



**September 2010**

# Local Market Updates

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Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	September 2009	September 2010	Change	September 2009	September 2010	Change	September 2009	September 2010	Change	September 2009	September 2010	Change	September 2009	September 2010	Change	September 2009	September 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	6	12	100.0%	7	9	28.6%	\$1,350,000	\$1,208,000	-10.5%	85.8%	94.4%	10.1%	66	92	39.4%	44	44
Ala Moana - Kakaako (1-2-3)	0	0	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	3	3
Downtown - Nuuanu (1-1-8 to 1-2-2)	9	13	44.4%	7	1	-85.7%	\$640,000	\$552,000	-13.8%	93.4%	98.6%	5.5%	74	17	-77.0%	49	43
Ewa Plain (1-9-1)	62	51	-17.7%	37	43	16.2%	\$459,975	\$481,000	4.6%	95.4%	99.7%	4.5%	47	27	-42.6%	210	170
Hawaii Kai (1-3-9)	17	17	0.0%	24	20	-16.7%	\$832,500	\$930,000	11.7%	92.4%	93.5%	1.1%	57	39	-31.6%	89	83
Kailua - Waimanalo (1-4-1 to 1-4-3)	35	43	22.9%	18	27	50.0%	\$786,000	\$786,000	-5.1%	93.3%	94.1%	0.8%	56	43	-22.5%	136	123
Kalihi - Palama (1-1-2 to 1-1-7)	13	15	15.4%	9	13	44.4%	\$620,000	\$613,000	-1.1%	92.7%	94.2%	1.7%	54	56	3.7%	67	56
Kaneohe (1-4-4 to 1-4-7)	23	24	4.3%	22	27	22.7%	\$652,500	\$675,000	3.4%	89.8%	95.1%	5.9%	77	27	-64.9%	148	91
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	25	23	-8.0%	17	15	-11.8%	\$665,000	\$930,000	39.8%	89.0%	91.4%	2.7%	49	37	-24.5%	111	92
Makaha - Nanakuli (1-8-1 to 1-8-9)	32	37	15.6%	15	19	26.7%	\$297,500	\$299,000	0.5%	90.8%	92.8%	2.2%	52	45	-13.5%	150	153
Makakilo (1-9-2 to 1-9-3)	20	15	-25.0%	15	8	-46.7%	\$510,000	\$492,250	-3.5%	93.0%	97.3%	4.6%	72	27	-62.5%	55	44
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	6	16	166.7%	7	9	28.6%	\$800,000	\$799,000	-0.1%	90.5%	93.8%	3.7%	63	34	-46.0%	50	57
Mililani (1-9-5)	21	25	19.0%	9	12	33.3%	\$780,000	\$609,500	-21.9%	96.3%	96.8%	0.5%	68	30	-56.6%	51	55
Moanalua - Salt Lake (1-1-1)	3	7	133.3%	3	3	0.0%	\$640,000	\$710,000	10.9%	95.5%	95.6%	0.1%	26	97	273.1%	23	14
North Shore (1-5-6 to 1-6-9)	10	14	40.0%	5	6	20.0%	\$600,000	\$722,500	20.4%	90.7%	92.0%	1.5%	153	39	-74.8%	96	94
Pearl City - Aiea (1-9-6 to 1-9-9)	16	33	106.3%	26	16	-38.5%	\$587,500	\$590,000	0.4%	94.2%	94.5%	0.4%	44	26	-40.9%	69	84
Wahiawa (1-7-1 to 1-7-7)	14	19	35.7%	5	2	-60.0%	\$270,000	\$270,000	-27.0%	96.2%	79.7%	-17.1%	53	87	64.2%	42	40
Waiialae-Kahala (1-3-5)	12	11	-8.3%	7	12	71.4%	\$1,150,000	\$1,419,000	23.4%	86.0%	93.1%	8.3%	75	28	-63.3%	66	58
Waikiki (1-2-6)	0	1	NA	0	1	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	1	NA	0	0
Waipahu (1-9-4)	35	36	2.9%	17	26	52.9%	\$493,000	\$490,000	-0.6%	96.9%	97.4%	0.6%	15	37	146.7%	101	84
Windward Coast (1-4-8 to 1-5-5)	17	16	-5.9%	3	3	0.0%	\$460,000	\$380,000	-17.4%	79.1%	95.8%	21.2%	48	83	72.9%	68	61

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	75	97	29.3%	39	51	30.8%	\$890,000	\$1,069,000	20.1%	86.1%	95.8%	11.3%	79	17	-78.5%
Ala Moana - Kakaako (1-2-3)	6	3	-50.0%	2	2	0.0%	\$673,750	\$515,000	-23.6%	84.7%	96.4%	13.7%	107	47	-56.1%
Downtown - Nuuanu (1-1-8 to 1-2-2)	103	97	-5.8%	42	48	14.3%	\$697,500	\$743,000	6.5%	91.8%	92.3%	0.5%	33	52	58.5%
Ewa Plain (1-9-1)	586	608	3.8%	316	382	20.9%	\$440,000	\$435,000	-1.1%	94.9%	98.0%	3.3%	50	32	-37.0%
Hawaii Kai (1-3-9)	238	267	12.2%	130	144	10.8%	\$780,000	\$830,000	6.4%	91.8%	96.0%	4.6%	56	26	-53.6%
Kailua - Waimanalo (1-4-1 to 1-4-3)	317	340	7.3%	145	182	25.5%	\$725,000	\$775,000	6.9%	91.3%	95.4%	4.4%	57	35	-38.6%
Kalihi - Palama (1-1-2 to 1-1-7)	146	174	19.2%	59	81	37.3%	\$559,500	\$540,000	-3.5%	93.3%	94.6%	1.3%	44	32	-27.3%
Kaneohe (1-4-4 to 1-4-7)	352	332	-5.7%	152	227	49.3%	\$640,000	\$650,000	1.6%	92.6%	95.1%	2.7%	48	24	-49.5%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	258	235	-8.9%	112	140	25.0%	\$735,000	\$775,000	5.4%	90.6%	96.5%	6.5%	56	17	-70.5%
Makaha - Nanakuli (1-8-1 to 1-8-9)	265	316	19.2%	110	142	29.1%	\$285,000	\$305,000	7.0%	91.8%	93.8%	2.2%	75	47	-37.3%
Makakilo (1-9-2 to 1-9-3)	154	132	-14.3%	85	66	-22.4%	\$495,000	\$520,000	5.1%	93.9%	95.8%	2.1%	41	45	8.5%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	142	149	4.9%	57	60	5.3%	\$747,500	\$843,925	12.9%	92.2%	94.0%	2.0%	36	21	-41.7%
Mililani (1-9-5)	190	202	6.3%	119	125	5.0%	\$595,250	\$600,000	0.8%	95.0%	97.2%	2.3%	47	28	-40.4%
Moanalua - Salt Lake (1-1-1)	47	45	-4.3%	19	30	57.9%	\$675,000	\$665,000	-1.5%	93.4%	96.9%	3.7%	39	39	-1.3%
North Shore (1-5-6 to 1-6-9)	160	170	6.3%	37	59	59.5%	\$629,000	\$660,000	4.9%	87.8%	89.8%	2.3%	92	85	-7.6%
Pearl City - Aiea (1-9-6 to 1-9-9)	209	236	12.9%	130	121	-6.9%	\$560,000	\$595,000	6.3%	93.1%	96.3%	3.4%	45	28	-37.8%
Wahiawa (1-7-1 to 1-7-7)	79	112	41.8%	30	50	66.7%	\$388,000	\$380,000	-2.1%	92.7%	93.4%	0.8%	66	33	-50.4%
Waiialae-Kahala (1-3-5)	153	164	7.2%	62	90	45.2%	\$1,300,000	\$1,340,000	3.1%	88.8%	93.7%	5.6%	41	30	-28.0%
Waikiki (1-2-6)	1	4	300.0%	0	1	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	1	NA
Waipahu (1-9-4)	288	325	12.8%	179	195	8.9%	\$509,000	\$525,000	3.1%	94.6%	95.7%	1.2%	41	34	-17.1%
Windward Coast (1-4-8 to 1-5-5)	95	113	18.9%	24	32	33.3%	\$455,000	\$504,500	10.9%	85.0%	94.5%	11.2%	96	62	-35.9%

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	September 2009	September 2010	Change	September 2009	September 2010	Change	September 2009	September 2010	Change	September 2009	September 2010	Change	September 2009	September 2010	Change	September 2009	September 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	0	1	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	1	0
Ala Moana - Kakaako (1-2-3)	50	40	-20.0%	37	28	-24.3%	\$410,000	\$660,000	61.0%	92.0%	97.5%	6.0%	70	74	5.0%	209	180
Downtown - Nuuanu (1-1-8 to 1-2-2)	50	50	0.0%	27	37	37.0%	\$375,000	\$500,000	33.3%	96.8%	96.1%	-0.8%	61	18	-70.5%	152	177
Ewa Plain (1-9-1)	38	36	-5.3%	22	24	9.1%	\$245,000	\$305,500	24.7%	96.1%	97.1%	1.1%	25	61	144.0%	133	89
Hawaii Kai (1-3-9)	17	34	100.0%	19	16	-15.8%	\$525,000	\$550,000	4.8%	94.6%	97.8%	3.3%	60	40	-33.3%	56	58
Kailua - Waimanalo (1-4-1 to 1-4-3)	7	5	-28.6%	9	10	11.1%	\$355,000	\$376,250	6.0%	92.7%	97.7%	5.5%	66	16	-75.8%	21	26
Kalihi - Palama (1-1-2 to 1-1-7)	9	11	22.2%	10	11	10.0%	\$291,500	\$278,000	-4.6%	86.2%	97.5%	13.1%	127	25	-80.2%	33	36
Kaneohe (1-4-4 to 1-4-7)	12	22	83.3%	14	7	-50.0%	\$345,500	\$397,000	14.9%	98.1%	95.6%	-2.5%	50	33	-34.0%	54	67
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	21	9	-57.1%	5	6	20.0%	\$220,000	\$365,750	66.3%	92.2%	94.3%	2.3%	17	18	5.9%	82	77
Makaha - Nanakuli (1-8-1 to 1-8-9)	20	20	0.0%	5	7	40.0%	\$100,000	\$110,000	10.0%	87.2%	89.1%	2.1%	122	42	-65.6%	106	77
Makakilo (1-9-2 to 1-9-3)	15	12	-20.0%	8	6	-25.0%	\$258,000	\$280,000	8.5%	92.8%	97.0%	4.5%	30	79	167.8%	49	41
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	88	77	-12.5%	39	37	-5.1%	\$305,000	\$300,000	-1.6%	93.7%	93.5%	-0.1%	36	41	13.9%	235	236
Milliani (1-9-5)	25	23	-8.0%	23	14	-39.1%	\$303,000	\$275,000	-9.2%	93.9%	93.9%	0.0%	61	68	10.0%	69	91
Moanalua - Salt Lake (1-1-1)	22	23	4.5%	26	12	-53.8%	\$305,000	\$251,450	-17.6%	96.9%	95.8%	-1.1%	16	61	278.1%	47	50
North Shore (1-5-6 to 1-6-9)	9	11	22.2%	3	1	-66.7%	\$207,500	\$150,000	-27.7%	78.0%	84.7%	8.7%	153	21	-86.3%	49	41
Pearl City - Aiea (1-9-6 to 1-9-9)	37	40	8.1%	29	15	-48.3%	\$224,000	\$262,000	17.0%	97.6%	95.0%	-2.7%	47	45	-4.3%	91	121
Wahiawa (1-7-1 to 1-7-7)	1	2	100.0%	1	0	-100.0%	\$137,000	\$0	-100.0%	86.2%	0.0%	-100.0%	188	0	-100.0%	15	17
Waiata-Kahala (1-3-5)	9	7	-22.2%	3	2	-33.3%	\$445,000	\$545,000	22.5%	99.8%	99.6%	-0.2%	7	27	285.7%	18	17
Waikiki (1-2-6)	142	113	-20.4%	55	50	-9.1%	\$280,000	\$327,000	16.8%	90.6%	92.4%	1.9%	52	42	-19.2%	682	567
Waipahu (1-9-4)	34	23	-32.4%	17	14	-17.6%	\$275,000	\$321,000	16.7%	94.2%	96.3%	2.2%	38	39	2.6%	91	100
Windward Coast (1-4-8 to 1-5-5)	2	3	50.0%	2	0	-100.0%	\$211,500	\$0	-100.0%	76.4%	0.0%	-100.0%	167	0	-100.0%	15	21

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	2	4	100.0%	0	3	NA	\$0	\$481,500	NA	0.0%	98.2%	NA	0	3	NA
Ala Moana - Kakaako (1-2-3)	519	446	-14.1%	229	255	11.4%	\$400,000	\$339,000	-15.3%	89.9%	95.1%	5.8%	70	44	-37.1%
Downtown - Nuuanu (1-1-8 to 1-2-2)	404	465	15.1%	167	219	31.1%	\$346,000	\$395,000	14.2%	92.9%	95.5%	2.8%	56	30	-46.4%
Ewa Plain (1-9-1)	323	343	6.2%	142	230	62.0%	\$266,250	\$300,000	12.7%	93.8%	98.2%	4.7%	65	30	-53.5%
Hawaii Kai (1-3-9)	207	236	14.0%	132	155	17.4%	\$490,000	\$525,000	7.1%	94.0%	97.1%	3.3%	69	19	-72.3%
Kailua - Waimanalo (1-4-1 to 1-4-3)	79	96	21.5%	49	65	32.7%	\$365,000	\$377,500	3.4%	91.7%	96.5%	5.2%	63	22	-65.1%
Kalihi - Palama (1-1-2 to 1-1-7)	100	123	23.0%	60	74	23.3%	\$300,000	\$320,000	6.7%	91.3%	95.4%	4.5%	59	29	-51.7%
Kaneohe (1-4-4 to 1-4-7)	185	192	3.8%	96	107	11.5%	\$377,500	\$376,000	-0.4%	94.5%	96.5%	2.1%	51	33	-35.3%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	148	154	4.1%	36	72	100.0%	\$370,000	\$448,000	21.1%	86.4%	94.1%	9.0%	85	21	-75.1%
Makaha - Nanakuli (1-8-1 to 1-8-9)	183	154	-15.8%	53	74	39.6%	\$119,950	\$90,000	-25.0%	84.3%	86.7%	2.9%	83	57	-31.3%
Makakilo (1-9-2 to 1-9-3)	107	103	-3.7%	58	55	-5.2%	\$241,400	\$249,000	3.1%	93.8%	94.9%	1.2%	50	71	43.4%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	637	668	4.9%	291	382	31.3%	\$305,000	\$309,375	1.4%	93.1%	95.5%	2.6%	48	24	-50.0%
Milliani (1-9-5)	251	253	0.8%	158	137	-13.3%	\$295,000	\$285,000	-3.4%	94.0%	96.5%	2.7%	44	26	-40.9%
Moanalua - Salt Lake (1-1-1)	176	194	10.2%	120	139	15.8%	\$302,500	\$270,000	-10.7%	94.9%	95.6%	0.7%	36	29	-19.4%
North Shore (1-5-6 to 1-6-9)	76	75	-1.3%	17	20	17.6%	\$255,000	\$241,000	-5.5%	88.0%	91.9%	4.4%	46	86	87.0%
Pearl City - Aiea (1-9-6 to 1-9-9)	318	363	14.2%	186	203	9.1%	\$225,000	\$270,000	-1.8%	94.6%	95.9%	1.4%	46	25	-45.7%
Wahiawa (1-7-1 to 1-7-7)	30	33	10.0%	10	11	10.0%	\$139,000	\$120,000	-13.7%	90.9%	83.6%	-8.0%	60	44	-26.7%
Waiata-Kahala (1-3-5)	50	52	4.0%	29	34	17.2%	\$426,000	\$440,000	3.3%	92.9%	94.1%	1.2%	22	27	20.5%
Waikiki (1-2-6)	1253	1204	-3.9%	410	512	24.9%	\$275,500	\$285,000	3.4%	88.7%	92.3%	4.0%	60	50	-16.7%
Waipahu (1-9-4)	284	290	2.1%	166	177	6.6%	\$279,000	\$270,000	-3.2%	95.1%	96.8%	1.8%	39	31	-20.5%
Windward Coast (1-4-8 to 1-5-5)	22	33	50.0%	4	8	100.0%	\$211,500	\$221,000	4.5%	78.8%	85.2%	8.0%	65	156	141.9%

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Aina Haina - Kuliouou (1-3-6 to 1-3-8)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	6	12	+ 100.0%	75	97	+ 29.3%
Closed Sales	7	9	+ 28.6%	39	51	+ 30.8%
Median Sales Price*	\$1,350,000	\$1,208,000	- 10.5%	\$890,000	\$1,069,000	+ 20.1%
Average Sales Price*	\$1,993,429	\$1,952,556	- 2.1%	\$1,391,763	\$1,394,262	+ 0.2%
Percent of Original List Price Received at Sale*	85.8%	94.4%	+ 10.1%	86.1%	95.8%	+ 11.3%
Median Days on Market Until Sale	66	92	+ 39.4%	79	17	- 78.5%
Inventory of Homes for Sale at Month End	44	44	- 0.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

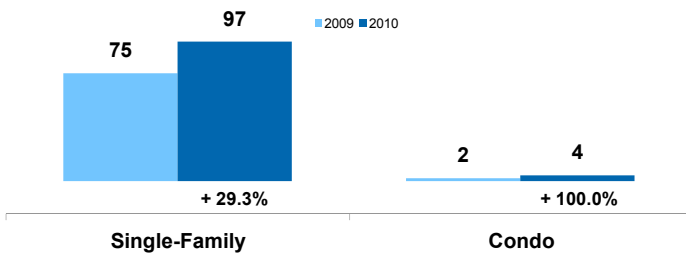
#### September

#### Year to Date

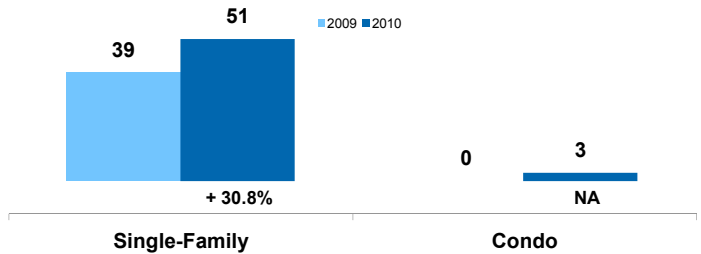
	2009	2010	Change	2009	2010	Change
New Listings	0	1	NA	2	4	+ 100.0%
Closed Sales	0	0	NA	0	3	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$481,500	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$481,500	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	98.2%	NA
Median Days on Market Until Sale	0	0	NA	0	3	NA
Inventory of Homes for Sale at Month End	1	0	- 100.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

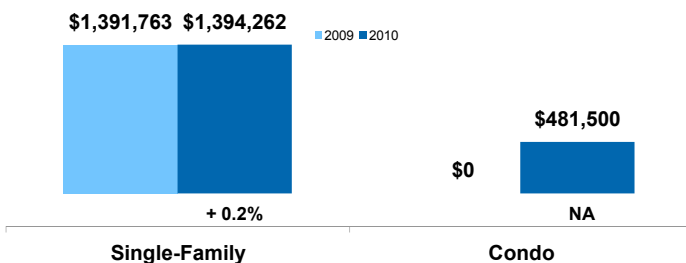
#### YTD New Listings



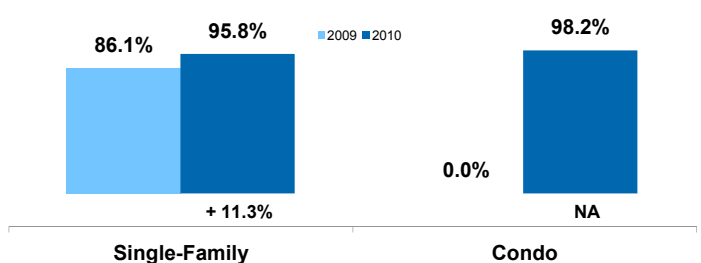
#### YTD Closed Sales



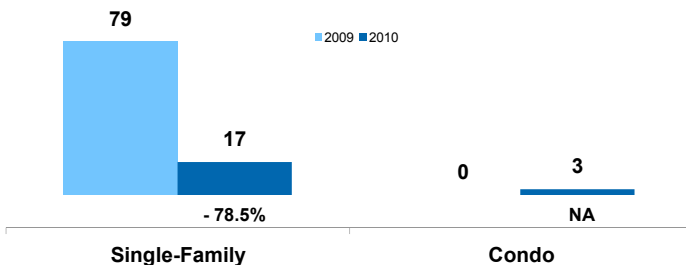
#### YTD Median Sales Price



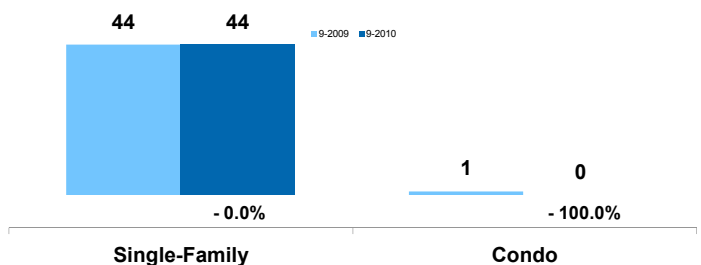
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ala Moana - Kakaako (1-2-3)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	6	3	- 50.0%
Closed Sales	0	0	NA	2	2	- 0.0%
Median Sales Price*	\$0	\$0	NA	\$673,750	\$515,000	- 23.6%
Average Sales Price*	\$0	\$0	NA	\$673,750	\$515,000	- 23.6%
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	84.7%	96.4%	+ 13.7%
Median Days on Market Until Sale	0	0	NA	107	47	- 56.1%
Inventory of Homes for Sale at Month End	3	3	- 0.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### September

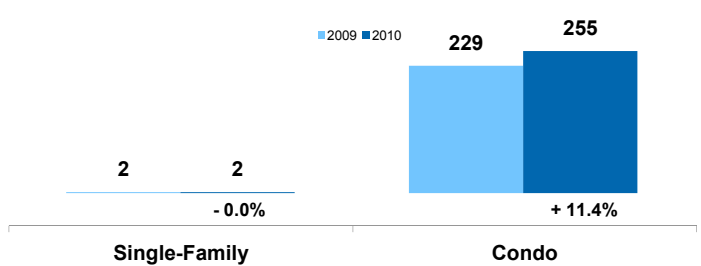
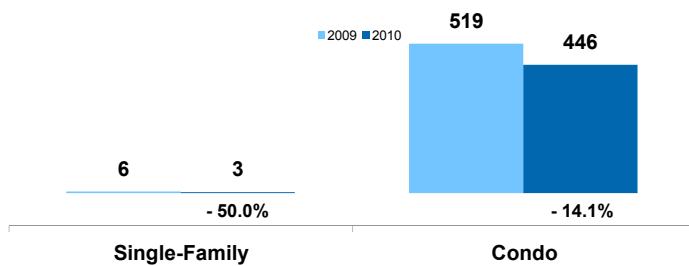
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	50	40	- 20.0%	519	446	- 14.1%
Closed Sales	37	28	- 24.3%	229	255	+ 11.4%
Median Sales Price*	\$410,000	\$660,000	+ 61.0%	\$400,000	\$339,000	- 15.3%
Average Sales Price*	\$647,781	\$727,064	+ 12.2%	\$525,248	\$512,849	- 2.4%
Percent of Original List Price Received at Sale*	92.0%	97.5%	+ 6.0%	89.9%	95.1%	+ 5.8%
Median Days on Market Until Sale	70	74	+ 5.0%	70	44	- 37.1%
Inventory of Homes for Sale at Month End	209	180	- 13.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

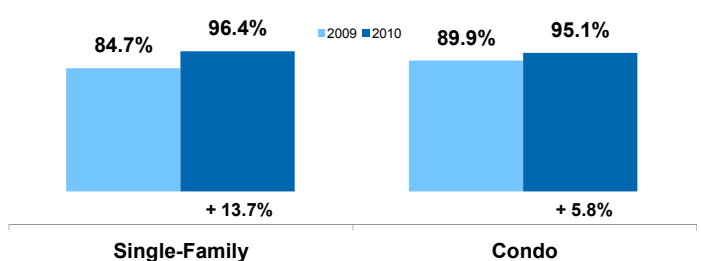
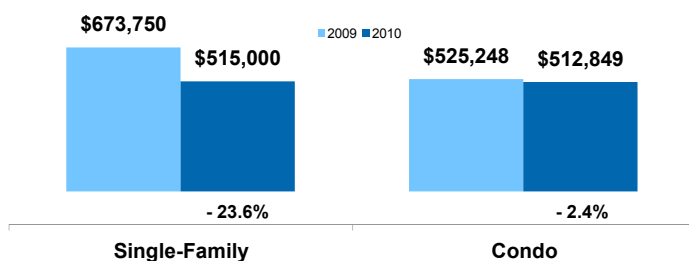
#### YTD New Listings

#### YTD Closed Sales



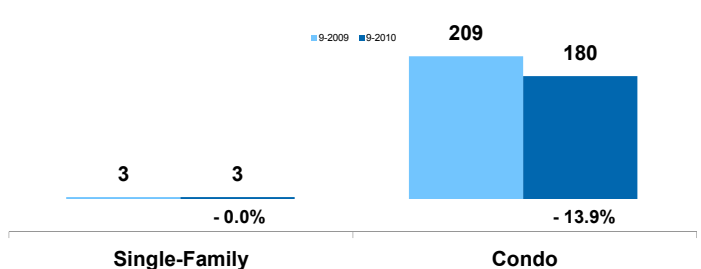
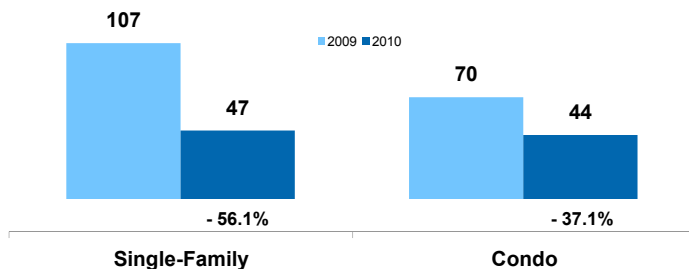
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Downtown - Nuuanu (1-1-8 to 1-2-2)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	13	+ 44.4%	103	97	- 5.8%
Closed Sales	7	1	- 85.7%	42	48	+ 14.3%
Median Sales Price*	\$640,000	\$552,000	- 13.8%	\$697,500	\$743,000	+ 6.5%
Average Sales Price*	\$643,571	\$552,000	- 14.2%	\$761,024	\$841,328	+ 10.6%
Percent of Original List Price Received at Sale*	93.4%	98.6%	+ 5.5%	91.8%	92.3%	+ 0.5%
Median Days on Market Until Sale	74	17	- 77.0%	33	52	+ 58.5%
Inventory of Homes for Sale at Month End	49	43	- 12.2%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

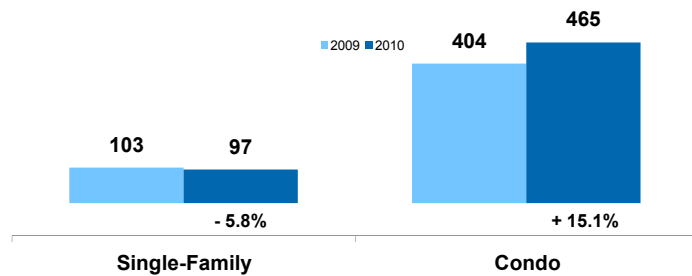
#### September

#### Year to Date

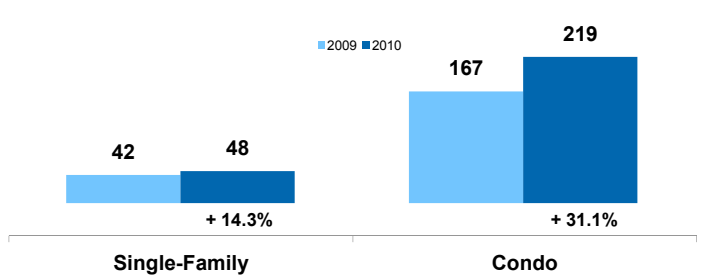
	2009	2010	Change	2009	2010	Change
New Listings	50	50	- 0.0%	404	465	+ 15.1%
Closed Sales	27	37	+ 37.0%	167	219	+ 31.1%
Median Sales Price*	\$375,000	\$500,000	+ 33.3%	\$346,000	\$395,000	+ 14.2%
Average Sales Price*	\$394,926	\$497,465	+ 26.0%	\$384,911	\$429,144	+ 11.5%
Percent of Original List Price Received at Sale*	96.8%	96.1%	- 0.8%	92.9%	95.5%	+ 2.8%
Median Days on Market Until Sale	61	18	- 70.5%	56	30	- 46.4%
Inventory of Homes for Sale at Month End	152	177	+ 16.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

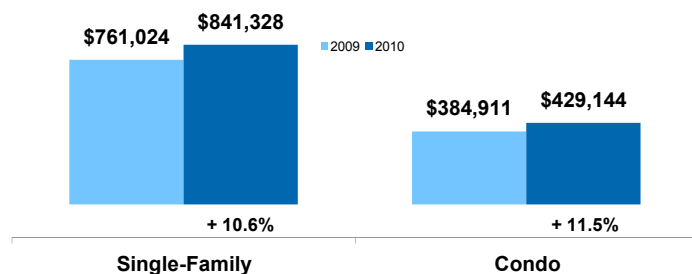
#### YTD New Listings



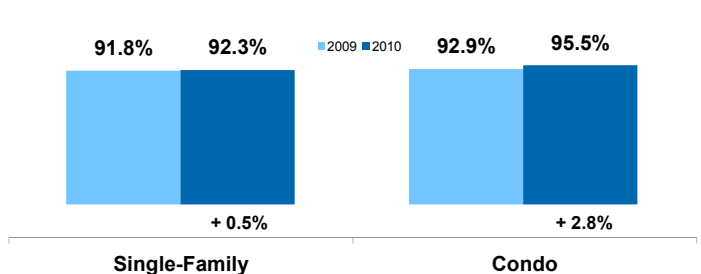
#### YTD Closed Sales



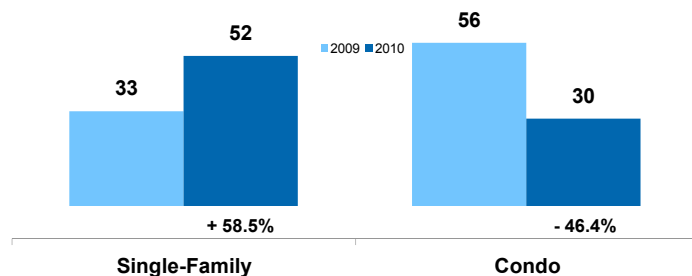
#### YTD Median Sales Price



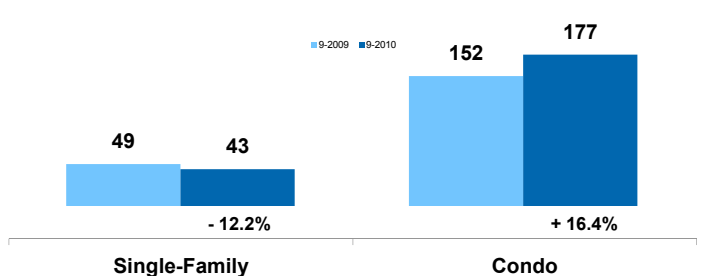
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ewa Plain (1-9-1)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	62	51	- 17.7%	586	608	+ 3.8%
Closed Sales	37	43	+ 16.2%	316	382	+ 20.9%
Median Sales Price*	\$459,975	\$481,000	+ 4.6%	\$440,000	\$435,000	- 1.1%
Average Sales Price*	\$468,636	\$478,192	+ 2.0%	\$464,968	\$459,591	- 1.2%
Percent of Original List Price Received at Sale*	95.4%	99.7%	+ 4.5%	94.9%	98.0%	+ 3.3%
Median Days on Market Until Sale	47	27	- 42.6%	50	32	- 37.0%
Inventory of Homes for Sale at Month End	210	170	- 19.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

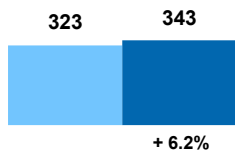
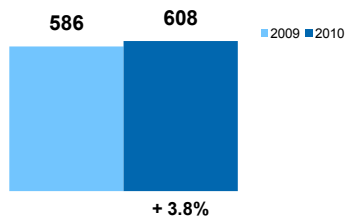
#### September

#### Year to Date

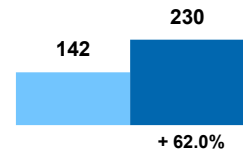
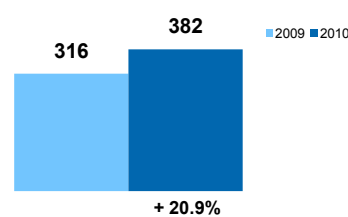
	2009	2010	Change	2009	2010	Change
New Listings	38	36	- 5.3%	323	343	+ 6.2%
Closed Sales	22	24	+ 9.1%	142	230	+ 62.0%
Median Sales Price*	\$245,000	\$305,500	+ 24.7%	\$266,250	\$300,000	+ 12.7%
Average Sales Price*	\$249,743	\$305,863	+ 22.5%	\$295,443	\$308,465	+ 4.4%
Percent of Original List Price Received at Sale*	96.1%	97.1%	+ 1.1%	93.8%	98.2%	+ 4.7%
Median Days on Market Until Sale	25	61	+ 144.0%	65	30	- 53.5%
Inventory of Homes for Sale at Month End	133	89	- 33.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

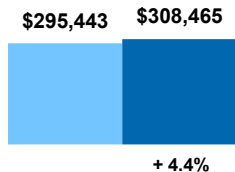
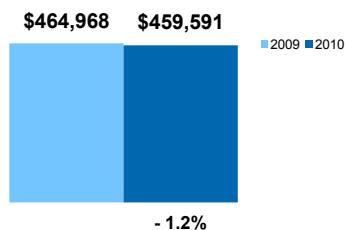
#### YTD New Listings



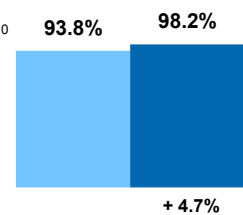
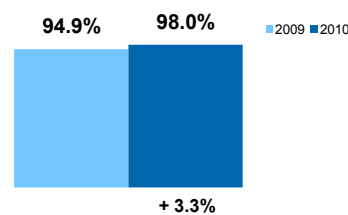
#### YTD Closed Sales



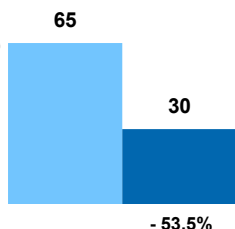
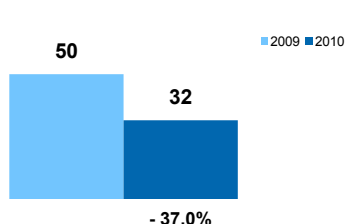
#### YTD Median Sales Price



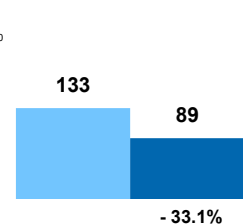
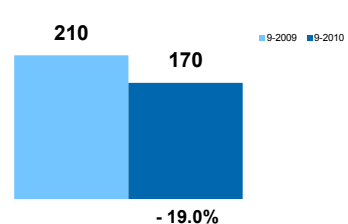
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Hawaii Kai (1-3-9)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	17	- 0.0%	238	267	+ 12.2%
Closed Sales	24	20	- 16.7%	130	144	+ 10.8%
Median Sales Price*	\$832,500	\$930,000	+ 11.7%	\$780,000	\$830,000	+ 6.4%
Average Sales Price*	\$869,575	\$1,184,500	+ 36.2%	\$901,267	\$1,023,673	+ 13.6%
Percent of Original List Price Received at Sale*	92.4%	93.5%	+ 1.1%	91.8%	96.0%	+ 4.6%
Median Days on Market Until Sale	57	39	- 31.6%	56	26	- 53.6%
Inventory of Homes for Sale at Month End	89	83	- 6.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

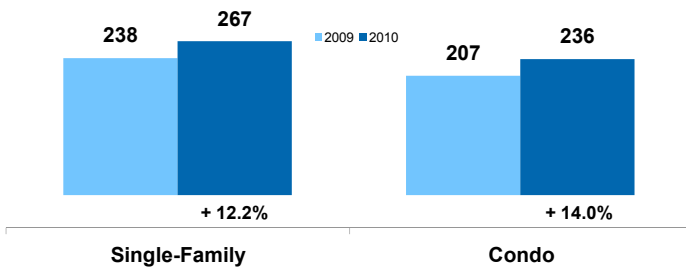
#### September

#### Year to Date

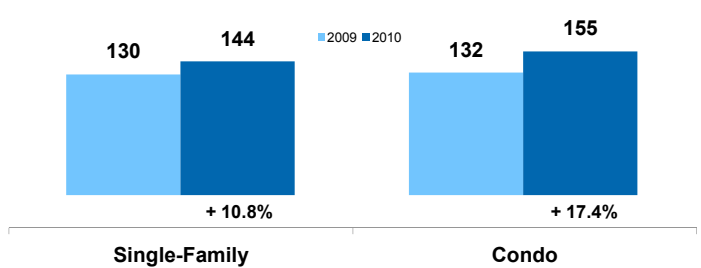
	2009	2010	Change	2009	2010	Change
New Listings	17	34	+ 100.0%	207	236	+ 14.0%
Closed Sales	19	16	- 15.8%	132	155	+ 17.4%
Median Sales Price*	\$525,000	\$550,000	+ 4.8%	\$490,000	\$525,000	+ 7.1%
Average Sales Price*	\$552,105	\$557,300	+ 0.9%	\$509,693	\$539,609	+ 5.9%
Percent of Original List Price Received at Sale*	94.6%	97.8%	+ 3.3%	94.0%	97.1%	+ 3.3%
Median Days on Market Until Sale	60	40	- 33.3%	69	19	- 72.3%
Inventory of Homes for Sale at Month End	56	58	+ 3.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

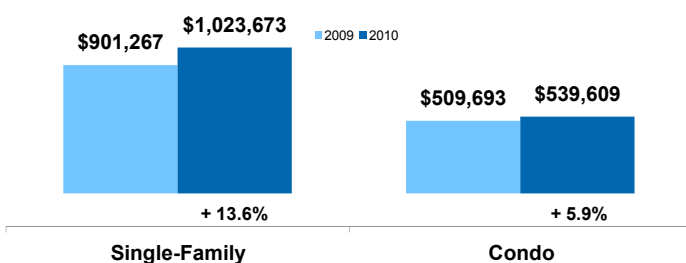
#### YTD New Listings



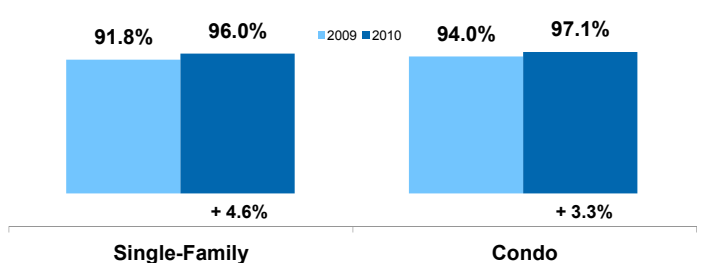
#### YTD Closed Sales



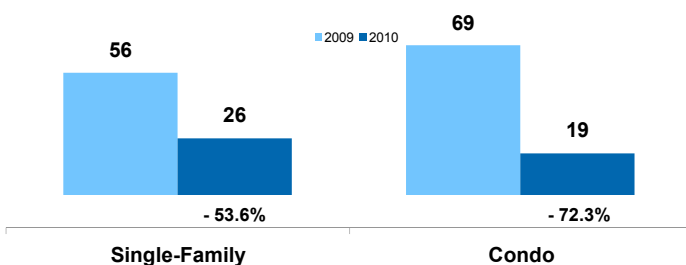
#### YTD Median Sales Price



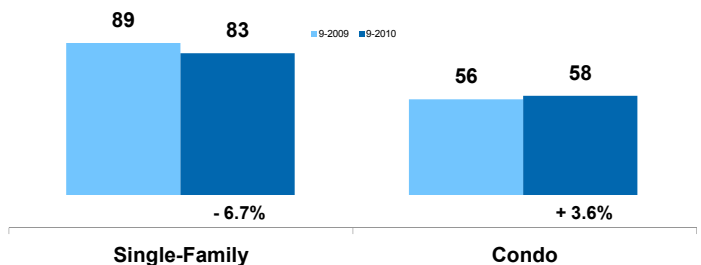
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kailua - Waimanalo (1-4-1 to Selected 1-4-4)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	35	43	+ 22.9%	317	340	+ 7.3%
Closed Sales	18	27	+ 50.0%	145	182	+ 25.5%
Median Sales Price*	\$828,500	\$786,000	- 5.1%	\$725,000	\$775,000	+ 6.9%
Average Sales Price*	\$1,417,222	\$1,008,000	- 28.9%	\$916,443	\$1,015,875	+ 10.8%
Percent of Original List Price Received at Sale*	93.3%	94.1%	+ 0.8%	91.3%	95.4%	+ 4.4%
Median Days on Market Until Sale	56	43	- 22.5%	57	35	- 38.6%
Inventory of Homes for Sale at Month End	136	123	- 9.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

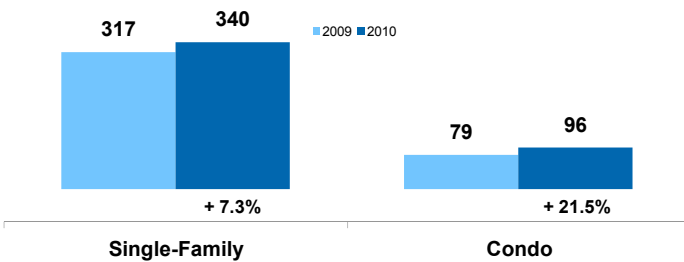
#### September

#### Year to Date

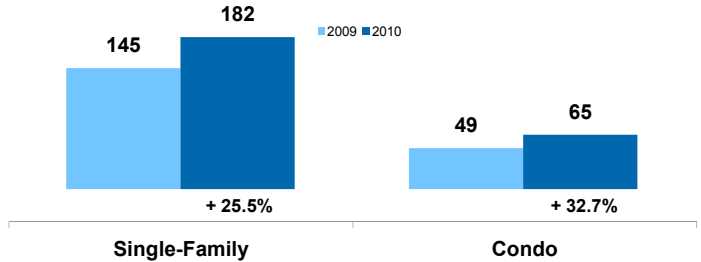
	2009	2010	Change	2009	2010	Change
New Listings	7	5	- 28.6%	79	96	+ 21.5%
Closed Sales	9	10	+ 11.1%	49	65	+ 32.7%
Median Sales Price*	\$355,000	\$376,250	+ 6.0%	\$365,000	\$377,500	+ 3.4%
Average Sales Price*	\$436,111	\$421,400	- 3.4%	\$403,862	\$413,906	+ 2.5%
Percent of Original List Price Received at Sale*	92.7%	97.7%	+ 5.5%	91.7%	96.5%	+ 5.2%
Median Days on Market Until Sale	66	16	- 75.8%	63	22	- 65.1%
Inventory of Homes for Sale at Month End	21	26	+ 23.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

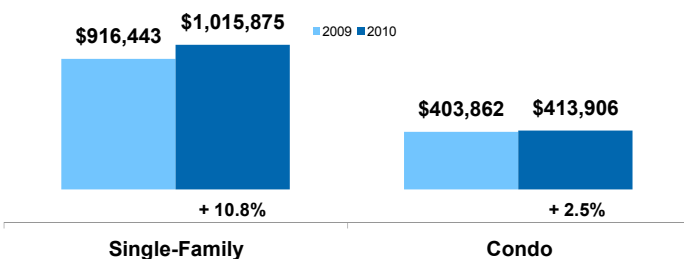
#### YTD New Listings



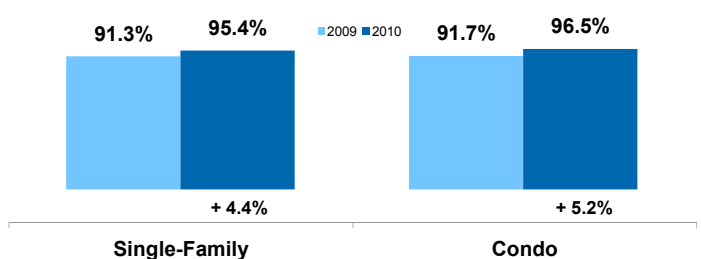
#### YTD Closed Sales



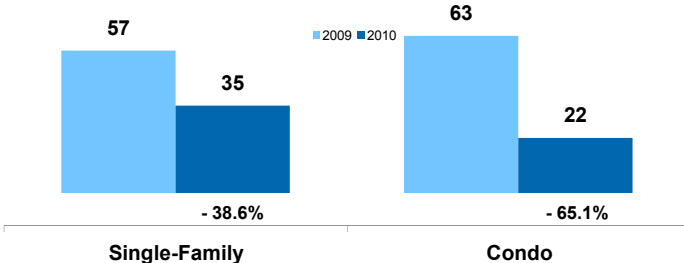
#### YTD Median Sales Price



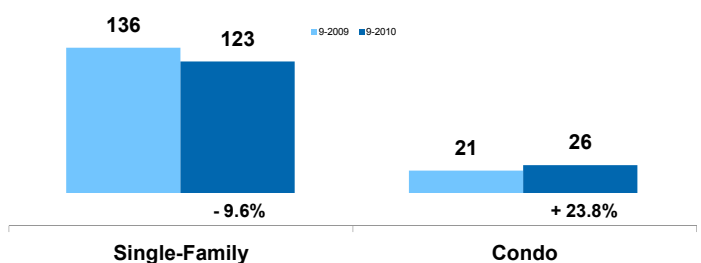
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kalihi - Palama (1-1-2 to 1-1-7)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	13	15	+ 15.4%	146	174	+ 19.2%
Closed Sales	9	13	+ 44.4%	59	81	+ 37.3%
Median Sales Price*	\$620,000	\$613,000	- 1.1%	\$559,500	\$540,000	- 3.5%
Average Sales Price*	\$598,389	\$607,615	+ 1.5%	\$565,181	\$557,555	- 1.3%
Percent of Original List Price Received at Sale*	92.7%	94.2%	+ 1.7%	93.3%	94.6%	+ 1.3%
Median Days on Market Until Sale	54	56	+ 3.7%	44	32	- 27.3%
Inventory of Homes for Sale at Month End	67	56	- 16.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### September

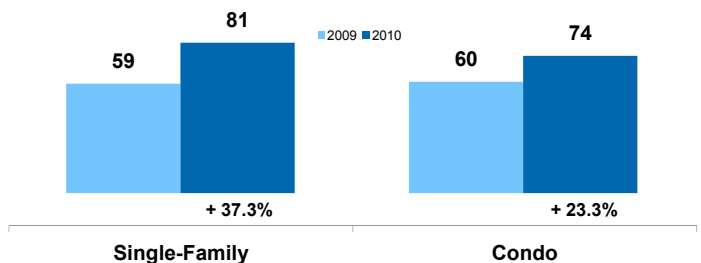
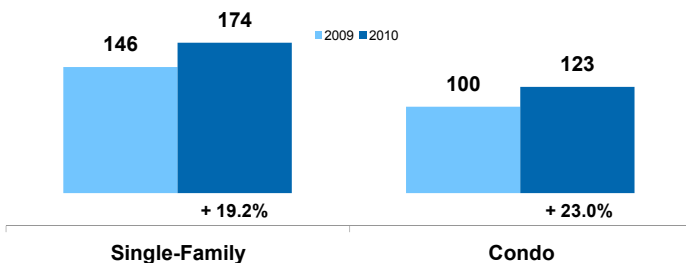
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	11	+ 22.2%	100	123	+ 23.0%
Closed Sales	10	11	+ 10.0%	60	74	+ 23.3%
Median Sales Price*	\$291,500	\$278,000	- 4.6%	\$300,000	\$320,000	+ 6.7%
Average Sales Price*	\$316,000	\$270,409	- 14.4%	\$325,373	\$335,315	+ 3.1%
Percent of Original List Price Received at Sale*	86.2%	97.5%	+ 13.1%	91.3%	95.4%	+ 4.5%
Median Days on Market Until Sale	127	25	- 80.2%	59	29	- 51.7%
Inventory of Homes for Sale at Month End	33	36	+ 9.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

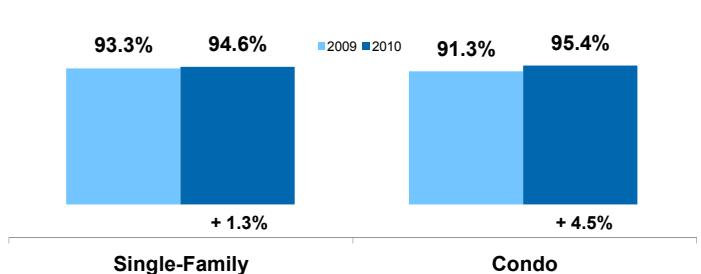
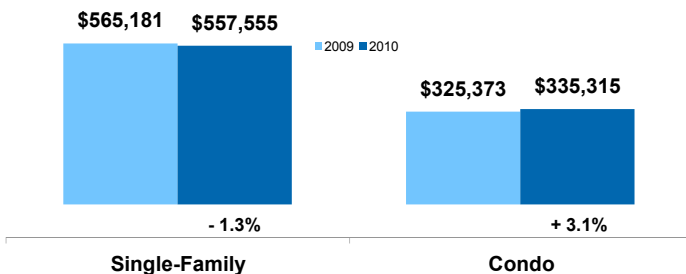
#### YTD New Listings

#### YTD Closed Sales



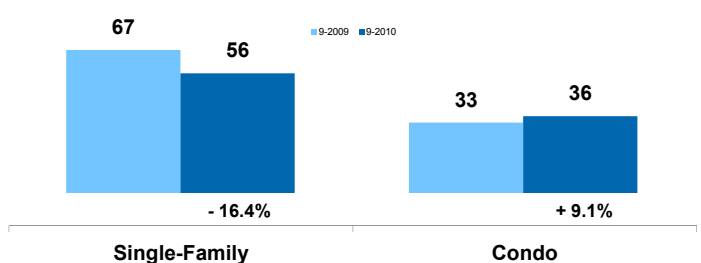
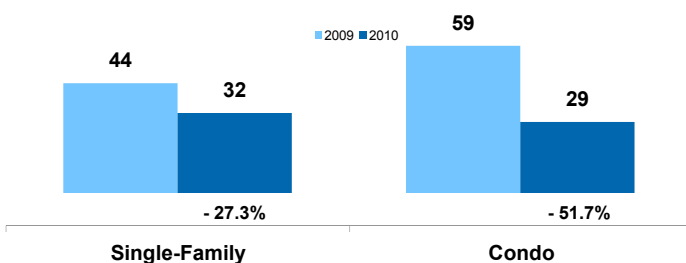
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kaneohe (Selected 1-4-4 to 1-4-7)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	23	24	+ 4.3%	352	332	- 5.7%
Closed Sales	22	27	+ 22.7%	152	227	+ 49.3%
Median Sales Price*	\$652,500	\$675,000	+ 3.4%	\$640,000	\$650,000	+ 1.6%
Average Sales Price*	\$747,205	\$737,515	- 1.3%	\$712,824	\$697,942	- 2.1%
Percent of Original List Price Received at Sale*	89.8%	95.1%	+ 5.9%	92.6%	95.1%	+ 2.7%
Median Days on Market Until Sale	77	27	- 64.9%	48	24	- 49.5%
Inventory of Homes for Sale at Month End	148	91	- 38.5%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

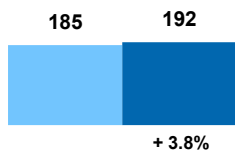
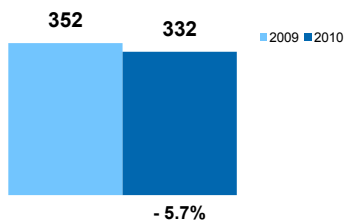
#### September

#### Year to Date

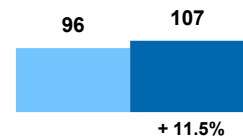
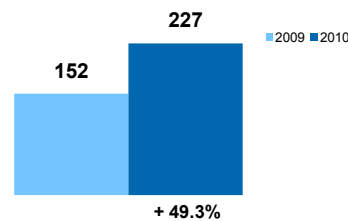
	2009	2010	Change	2009	2010	Change
New Listings	12	22	+ 83.3%	185	192	+ 3.8%
Closed Sales	14	7	- 50.0%	96	107	+ 11.5%
Median Sales Price*	\$345,500	\$397,000	+ 14.9%	\$377,500	\$376,000	- 0.4%
Average Sales Price*	\$352,600	\$352,271	- 0.1%	\$370,287	\$363,000	- 2.0%
Percent of Original List Price Received at Sale*	98.1%	95.6%	- 2.5%	94.5%	96.5%	+ 2.1%
Median Days on Market Until Sale	50	33	- 34.0%	51	33	- 35.3%
Inventory of Homes for Sale at Month End	54	67	+ 24.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

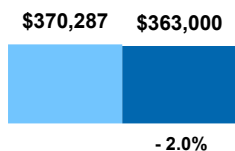
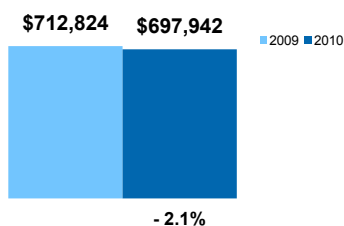
#### YTD New Listings



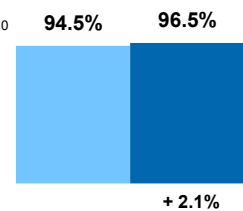
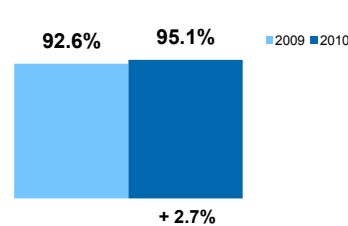
#### YTD Closed Sales



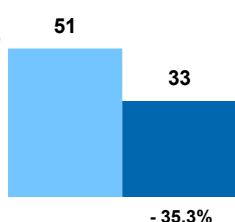
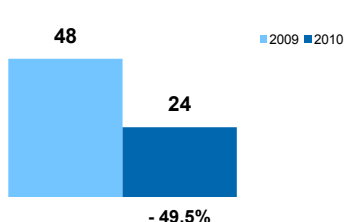
#### YTD Median Sales Price



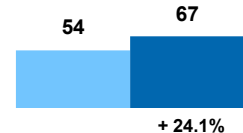
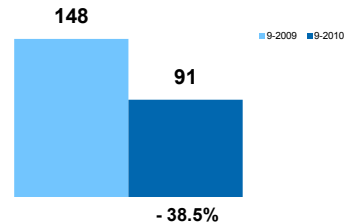
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Kapahulu - Diamond Head (1-3-1 to 1-3-4)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	25	23	- 8.0%	258	235	- 8.9%
Closed Sales	17	15	- 11.8%	112	140	+ 25.0%
Median Sales Price*	\$665,000	\$930,000	+ 39.8%	\$735,000	\$775,000	+ 5.4%
Average Sales Price*	\$1,163,464	\$926,034	- 20.4%	\$1,014,972	\$904,970	- 10.8%
Percent of Original List Price Received at Sale*	89.0%	91.4%	+ 2.7%	90.6%	96.5%	+ 6.5%
Median Days on Market Until Sale	49	37	- 24.5%	56	17	- 70.5%
Inventory of Homes for Sale at Month End	111	92	- 17.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

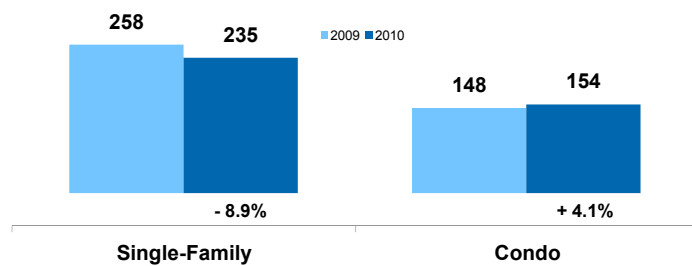
#### September

#### Year to Date

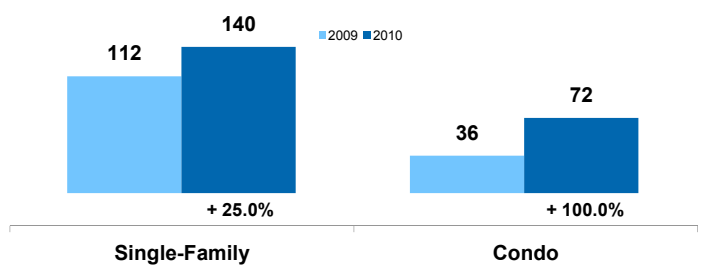
	2009	2010	Change	2009	2010	Change
New Listings	21	9	- 57.1%	148	154	+ 4.1%
Closed Sales	5	6	+ 20.0%	36	72	+ 100.0%
Median Sales Price*	\$220,000	\$365,750	+ 66.3%	\$370,000	\$448,000	+ 21.1%
Average Sales Price*	\$342,000	\$755,250	+ 120.8%	\$699,599	\$669,822	- 4.3%
Percent of Original List Price Received at Sale*	92.2%	94.3%	+ 2.3%	86.4%	94.1%	+ 9.0%
Median Days on Market Until Sale	17	18	+ 5.9%	85	21	- 75.1%
Inventory of Homes for Sale at Month End	82	77	- 6.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

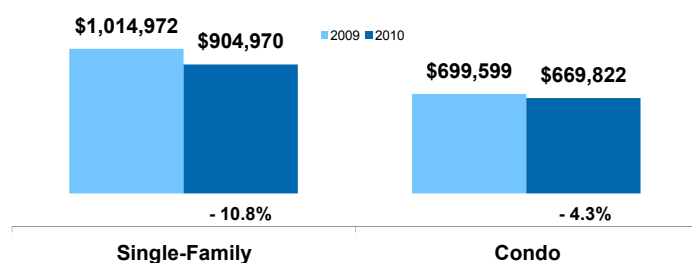
#### YTD New Listings



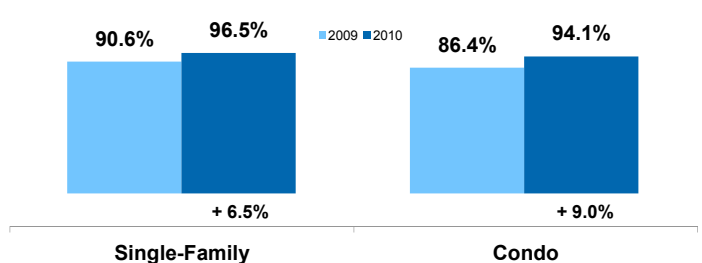
#### YTD Closed Sales



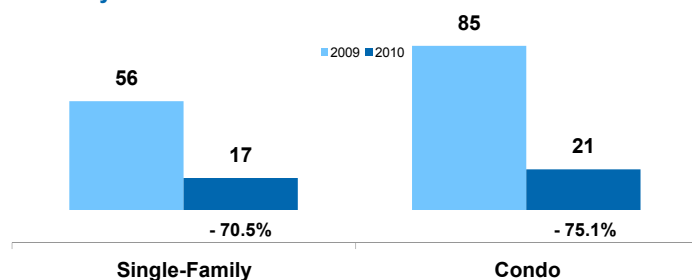
#### YTD Median Sales Price



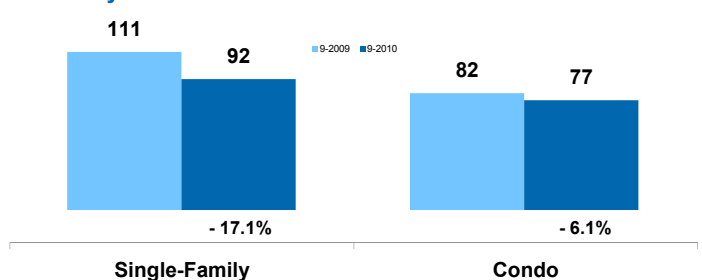
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makaha - Nanakuli (1-8-1 to 1-8-9)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	32	37	+ 15.6%	265	316	+ 19.2%
Closed Sales	15	19	+ 26.7%	110	142	+ 29.1%
Median Sales Price*	\$297,500	\$299,000	+ 0.5%	\$285,000	\$305,000	+ 7.0%
Average Sales Price*	\$316,143	\$307,435	- 2.8%	\$308,437	\$320,867	+ 4.0%
Percent of Original List Price Received at Sale*	90.8%	92.8%	+ 2.2%	91.8%	93.8%	+ 2.2%
Median Days on Market Until Sale	52	45	- 13.5%	75	47	- 37.3%
Inventory of Homes for Sale at Month End	150	153	+ 2.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

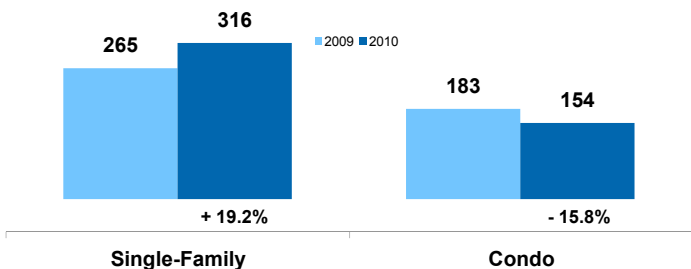
#### September

#### Year to Date

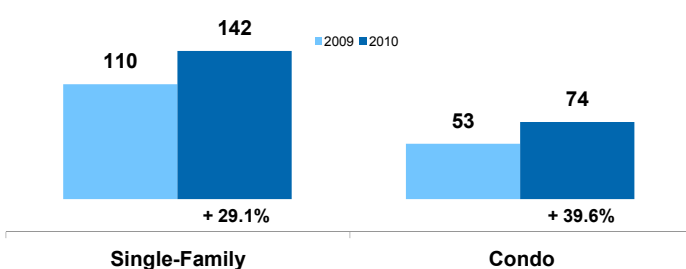
	2009	2010	Change	2009	2010	Change
New Listings	20	20	- 0.0%	183	154	- 15.8%
Closed Sales	5	7	+ 40.0%	53	74	+ 39.6%
Median Sales Price*	\$100,000	\$110,000	+ 10.0%	\$119,950	\$90,000	- 25.0%
Average Sales Price*	\$96,300	\$111,286	+ 15.6%	\$128,554	\$113,737	- 11.5%
Percent of Original List Price Received at Sale*	87.2%	89.1%	+ 2.1%	84.3%	86.7%	+ 2.9%
Median Days on Market Until Sale	122	42	- 65.6%	83	57	- 31.3%
Inventory of Homes for Sale at Month End	106	77	- 27.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

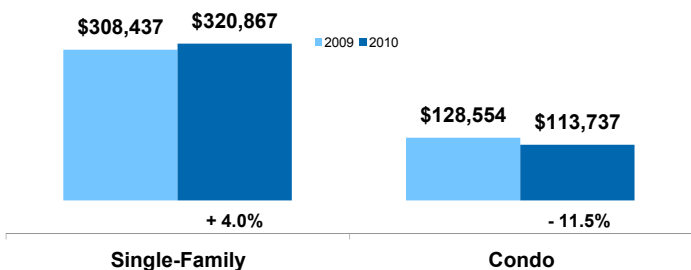
#### YTD New Listings



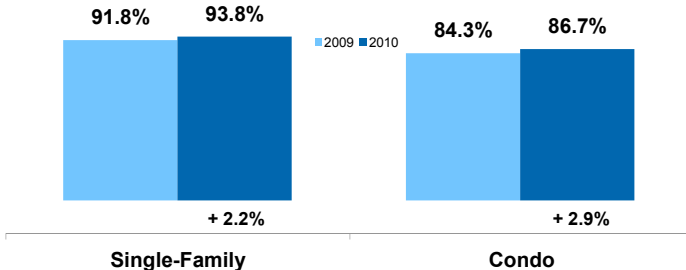
#### YTD Closed Sales



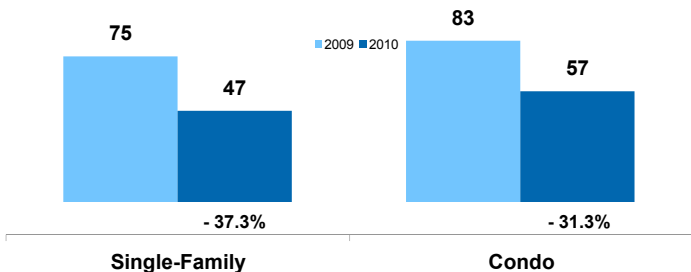
#### YTD Median Sales Price



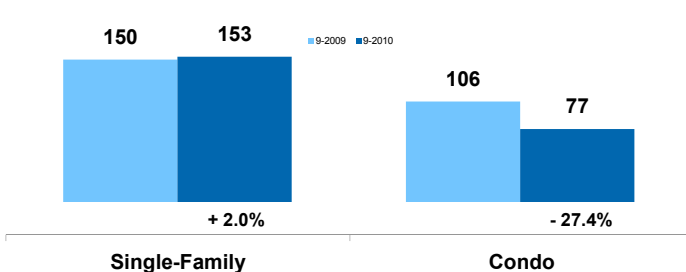
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makakilo (1-9-2 to 1-9-3)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	20	15	- 25.0%	154	132	- 14.3%
Closed Sales	15	8	- 46.7%	85	66	- 22.4%
Median Sales Price*	\$510,000	\$492,250	- 3.5%	\$495,000	\$520,000	+ 5.1%
Average Sales Price*	\$511,401	\$527,428	+ 3.1%	\$529,650	\$564,424	+ 6.6%
Percent of Original List Price Received at Sale*	93.0%	97.3%	+ 4.6%	93.9%	95.8%	+ 2.1%
Median Days on Market Until Sale	72	27	- 62.5%	41	45	+ 8.5%
Inventory of Homes for Sale at Month End	55	44	- 20.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

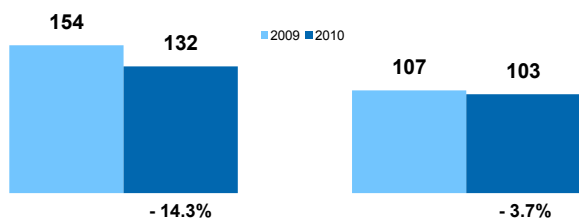
#### September

#### Year to Date

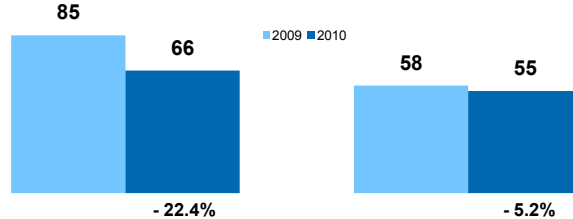
	2009	2010	Change	2009	2010	Change
New Listings	15	12	- 20.0%	107	103	- 3.7%
Closed Sales	8	6	- 25.0%	58	55	- 5.2%
Median Sales Price*	\$258,000	\$280,000	+ 8.5%	\$241,400	\$249,000	+ 3.1%
Average Sales Price*	\$264,831	\$290,833	+ 9.8%	\$250,442	\$261,296	+ 4.3%
Percent of Original List Price Received at Sale*	92.8%	97.0%	+ 4.5%	93.8%	94.9%	+ 1.2%
Median Days on Market Until Sale	30	79	+ 167.8%	50	71	+ 43.4%
Inventory of Homes for Sale at Month End	49	41	- 16.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

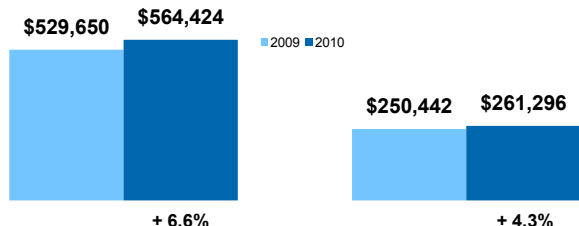
#### YTD New Listings



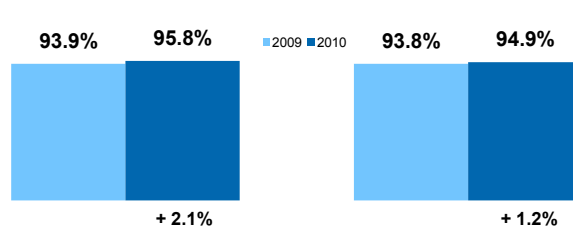
#### YTD Closed Sales



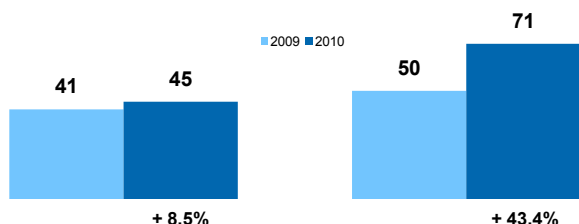
#### YTD Median Sales Price



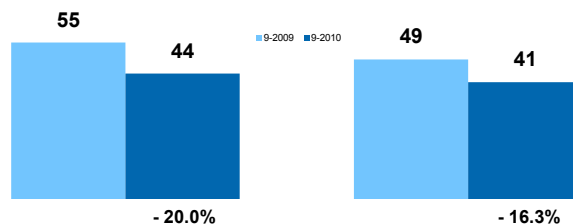
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	6	16	+ 166.7%	142	149	+ 4.9%
Closed Sales	7	9	+ 28.6%	57	60	+ 5.3%
Median Sales Price*	\$800,000	\$799,000	- 0.1%	\$747,500	\$843,925	+ 12.9%
Average Sales Price*	\$899,143	\$799,400	- 11.1%	\$846,803	\$876,793	+ 3.5%
Percent of Original List Price Received at Sale*	90.5%	93.8%	+ 3.7%	92.2%	94.0%	+ 2.0%
Median Days on Market Until Sale	63	34	- 46.0%	36	21	- 41.7%
Inventory of Homes for Sale at Month End	50	57	+ 14.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### September

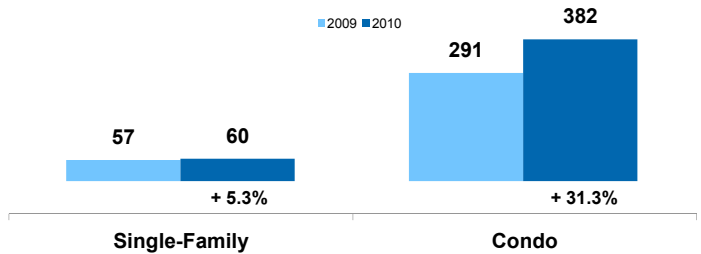
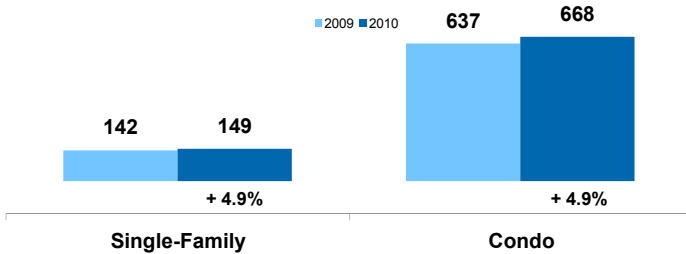
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	88	77	- 12.5%	637	668	+ 4.9%
Closed Sales	39	37	- 5.1%	291	382	+ 31.3%
Median Sales Price*	\$305,000	\$300,000	- 1.6%	\$305,000	\$309,375	+ 1.4%
Average Sales Price*	\$312,295	\$335,048	+ 7.3%	\$326,752	\$333,680	+ 2.1%
Percent of Original List Price Received at Sale*	93.7%	93.5%	- 0.1%	93.1%	95.5%	+ 2.6%
Median Days on Market Until Sale	36	41	+ 13.9%	48	24	- 50.0%
Inventory of Homes for Sale at Month End	235	236	+ 0.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

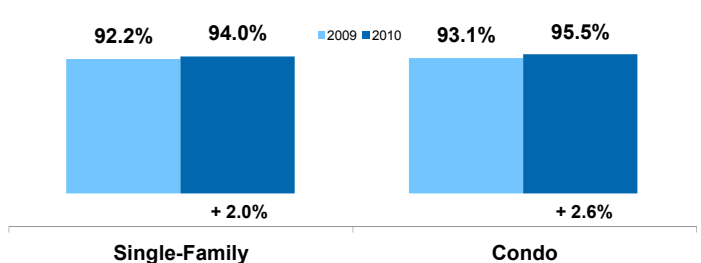
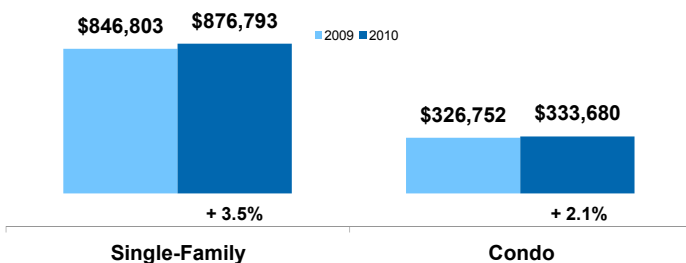
#### YTD New Listings

#### YTD Closed Sales



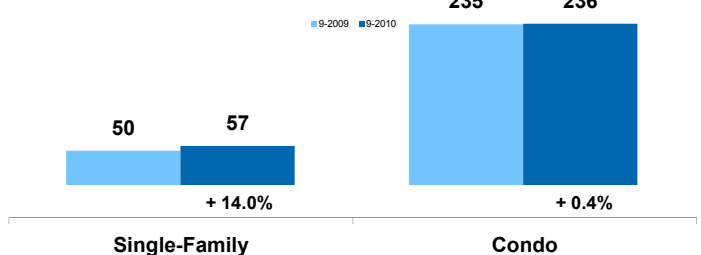
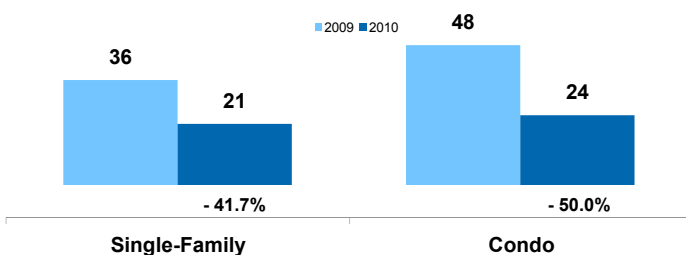
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Mililani (Selected 1-9-4 to 1-9-5)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	21	25	+ 19.0%	190	202	+ 6.3%
Closed Sales	9	12	+ 33.3%	119	125	+ 5.0%
Median Sales Price*	\$780,000	\$609,500	- 21.9%	\$595,250	\$600,000	+ 0.8%
Average Sales Price*	\$763,556	\$593,950	- 22.2%	\$623,413	\$618,594	- 0.8%
Percent of Original List Price Received at Sale*	96.3%	96.8%	+ 0.5%	95.0%	97.2%	+ 2.3%
Median Days on Market Until Sale	68	30	- 56.6%	47	28	- 40.4%
Inventory of Homes for Sale at Month End	51	55	+ 7.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### September

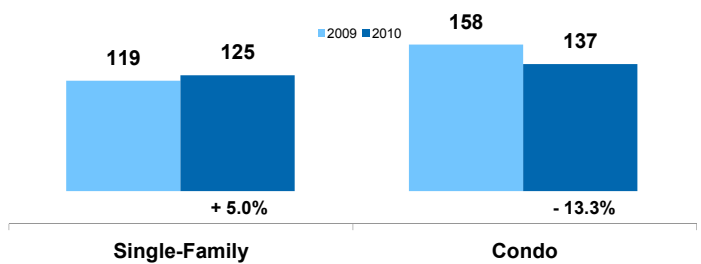
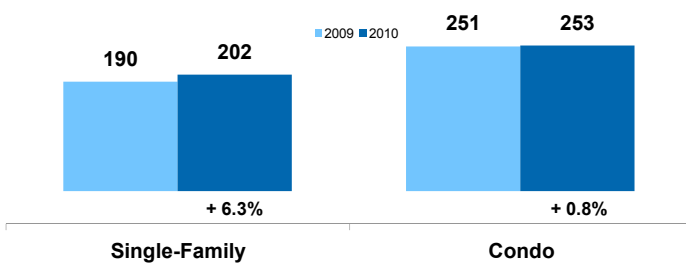
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	25	23	- 8.0%	251	253	+ 0.8%
Closed Sales	23	14	- 39.1%	158	137	- 13.3%
Median Sales Price*	\$303,000	\$275,000	- 9.2%	\$295,000	\$285,000	- 3.4%
Average Sales Price*	\$295,196	\$281,036	- 4.8%	\$293,920	\$284,165	- 3.3%
Percent of Original List Price Received at Sale*	93.9%	93.9%	+ 0.0%	94.0%	96.5%	+ 2.7%
Median Days on Market Until Sale	61	68	+ 10.7%	44	26	- 40.9%
Inventory of Homes for Sale at Month End	69	91	+ 31.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

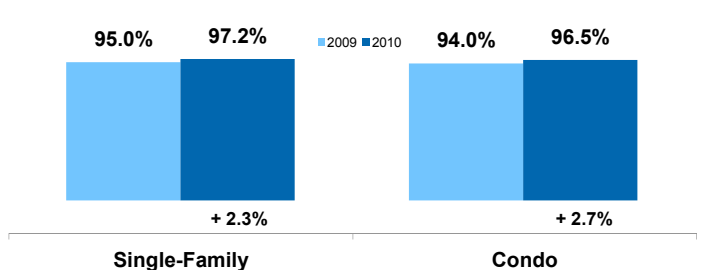
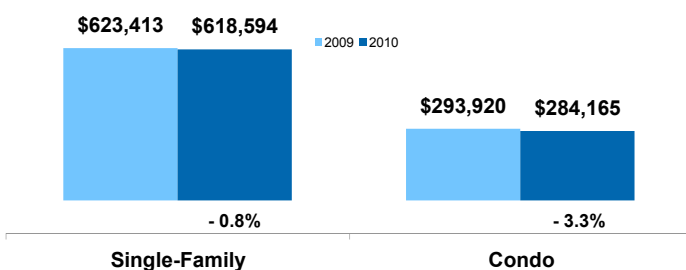
#### YTD New Listings

#### YTD Closed Sales



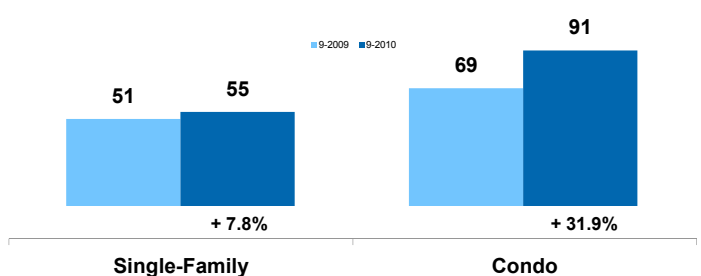
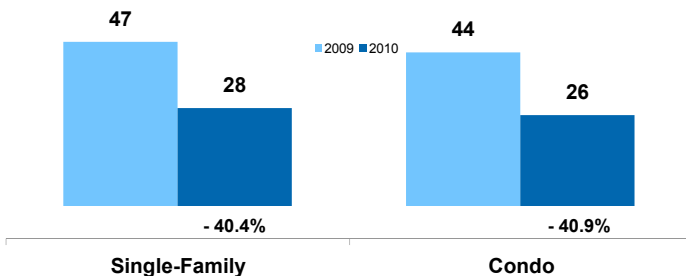
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Moanalua - Salt Lake (1-1-1)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	3	7	+ 133.3%	47	45	- 4.3%
Closed Sales	3	3	- 0.0%	19	30	+ 57.9%
Median Sales Price*	\$640,000	\$710,000	+ 10.9%	\$675,000	\$665,000	- 1.5%
Average Sales Price*	\$580,000	\$642,333	+ 10.7%	\$673,368	\$660,949	- 1.8%
Percent of Original List Price Received at Sale*	95.5%	95.6%	+ 0.1%	93.4%	96.9%	+ 3.7%
Median Days on Market Until Sale	26	97	+ 273.1%	39	39	- 1.3%
Inventory of Homes for Sale at Month End	23	14	- 39.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### September

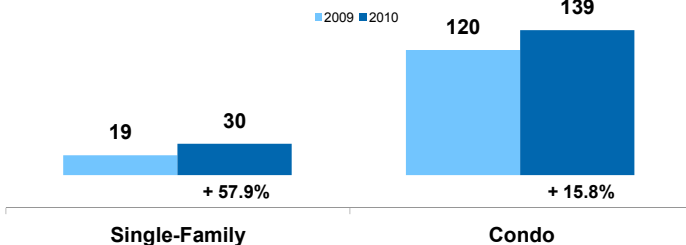
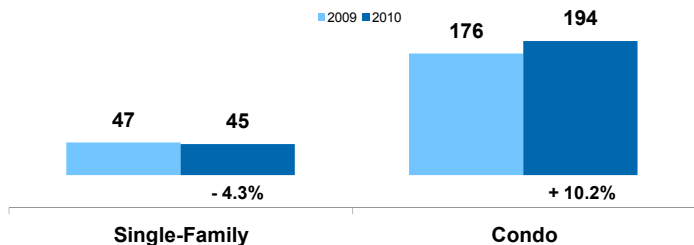
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	22	23	+ 4.5%	176	194	+ 10.2%
Closed Sales	26	12	- 53.8%	120	139	+ 15.8%
Median Sales Price*	\$305,000	\$251,450	- 17.6%	\$302,500	\$270,000	- 10.7%
Average Sales Price*	\$325,562	\$276,117	- 15.2%	\$318,850	\$297,912	- 6.6%
Percent of Original List Price Received at Sale*	96.9%	95.8%	- 1.1%	94.9%	95.6%	+ 0.7%
Median Days on Market Until Sale	16	61	+ 278.1%	36	29	- 19.4%
Inventory of Homes for Sale at Month End	47	50	+ 6.4%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

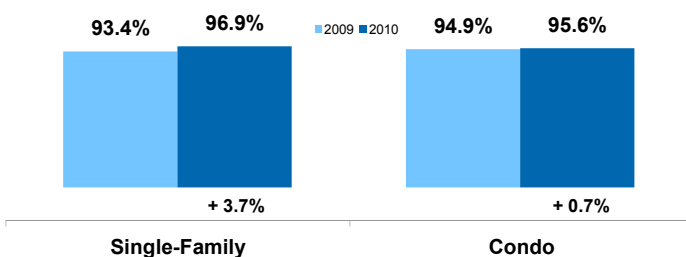
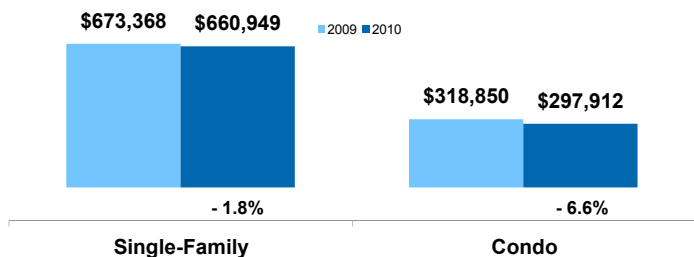
#### YTD New Listings

#### YTD Closed Sales



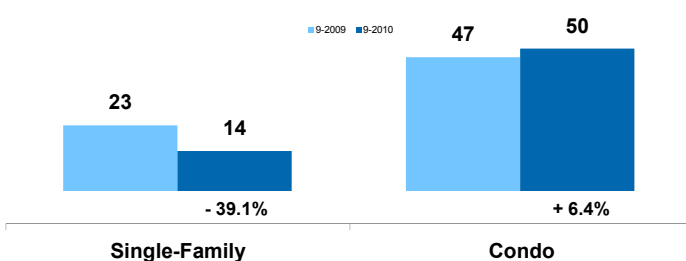
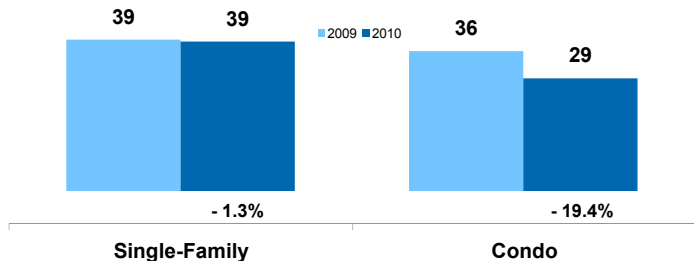
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## North Shore (1-5-6 to 1-6-9)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	10	14	+ 40.0%	160	170	+ 6.3%
Closed Sales	5	6	+ 20.0%	37	59	+ 59.5%
Median Sales Price*	\$600,000	\$722,500	+ 20.4%	\$629,000	\$660,000	+ 4.9%
Average Sales Price*	\$579,800	\$845,817	+ 45.9%	\$871,345	\$766,603	- 12.0%
Percent of Original List Price Received at Sale*	90.7%	92.0%	+ 1.5%	87.8%	89.8%	+ 2.3%
Median Days on Market Until Sale	153	39	- 74.8%	92	85	- 7.6%
Inventory of Homes for Sale at Month End	96	94	- 2.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

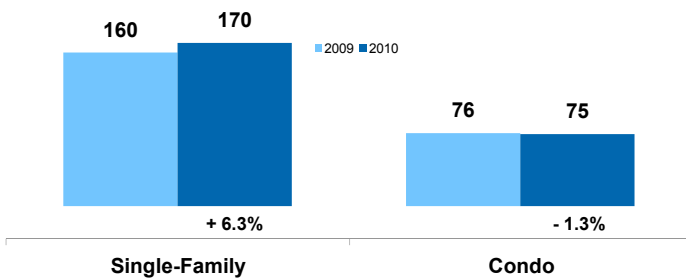
#### September

#### Year to Date

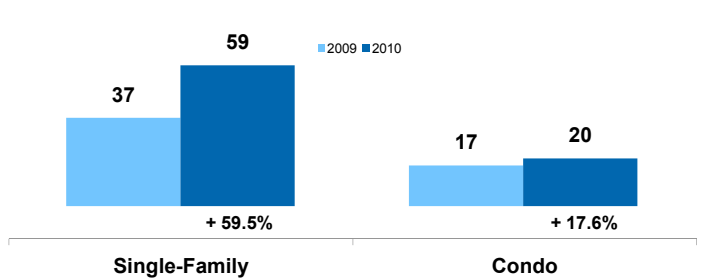
	2009	2010	Change	2009	2010	Change
New Listings	9	11	+ 22.2%	76	75	- 1.3%
Closed Sales	3	1	- 66.7%	17	20	+ 17.6%
Median Sales Price*	\$207,500	\$150,000	- 27.7%	\$255,000	\$241,000	- 5.5%
Average Sales Price*	\$212,500	\$150,000	- 29.4%	\$279,700	\$263,320	- 5.9%
Percent of Original List Price Received at Sale*	78.0%	84.7%	+ 8.7%	88.0%	91.9%	+ 4.4%
Median Days on Market Until Sale	153	21	- 86.3%	46	86	+ 87.0%
Inventory of Homes for Sale at Month End	49	41	- 16.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

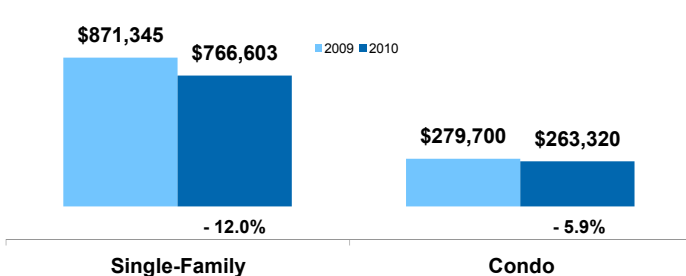
#### YTD New Listings



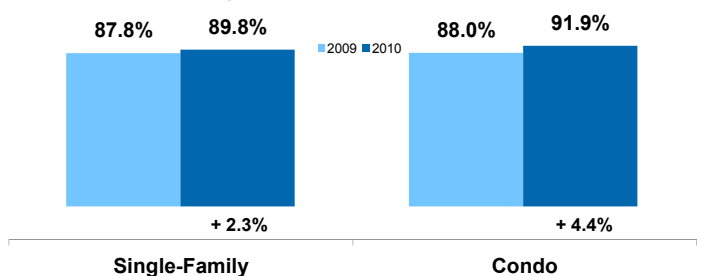
#### YTD Closed Sales



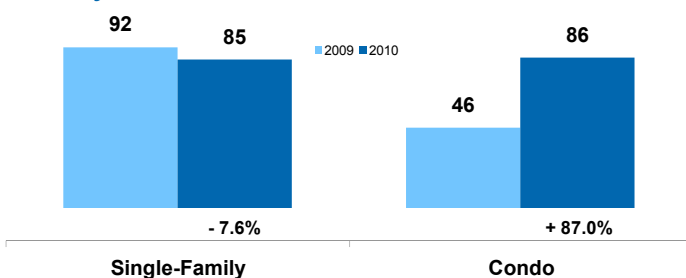
#### YTD Median Sales Price



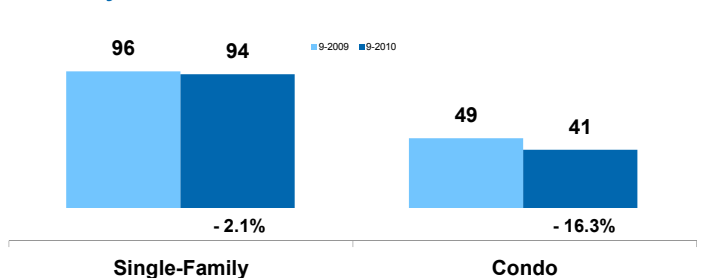
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Pearl City - Aiea (1-9-6 to 1-9-9)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	33	+ 106.3%	209	236	+ 12.9%
Closed Sales	26	16	- 38.5%	130	121	- 6.9%
Median Sales Price*	\$587,500	\$590,000	+ 0.4%	\$560,000	\$595,000	+ 6.3%
Average Sales Price*	\$610,150	\$600,693	- 1.5%	\$570,965	\$619,757	+ 8.5%
Percent of Original List Price Received at Sale*	94.2%	94.5%	+ 0.4%	93.1%	96.3%	+ 3.4%
Median Days on Market Until Sale	44	26	- 40.9%	45	28	- 37.8%
Inventory of Homes for Sale at Month End	69	84	+ 21.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

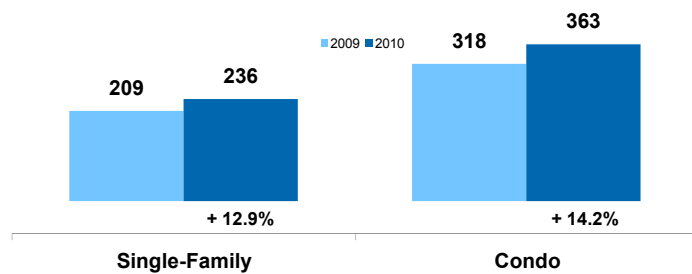
#### September

#### Year to Date

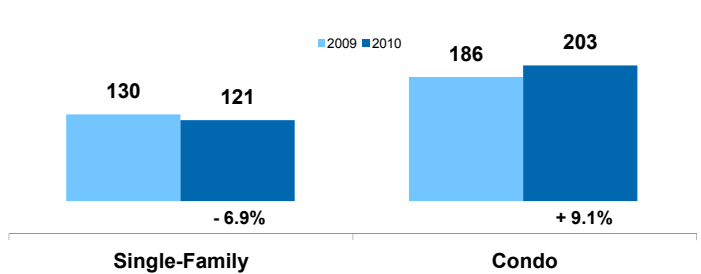
	2009	2010	Change	2009	2010	Change
New Listings	37	40	+ 8.1%	318	363	+ 14.2%
Closed Sales	29	15	- 48.3%	186	203	+ 9.1%
Median Sales Price*	\$224,000	\$262,000	+ 17.0%	\$275,000	\$270,000	- 1.8%
Average Sales Price*	\$255,476	\$272,233	+ 6.6%	\$280,027	\$283,096	+ 1.1%
Percent of Original List Price Received at Sale*	97.6%	95.0%	- 2.7%	94.6%	95.9%	+ 1.4%
Median Days on Market Until Sale	47	45	- 4.3%	46	25	- 45.7%
Inventory of Homes for Sale at Month End	91	121	+ 33.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

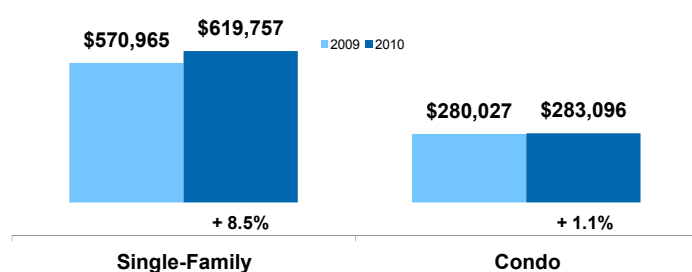
#### YTD New Listings



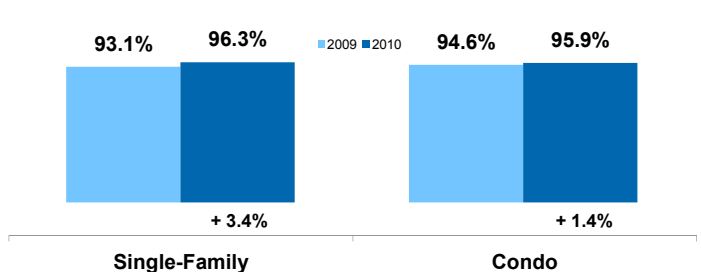
#### YTD Closed Sales



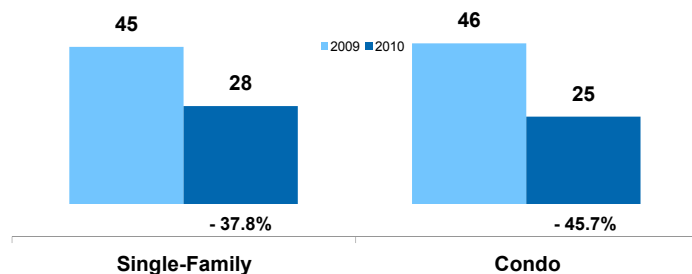
#### YTD Median Sales Price



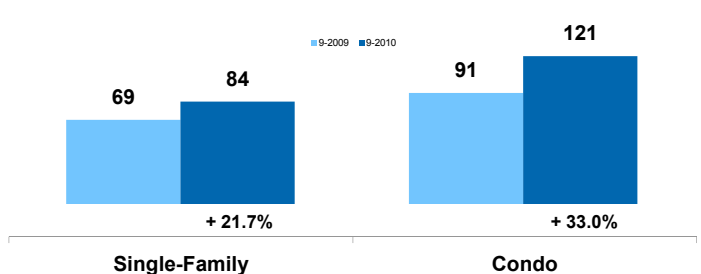
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Wahiawa (1-7-1 to 1-7-7)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	14	19	+ 35.7%	79	112	+ 41.8%
Closed Sales	5	2	- 60.0%	30	50	+ 66.7%
Median Sales Price*	\$370,000	\$270,000	- 27.0%	\$388,000	\$380,000	- 2.1%
Average Sales Price*	\$367,600	\$270,000	- 26.6%	\$410,813	\$392,520	- 4.5%
Percent of Original List Price Received at Sale*	96.2%	79.7%	- 17.1%	92.7%	93.4%	+ 0.8%
Median Days on Market Until Sale	53	87	+ 64.2%	66	33	- 50.4%
Inventory of Homes for Sale at Month End	42	40	- 4.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

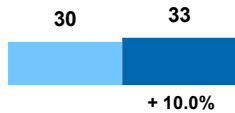
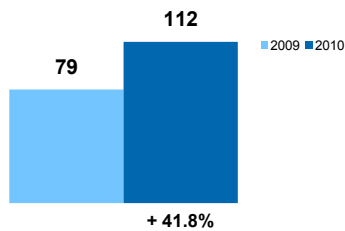
#### September

#### Year to Date

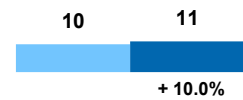
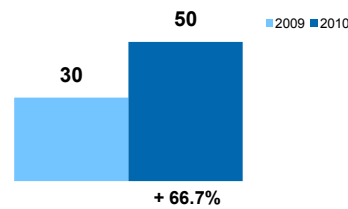
	2009	2010	Change	2009	2010	Change
New Listings	1	2	+ 100.0%	30	33	+ 10.0%
Closed Sales	1	0	- 100.0%	10	11	+ 10.0%
Median Sales Price*	\$137,000	\$0	- 100.0%	\$139,000	\$120,000	- 13.7%
Average Sales Price*	\$137,000	\$0	- 100.0%	\$144,540	\$124,773	- 13.7%
Percent of Original List Price Received at Sale*	86.2%	0.0%	- 100.0%	90.9%	83.6%	- 8.0%
Median Days on Market Until Sale	188	0	- 100.0%	60	44	- 26.7%
Inventory of Homes for Sale at Month End	15	17	+ 13.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

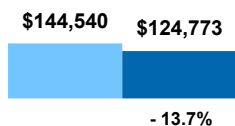
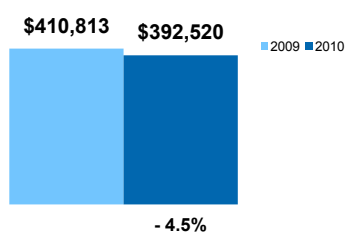
#### YTD New Listings



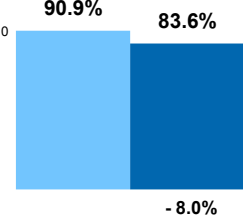
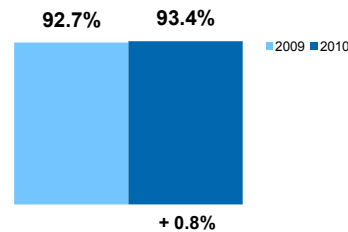
#### YTD Closed Sales



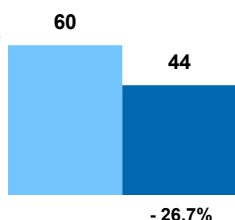
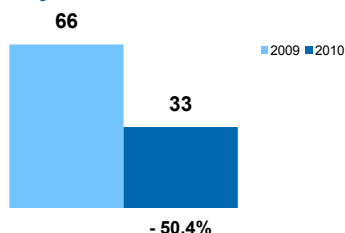
#### YTD Median Sales Price



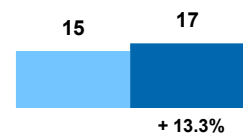
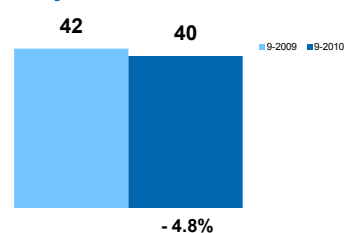
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waialae-Kahala (1-3-5)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	12	11	- 8.3%	153	164	+ 7.2%
Closed Sales	7	12	+ 71.4%	62	90	+ 45.2%
Median Sales Price*	\$1,150,000	\$1,419,000	+ 23.4%	\$1,300,000	\$1,340,000	+ 3.1%
Average Sales Price*	\$1,205,984	\$3,275,250	+ 171.6%	\$1,517,518	\$1,822,671	+ 20.1%
Percent of Original List Price Received at Sale*	86.0%	93.1%	+ 8.3%	88.8%	93.7%	+ 5.6%
Median Days on Market Until Sale	75	28	- 63.3%	41	30	- 28.0%
Inventory of Homes for Sale at Month End	66	58	- 12.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

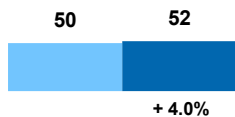
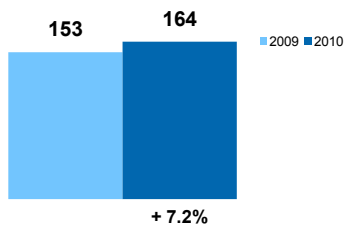
#### September

#### Year to Date

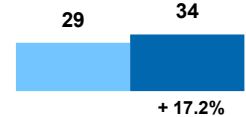
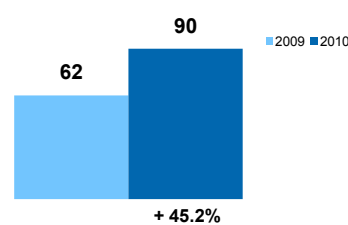
	2009	2010	Change	2009	2010	Change
New Listings	9	7	- 22.2%	50	52	+ 4.0%
Closed Sales	3	2	- 33.3%	29	34	+ 17.2%
Median Sales Price*	\$445,000	\$545,000	+ 22.5%	\$426,000	\$440,000	+ 3.3%
Average Sales Price*	\$445,667	\$545,000	+ 22.3%	\$395,968	\$388,732	- 1.8%
Percent of Original List Price Received at Sale*	99.8%	99.6%	- 0.2%	92.9%	94.1%	+ 1.2%
Median Days on Market Until Sale	7	27	+ 285.7%	22	27	+ 20.5%
Inventory of Homes for Sale at Month End	18	17	- 5.6%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

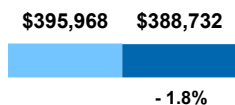
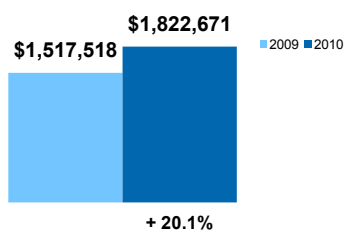
#### YTD New Listings



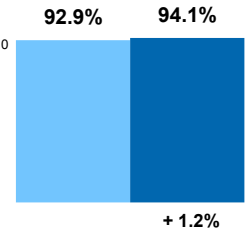
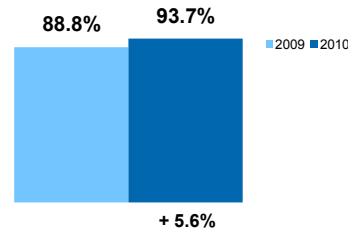
#### YTD Closed Sales



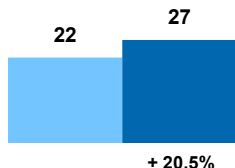
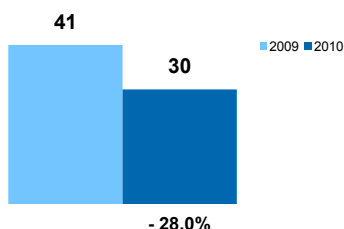
#### YTD Median Sales Price



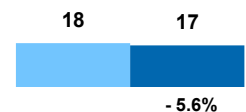
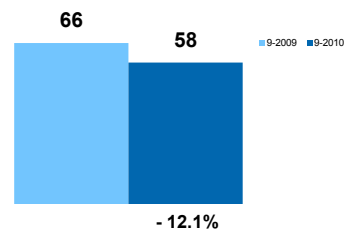
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waikiki (1-2-6)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	1	NA	1	4	+ 300.0%
Closed Sales	0	1	NA	0	1	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	0.0%	NA
Median Days on Market Until Sale	0	1	NA	0	1	NA
Inventory of Homes for Sale at Month End	0	0	NA	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### September

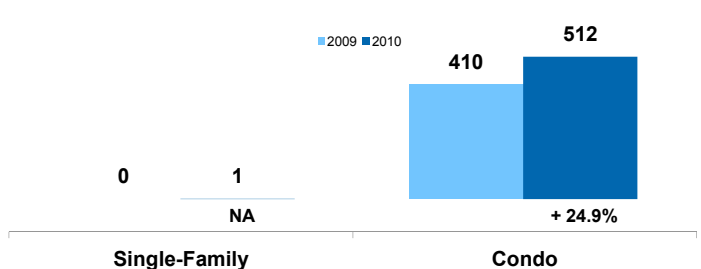
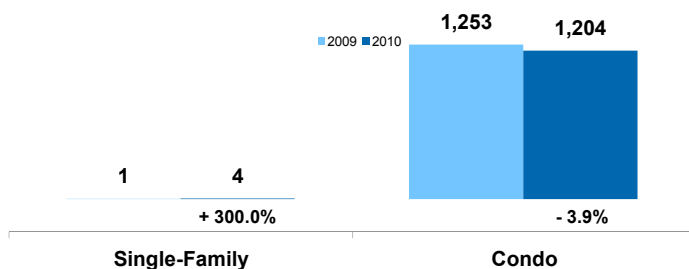
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	142	113	- 20.4%	1,253	1,204	- 3.9%
Closed Sales	55	50	- 9.1%	410	512	+ 24.9%
Median Sales Price*	\$280,000	\$327,000	+ 16.8%	\$275,500	\$285,000	+ 3.4%
Average Sales Price*	\$325,625	\$367,561	+ 12.9%	\$311,820	\$321,931	+ 3.2%
Percent of Original List Price Received at Sale*	90.6%	92.4%	+ 1.9%	88.7%	92.3%	+ 4.0%
Median Days on Market Until Sale	52	42	- 19.2%	60	50	- 16.7%
Inventory of Homes for Sale at Month End	682	567	- 16.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

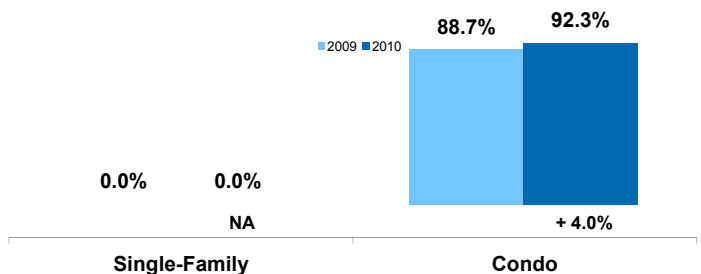
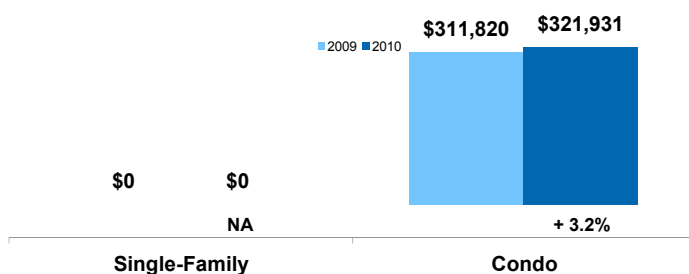
#### YTD New Listings

#### YTD Closed Sales



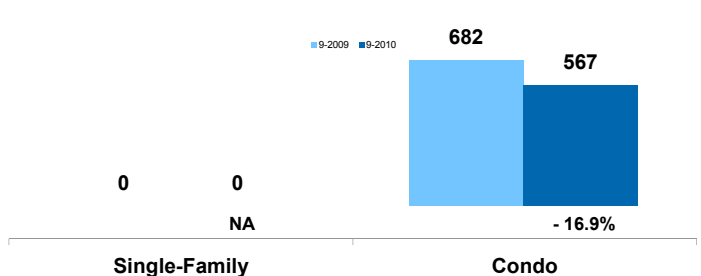
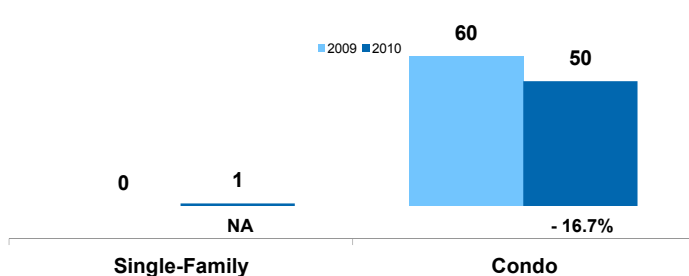
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Waipahu (1-9-4)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	35	36	+ 2.9%	288	325	+ 12.8%
Closed Sales	17	26	+ 52.9%	179	195	+ 8.9%
Median Sales Price*	\$493,000	\$490,000	- 0.6%	\$509,000	\$525,000	+ 3.1%
Average Sales Price*	\$493,824	\$500,231	+ 1.3%	\$516,862	\$523,106	+ 1.2%
Percent of Original List Price Received at Sale*	96.9%	97.4%	+ 0.6%	94.6%	95.7%	+ 1.2%
Median Days on Market Until Sale	15	37	+ 146.7%	41	34	- 17.1%
Inventory of Homes for Sale at Month End	101	84	- 16.8%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

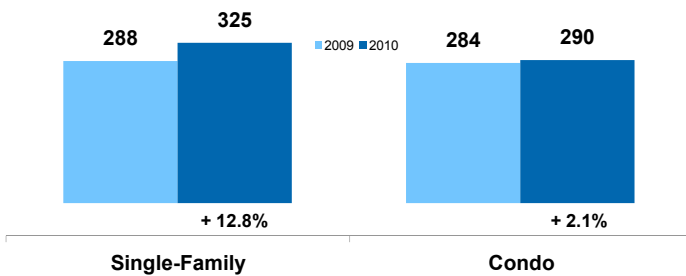
#### September

#### Year to Date

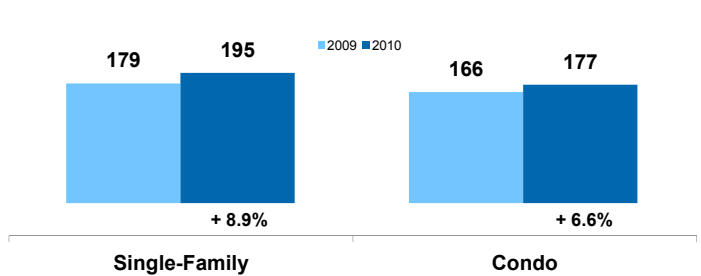
	2009	2010	Change	2009	2010	Change
New Listings	34	23	- 32.4%	284	290	+ 2.1%
Closed Sales	17	14	- 17.6%	166	177	+ 6.6%
Median Sales Price*	\$275,000	\$321,000	+ 16.7%	\$279,000	\$270,000	- 3.2%
Average Sales Price*	\$270,529	\$303,929	+ 12.3%	\$281,721	\$276,741	- 1.8%
Percent of Original List Price Received at Sale*	94.2%	96.3%	+ 2.2%	95.1%	96.8%	+ 1.8%
Median Days on Market Until Sale	38	39	+ 2.6%	39	31	- 20.5%
Inventory of Homes for Sale at Month End	91	100	+ 9.9%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

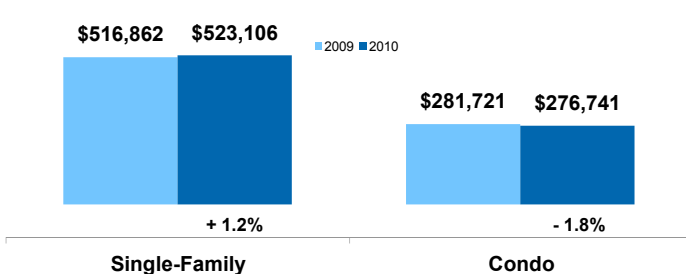
#### YTD New Listings



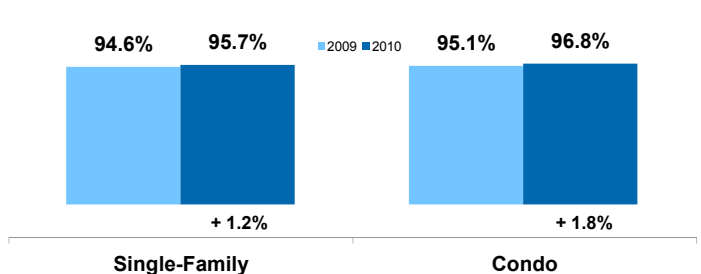
#### YTD Closed Sales



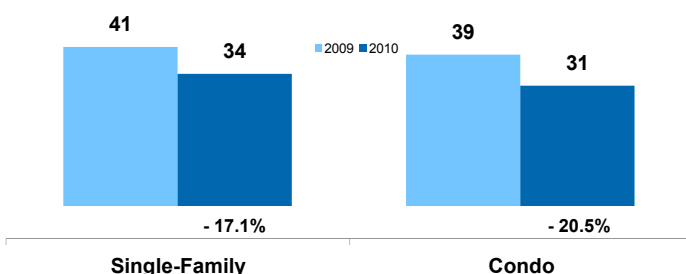
#### YTD Median Sales Price



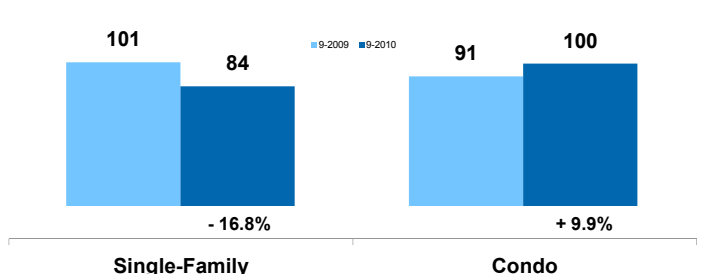
#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End



# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Windward Coast (1-4-8 to 1-5-5)

### Single Family

#### September

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	16	- 5.9%	95	113	+ 18.9%
Closed Sales	3	3	- 0.0%	24	32	+ 33.3%
Median Sales Price*	\$460,000	\$380,000	- 17.4%	\$455,000	\$504,500	+ 10.9%
Average Sales Price*	\$387,333	\$424,333	+ 9.6%	\$691,167	\$525,797	- 23.9%
Percent of Original List Price Received at Sale*	79.1%	95.8%	+ 21.2%	85.0%	94.5%	+ 11.2%
Median Days on Market Until Sale	48	83	+ 72.9%	96	62	- 35.9%
Inventory of Homes for Sale at Month End	68	61	- 10.3%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

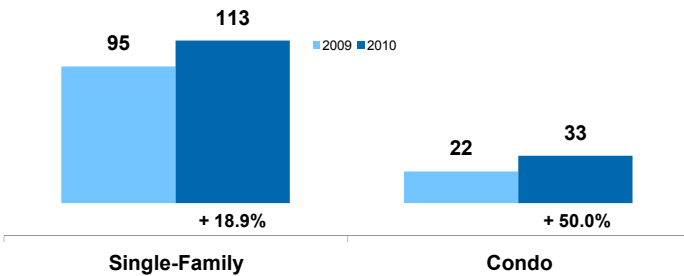
#### September

#### Year to Date

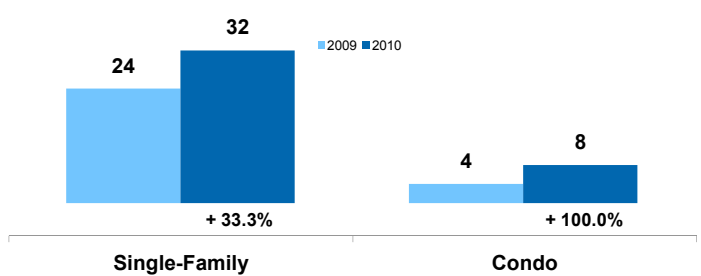
	2009	2010	Change	2009	2010	Change
New Listings	2	3	+ 50.0%	22	33	+ 50.0%
Closed Sales	2	0	- 100.0%	4	8	+ 100.0%
Median Sales Price*	\$211,500	\$0	- 100.0%	\$211,500	\$221,000	+ 4.5%
Average Sales Price*	\$211,500	\$0	- 100.0%	\$189,000	\$208,225	+ 10.2%
Percent of Original List Price Received at Sale*	76.4%	0.0%	- 100.0%	78.8%	85.2%	+ 8.0%
Median Days on Market Until Sale	167	0	- 100.0%	65	156	+ 141.9%
Inventory of Homes for Sale at Month End	15	21	+ 40.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

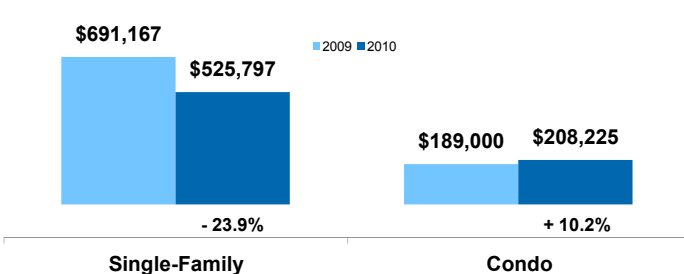
#### YTD New Listings



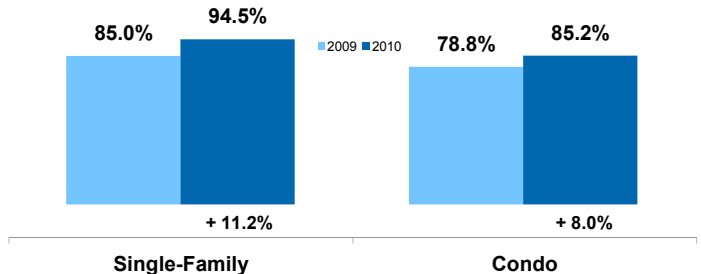
#### YTD Closed Sales



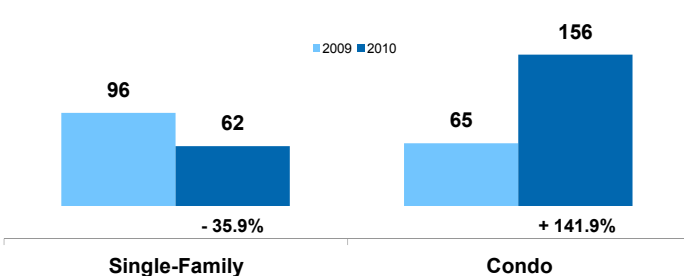
#### YTD Median Sales Price



#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale



#### Inventory of Homes for Sale at Month End

