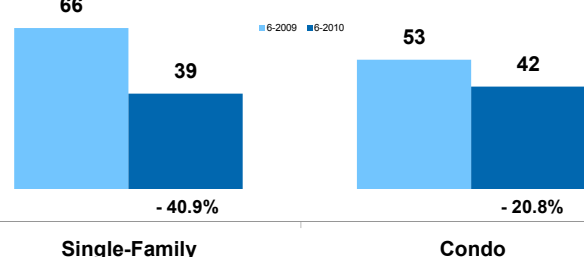
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	14	16	+ 14.3%	99	99	- 0.0%
Closed Sales	5	9	+ 80.0%	32	35	+ 9.4%
Median Sales Price*	\$832,000	\$752,500	- 9.6%	\$715,000	\$875,000	+ 22.4%
Average Sales Price*	\$1,058,400	\$821,775	- 22.4%	\$774,192	\$897,467	+ 15.9%
Percent of Original List Price Received at Sale*	101.9%	98.8%	- 3.1%	92.2%	93.8%	+ 1.8%
Median Days on Market Until Sale	23	14	- 39.1%	36	20	- 43.7%
Inventory of Homes for Sale at Month End	60	55	- 8.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

June

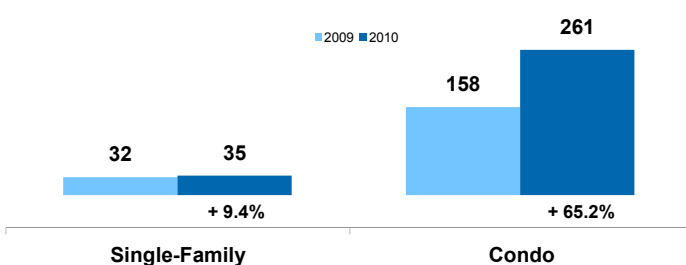
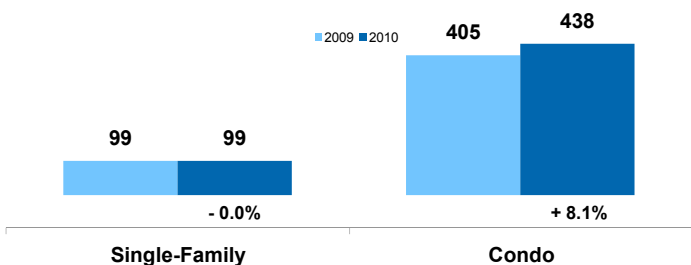
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	93	85	- 8.6%	405	438	+ 8.1%
Closed Sales	40	53	+ 32.5%	158	261	+ 65.2%
Median Sales Price*	\$320,000	\$311,000	- 2.8%	\$310,000	\$308,250	- 0.6%
Average Sales Price*	\$353,882	\$325,733	- 8.0%	\$338,895	\$323,023	- 4.7%
Percent of Original List Price Received at Sale*	92.9%	95.5%	+ 2.9%	92.4%	95.8%	+ 3.6%
Median Days on Market Until Sale	45	24	- 46.1%	49	22	- 55.1%
Inventory of Homes for Sale at Month End	245	206	- 15.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

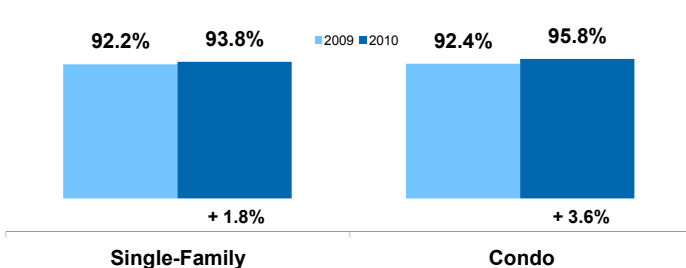
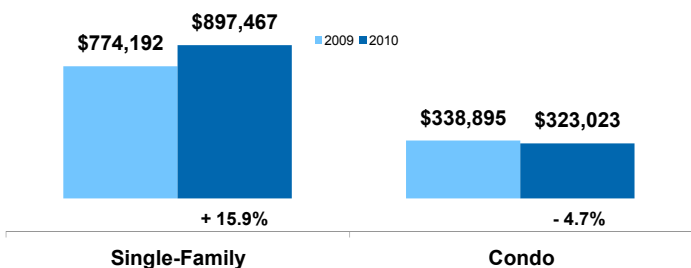
YTD New Listings

YTD Closed Sales



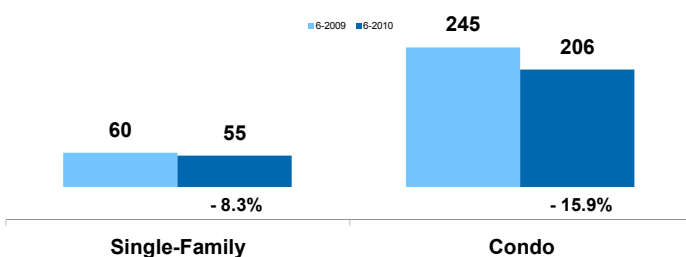
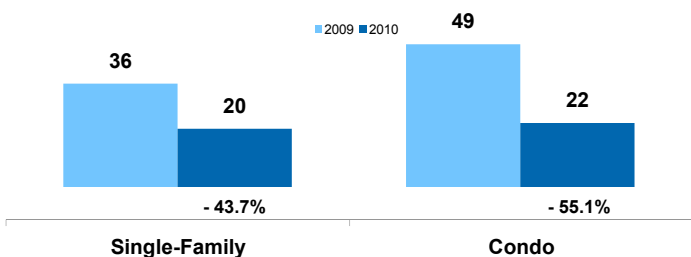
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Mililani (1-9-5)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	18	24	+ 33.3%	135	136	+ 0.7%
Closed Sales	14	16	+ 14.3%	78	73	- 6.4%
Median Sales Price*	\$584,000	\$605,000	+ 3.6%	\$595,000	\$605,000	+ 1.7%
Average Sales Price*	\$597,850	\$627,531	+ 5.0%	\$601,010	\$631,756	+ 5.1%
Percent of Original List Price Received at Sale*	93.0%	97.1%	+ 4.4%	94.5%	97.2%	+ 2.8%
Median Days on Market Until Sale	38	31	- 19.7%	51	22	- 56.9%
Inventory of Homes for Sale at Month End	54	52	- 3.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

June

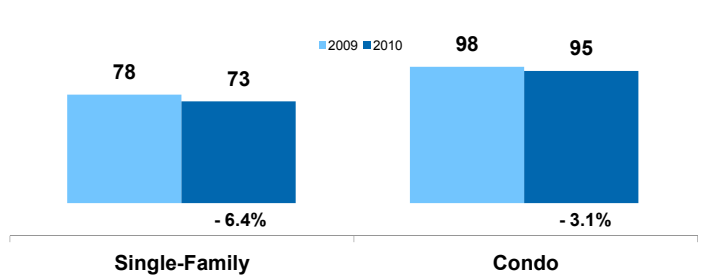
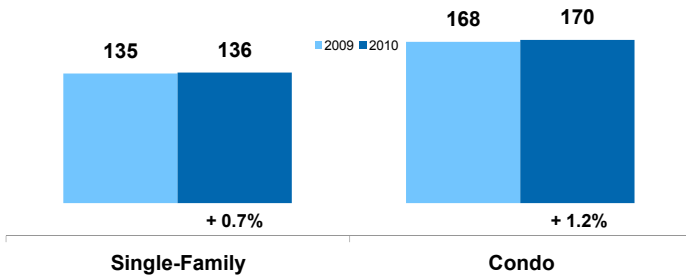
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	21	29	+ 38.1%	168	170	+ 1.2%
Closed Sales	21	17	- 19.0%	98	95	- 3.1%
Median Sales Price*	\$268,000	\$327,000	+ 22.0%	\$295,000	\$290,000	- 1.7%
Average Sales Price*	\$275,238	\$286,147	+ 4.0%	\$292,412	\$290,670	- 0.6%
Percent of Original List Price Received at Sale*	96.0%	98.6%	+ 2.8%	94.0%	97.5%	+ 3.8%
Median Days on Market Until Sale	32	17	- 46.9%	46	23	- 49.5%
Inventory of Homes for Sale at Month End	80	86	+ 7.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

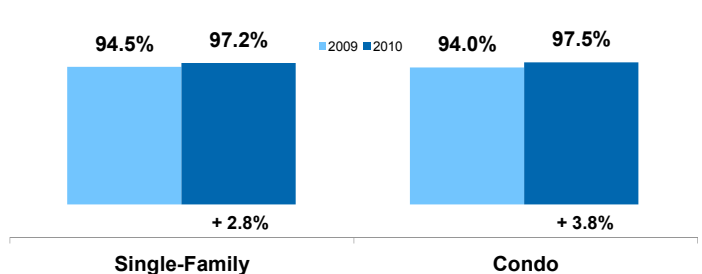
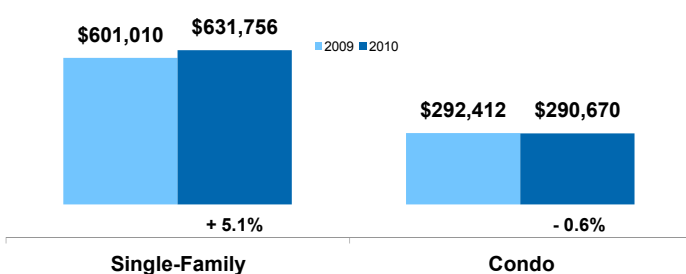
YTD New Listings

YTD Closed Sales



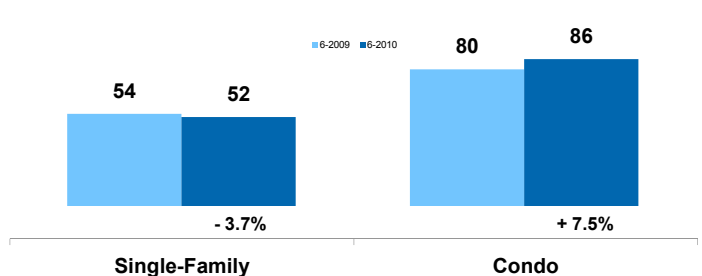
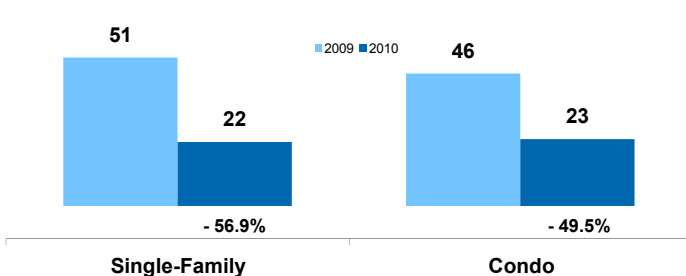
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Moanalua - Salt Lake (1-1-1)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	7	5	- 28.6%	30	23	- 23.3%
Closed Sales	4	1	- 75.0%	11	21	+ 90.9%
Median Sales Price*	\$602,500	\$665,000	+ 10.4%	\$730,000	\$667,500	- 8.6%
Average Sales Price*	\$605,000	\$665,000	+ 9.9%	\$710,364	\$693,576	- 2.4%
Percent of Original List Price Received at Sale*	93.5%	111.0%	+ 18.8%	94.1%	95.9%	+ 1.9%
Median Days on Market Until Sale	60	15	- 74.8%	39	47	+ 20.5%
Inventory of Homes for Sale at Month End	27	12	- 55.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

June

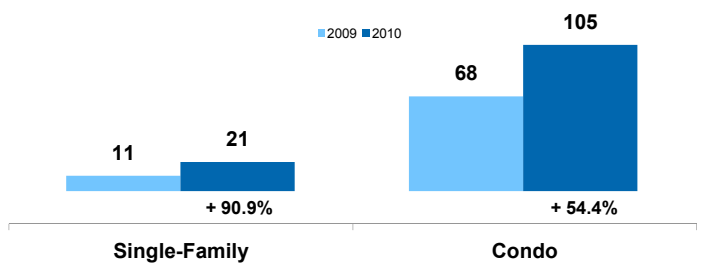
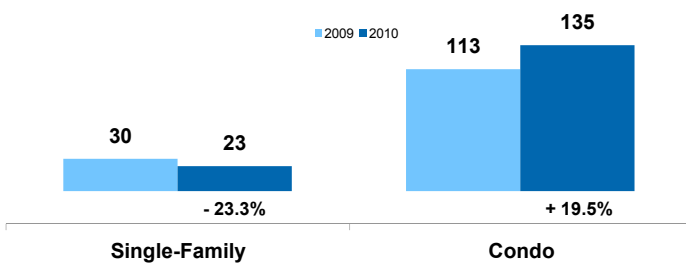
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	19	+ 18.8%	113	135	+ 19.5%
Closed Sales	13	14	+ 7.7%	68	105	+ 54.4%
Median Sales Price*	\$247,000	\$217,500	- 11.9%	\$310,500	\$265,000	- 14.7%
Average Sales Price*	\$296,231	\$237,079	- 20.0%	\$317,727	\$296,477	- 6.7%
Percent of Original List Price Received at Sale*	93.8%	96.6%	+ 3.0%	94.5%	95.6%	+ 1.2%
Median Days on Market Until Sale	90	12	- 87.2%	46	24	- 47.3%
Inventory of Homes for Sale at Month End	54	49	- 9.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

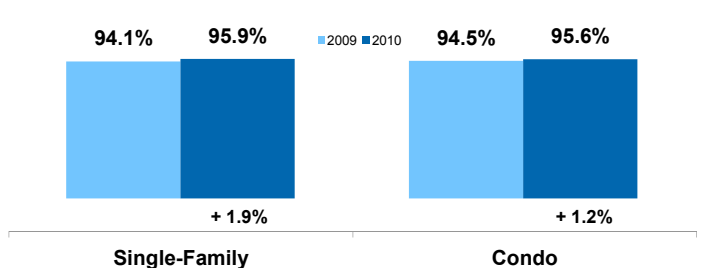
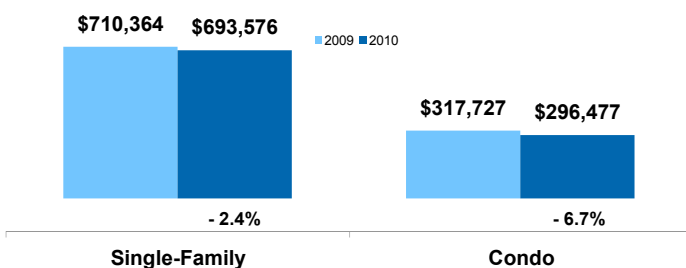
YTD New Listings

YTD Closed Sales



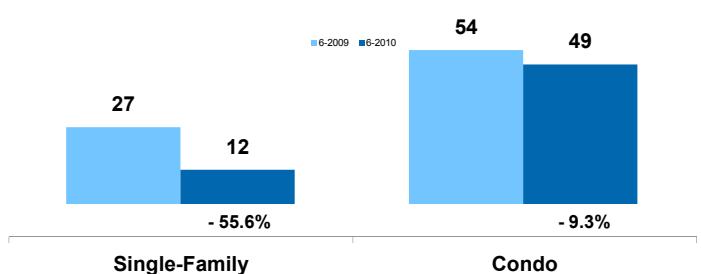
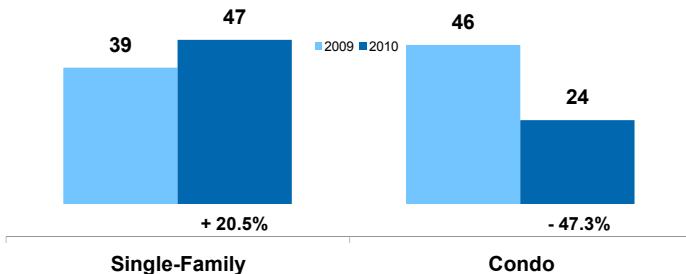
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



North Shore (1-5-6 to 1-6-9)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	22	16	- 27.3%	124	127	+ 2.4%
Closed Sales	6	8	+ 33.3%	21	42	+ 100.0%
Median Sales Price*	\$836,500	\$595,000	- 28.9%	\$749,000	\$662,500	- 11.5%
Average Sales Price*	\$1,538,000	\$795,938	- 48.2%	\$1,008,060	\$760,138	- 24.6%
Percent of Original List Price Received at Sale*	93.1%	88.6%	- 4.8%	87.7%	89.6%	+ 2.2%
Median Days on Market Until Sale	58	81	+ 40.0%	63	94	+ 49.2%
Inventory of Homes for Sale at Month End	124	106	- 14.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

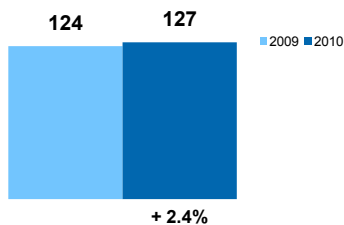
June

Year to Date

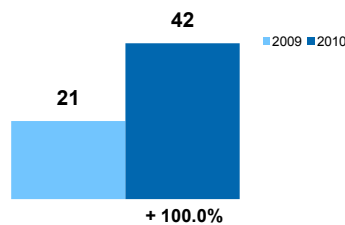
	2009	2010	Change	2009	2010	Change
New Listings	11	5	- 54.5%	59	44	- 25.4%
Closed Sales	3	5	+ 66.7%	12	15	+ 25.0%
Median Sales Price*	\$267,000	\$250,000	- 6.4%	\$261,000	\$250,000	- 4.2%
Average Sales Price*	\$246,667	\$279,400	+ 13.3%	\$297,700	\$274,227	- 7.9%
Percent of Original List Price Received at Sale*	88.9%	92.4%	+ 4.0%	89.2%	92.4%	+ 3.6%
Median Days on Market Until Sale	86	96	+ 11.6%	33	81	+ 145.5%
Inventory of Homes for Sale at Month End	55	31	- 43.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

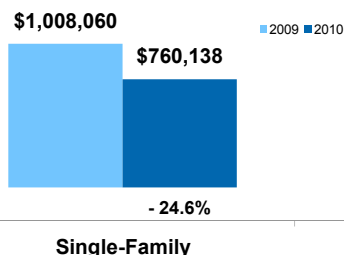
YTD New Listings



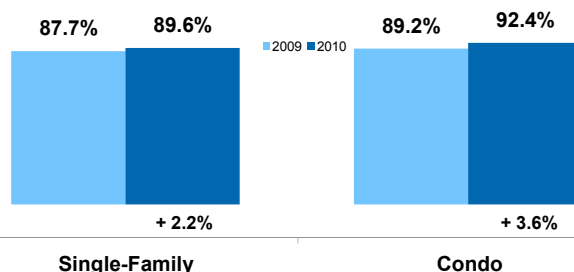
YTD Closed Sales



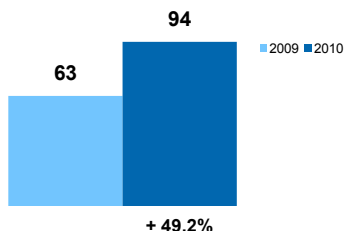
YTD Median Sales Price



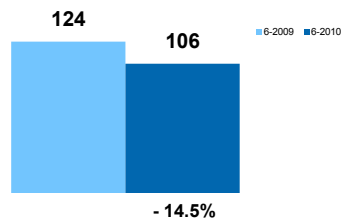
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Pearl City - Aiea (1-9-6 to 1-9-9)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	19	24	+ 26.3%	150	138	- 8.0%
Closed Sales	13	16	+ 23.1%	66	79	+ 19.7%
Median Sales Price*	\$560,000	\$602,500	+ 7.6%	\$550,000	\$577,500	+ 5.0%
Average Sales Price*	\$612,154	\$636,281	+ 3.9%	\$555,341	\$620,411	+ 11.7%
Percent of Original List Price Received at Sale*	90.8%	94.6%	+ 4.1%	93.4%	96.5%	+ 3.3%
Median Days on Market Until Sale	37	31	- 17.6%	36	28	- 22.2%
Inventory of Homes for Sale at Month End	95	59	- 37.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

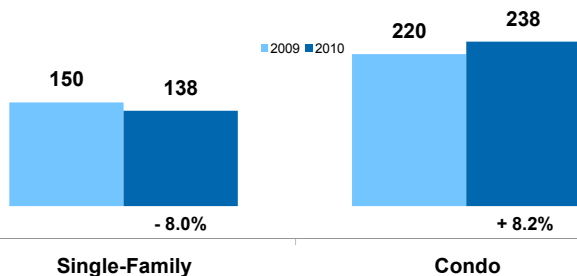
June

Year to Date

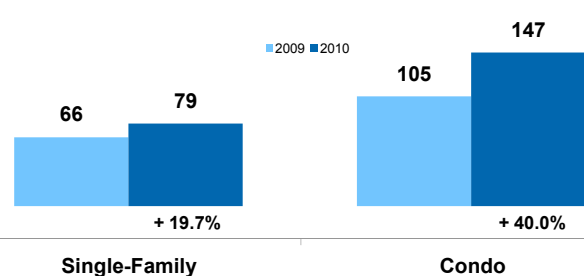
	2009	2010	Change	2009	2010	Change
New Listings	37	36	- 2.7%	220	238	+ 8.2%
Closed Sales	17	34	+ 100.0%	105	147	+ 40.0%
Median Sales Price*	\$298,000	\$266,500	- 10.6%	\$275,000	\$280,000	+ 1.8%
Average Sales Price*	\$291,156	\$279,815	- 3.9%	\$285,918	\$285,374	- 0.2%
Percent of Original List Price Received at Sale*	95.8%	96.1%	+ 0.4%	93.7%	96.2%	+ 2.6%
Median Days on Market Until Sale	49	45	- 9.2%	50	23	- 54.0%
Inventory of Homes for Sale at Month End	114	98	- 14.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

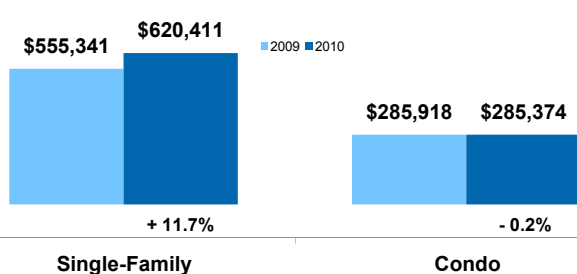
YTD New Listings



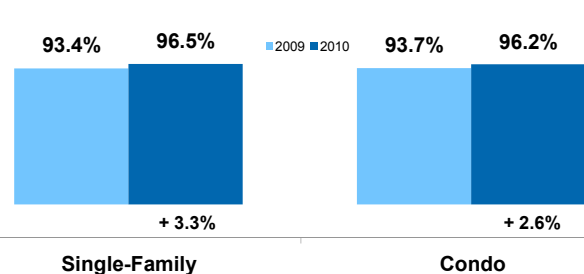
YTD Closed Sales



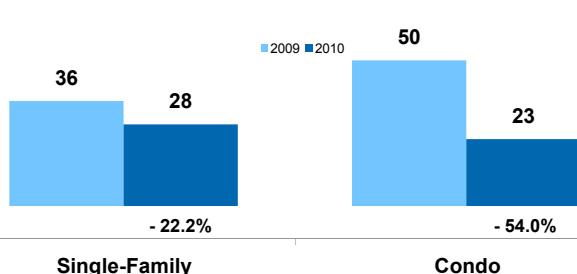
YTD Median Sales Price



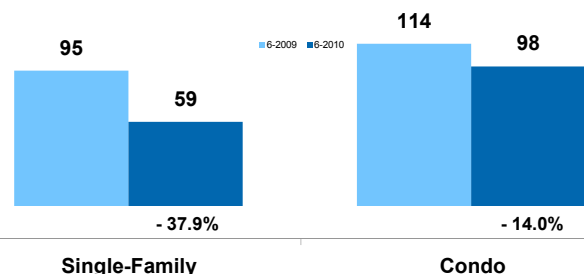
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Wahiawa (1-7-1 to 1-7-7)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	5	7	+ 40.0%	47	71	+ 51.1%
Closed Sales	3	9	+ 200.0%	16	35	+ 118.8%
Median Sales Price*	\$345,000	\$378,000	+ 9.6%	\$408,000	\$378,000	- 7.4%
Average Sales Price*	\$433,333	\$412,444	- 4.8%	\$425,344	\$393,857	- 7.4%
Percent of Original List Price Received at Sale*	88.1%	92.9%	+ 5.5%	91.9%	94.6%	+ 3.0%
Median Days on Market Until Sale	233	9	- 96.1%	52	28	- 46.2%
Inventory of Homes for Sale at Month End	38	37	- 2.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

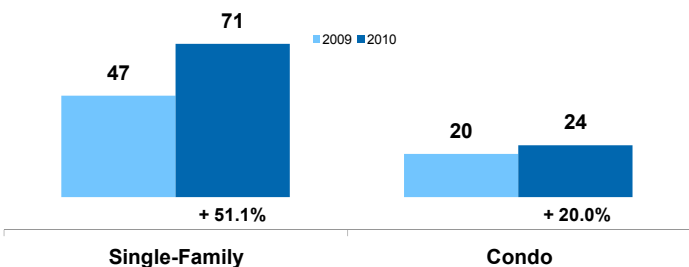
June

Year to Date

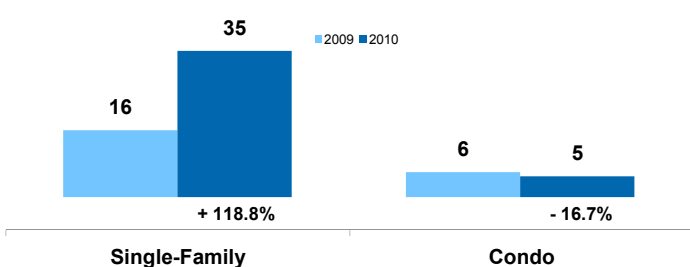
	2009	2010	Change	2009	2010	Change
New Listings	4	4	- 0.0%	20	24	+ 20.0%
Closed Sales	0	0	NA	6	5	- 16.7%
Median Sales Price*	\$0	\$0	NA	\$138,750	\$140,000	+ 0.9%
Average Sales Price*	\$0	\$0	NA	\$148,400	\$144,400	- 2.7%
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	93.3%	79.3%	- 15.0%
Median Days on Market Until Sale	0	0	NA	37	40	+ 8.1%
Inventory of Homes for Sale at Month End	18	19	+ 5.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

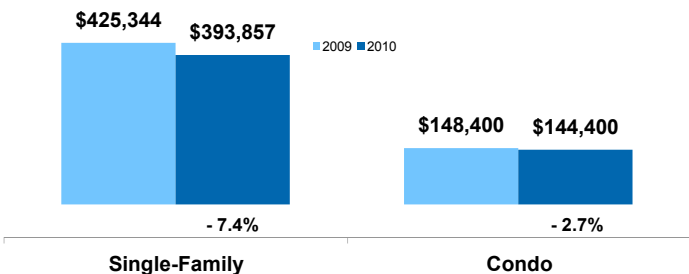
YTD New Listings



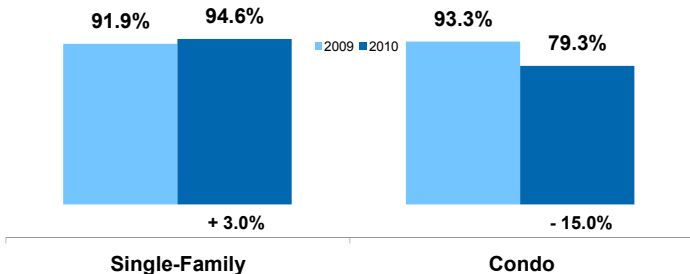
YTD Closed Sales



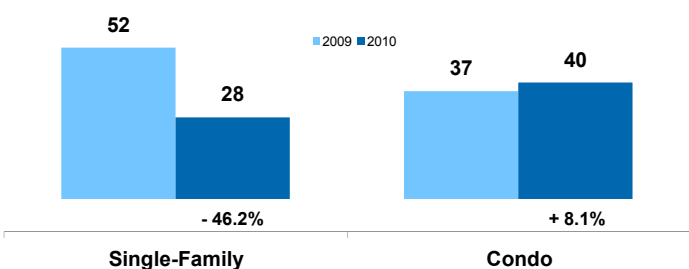
YTD Median Sales Price



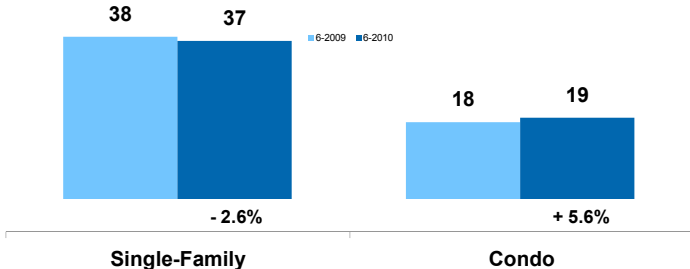
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waialae-Kahala (1-3-5)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	19	21	+ 10.5%	101	116	+ 14.9%
Closed Sales	7	11	+ 57.1%	41	50	+ 22.0%
Median Sales Price*	\$1,387,500	\$1,300,000	- 6.3%	\$1,300,000	\$1,200,000	- 7.7%
Average Sales Price*	\$1,733,929	\$1,707,932	- 1.5%	\$1,553,822	\$1,454,819	- 6.4%
Percent of Original List Price Received at Sale*	86.3%	95.9%	+ 11.1%	87.7%	93.3%	+ 6.4%
Median Days on Market Until Sale	65	7	- 89.2%	65	29	- 56.2%
Inventory of Homes for Sale at Month End	77	68	- 11.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

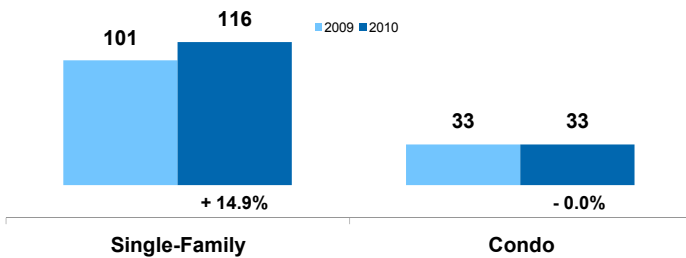
June

Year to Date

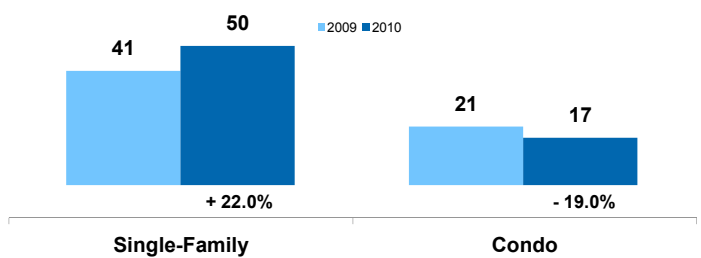
	2009	2010	Change	2009	2010	Change
New Listings	7	6	- 14.3%	33	33	- 0.0%
Closed Sales	5	5	- 0.0%	21	17	- 19.0%
Median Sales Price*	\$305,000	\$195,000	- 36.1%	\$390,000	\$397,500	+ 1.9%
Average Sales Price*	\$307,000	\$248,700	- 19.0%	\$367,851	\$332,781	- 9.5%
Percent of Original List Price Received at Sale*	89.6%	90.1%	+ 0.5%	90.9%	90.8%	- 0.1%
Median Days on Market Until Sale	21	23	+ 9.5%	68	23	- 66.2%
Inventory of Homes for Sale at Month End	23	18	- 21.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

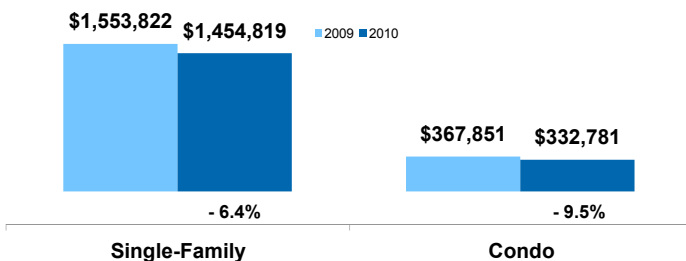
YTD New Listings



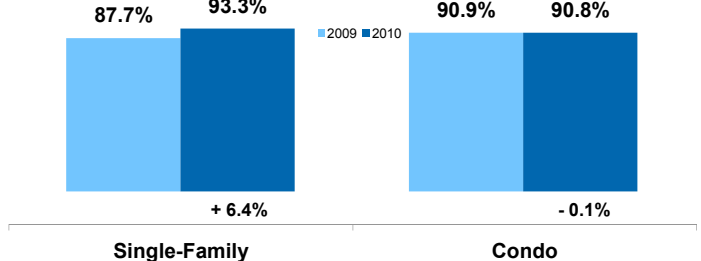
YTD Closed Sales



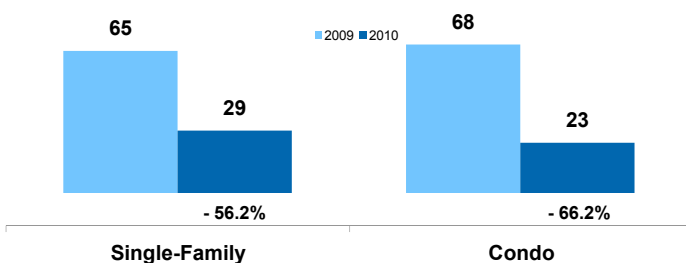
YTD Median Sales Price



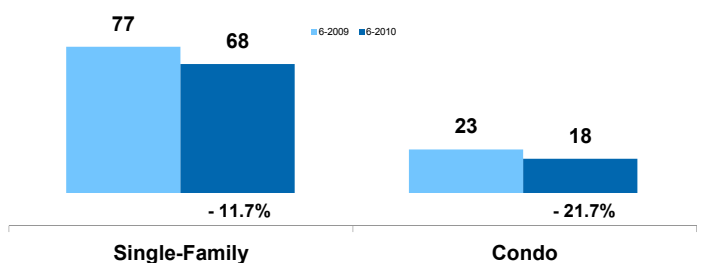
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waikiki (1-2-6)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	1	NA	0	3	NA
Closed Sales	0	0	NA	0	0	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	0.0%	NA
Median Days on Market Until Sale	0	0	NA	0	0	NA
Inventory of Homes for Sale at Month End	0	0	NA	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

June

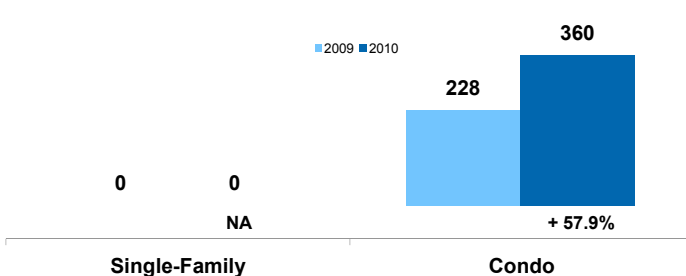
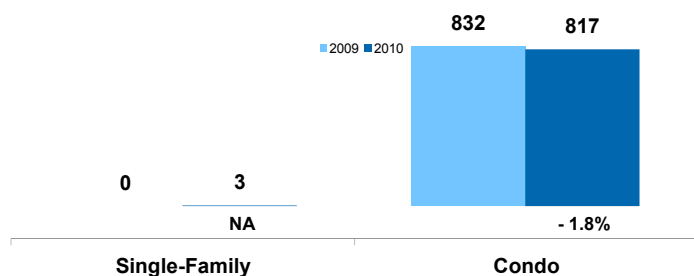
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	142	138	- 2.8%	832	817	- 1.8%
Closed Sales	38	71	+ 86.8%	228	360	+ 57.9%
Median Sales Price*	\$262,000	\$300,000	+ 14.5%	\$271,000	\$290,000	+ 7.0%
Average Sales Price*	\$335,129	\$381,439	+ 13.8%	\$308,914	\$332,019	+ 7.5%
Percent of Original List Price Received at Sale*	88.7%	95.2%	+ 7.3%	87.5%	92.6%	+ 5.9%
Median Days on Market Until Sale	78	42	- 45.8%	69	50	- 27.0%
Inventory of Homes for Sale at Month End	696	598	- 14.1%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

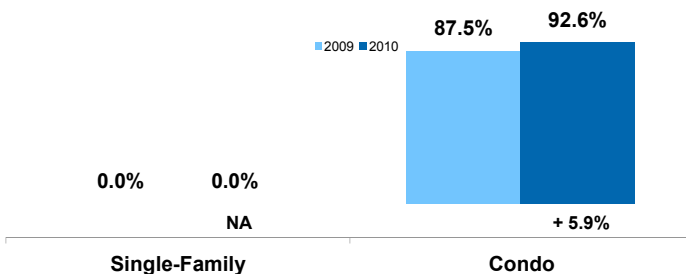
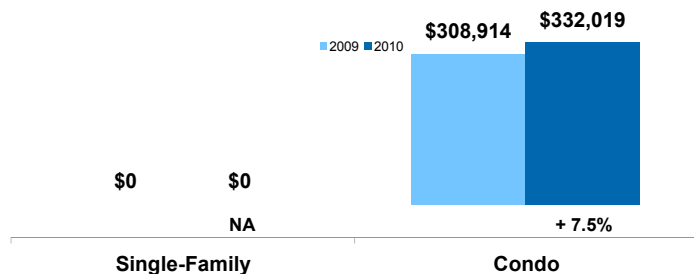
YTD New Listings

YTD Closed Sales



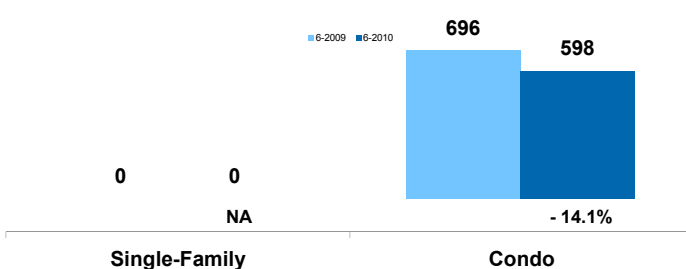
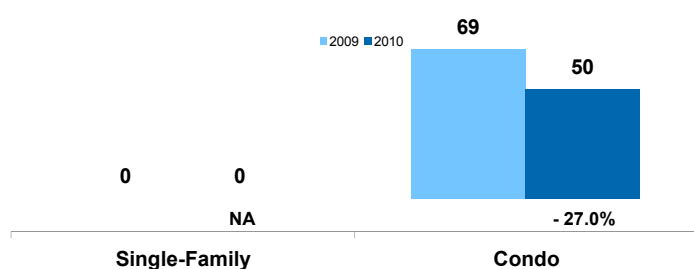
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waipahu (1-9-4)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	32	39	+ 21.9%	195	218	+ 11.8%
Closed Sales	28	19	- 32.1%	117	137	+ 17.1%
Median Sales Price*	\$520,000	\$535,000	+ 2.9%	\$512,000	\$532,000	+ 3.9%
Average Sales Price*	\$534,381	\$544,474	+ 1.9%	\$519,007	\$524,878	+ 1.1%
Percent of Original List Price Received at Sale*	95.3%	93.6%	- 1.8%	94.2%	95.1%	+ 0.9%
Median Days on Market Until Sale	33	38	+ 16.9%	51	34	- 33.3%
Inventory of Homes for Sale at Month End	115	100	- 13.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

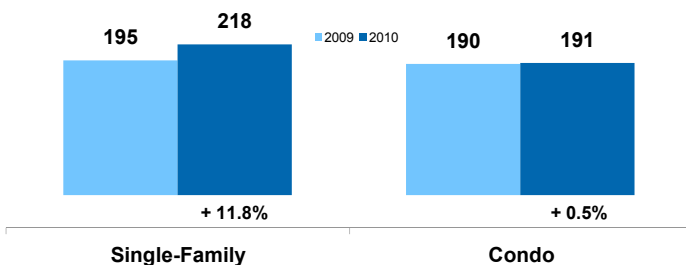
June

Year to Date

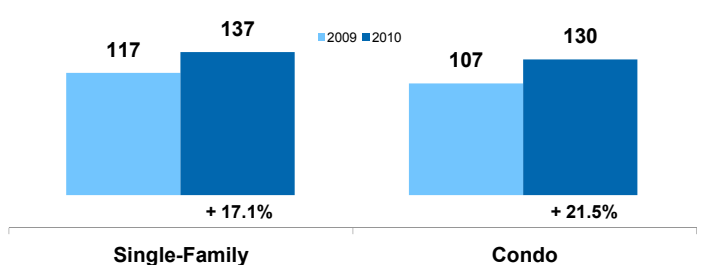
	2009	2010	Change	2009	2010	Change
New Listings	33	39	+ 18.2%	190	191	+ 0.5%
Closed Sales	23	21	- 8.7%	107	130	+ 21.5%
Median Sales Price*	\$282,500	\$267,000	- 5.5%	\$282,000	\$270,000	- 4.3%
Average Sales Price*	\$268,367	\$274,567	+ 2.3%	\$284,737	\$276,694	- 2.8%
Percent of Original List Price Received at Sale*	96.2%	97.8%	+ 1.6%	94.9%	97.1%	+ 2.3%
Median Days on Market Until Sale	36	17	- 52.8%	40	30	- 26.3%
Inventory of Homes for Sale at Month End	98	85	- 13.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

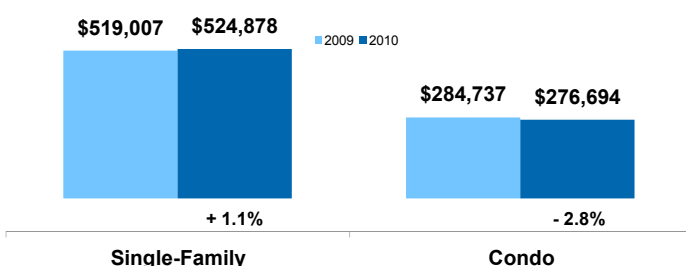
YTD New Listings



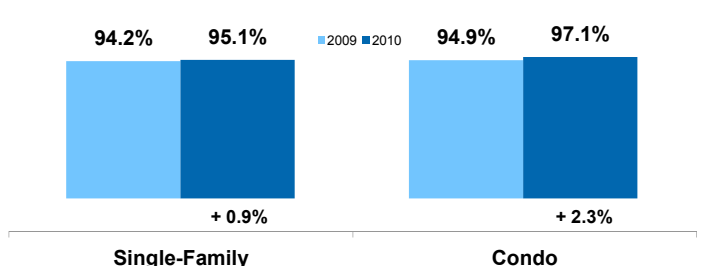
YTD Closed Sales



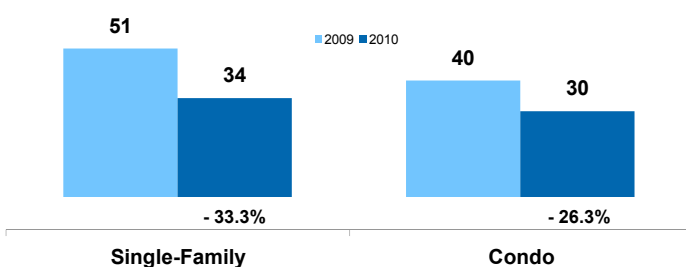
YTD Median Sales Price



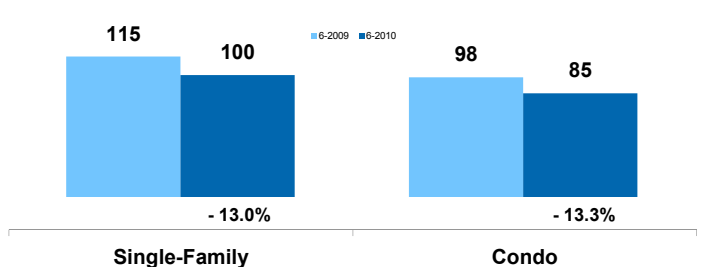
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Windward Coast (1-4-8 to 1-5-5)

Single Family

June

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	10	7	-30.0%	63	73	+15.9%
Closed Sales	6	4	-33.3%	18	23	+27.8%
Median Sales Price*	\$1,012,500	\$409,500	-59.6%	\$535,000	\$490,000	-8.4%
Average Sales Price*	\$1,345,500	\$443,000	-67.1%	\$792,056	\$521,948	-34.1%
Percent of Original List Price Received at Sale*	83.2%	100.0%	+20.2%	85.5%	94.2%	+10.1%
Median Days on Market Until Sale	94	85	-9.6%	96	78	-18.8%
Inventory of Homes for Sale at Month End	62	55	-11.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

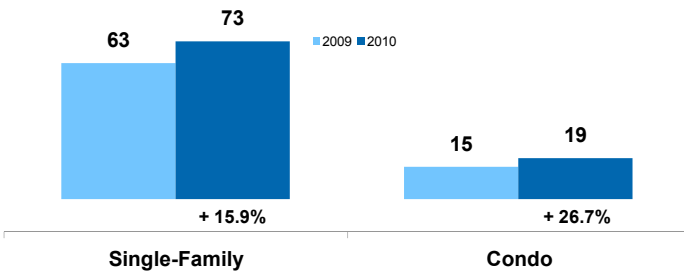
June

Year to Date

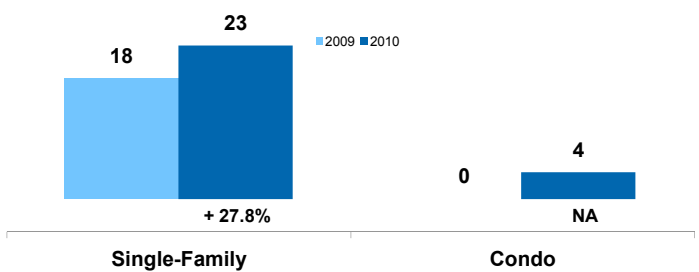
	2009	2010	Change	2009	2010	Change
New Listings	4	3	-25.0%	15	19	+26.7%
Closed Sales	0	1	NA	0	4	NA
Median Sales Price*	\$0	\$135,000	NA	\$0	\$183,500	NA
Average Sales Price*	\$0	\$135,000	NA	\$0	\$202,375	NA
Percent of Original List Price Received at Sale*	0.0%	64.3%	NA	0.0%	82.0%	NA
Median Days on Market Until Sale	0	262	NA	0	228	NA
Inventory of Homes for Sale at Month End	18	19	+5.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

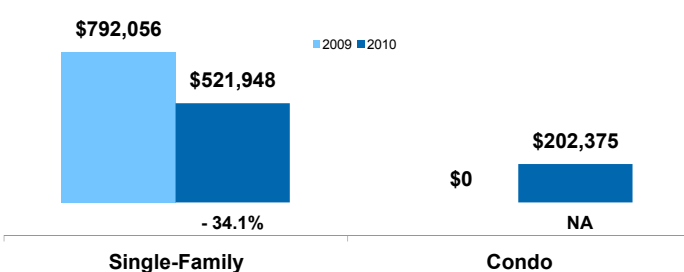
YTD New Listings



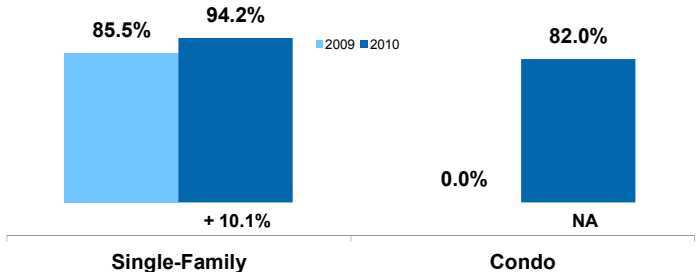
YTD Closed Sales



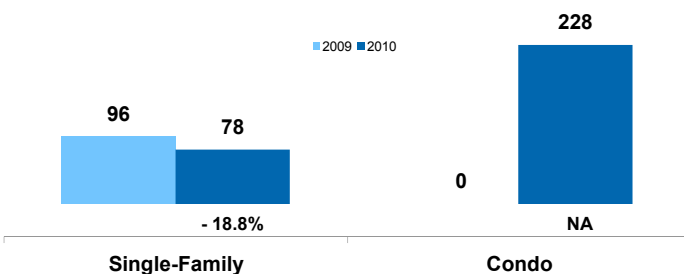
YTD Median Sales Price



YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End

