



**October 2010**

# Local Market Updates

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Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	7	13	85.7%	5	2	-60.0%	\$1,500,000	\$1,610,000	7.3%	89.3%	96.3%	7.9%	118	14	-88.6%	38	46
Ala Moana - Kakaako (1-2-3)	2	0	-100.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	4	2
Downtown - Nuuanou (1-1-8 to 1-2-2)	12	9	-25.0%	3	3	0.0%	\$700,000	\$825,000	17.9%	90.9%	87.9%	-3.2%	28	22	-21.4%	54	41
Ewa Plain (1-9-1)	65	51	-21.5%	43	37	-14.0%	\$440,000	\$425,000	-3.4%	96.8%	96.8%	0.0%	71	63	-11.3%	216	156
Hawaii Kai (1-3-9)	30	21	-30.0%	24	21	-12.5%	\$839,000	\$836,000	-0.4%	93.7%	94.0%	0.3%	57	25	-56.1%	87	82
Kailua - Waimanalo (1-4-1 to 1-4-3)	25	23	-8.0%	22	19	-13.6%	\$909,500	\$711,000	-21.8%	93.4%	92.7%	-0.8%	37	34	-8.1%	124	115
Kalihi - Palama (1-1-2 to 1-1-7)	16	19	18.8%	14	12	-14.3%	\$600,000	\$559,000	-6.8%	90.2%	91.2%	1.1%	74	72	-2.7%	71	60
Kaneohe (1-4-4 to 1-4-7)	37	31	-16.2%	26	19	-26.9%	\$704,500	\$685,000	-2.8%	94.6%	94.0%	-0.7%	65	53	-18.5%	146	91
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	21	27	28.6%	21	9	-57.1%	\$740,000	\$858,888	16.1%	92.0%	92.4%	0.4%	60	53	-11.7%	99	92
Makaha - Nanakuli (1-8-1 to 1-8-9)	25	23	-8.0%	14	14	0.0%	\$311,450	\$275,000	-11.7%	94.1%	92.9%	-1.3%	39	26	-33.3%	139	135
Makakilo (1-9-2 to 1-9-3)	17	14	-17.6%	14	9	-35.7%	\$435,500	\$529,750	21.6%	92.6%	94.7%	2.2%	107	59	-44.6%	50	44
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	11	17	54.5%	14	10	-28.6%	\$808,250	\$902,000	11.6%	91.0%	96.2%	5.8%	48	17	-65.3%	51	53
Mililani (1-9-5)	17	16	-5.9%	11	18	63.6%	\$580,000	\$631,000	8.8%	95.3%	94.0%	-1.4%	22	39	75.0%	44	48
Moanalua - Salt Lake (1-1-1)	6	11	83.3%	6	5	-16.7%	\$735,000	\$705,000	-4.1%	89.1%	99.2%	11.4%	84	11	-86.8%	22	23
North Shore (1-5-6 to 1-6-9)	17	17	0.0%	6	8	33.3%	\$798,750	\$600,000	-24.9%	88.3%	87.6%	-0.8%	122	79	-35.0%	101	96
Pearl City - Aiea (1-9-6 to 1-9-9)	18	24	33.3%	17	18	5.9%	\$570,000	\$596,200	4.6%	96.5%	96.3%	-0.2%	43	25	-41.9%	63	86
Wahiawa (1-7-1 to 1-7-7)	8	6	-25.0%	4	4	0.0%	\$423,500	\$458,000	8.1%	94.8%	94.8%	0.0%	19	29	54.1%	38	33
Waiata-Kahala (1-3-5)	12	15	25.0%	15	4	-73.3%	\$1,072,500	\$1,503,000	40.1%	93.5%	96.7%	3.4%	30	35	15.0%	64	60
Waikiki (1-2-6)	0	0	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	0
Waipahu (1-9-4)	35	33	-5.7%	26	22	-15.4%	\$485,000	\$525,000	8.2%	96.5%	96.1%	-0.4%	26	24	-7.7%	102	84
Windward Coast (1-4-8 to 1-5-5)	17	10	-41.2%	1	2	100.0%	\$677,000	\$555,750	-17.9%	75.6%	90.3%	19.4%	78	189	141.7%	71	53

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	82	110	34.1%	44	53	20.5%	\$987,500	\$1,069,000	8.3%	86.4%	95.8%	10.9%	82	17	-79.3%
Ala Moana - Kakaako (1-2-3)	8	3	-62.5%	2	2	0.0%	\$673,750	\$515,000	-23.6%	84.7%	96.4%	13.7%	107	47	-56.1%
Downtown - Nuuanou (1-1-8 to 1-2-2)	115	106	-7.8%	45	51	13.3%	\$700,000	\$750,500	7.2%	91.7%	92.0%	0.3%	31	40	29.0%
Ewa Plain (1-9-1)	651	660	1.4%	359	421	17.3%	\$440,000	\$435,000	-1.1%	95.1%	97.9%	2.9%	52	34	-34.6%
Hawaii Kai (1-3-9)	268	287	7.1%	154	165	7.1%	\$795,000	\$833,000	4.8%	92.1%	95.8%	3.9%	56	26	-53.6%
Kailua - Waimanalo (1-4-1 to 1-4-3)	342	363	6.1%	167	201	20.4%	\$737,500	\$767,888	4.1%	91.6%	95.1%	3.8%	55	35	-36.4%
Kalihi - Palama (1-1-2 to 1-1-7)	162	193	19.1%	73	93	27.4%	\$565,000	\$540,000	-4.4%	92.8%	94.1%	1.4%	49	34	-30.6%
Kaneohe (1-4-4 to 1-4-7)	389	363	-6.7%	178	247	38.8%	\$642,000	\$650,000	1.2%	92.9%	95.0%	2.3%	51	26	-49.0%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	279	262	-6.1%	133	149	12.0%	\$737,500	\$792,500	7.5%	90.8%	96.2%	6.0%	58	18	-69.0%
Makaha - Nanakuli (1-8-1 to 1-8-9)	290	341	17.6%	124	156	25.8%	\$290,000	\$298,500	2.9%	92.1%	93.7%	1.8%	75	47	-37.6%
Makakilo (1-9-2 to 1-9-3)	171	146	-14.6%	99	75	-24.2%	\$490,000	\$520,000	6.1%	93.7%	95.7%	2.1%	41	47	14.6%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	153	166	8.5%	71	70	-1.4%	\$755,000	\$849,000	12.5%	92.0%	94.4%	2.6%	37	21	-43.2%
Mililani (1-9-5)	207	218	5.3%	130	143	10.0%	\$595,000	\$605,000	1.7%	95.0%	96.8%	1.8%	46	29	-36.3%
Moanalua - Salt Lake (1-1-1)	53	56	5.7%	25	35	40.0%	\$690,000	\$670,000	-2.9%	92.4%	97.2%	5.2%	56	35	-37.5%
North Shore (1-5-6 to 1-6-9)	177	187	5.6%	43	67	55.8%	\$645,000	\$660,000	2.3%	87.8%	89.5%	2.0%	97	85	-12.4%
Pearl City - Aiea (1-9-6 to 1-9-9)	227	260	14.5%	148	139	-6.1%	\$560,000	\$595,000	6.3%	93.5%	96.3%	3.0%	44	28	-36.4%
Wahiawa (1-7-1 to 1-7-7)	87	118	35.6%	34	54	58.8%	\$388,000	\$383,000	-1.3%	93.0%	93.5%	0.6%	61	32	-47.5%
Waiata-Kahala (1-3-5)	165	179	8.5%	77	94	22.1%	\$1,235,000	\$1,340,000	8.5%	89.6%	93.8%	4.7%	39	30	-24.4%
Waikiki (1-2-6)	1	4	300.0%	0	1	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	1	NA
Waipahu (1-9-4)	323	360	11.5%	205	218	6.3%	\$507,000	\$525,000	3.6%	94.8%	95.7%	0.9%	38	32	-15.8%
Windward Coast (1-4-8 to 1-5-5)	112	123	9.8%	25	34	36.0%	\$460,000	\$504,500	9.7%	84.6%	94.3%	11.4%	93	62	-33.9%

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	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	0	1	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	0
Ala Moana - Kakaako (1-2-3)	50	40	-20.0%	43	24	-44.2%	\$380,000	\$570,000	50.0%	90.8%	94.3%	3.9%	52	43	-18.3%	195	181
Downtown - Nuuanu (1-1-8 to 1-2-2)	40	31	-22.5%	32	26	-18.8%	\$437,450	\$540,000	23.4%	96.8%	96.1%	-0.7%	38	29	-25.0%	147	171
Ewa Plain (1-9-1)	35	36	2.9%	26	26	0.0%	\$249,500	\$303,000	21.4%	95.2%	97.0%	1.8%	65	27	-59.2%	129	92
Hawaii Kai (1-3-9)	18	22	22.2%	14	18	28.6%	\$485,000	\$508,500	4.8%	94.7%	99.0%	4.5%	84	19	-78.0%	52	65
Kailua - Waimanalo (1-4-1 to 1-4-3)	3	8	166.7%	7	7	0.0%	\$384,000	\$375,000	-2.3%	95.3%	96.2%	0.9%	26	100	284.6%	18	27
Kalihi - Palama (1-1-2 to 1-1-7)	9	10	11.1%	4	6	50.0%	\$390,000	\$353,950	-9.2%	91.7%	97.4%	6.1%	84	47	-44.0%	33	39
Kaneohe (1-4-4 to 1-4-7)	19	19	0.0%	17	12	-29.4%	\$375,000	\$325,000	-13.3%	95.1%	97.6%	2.6%	46	16	-66.3%	56	64
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	11	8	-27.3%	6	3	-50.0%	\$335,810	\$563,000	67.7%	86.8%	96.7%	11.4%	82	12	-85.3%	75	76
Makaha - Nanakuli (1-8-1 to 1-8-9)	7	29	314.3%	11	8	-27.3%	\$125,000	\$82,500	-34.0%	82.4%	87.7%	6.3%	65	31	-53.1%	96	79
Makakilo (1-9-2 to 1-9-3)	13	11	-15.4%	6	8	33.3%	\$225,000	\$240,816	6.9%	100.3%	94.8%	-5.5%	27	35	27.8%	48	43
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	78	70	-10.3%	58	30	-48.3%	\$282,500	\$325,000	15.0%	93.5%	95.3%	1.9%	47	24	-49.5%	238	229
Milliani (1-9-5)	23	32	39.1%	26	15	-42.3%	\$274,500	\$230,000	-16.2%	95.7%	96.4%	0.8%	23	18	-20.0%	69	91
Moanalua - Salt Lake (1-1-1)	27	18	-33.3%	12	14	16.7%	\$270,000	\$257,000	-4.8%	94.0%	95.4%	1.5%	42	22	-47.0%	57	50
North Shore (1-5-6 to 1-6-9)	7	8	14.3%	0	1	NA	\$0	\$175,000	NA	0.0%	97.2%	NA	0	40	NA	51	40
Pearl City - Aiea (1-9-6 to 1-9-9)	37	28	-24.3%	26	29	11.5%	\$260,000	\$275,400	5.9%	93.9%	95.2%	1.4%	80	31	-61.3%	84	110
Wahiawa (1-1-2 to 1-7-7)	2	1	-50.0%	1	1	0.0%	\$122,020	\$145,000	18.8%	74.0%	86.8%	17.4%	107	69	-35.5%	16	16
Waialae-Kahala (1-3-5)	4	7	75.0%	6	3	-50.0%	\$413,500	\$850,000	105.6%	89.7%	92.5%	3.1%	89	17	-80.9%	14	21
Waikiki (1-2-6)	121	103	-14.9%	67	56	-16.4%	\$320,500	\$281,250	-12.2%	90.8%	91.5%	0.8%	54	72	33.3%	657	554
Waipahu (1-9-4)	35	23	-34.3%	30	21	-30.0%	\$269,250	\$265,000	-1.6%	95.1%	94.2%	-1.0%	50	36	-28.0%	96	92
Windward Coast (1-4-8 to 1-5-5)	5	1	-80.0%	0	1	NA	\$0	\$125,000	NA	0.0%	81.5%	NA	0	70	NA	18	21

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	2	5	150.0%	0	3	NA	\$0	\$481,500	NA	0.0%	98.2%	NA	0	3	NA
Ala Moana - Kakaako (1-2-3)	569	507	-10.9%	272	300	10.3%	\$395,000	\$355,000	-10.1%	90.1%	95.1%	5.5%	67	40	-41.0%
Downtown - Nuuanu (1-1-8 to 1-2-2)	444	497	11.9%	199	245	23.1%	\$360,000	\$404,000	12.2%	93.5%	95.6%	2.2%	53	29	-45.3%
Ewa Plain (1-9-1)	358	378	5.6%	168	256	52.4%	\$262,500	\$300,000	14.3%	94.0%	98.0%	4.3%	65	30	-54.3%
Hawaii Kai (1-3-9)	225	259	15.1%	146	173	18.5%	\$490,000	\$525,000	7.1%	94.0%	97.3%	3.4%	69	19	-72.3%
Kailua - Waimanalo (1-4-1 to 1-4-3)	82	105	28.0%	56	73	30.4%	\$372,500	\$376,250	1.0%	92.2%	96.5%	4.7%	61	26	-57.4%
Kalihi - Palama (1-1-2 to 1-1-7)	109	133	22.0%	64	80	25.0%	\$300,000	\$325,000	8.3%	91.4%	95.6%	4.6%	59	32	-46.6%
Kaneohe (1-4-4 to 1-4-7)	204	212	3.9%	113	120	6.2%	\$375,000	\$375,000	0.0%	94.6%	96.5%	2.0%	48	33	-32.3%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	159	162	1.9%	42	75	78.6%	\$360,000	\$456,500	26.8%	86.5%	94.2%	9.0%	85	20	-76.3%
Makaha - Nanakuli (1-8-1 to 1-8-9)	190	183	-3.7%	64	82	28.1%	\$119,975	\$90,000	-25.0%	83.9%	86.8%	3.4%	75	56	-25.3%
Makakilo (1-9-2 to 1-9-3)	120	114	-5.0%	64	63	-1.6%	\$235,000	\$249,000	6.0%	94.4%	94.9%	0.5%	48	56	17.9%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	715	741	3.6%	349	415	18.9%	\$304,500	\$309,375	1.6%	93.1%	95.5%	2.5%	48	24	-50.0%
Milliani (1-9-5)	274	286	4.4%	184	152	-17.4%	\$295,000	\$282,500	-4.2%	94.2%	96.5%	2.4%	44	25	-42.5%
Moanalua - Salt Lake (1-1-1)	203	213	4.9%	132	153	15.9%	\$300,000	\$270,000	-10.0%	94.9%	95.6%	0.7%	37	27	-27.0%
North Shore (1-5-6 to 1-6-9)	83	83	0.0%	17	21	23.5%	\$255,000	\$240,000	-5.9%	88.0%	92.1%	4.7%	46	81	76.1%
Pearl City - Aiea (1-9-6 to 1-9-9)	355	391	10.1%	212	232	9.4%	\$274,500	\$270,000	-1.6%	94.5%	95.8%	1.4%	50	27	-46.5%
Wahiawa (1-7-1 to 1-7-7)	32	34	6.3%	11	12	9.1%	\$138,000	\$130,000	-5.8%	89.4%	83.9%	-6.2%	72	57	-21.5%
Waialae-Kahala (1-3-5)	54	59	9.3%	35	37	5.7%	\$426,000	\$445,000	4.5%	92.5%	93.9%	1.5%	22	25	13.6%
Waikiki (1-2-6)	1374	1307	-4.9%	477	568	19.1%	\$280,000	\$285,000	1.8%	89.0%	92.2%	3.6%	58	51	-12.1%
Waipahu (1-9-4)	319	312	-2.2%	196	198	1.0%	\$276,500	\$269,500	-2.5%	95.1%	96.5%	1.5%	41	32	-23.2%
Windward Coast (1-4-8 to 1-5-5)	27	34	25.9%	4	9	125.0%	\$211,500	\$220,000	4.0%	78.8%	84.7%	7.5%	65	142	120.2%

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Aina Haina - Kuliouou (1-3-6 to 1-3-8)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	7	13	+ 85.7%	82	110	+ 34.1%
Closed Sales	5	2	- 60.0%	44	53	+ 20.5%
Median Sales Price*	\$1,500,000	\$1,610,000	+ 7.3%	\$987,500	\$1,069,000	+ 8.3%
Average Sales Price*	\$1,279,400	\$1,610,000	+ 25.8%	\$1,378,698	\$1,402,560	+ 1.7%
Percent of Original List Price Received at Sale*	89.3%	96.3%	+ 7.9%	86.4%	95.8%	+ 10.9%
Median Days on Market Until Sale	118	14	- 88.6%	82	17	- 79.3%
Inventory of Homes for Sale at Month End	38	46	+ 21.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

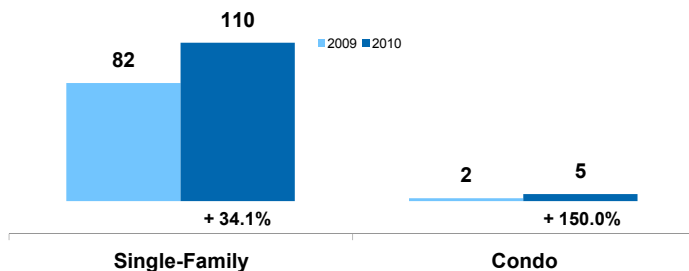
#### October

#### Year to Date

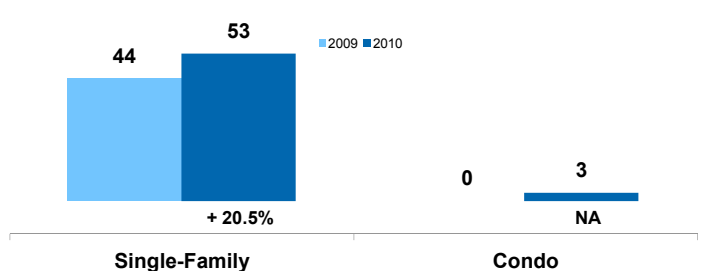
	2009	2010	Change	2009	2010	Change
New Listings	0	1	NA	2	5	+ 150.0%
Closed Sales	0	0	NA	0	3	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$481,500	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$481,500	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	98.2%	NA
Median Days on Market Until Sale	0	0	NA	0	3	NA
Inventory of Homes for Sale at Month End	0	0	NA	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

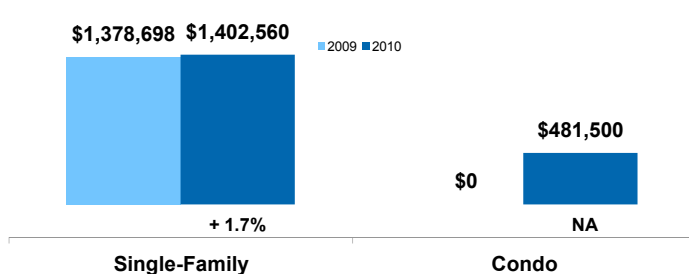
#### YTD New Listings



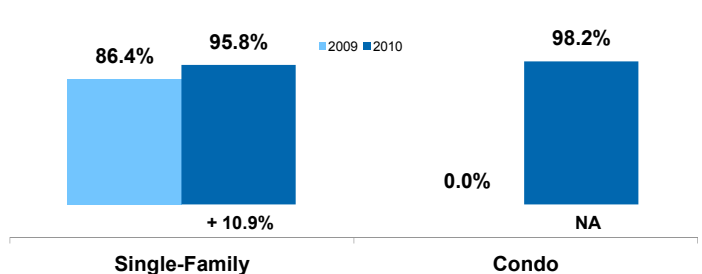
#### YTD Closed Sales



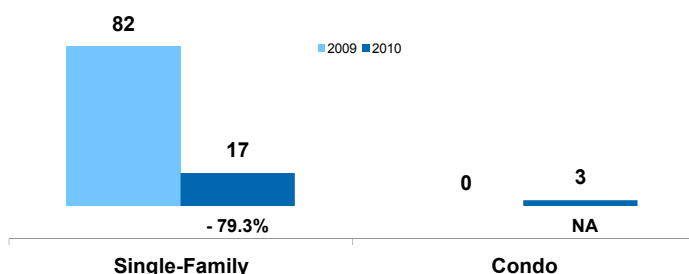
#### YTD Median Sales Price



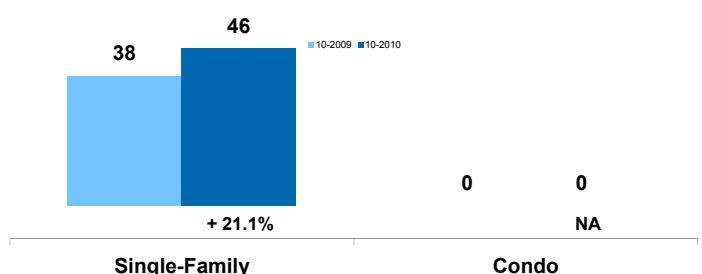
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ala Moana - Kakaako (1-2-3)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	2	0	- 100.0%	8	3	- 62.5%
Closed Sales	0	0	NA	2	2	- 0.0%
Median Sales Price*	\$0	\$0	NA	\$673,750	\$515,000	- 23.6%
Average Sales Price*	\$0	\$0	NA	\$673,750	\$515,000	- 23.6%
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	84.7%	96.4%	+ 13.7%
Median Days on Market Until Sale	0	0	NA	107	47	- 56.1%
Inventory of Homes for Sale at Month End	4	2	- 50.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

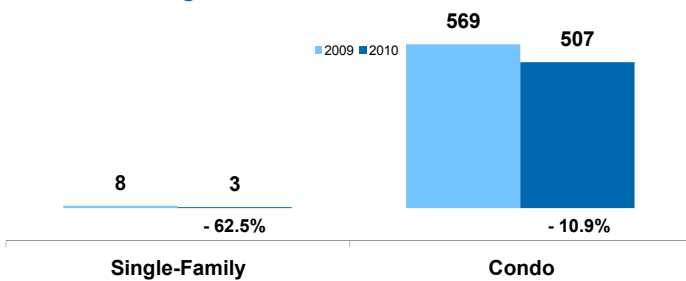
#### October

#### Year to Date

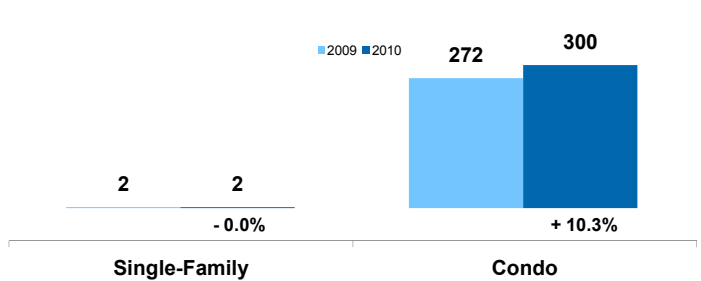
	2009	2010	Change	2009	2010	Change
New Listings	50	40	- 20.0%	569	507	- 10.9%
Closed Sales	43	24	- 44.2%	272	300	+ 10.3%
Median Sales Price*	\$380,000	\$570,000	+ 50.0%	\$395,000	\$355,000	- 10.1%
Average Sales Price*	\$533,186	\$532,696	- 0.1%	\$526,517	\$514,185	- 2.3%
Percent of Original List Price Received at Sale*	90.8%	94.3%	+ 3.9%	90.1%	95.1%	+ 5.5%
Median Days on Market Until Sale	52	43	- 18.3%	67	40	- 41.0%
Inventory of Homes for Sale at Month End	195	181	- 7.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

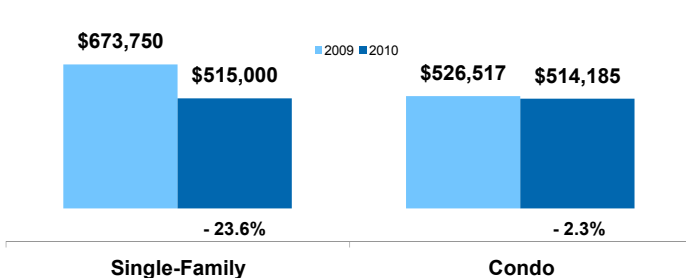
#### YTD New Listings



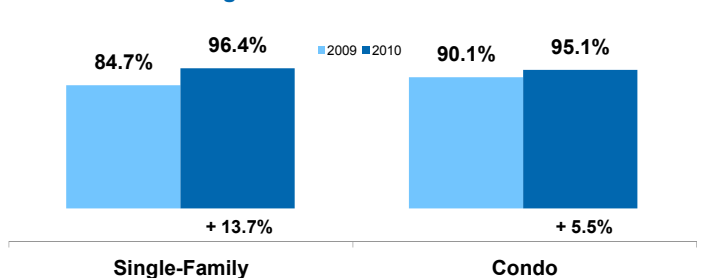
#### YTD Closed Sales



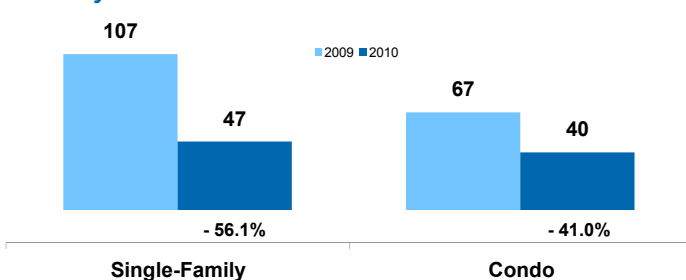
#### YTD Median Sales Price



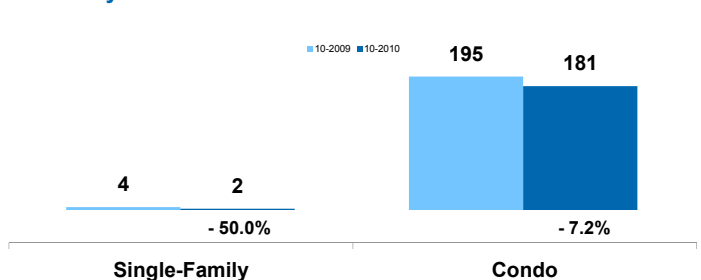
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Downtown - Nuuanu (1-1-8 to 1-2-2)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	12	9	- 25.0%	115	106	- 7.8%
Closed Sales	3	3	- 0.0%	45	51	+ 13.3%
Median Sales Price*	\$700,000	<b>\$825,000</b>	+ 17.9%	\$700,000	<b>\$750,500</b>	+ 7.2%
Average Sales Price*	\$612,333	<b>\$825,000</b>	+ 34.7%	\$750,650	<b>\$840,348</b>	+ 11.9%
Percent of Original List Price Received at Sale*	90.9%	<b>87.9%</b>	- 3.2%	91.7%	<b>92.0%</b>	+ 0.3%
Median Days on Market Until Sale	28	<b>22</b>	- 21.4%	31	<b>40</b>	+ 29.0%
Inventory of Homes for Sale at Month End	54	<b>41</b>	- 24.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### October

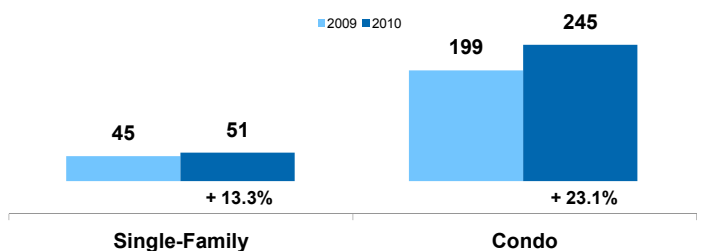
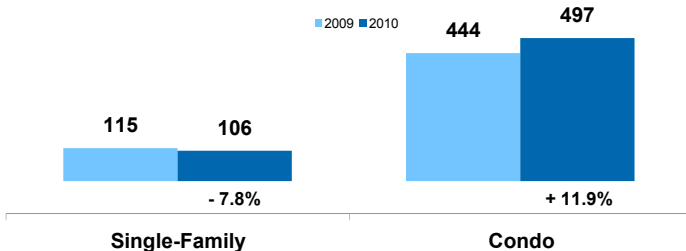
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	40	31	- 22.5%	444	497	+ 11.9%
Closed Sales	32	26	- 18.8%	199	245	+ 23.1%
Median Sales Price*	\$437,450	<b>\$540,000</b>	+ 23.4%	\$360,000	<b>\$404,000</b>	+ 12.2%
Average Sales Price*	\$444,894	<b>\$507,931</b>	+ 14.2%	\$394,704	<b>\$437,644</b>	+ 10.9%
Percent of Original List Price Received at Sale*	96.8%	<b>96.1%</b>	- 0.7%	93.5%	<b>95.6%</b>	+ 2.2%
Median Days on Market Until Sale	38	<b>29</b>	- 25.0%	53	<b>29</b>	- 45.3%
Inventory of Homes for Sale at Month End	147	<b>171</b>	+ 16.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

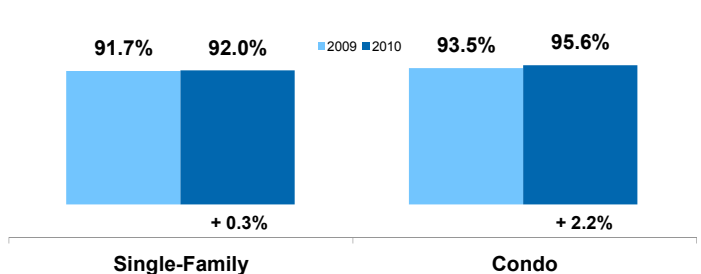
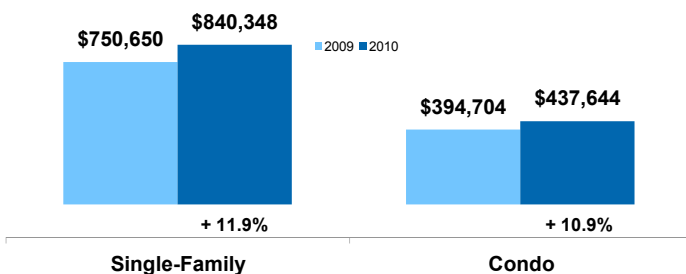
#### YTD New Listings

#### YTD Closed Sales



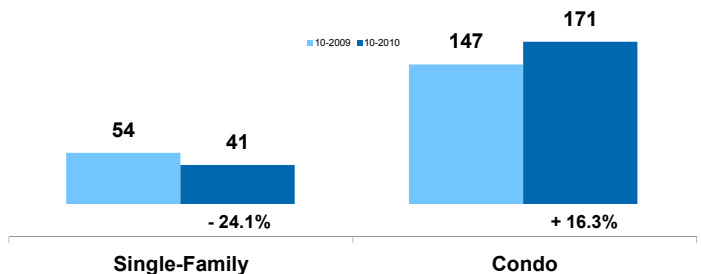
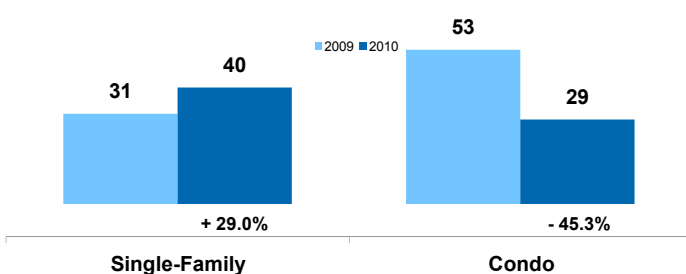
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ewa Plain (1-9-1)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	65	51	- 21.5%	651	660	+ 1.4%
Closed Sales	43	37	- 14.0%	359	421	+ 17.3%
Median Sales Price*	\$440,000	<b>\$425,000</b>	- 3.4%	\$440,000	<b>\$435,000</b>	- 1.1%
Average Sales Price*	\$454,857	<b>\$441,134</b>	- 3.0%	\$463,762	<b>\$457,892</b>	- 1.3%
Percent of Original List Price Received at Sale*	96.8%	<b>96.8%</b>	- 0.0%	95.1%	<b>97.9%</b>	+ 2.9%
Median Days on Market Until Sale	71	63	- 11.3%	52	34	- 34.6%
Inventory of Homes for Sale at Month End	216	156	- 27.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

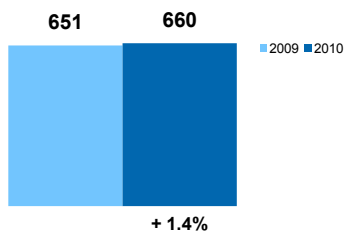
#### October

#### Year to Date

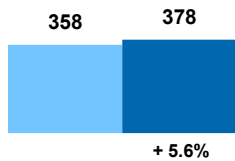
	2009	2010	Change	2009	2010	Change
New Listings	35	36	+ 2.9%	358	378	+ 5.6%
Closed Sales	26	26	- 0.0%	168	256	+ 52.4%
Median Sales Price*	\$249,500	<b>\$303,000</b>	+ 21.4%	\$262,500	<b>\$300,000</b>	+ 14.3%
Average Sales Price*	\$319,245	<b>\$304,964</b>	- 4.5%	\$299,171	<b>\$308,096</b>	+ 3.0%
Percent of Original List Price Received at Sale*	95.2%	<b>97.0%</b>	+ 1.8%	94.0%	<b>98.0%</b>	+ 4.3%
Median Days on Market Until Sale	65	27	- 59.2%	65	30	- 54.3%
Inventory of Homes for Sale at Month End	129	92	- 28.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

#### YTD New Listings

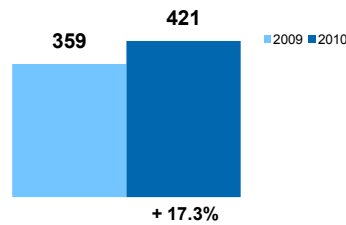


Single-Family

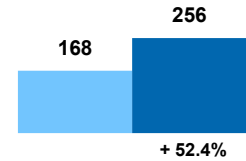


Condo

#### YTD Closed Sales

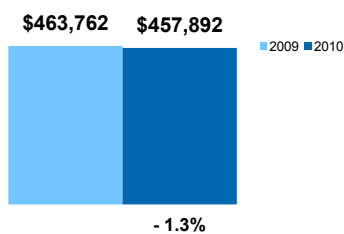


Single-Family

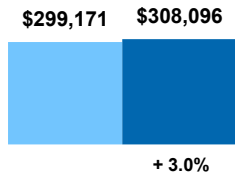


Condo

#### YTD Median Sales Price

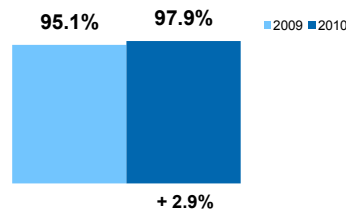


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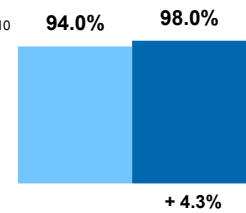


Condo

#### YTD Percent of Orig. List Price Received

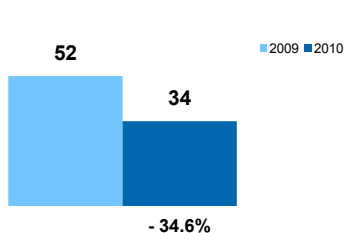


Single-Family

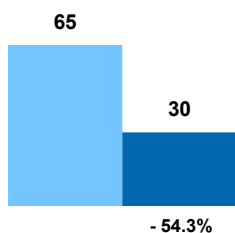


Condo

#### YTD Days on Market Until Sale

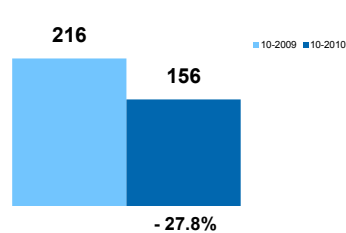


Single-Family

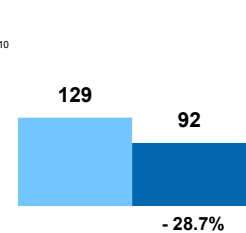


Condo

#### Inventory of Homes for Sale at Month End



Single-Family



Condo

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Hawaii Kai (1-3-9)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	30	21	- 30.0%	268	287	+ 7.1%
Closed Sales	24	21	- 12.5%	154	165	+ 7.1%
Median Sales Price*	\$839,000	\$836,000	- 0.4%	\$795,000	\$833,000	+ 4.8%
Average Sales Price*	\$934,229	\$910,738	- 2.5%	\$906,438	\$1,009,212	+ 11.3%
Percent of Original List Price Received at Sale*	93.7%	94.0%	+ 0.3%	92.1%	95.8%	+ 3.9%
Median Days on Market Until Sale	57	25	- 56.1%	56	26	- 53.6%
Inventory of Homes for Sale at Month End	87	82	- 5.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### October

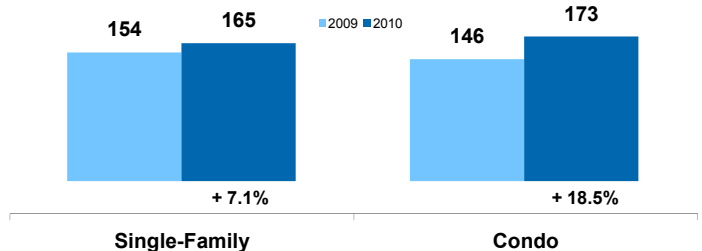
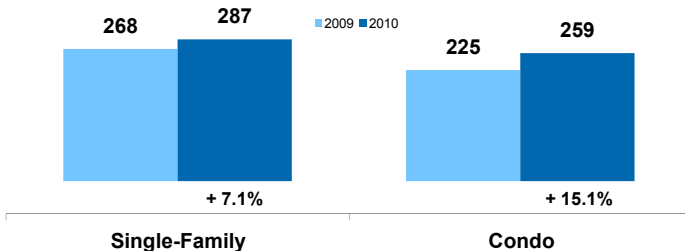
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	18	22	+ 22.2%	225	259	+ 15.1%
Closed Sales	14	18	+ 28.6%	146	173	+ 18.5%
Median Sales Price*	\$485,000	\$508,500	+ 4.8%	\$490,000	\$525,000	+ 7.1%
Average Sales Price*	\$485,271	\$521,222	+ 7.4%	\$507,335	\$537,662	+ 6.0%
Percent of Original List Price Received at Sale*	94.7%	99.0%	+ 4.5%	94.0%	97.3%	+ 3.4%
Median Days on Market Until Sale	84	19	- 78.0%	69	19	- 72.3%
Inventory of Homes for Sale at Month End	52	65	+ 25.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

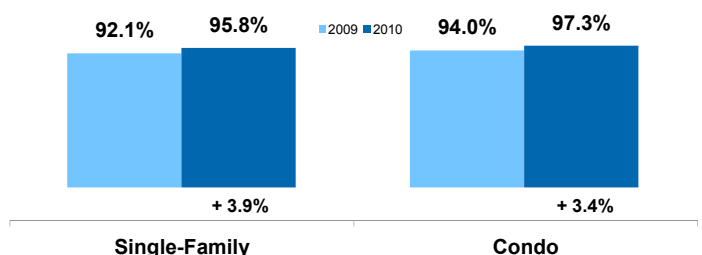
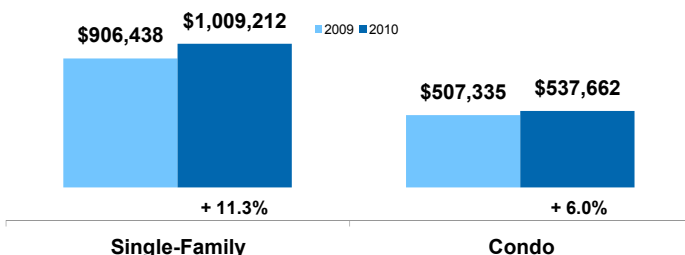
#### YTD New Listings

#### YTD Closed Sales



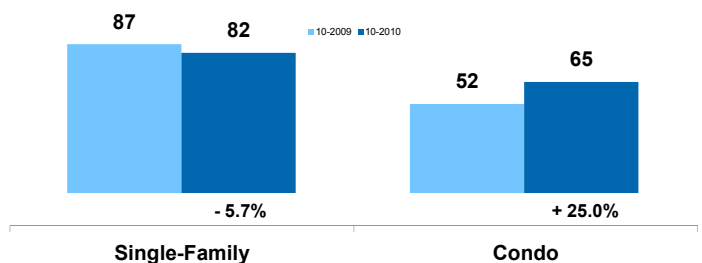
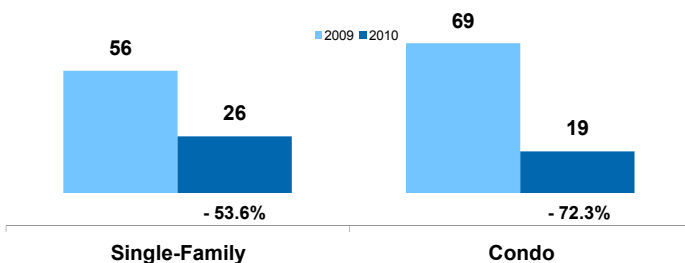
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kailua - Waimanalo (1-4-1 to Selected 1-4-4)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	25	23	- 8.0%	342	363	+ 6.1%
Closed Sales	22	19	- 13.6%	167	201	+ 20.4%
Median Sales Price*	\$909,500	\$711,000	- 21.8%	\$737,500	\$767,688	+ 4.1%
Average Sales Price*	\$1,056,205	\$857,444	- 18.8%	\$935,078	\$1,001,274	+ 7.1%
Percent of Original List Price Received at Sale*	93.4%	92.7%	- 0.8%	91.6%	95.1%	+ 3.8%
Median Days on Market Until Sale	37	34	- 8.1%	55	35	- 36.4%
Inventory of Homes for Sale at Month End	124	115	- 7.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

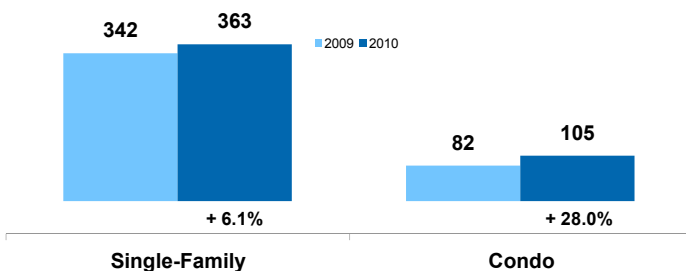
#### October

#### Year to Date

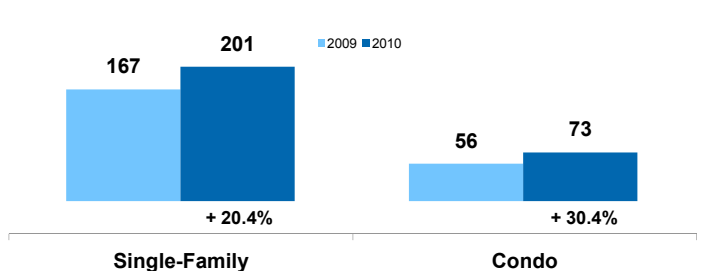
	2009	2010	Change	2009	2010	Change
New Listings	3	8	+ 166.7%	82	105	+ 28.0%
Closed Sales	7	7	- 0.0%	56	73	+ 30.4%
Median Sales Price*	\$384,000	\$375,000	- 2.3%	\$372,500	\$376,250	+ 1.0%
Average Sales Price*	\$458,143	\$421,414	- 8.0%	\$410,898	\$414,636	+ 0.9%
Percent of Original List Price Received at Sale*	95.3%	96.2%	+ 0.9%	92.2%	96.5%	+ 4.7%
Median Days on Market Until Sale	26	100	+ 284.6%	61	26	- 57.4%
Inventory of Homes for Sale at Month End	18	27	+ 50.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

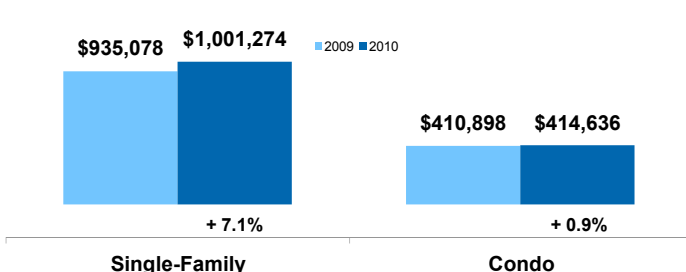
#### YTD New Listings



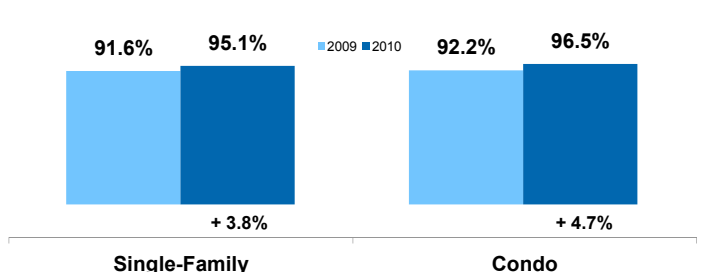
#### YTD Closed Sales



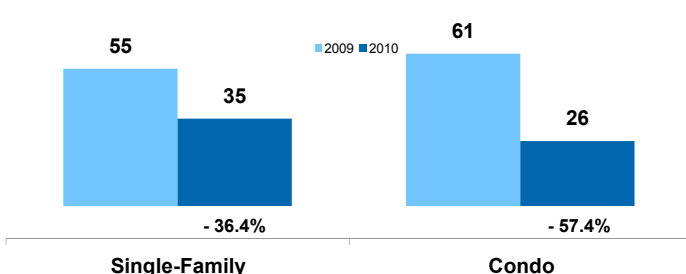
#### YTD Median Sales Price



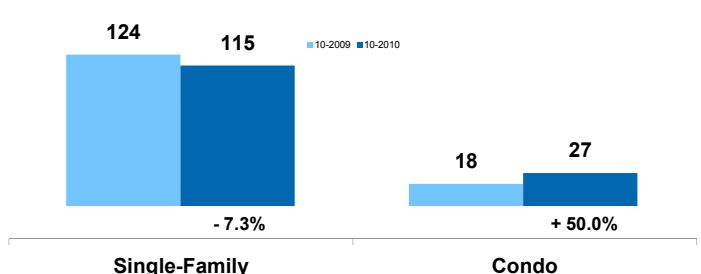
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kalihi - Palama (1-1-2 to 1-1-7)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	19	+ 18.8%	162	193	+ 19.1%
Closed Sales	14	12	- 14.3%	73	93	+ 27.4%
Median Sales Price*	\$600,000	\$559,000	- 6.8%	\$565,000	\$540,000	- 4.4%
Average Sales Price*	\$560,819	\$621,167	+ 10.8%	\$564,393	\$565,852	+ 0.3%
Percent of Original List Price Received at Sale*	90.2%	91.2%	+ 1.1%	92.8%	94.1%	+ 1.4%
Median Days on Market Until Sale	74	72	- 2.7%	49	34	- 30.6%
Inventory of Homes for Sale at Month End	71	60	- 15.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

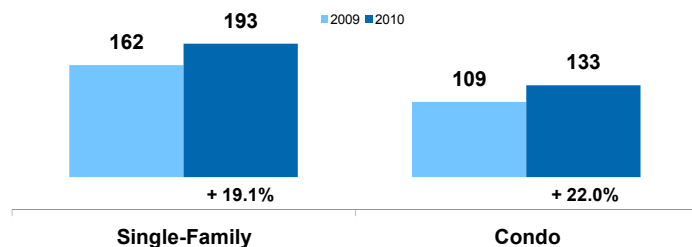
#### October

#### Year to Date

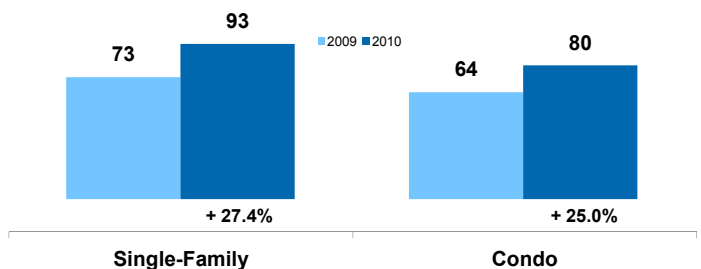
	2009	2010	Change	2009	2010	Change
New Listings	9	10	+ 11.1%	109	133	+ 22.0%
Closed Sales	4	6	+ 50.0%	64	80	+ 25.0%
Median Sales Price*	\$390,000	\$353,950	- 9.2%	\$300,000	\$325,000	+ 8.3%
Average Sales Price*	\$380,750	\$355,317	- 6.7%	\$328,834	\$336,834	+ 2.4%
Percent of Original List Price Received at Sale*	91.7%	97.4%	+ 6.1%	91.4%	95.6%	+ 4.6%
Median Days on Market Until Sale	84	47	- 44.0%	59	32	- 46.6%
Inventory of Homes for Sale at Month End	33	39	+ 18.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

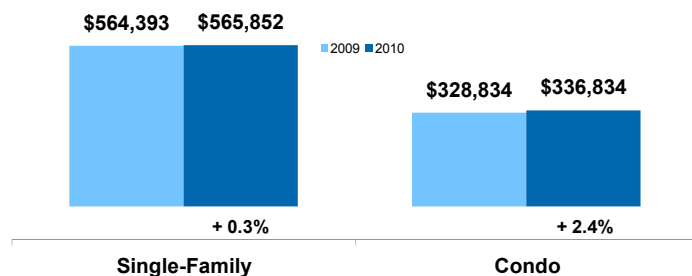
#### YTD New Listings



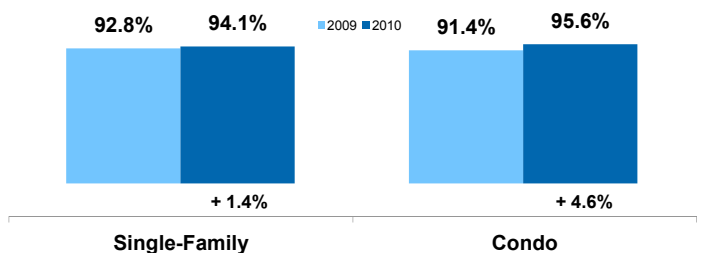
#### YTD Closed Sales



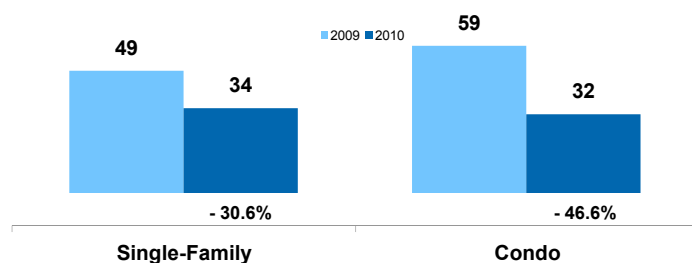
#### YTD Median Sales Price



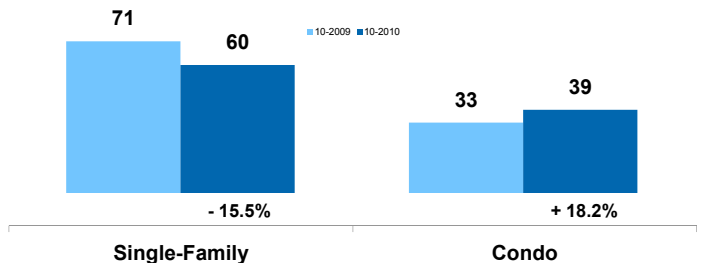
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kaneohe (Selected 1-4-4 to 1-4-7)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	37	31	- 16.2%	389	363	- 6.7%
Closed Sales	26	19	- 26.9%	178	247	+ 38.8%
Median Sales Price*	\$704,500	\$685,000	- 2.8%	\$642,000	\$650,000	+ 1.2%
Average Sales Price*	\$812,038	\$687,284	- 15.4%	\$727,398	\$696,778	- 4.2%
Percent of Original List Price Received at Sale*	94.6%	94.0%	- 0.7%	92.9%	95.0%	+ 2.3%
Median Days on Market Until Sale	65	53	- 18.5%	51	26	- 49.0%
Inventory of Homes for Sale at Month End	146	91	- 37.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

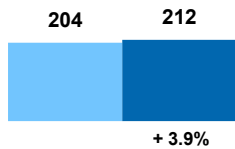
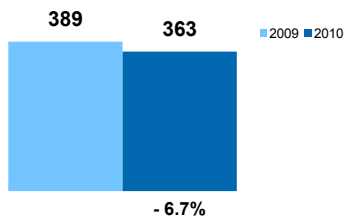
#### October

#### Year to Date

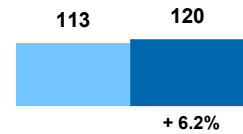
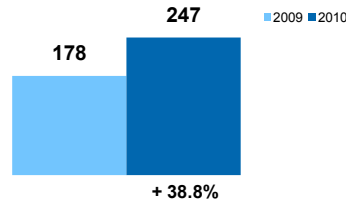
	2009	2010	Change	2009	2010	Change
New Listings	19	19	- 0.0%	204	212	+ 3.9%
Closed Sales	17	12	- 29.4%	113	120	+ 6.2%
Median Sales Price*	\$375,000	\$325,000	- 13.3%	\$375,000	\$375,000	- 0.0%
Average Sales Price*	\$363,494	\$359,273	- 1.2%	\$369,265	\$361,748	- 2.0%
Percent of Original List Price Received at Sale*	95.1%	97.6%	+ 2.6%	94.6%	96.5%	+ 2.0%
Median Days on Market Until Sale	46	16	- 66.3%	48	33	- 32.3%
Inventory of Homes for Sale at Month End	56	64	+ 14.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

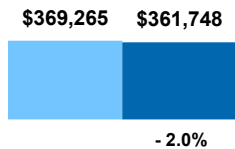
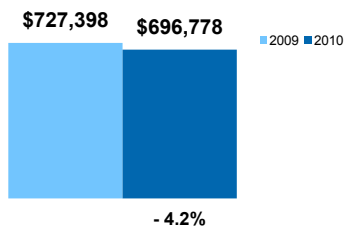
#### YTD New Listings



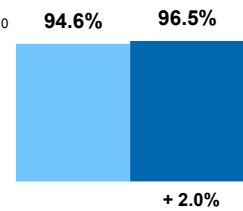
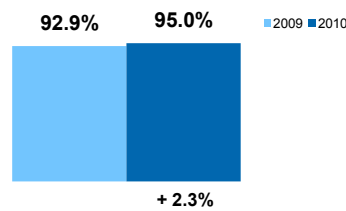
#### YTD Closed Sales



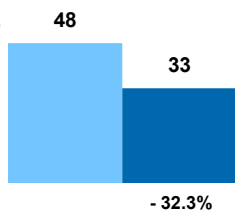
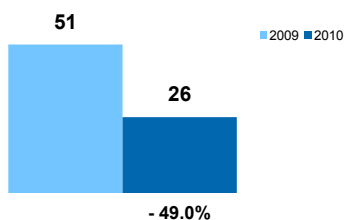
#### YTD Median Sales Price



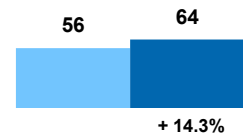
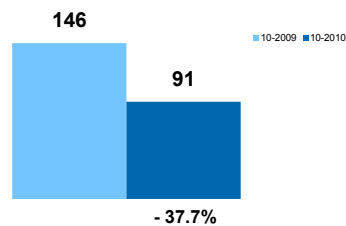
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kapahulu - Diamond Head (1-3-1 to 1-3-4)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	21	27	+ 28.6%	279	262	- 6.1%
Closed Sales	21	9	- 57.1%	133	149	+ 12.0%
Median Sales Price*	\$740,000	\$858,888	+ 16.1%	\$737,500	\$792,500	+ 7.5%
Average Sales Price*	\$993,762	\$1,087,543	+ 9.4%	\$1,011,597	\$916,225	- 9.4%
Percent of Original List Price Received at Sale*	92.0%	92.4%	+ 0.4%	90.8%	96.2%	+ 6.0%
Median Days on Market Until Sale	60	53	- 11.7%	58	18	- 69.0%
Inventory of Homes for Sale at Month End	99	92	- 7.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

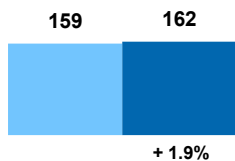
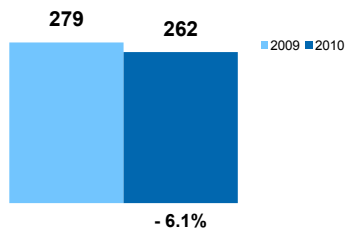
#### October

#### Year to Date

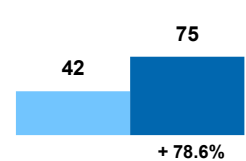
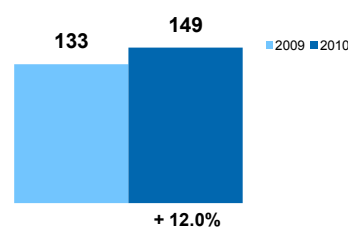
	2009	2010	Change	2009	2010	Change
New Listings	11	8	- 27.3%	159	162	+ 1.9%
Closed Sales	6	3	- 50.0%	42	75	+ 78.6%
Median Sales Price*	\$335,810	\$563,000	+ 67.7%	\$360,000	\$456,500	+ 26.8%
Average Sales Price*	\$315,603	\$452,333	+ 43.3%	\$643,404	\$661,005	+ 2.7%
Percent of Original List Price Received at Sale*	86.8%	96.7%	+ 11.4%	86.5%	94.2%	+ 9.0%
Median Days on Market Until Sale	82	12	- 85.3%	85	20	- 76.3%
Inventory of Homes for Sale at Month End	75	76	+ 1.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

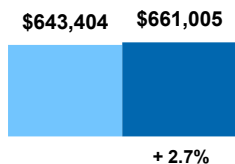
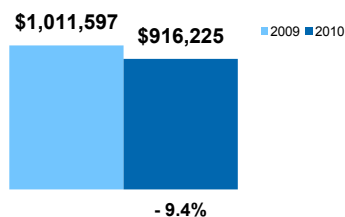
#### YTD New Listings



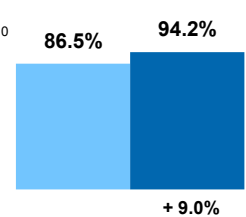
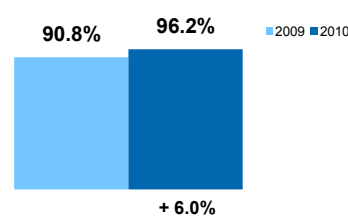
#### YTD Closed Sales



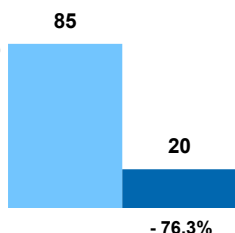
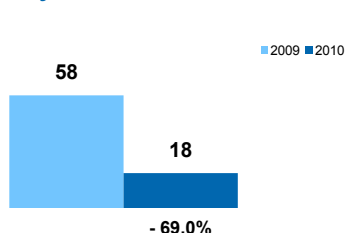
#### YTD Median Sales Price



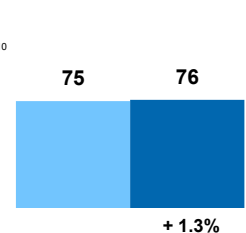
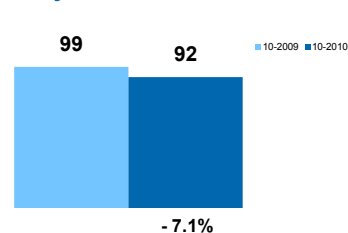
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makaha - Nanakuli (1-8-1 to 1-8-9)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	25	23	- 8.0%	290	341	+ 17.6%
Closed Sales	14	14	- 0.0%	124	156	+ 25.8%
Median Sales Price*	\$311,450	\$275,000	- 11.7%	\$290,000	\$298,500	+ 2.9%
Average Sales Price*	\$327,116	\$290,093	- 11.3%	\$310,563	\$317,916	+ 2.4%
Percent of Original List Price Received at Sale*	94.1%	92.9%	- 1.3%	92.1%	93.7%	+ 1.8%
Median Days on Market Until Sale	39	26	- 33.3%	75	47	- 37.6%
Inventory of Homes for Sale at Month End	139	135	- 2.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

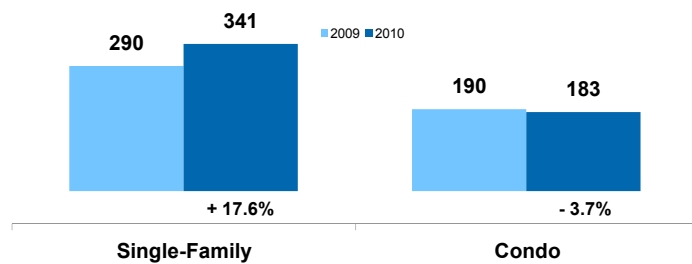
#### October

#### Year to Date

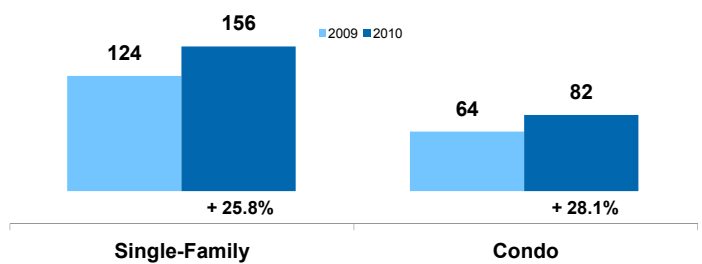
	2009	2010	Change	2009	2010	Change
New Listings	7	29	+ 314.3%	190	183	- 3.7%
Closed Sales	11	8	- 27.3%	64	82	+ 28.1%
Median Sales Price*	\$125,000	\$82,500	- 34.0%	\$119,975	\$90,000	- 25.0%
Average Sales Price*	\$124,069	\$88,100	- 29.0%	\$127,783	\$111,236	- 12.9%
Percent of Original List Price Received at Sale*	82.4%	87.7%	+ 6.3%	83.9%	86.8%	+ 3.4%
Median Days on Market Until Sale	65	31	- 53.1%	75	56	- 25.3%
Inventory of Homes for Sale at Month End	96	79	- 17.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

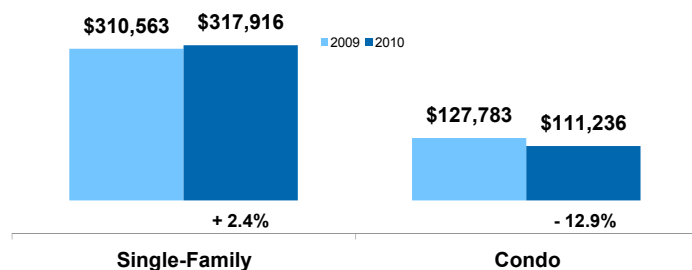
#### YTD New Listings



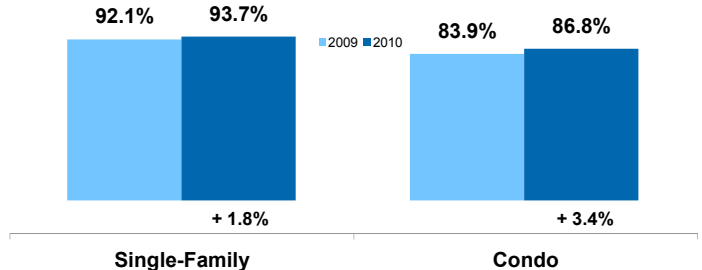
#### YTD Closed Sales



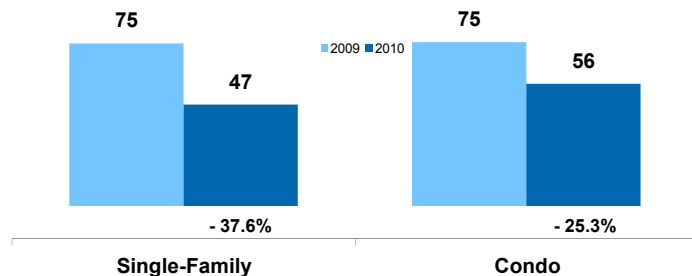
#### YTD Median Sales Price



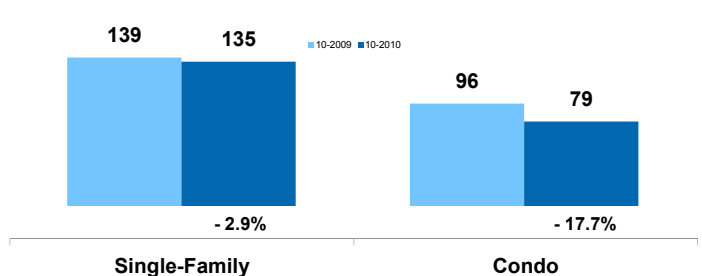
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makakilo (1-9-2 to 1-9-3)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	14	- 17.6%	171	146	- 14.6%
Closed Sales	14	9	- 35.7%	99	75	- 24.2%
Median Sales Price*	\$435,500	\$529,750	+ 21.6%	\$490,000	\$520,000	+ 6.1%
Average Sales Price*	\$466,607	\$551,750	+ 18.2%	\$520,735	\$563,035	+ 8.1%
Percent of Original List Price Received at Sale*	92.6%	94.7%	+ 2.2%	93.7%	95.7%	+ 2.1%
Median Days on Market Until Sale	107	59	- 44.6%	41	47	+ 14.6%
Inventory of Homes for Sale at Month End	50	44	- 12.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

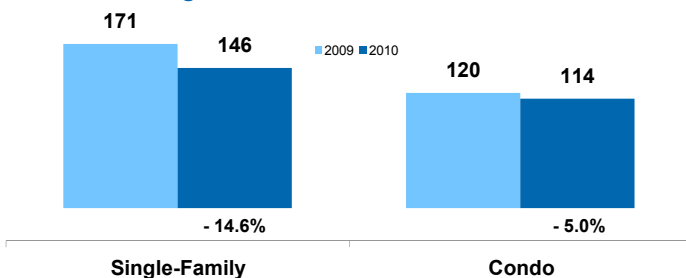
#### October

#### Year to Date

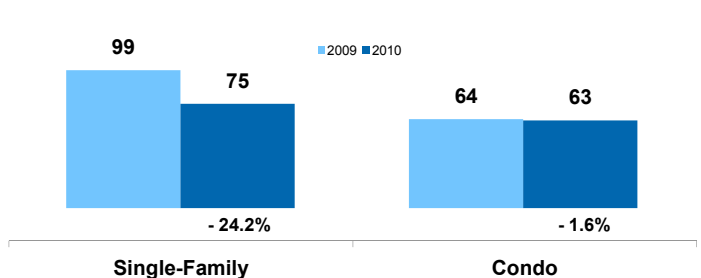
	2009	2010	Change	2009	2010	Change
New Listings	13	11	- 15.4%	120	114	- 5.0%
Closed Sales	6	8	+ 33.3%	64	63	- 1.6%
Median Sales Price*	\$225,000	\$240,616	+ 6.9%	\$235,000	\$249,000	+ 6.0%
Average Sales Price*	\$225,917	\$245,129	+ 8.5%	\$248,107	\$259,243	+ 4.5%
Percent of Original List Price Received at Sale*	100.3%	94.8%	- 5.5%	94.4%	94.9%	+ 0.5%
Median Days on Market Until Sale	27	35	+ 27.8%	48	56	+ 17.9%
Inventory of Homes for Sale at Month End	48	43	- 10.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

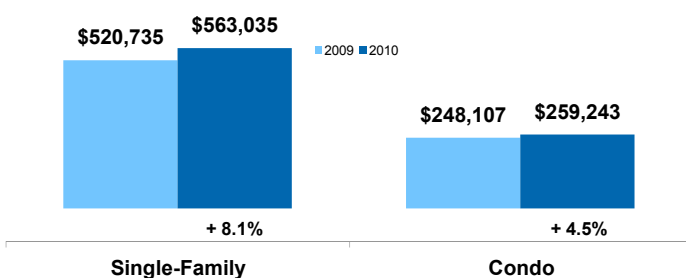
#### YTD New Listings



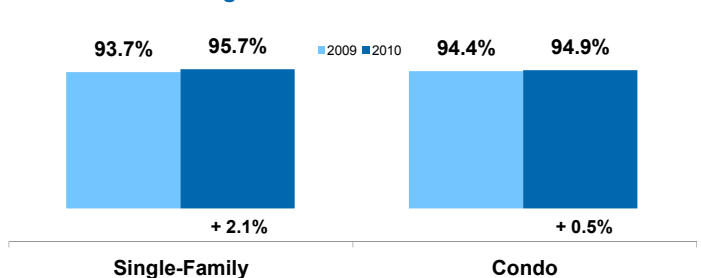
#### YTD Closed Sales



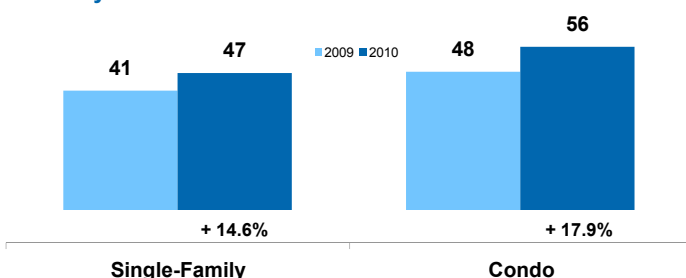
#### YTD Median Sales Price



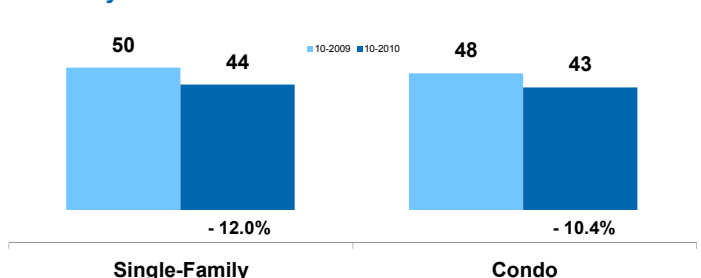
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	11	17	+ 54.5%	153	166	+ 8.5%
Closed Sales	14	10	- 28.6%	71	70	- 1.4%
Median Sales Price*	\$808,250	<b>\$902,000</b>	+ 11.6%	\$755,000	<b>\$849,000</b>	+ 12.5%
Average Sales Price*	\$979,421	<b>\$835,700</b>	- 14.7%	\$873,326	<b>\$870,750</b>	- 0.3%
Percent of Original List Price Received at Sale*	91.0%	<b>96.2%</b>	+ 5.8%	92.0%	<b>94.4%</b>	+ 2.6%
Median Days on Market Until Sale	48	17	- 65.3%	37	21	- 43.2%
Inventory of Homes for Sale at Month End	51	53	+ 3.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### October

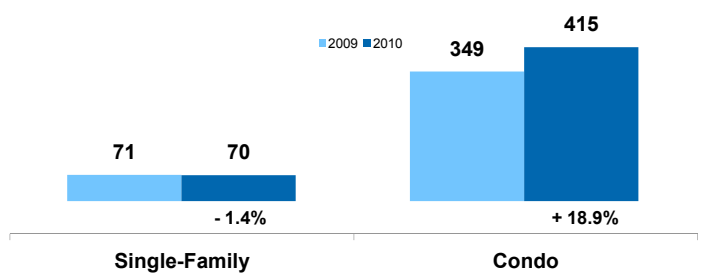
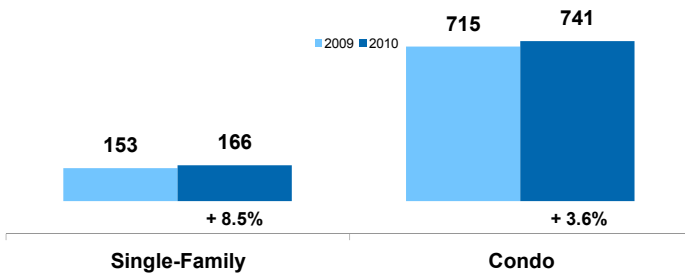
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	78	70	- 10.3%	715	741	+ 3.6%
Closed Sales	58	30	- 48.3%	349	415	+ 18.9%
Median Sales Price*	\$282,500	<b>\$325,000</b>	+ 15.0%	\$304,500	<b>\$309,375</b>	+ 1.6%
Average Sales Price*	\$292,694	<b>\$365,328</b>	+ 24.8%	\$321,192	<b>\$335,453</b>	+ 4.4%
Percent of Original List Price Received at Sale*	93.5%	<b>95.3%</b>	+ 1.9%	93.1%	<b>95.5%</b>	+ 2.5%
Median Days on Market Until Sale	47	24	- 49.5%	48	24	- 50.0%
Inventory of Homes for Sale at Month End	238	229	- 3.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

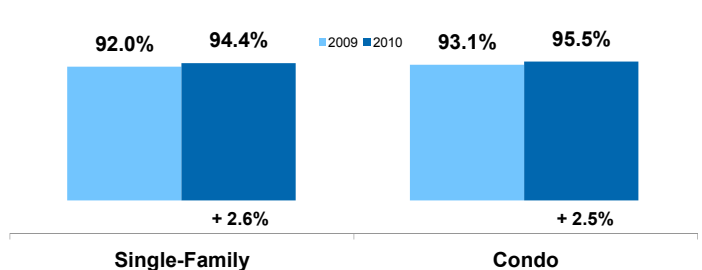
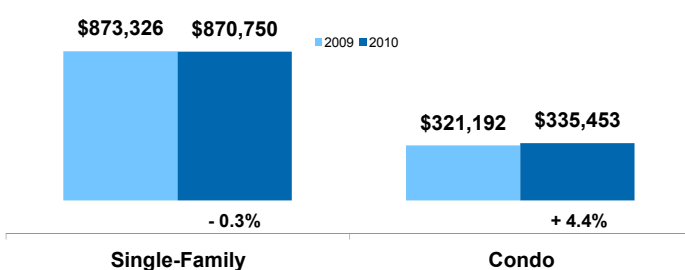
#### YTD New Listings

#### YTD Closed Sales



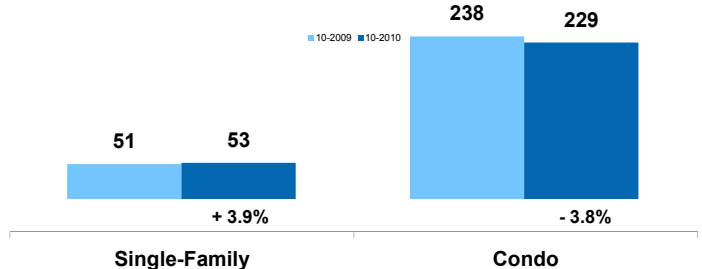
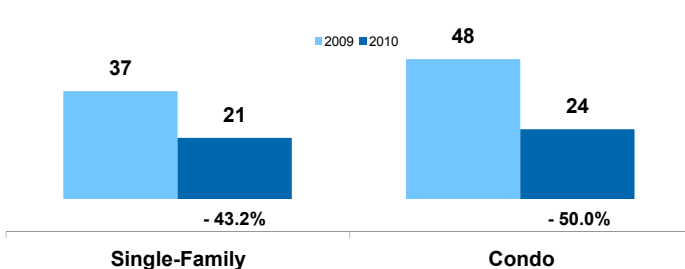
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Mililani (Selected 1-9-4 to 1-9-5)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	16	- 5.9%	207	218	+ 5.3%
Closed Sales	11	18	+ 63.6%	130	143	+ 10.0%
Median Sales Price*	\$580,000	\$631,000	+ 8.8%	\$595,000	\$605,000	+ 1.7%
Average Sales Price*	\$612,545	\$682,556	+ 11.4%	\$622,486	\$626,702	+ 0.7%
Percent of Original List Price Received at Sale*	95.3%	94.0%	- 1.4%	95.0%	96.8%	+ 1.8%
Median Days on Market Until Sale	22	39	+ 75.0%	46	29	- 36.3%
Inventory of Homes for Sale at Month End	44	48	+ 9.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

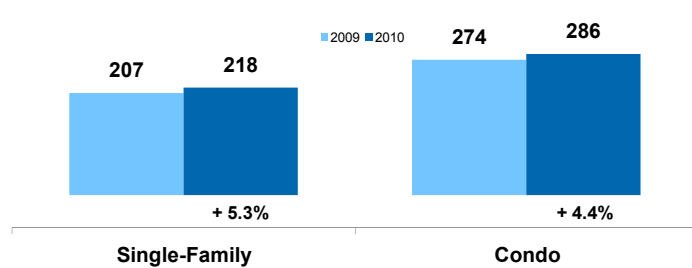
#### October

#### Year to Date

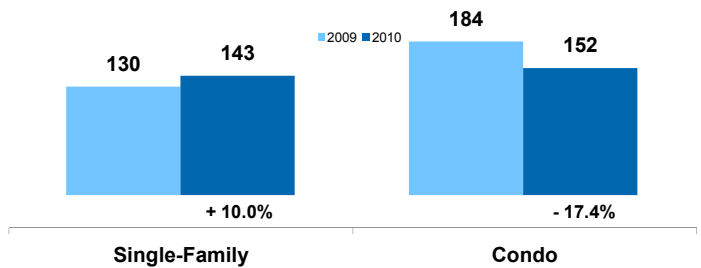
	2009	2010	Change	2009	2010	Change
New Listings	23	32	+ 39.1%	274	286	+ 4.4%
Closed Sales	26	15	- 42.3%	184	152	- 17.4%
Median Sales Price*	\$274,500	\$230,000	- 16.2%	\$295,000	\$282,500	- 4.2%
Average Sales Price*	\$275,813	\$263,767	- 4.4%	\$291,532	\$282,152	- 3.2%
Percent of Original List Price Received at Sale*	95.7%	96.4%	+ 0.8%	94.2%	96.5%	+ 2.4%
Median Days on Market Until Sale	23	18	- 20.0%	44	25	- 42.5%
Inventory of Homes for Sale at Month End	69	91	+ 31.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

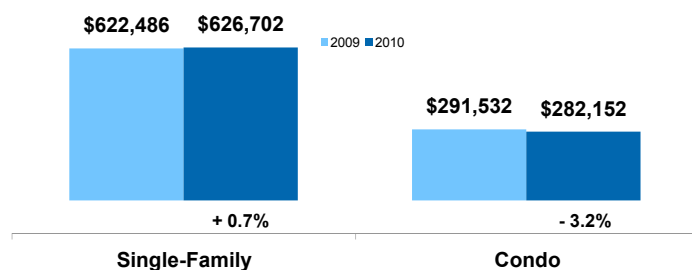
#### YTD New Listings



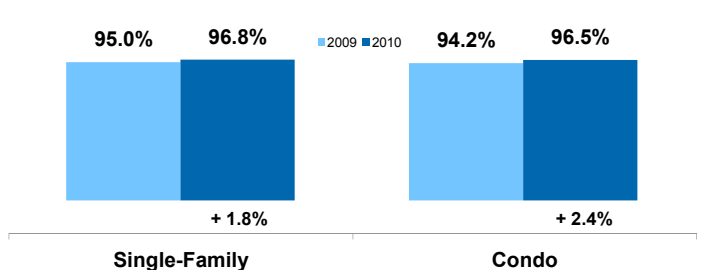
#### YTD Closed Sales



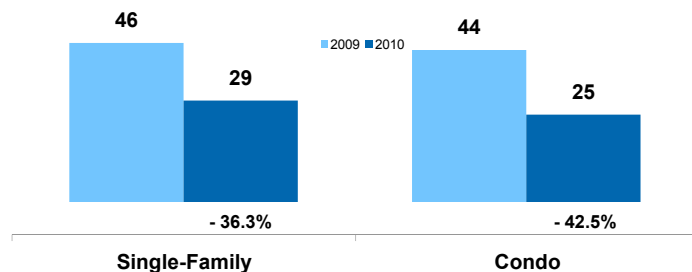
#### YTD Median Sales Price



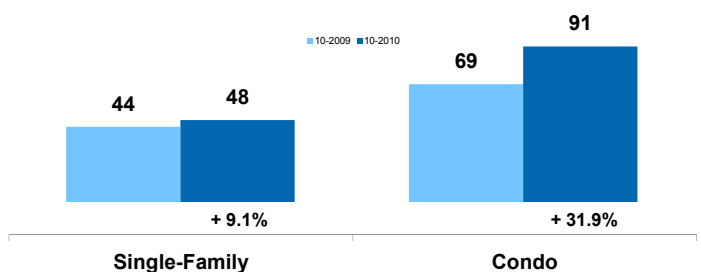
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Moanalua - Salt Lake (1-1-1)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	6	11	+ 83.3%	53	56	+ 5.7%
Closed Sales	6	5	- 16.7%	25	35	+ 40.0%
Median Sales Price*	\$735,000	<b>\$705,000</b>	- 4.1%	\$690,000	<b>\$670,000</b>	- 2.9%
Average Sales Price*	\$716,667	<b>\$751,000</b>	+ 4.8%	\$683,760	<b>\$674,192</b>	- 1.4%
Percent of Original List Price Received at Sale*	89.1%	<b>99.2%</b>	+ 11.4%	92.4%	<b>97.2%</b>	+ 5.2%
Median Days on Market Until Sale	84	11	- 86.8%	56	35	- 37.5%
Inventory of Homes for Sale at Month End	22	23	+ 4.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### October

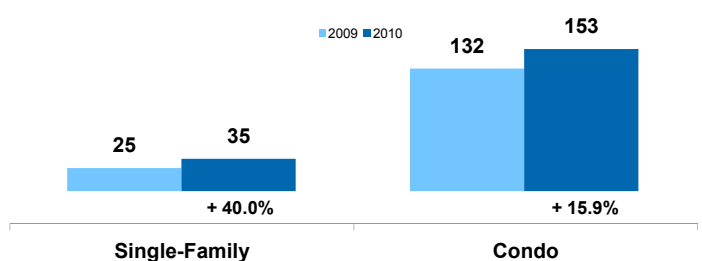
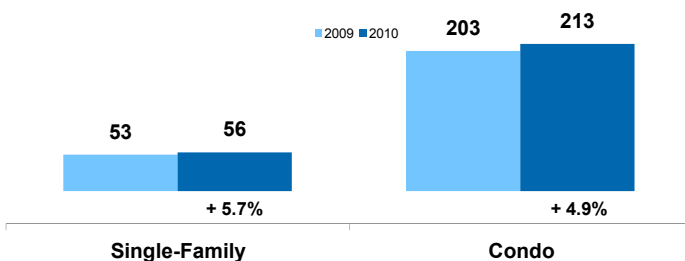
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	27	18	- 33.3%	203	213	+ 4.9%
Closed Sales	12	14	+ 16.7%	132	153	+ 15.9%
Median Sales Price*	\$270,000	<b>\$257,000</b>	- 4.8%	\$300,000	<b>\$270,000</b>	- 10.0%
Average Sales Price*	\$291,958	<b>\$286,214</b>	- 2.0%	\$316,405	<b>\$296,828</b>	- 6.2%
Percent of Original List Price Received at Sale*	94.0%	<b>95.4%</b>	+ 1.5%	94.9%	<b>95.6%</b>	+ 0.7%
Median Days on Market Until Sale	42	22	- 47.0%	37	27	- 27.0%
Inventory of Homes for Sale at Month End	57	50	- 12.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

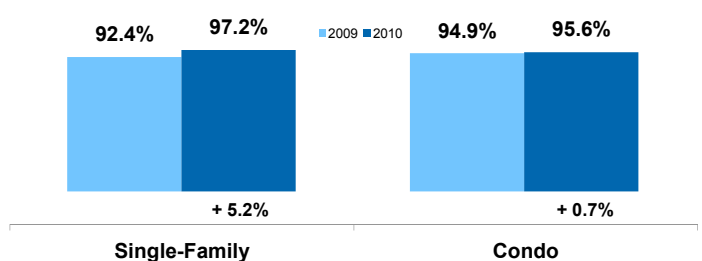
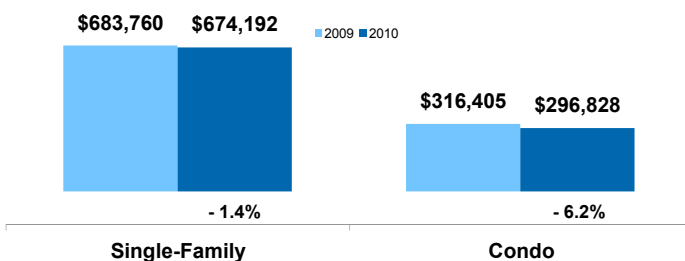
#### YTD New Listings

#### YTD Closed Sales



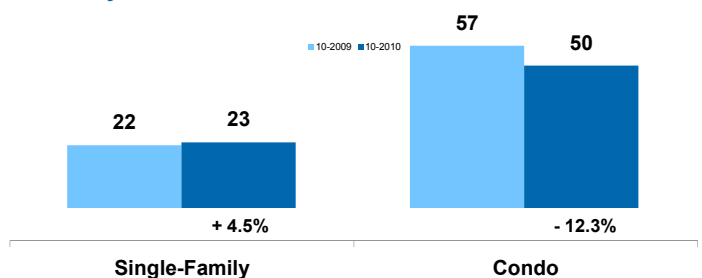
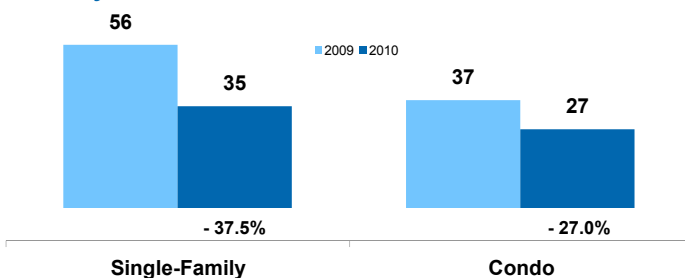
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## North Shore (1-5-6 to 1-6-9)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	17	- 0.0%	177	187	+ 5.6%
Closed Sales	6	8	+ 33.3%	43	67	+ 55.8%
Median Sales Price*	\$798,750	\$600,000	- 24.9%	\$645,000	\$660,000	+ 2.3%
Average Sales Price*	\$1,005,917	\$634,875	- 36.9%	\$890,122	\$750,391	- 15.7%
Percent of Original List Price Received at Sale*	88.3%	87.6%	- 0.8%	87.8%	89.5%	+ 2.0%
Median Days on Market Until Sale	122	79	- 35.0%	97	85	- 12.4%
Inventory of Homes for Sale at Month End	101	96	- 5.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

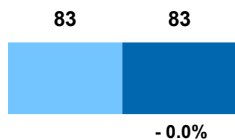
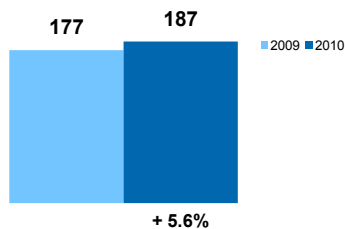
#### October

#### Year to Date

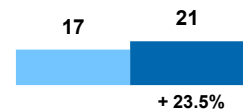
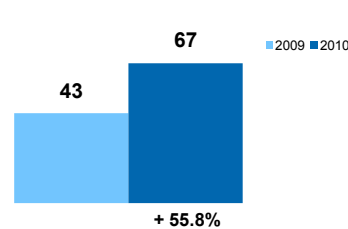
	2009	2010	Change	2009	2010	Change
New Listings	7	8	+ 14.3%	83	83	- 0.0%
Closed Sales	0	1	NA	17	21	+ 23.5%
Median Sales Price*	\$0	\$175,000	NA	\$255,000	\$240,000	- 5.9%
Average Sales Price*	\$0	\$175,000	NA	\$279,700	\$259,114	- 7.4%
Percent of Original List Price Received at Sale*	0.0%	97.2%	NA	88.0%	92.1%	+ 4.7%
Median Days on Market Until Sale	0	40	NA	46	81	+ 76.1%
Inventory of Homes for Sale at Month End	51	40	- 21.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

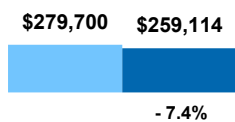
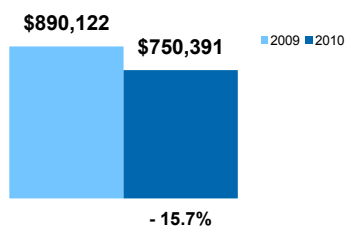
#### YTD New Listings



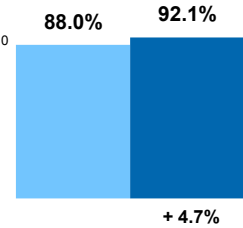
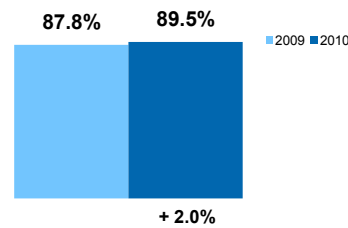
#### YTD Closed Sales



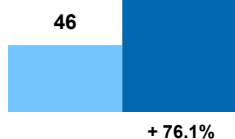
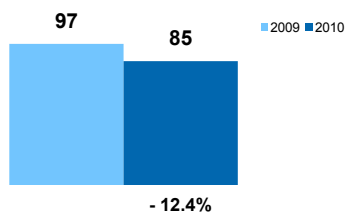
#### YTD Median Sales Price



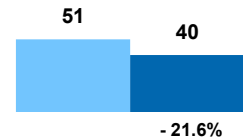
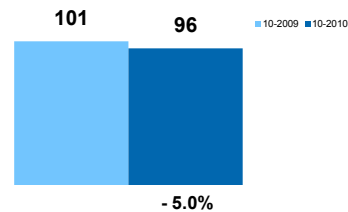
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Pearl City - Aiea (1-9-6 to 1-9-9)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	18	24	+ 33.3%	227	260	+ 14.5%
Closed Sales	17	18	+ 5.9%	148	139	- 6.1%
Median Sales Price*	\$570,000	\$596,200	+ 4.6%	\$560,000	\$595,000	+ 6.3%
Average Sales Price*	\$580,824	\$624,772	+ 7.6%	\$571,820	\$620,416	+ 8.5%
Percent of Original List Price Received at Sale*	96.5%	96.3%	- 0.2%	93.5%	96.3%	+ 3.0%
Median Days on Market Until Sale	43	25	- 41.9%	44	28	- 36.4%
Inventory of Homes for Sale at Month End	63	86	+ 36.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### October

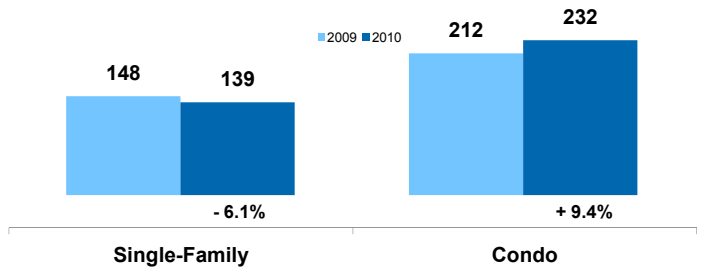
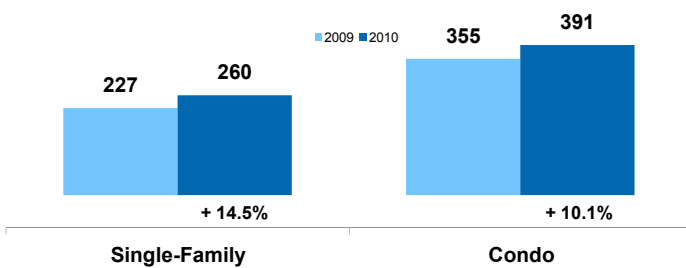
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	37	28	- 24.3%	355	391	+ 10.1%
Closed Sales	26	29	+ 11.5%	212	232	+ 9.4%
Median Sales Price*	\$260,000	\$275,400	+ 5.9%	\$274,500	\$270,000	- 1.6%
Average Sales Price*	\$273,088	\$286,671	+ 5.0%	\$279,205	\$283,529	+ 1.5%
Percent of Original List Price Received at Sale*	93.9%	95.2%	+ 1.4%	94.5%	95.8%	+ 1.4%
Median Days on Market Until Sale	80	31	- 61.3%	50	27	- 46.5%
Inventory of Homes for Sale at Month End	84	110	+ 31.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

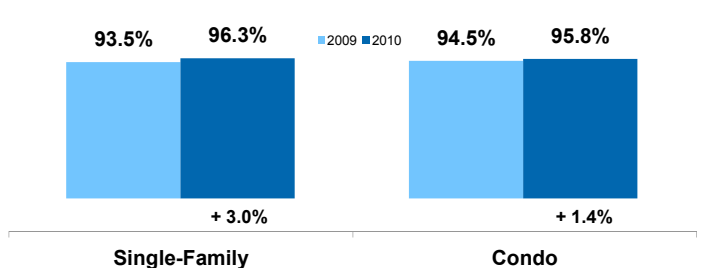
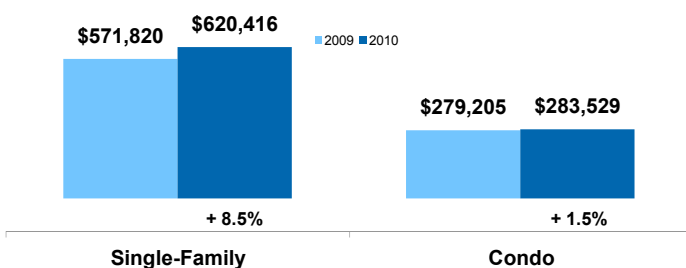
#### YTD New Listings

#### YTD Closed Sales



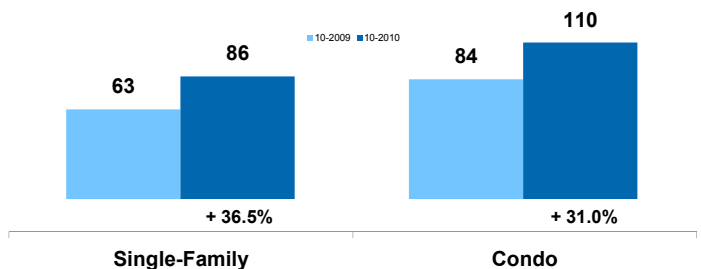
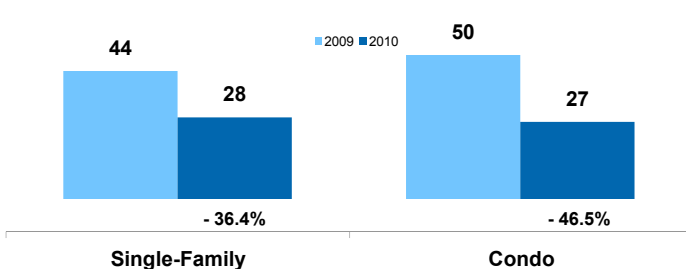
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Wahiawa (1-7-1 to 1-7-7)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	8	6	- 25.0%	87	118	+ 35.6%
Closed Sales	4	4	- 0.0%	34	54	+ 58.8%
Median Sales Price*	\$423,500	\$458,000	+ 8.1%	\$388,000	\$383,000	- 1.3%
Average Sales Price*	\$453,000	\$450,250	- 0.6%	\$415,776	\$396,796	- 4.6%
Percent of Original List Price Received at Sale*	94.8%	94.8%	- 0.0%	93.0%	93.5%	+ 0.6%
Median Days on Market Until Sale	19	29	+ 54.1%	61	32	- 47.5%
Inventory of Homes for Sale at Month End	38	33	- 13.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

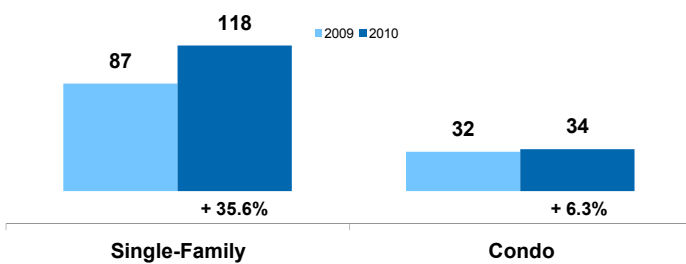
#### October

#### Year to Date

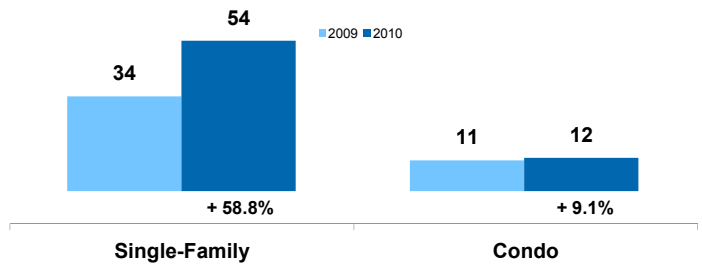
	2009	2010	Change	2009	2010	Change
New Listings	2	1	- 50.0%	32	34	+ 6.3%
Closed Sales	1	1	- 0.0%	11	12	+ 9.1%
Median Sales Price*	\$122,020	\$145,000	+ 18.8%	\$138,000	\$130,000	- 5.8%
Average Sales Price*	\$122,020	\$145,000	+ 18.8%	\$142,493	\$126,458	- 11.3%
Percent of Original List Price Received at Sale*	74.0%	86.8%	+ 17.4%	89.4%	83.9%	- 6.2%
Median Days on Market Until Sale	107	69	- 35.5%	72	57	- 21.5%
Inventory of Homes for Sale at Month End	16	16	- 0.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

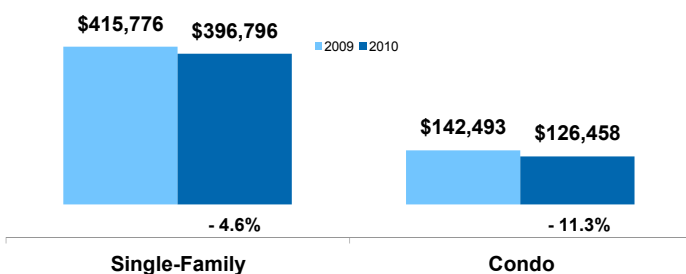
#### YTD New Listings



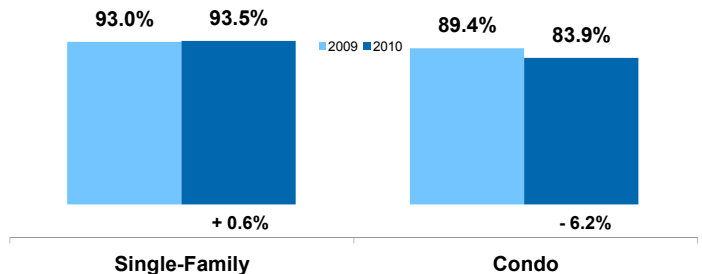
#### YTD Closed Sales



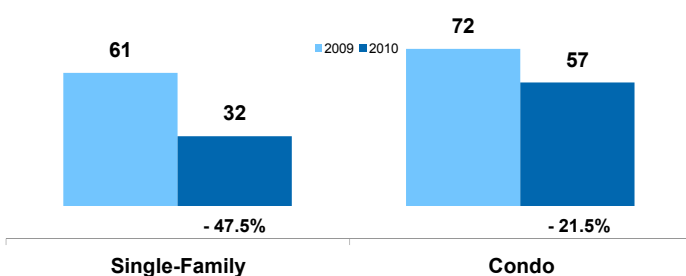
#### YTD Median Sales Price



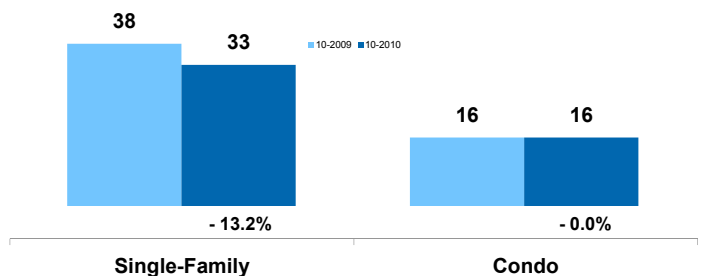
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waialae-Kahala (1-3-5)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	12	15	+ 25.0%	165	179	+ 8.5%
Closed Sales	15	4	- 73.3%	77	94	+ 22.1%
Median Sales Price*	\$1,072,500	\$1,503,000	+ 40.1%	\$1,235,000	\$1,340,000	+ 8.5%
Average Sales Price*	\$1,443,750	\$1,626,500	+ 12.7%	\$1,503,748	\$1,814,233	+ 20.6%
Percent of Original List Price Received at Sale*	93.5%	96.7%	+ 3.4%	89.6%	93.8%	+ 4.7%
Median Days on Market Until Sale	30	35	+ 15.0%	39	30	- 24.4%
Inventory of Homes for Sale at Month End	64	60	- 6.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

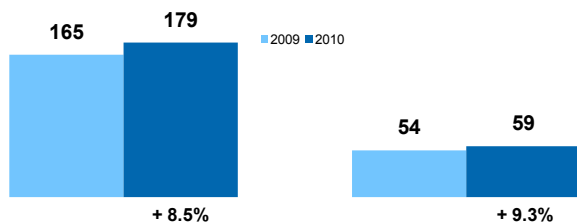
#### October

#### Year to Date

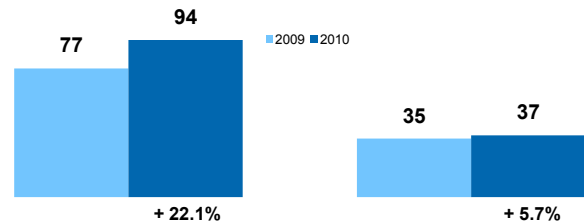
	2009	2010	Change	2009	2010	Change
New Listings	4	7	+ 75.0%	54	59	+ 9.3%
Closed Sales	6	3	- 50.0%	35	37	+ 5.7%
Median Sales Price*	\$413,500	\$850,000	+ 105.6%	\$426,000	\$445,000	+ 4.5%
Average Sales Price*	\$345,500	\$796,667	+ 130.6%	\$389,239	\$428,210	+ 10.0%
Percent of Original List Price Received at Sale*	89.7%	92.5%	+ 3.1%	92.5%	93.9%	+ 1.5%
Median Days on Market Until Sale	89	17	- 80.9%	22	25	+ 13.6%
Inventory of Homes for Sale at Month End	14	21	+ 50.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

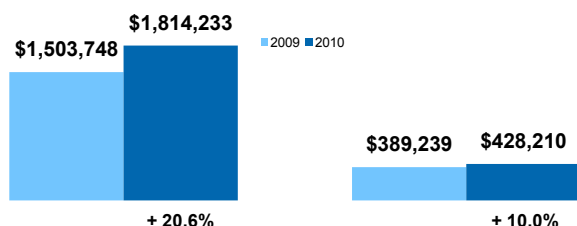
#### YTD New Listings



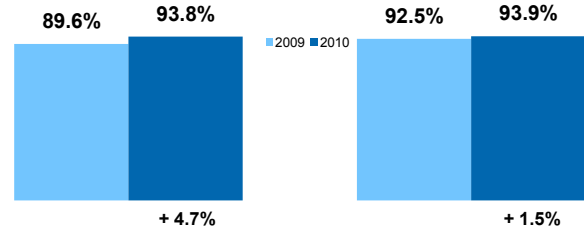
#### YTD Closed Sales



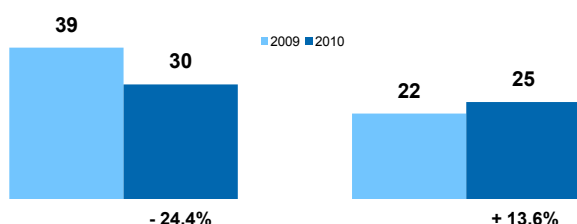
#### YTD Median Sales Price



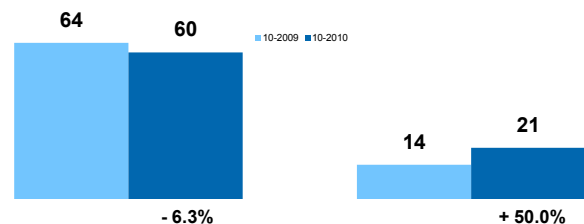
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waikiki (1-2-6)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	1	4	+ 300.0%
Closed Sales	0	0	NA	0	1	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	0.0%	NA
Median Days on Market Until Sale	0	0	NA	0	1	NA
Inventory of Homes for Sale at Month End	0	0	NA	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### October

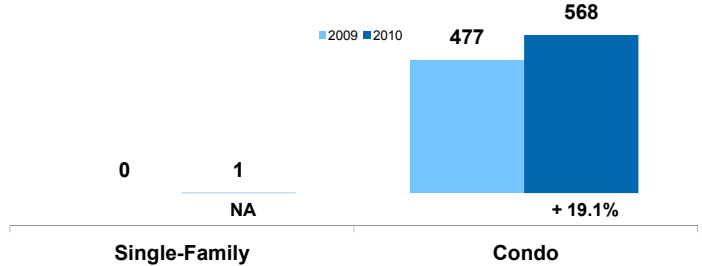
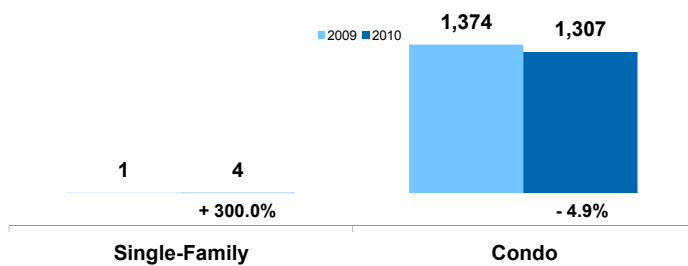
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	121	103	- 14.9%	1,374	1,307	- 4.9%
Closed Sales	67	56	- 16.4%	477	568	+ 19.1%
Median Sales Price*	\$320,500	\$281,250	- 12.2%	\$280,000	\$285,000	+ 1.8%
Average Sales Price*	\$318,625	\$297,652	- 6.6%	\$312,768	\$319,468	+ 2.1%
Percent of Original List Price Received at Sale*	90.8%	91.5%	+ 0.8%	89.0%	92.2%	+ 3.6%
Median Days on Market Until Sale	54	72	+ 33.3%	58	51	- 12.1%
Inventory of Homes for Sale at Month End	657	554	- 15.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

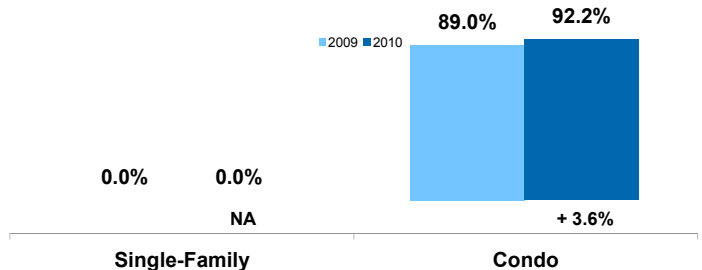
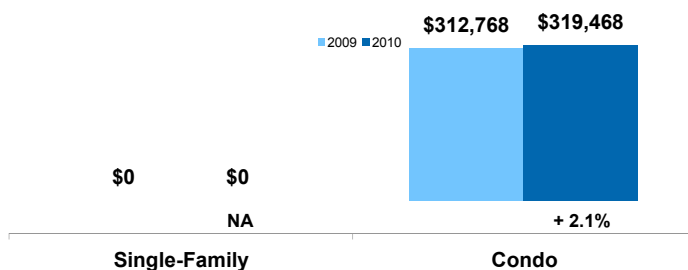
#### YTD New Listings

#### YTD Closed Sales



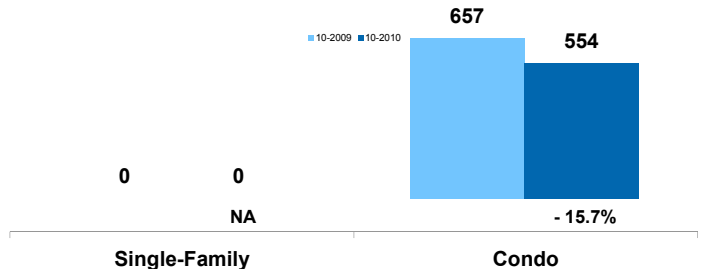
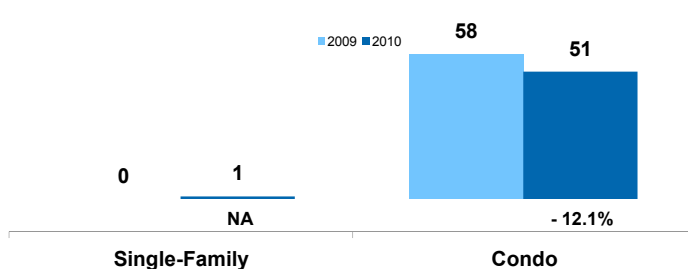
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waipahu (1-9-4)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	35	33	- 5.7%	323	360	+ 11.5%
Closed Sales	26	22	- 15.4%	205	218	+ 6.3%
Median Sales Price*	\$485,000	\$525,000	+ 8.2%	\$507,000	\$525,000	+ 3.6%
Average Sales Price*	\$489,131	\$528,000	+ 7.9%	\$513,310	\$522,779	+ 1.8%
Percent of Original List Price Received at Sale*	96.5%	96.1%	- 0.4%	94.8%	95.7%	+ 0.9%
Median Days on Market Until Sale	26	24	- 7.7%	38	32	- 15.8%
Inventory of Homes for Sale at Month End	102	84	- 17.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

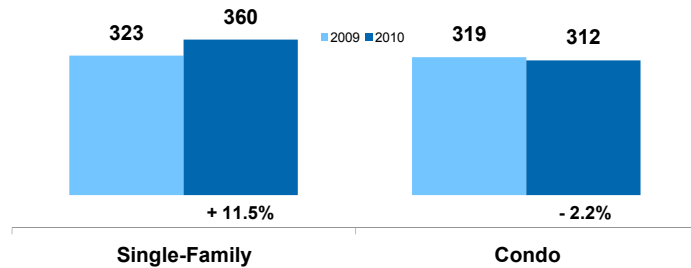
#### October

#### Year to Date

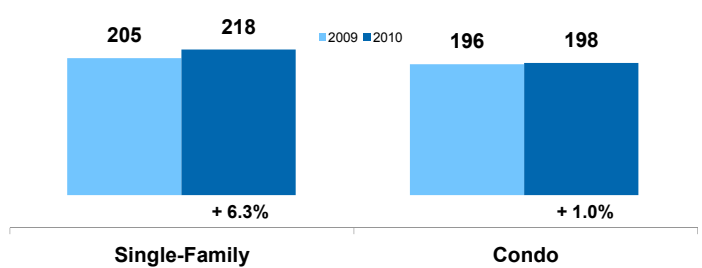
	2009	2010	Change	2009	2010	Change
New Listings	35	23	- 34.3%	319	312	- 2.2%
Closed Sales	30	21	- 30.0%	196	198	+ 1.0%
Median Sales Price*	\$269,250	\$265,000	- 1.6%	\$276,500	\$269,500	- 2.5%
Average Sales Price*	\$271,543	\$274,662	+ 1.1%	\$280,106	\$276,518	- 1.3%
Percent of Original List Price Received at Sale*	95.1%	94.2%	- 1.0%	95.1%	96.5%	+ 1.5%
Median Days on Market Until Sale	50	36	- 28.0%	41	32	- 23.2%
Inventory of Homes for Sale at Month End	96	92	- 4.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

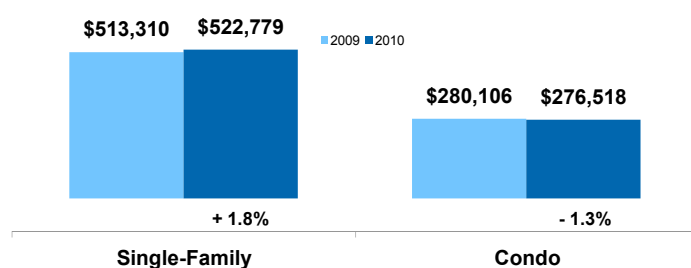
#### YTD New Listings



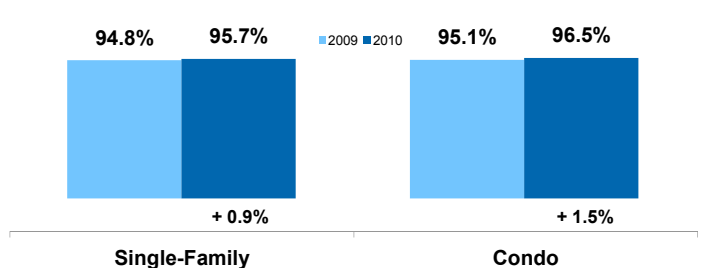
#### YTD Closed Sales



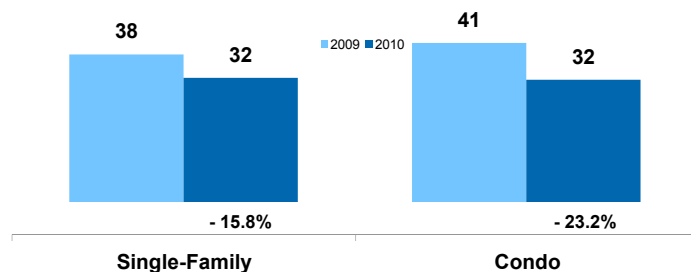
#### YTD Median Sales Price



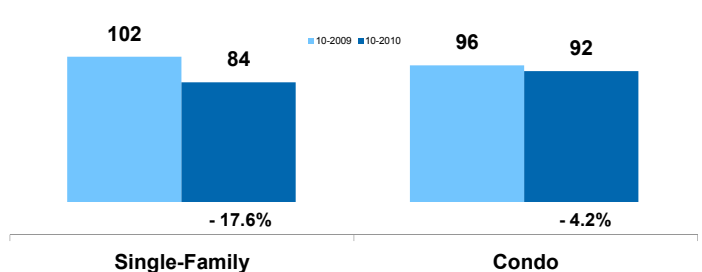
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Windward Coast (1-4-8 to 1-5-5)

### Single Family

#### October

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	10	- 41.2%	112	123	+ 9.8%
Closed Sales	1	2	+ 100.0%	25	34	+ 36.0%
Median Sales Price*	\$677,000	\$555,750	- 17.9%	\$460,000	\$504,500	+ 9.7%
Average Sales Price*	\$677,000	\$555,750	- 17.9%	\$690,600	\$527,559	- 23.6%
Percent of Original List Price Received at Sale*	75.6%	90.3%	+ 19.4%	84.6%	94.3%	+ 11.4%
Median Days on Market Until Sale	78	189	+ 141.7%	93	62	- 33.9%
Inventory of Homes for Sale at Month End	71	53	- 25.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

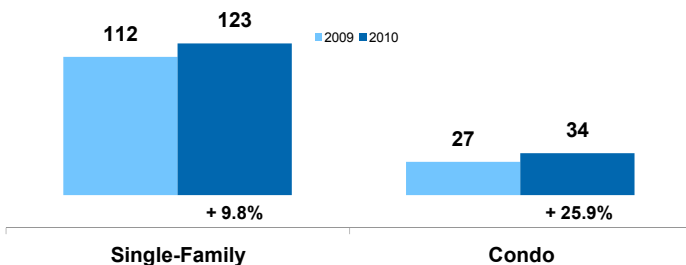
#### October

#### Year to Date

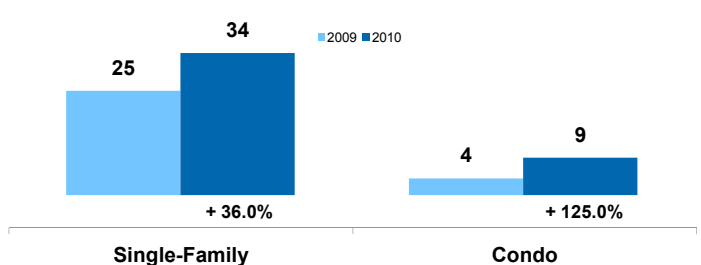
	2009	2010	Change	2009	2010	Change
New Listings	5	1	- 80.0%	27	34	+ 25.9%
Closed Sales	0	1	NA	4	9	+ 125.0%
Median Sales Price*	\$0	\$125,000	NA	\$211,500	\$220,000	+ 4.0%
Average Sales Price*	\$0	\$125,000	NA	\$189,000	\$198,978	+ 5.3%
Percent of Original List Price Received at Sale*	0.0%	81.5%	NA	78.8%	84.7%	+ 7.5%
Median Days on Market Until Sale	0	70	NA	65	142	+ 120.2%
Inventory of Homes for Sale at Month End	18	21	+ 16.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

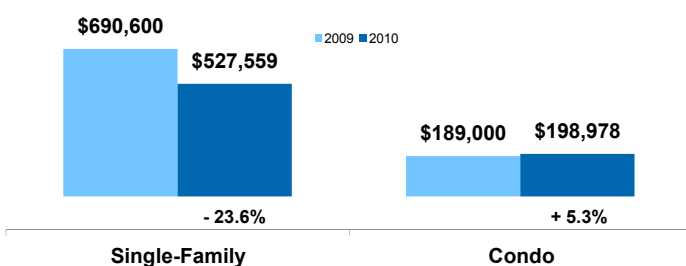
#### YTD New Listings



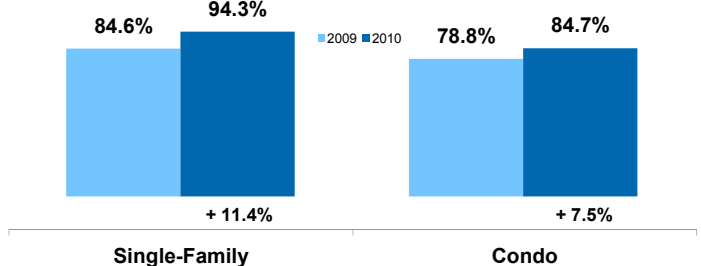
#### YTD Closed Sales



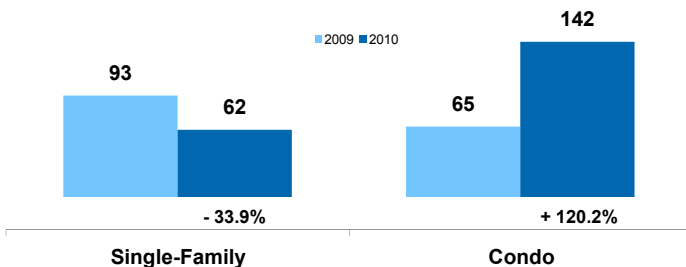
#### YTD Median Sales Price



#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End

